This information is collected under the authority of tho tistics Act, Revised Stating of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIDEIS AFGAL REQUIREMENT UNDER THIS ACT.

## Introduction

## Survey purpose

This survey collects the financial and operating data neo nd to develop national and regional economic policies a d programs.
Data from this survey are used by the busine sormunity, manufacturing associations, federal and prontial departments, and international organizations to:

- profile the manufacturing and logging ina surney
- undertake market studies
- forecast demand
- develop trade tariff policies.

In addition, businesses use the data to track neir performance against industry averages, evaluat plans, and prepare business plans for investors.
Your information may also be us ar Statistics Canada for other statistical and research pur oses
Your participation in this survey rer aired under the autrity of the Statistics Act.
Security of emails and fax
Statistics Canada advises ou that disclosure during facsimile emai However $u$ on risk of

Statistics Ca ada wil provide the guaranteed level of protection afforded all inturmation collected under the authority of the Statisti Act.
Note Our Onm questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

## Confi/entiality

the tatis cs Act protects the confidentiality of information ated by Statistics Canada. sharing agreements
rel uce respondent burden, Statistics Canada has entered into ata-sharing agreements with provincial and territorial staristical agencies and other government organizations, hich have agreed to keep the data confidential and use them ly for statistical purposes.
formation on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please retarn the questionnaire within 21 days. mpleted questionnaire in the enclosed envelope or fax it Static Acs Canada at 1-888-883-7999.
If you are ule to complete within 21 days OR if you need help, call us à ${ }^{\circ} 00-858-7921$ or TTY 1-800-363-7629.

Statistics Canada
Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A OT6

## Visit our website, www.statcan.gc.ca

## Reporting instructions

- Please print in ink.
- Report dollar amounts in thousands of Canadian dollars.
- Exclude sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, provide your best estimates.
- Consult the reporting guide at https://www.statcan.gc.ca/eng/survey/bl sines /2103 for further:


## Business or organization and contact information

1. Verify or provide the business or organization's legal and operating narmend correct when eded.

2. Verify or provide the contact information of the designated busir ss or organiz ion ontact person for this questionnaire and correct where needed.
Note: The designated contact person is the person who should receive thisw andionnaire. The designated contacin may not alway be the one who actually completes the questionnaire.


Preferred language of communication English

French
Mailing address (number and street)
City

Postal code or ZIP code Example: A9A 9A9 or 12345-1234


Extension number (if applicable)

Fax number (including area cod Example: 123-123-1234


4. Verify or provide the current main activity of the business or organization identified by the legal and oper name. Note: The described activity was assigned using the North American Industry Classification System (NAICS).


2 This is not the current main activity Provide a brief but precise description of this business or organization main activity e.g., breakfast cereal manufacturing, shoe store, software development B05003
$\rightarrow$

5. Was this business or organization's main activity ever classified

6. When did the main activity change?

Date

7. Are there any other activities that cont vute ymicantly (at ast $/ 0 \%$ ) to this business or organization's revenue? B05024

8. Provide a brief but precise of scri tin this business or orgo ization's secondary activity. e.g., breakfast cereal manufacturing hoe sore, software developntat

## B05005

9. Approximately what perg intage of this bus organization's revenue is generated


## Percentage of revenue



## Reporting period information

1. For this survey, please report information for this business or organization's mo recent $\mathbf{1 2}$ month fisca. perioa. Note: For this survey, the End date should fall between April 1, 2022 and March 4, 2023.

Start date


End date
2. If the reporting period does not cover a full year, please check the reason( S ) (mark all that apply):

B00301_r1
seasonal operations
B00301_r2
new business

B00301_r3
change of ownership
B00301_r4
change of fiscal year

3. Please indicate below, any changes or events that $p$ ay ham affected the repartad values for this business or organization compared to the last reporting period (mark all that B00302_t1
strike or lockout B00302_t2
exchange rate impact




## Industry characteristics

## Sales

1. Is this business a cost centre?

A cost centre is a subdivision of an organization with which costs are identified for purperial control. B0502_b
2. The next questions are about the value of goods produced. Are the goods valued at: F43001-y

- Final selling price

Transfer price
Other method of valuation - specify:
F433001_y 4
3. What were this business's sales for the following items?

Report the sales net of shipping charges, discounts, sales allowarnerned sales, sales taxes, anderne duties and taxes.
Please report all amounts in thousands of Canadian dollar
a. sales of logs, wood residue and manufactured prc fucts

CAN\$ ‘000
,000

\$
$\square$
, 000

F43000
\$ $\qquad$

## Expenses

4. What were this business's expenses for the following items? Please report all amounts in thousands of Canadian dollars.
a. purchases of raw materials and components
(a detailed product breakdown will be requested in a subsequent section)
b. stumpage fees $\qquad$

c. purchases of non-returnable containers and other shipping and pa kaging naterials



For the reporting period, what were this
for salaries, wages and commissions?


Number
6. For the reporting period, what was the aver employed?
number of pe ole $\underbrace{\text { B2006i }}$ Inventories
7. What was the value of this business's in antory at the binning and the end of the reporting p , 100
a. raw materials and compo

Include non-returnable containers

other shipping and

c. finished goods mario ctured
d. goods purc red for resale, as is

e. other inventor - specify:

## F62501

P


## Total inventories

(sum of questions a. to e.)





,000
$\qquad$

Indirect labour (administrative
and selling/operating)
CAN\$ '000
,000

Number B20062


Closing CAN ${ }^{\prime} 000$
 ,000



## Sales by consumer location

What was the percentage breakdown of this business's sales by consumer location2
Consumer location is the location where the goods or services will ultimately be used.
If ultimate consumer location is not
known, the following are acceptable
substitutes: substitutes:
. Newfoundland and Labrador

- shipping destination
- client's billing address
- location of this business's re , 1 cus omers
- location of this business's waro ses/distribution


Percentage

F43008 91


## Sales of logs, wood residue and goods manufactured

1. Please provide your sales of logs, wood residue and goods manufactured by product in thousands of faiu dollars. For each product, report sales net of shipping charges by common or contract carriers, dis ounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal th amount reported in qr na. of the Industry characteristics section.
Note: if your only activity is contract logging, and your business unit only provides a labour service, this section aps a to your business.

Include sales of logs and wood residue that you own, and if applicable, goods ma ufact ed from own materi ther ar this business unit, at other business units or affiliates of your firm, or at any other sub-contract mar facturing plants lof red with Canada or abroad. Also include by-products from your manufacturing process.

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## Purchases of raw materials and components to be used in the logging or manufact aring process

1. Please provide details of your purchases of raw materials and components used in the logging or manufa curn process. The total cost of purchases for all raw materials and components should match the amou reported in question 4a. a the Industry characteristics section.
Note: If your only activity is contract logging, and your business unit only provides a labour srvice, this section do sth apply to your business.


 B40009_p


Unit measure

Product code

Product code

## Cost of purchase

 CAN\$ ‘000\$

## Cost of purchase

 CAN\$ '000 \$F61304_P

## Purchases of raw materials and components to be used in the logging or manufact jring process

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Product code

Was this raw materia B40235_p

## Purchases of raw materials and components to be used in the logging or manufact jring process

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## Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "detail on additional locationc"

Please verify the location address and correct where needed.
Location ID
$\square$
Operating name

CAN\$ '000


F47001_I $000 \$$ F61503_I $000 \$$ F61504_I $\qquad$

 We invite your corm ?nts pertaining to this busines cation. B00001_1


## Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.
Location ID
$\square$
Operating name

CAN\$ '000
Address (number and street)


City

What was this location's total operating revenue?


What were this location's expenses for direct labour? (for manufacturing or logging only) Exclude: benefits.


F47004_I $000 \$$ F61512_ F61512_I 000 \$ F61513_I
What were this location's expenses for indirect labour? (for administrative and selling or operating only) Exclude: benefits.

Was this business location operational for the Boos06_b_
Ces $\Rightarrow$ Go to next location
What were the reasons for part-year operation (n $k$ all that apply)?


B00015

## Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following item ?

1. Electricity

2. Gasoline

3. Light fuel oil

Please report all amounts in thousands of Canadian dollars.



$\square$,000
9. Water utilities

10. Other energy and water expenses - ple se sp criy. (e.g., steam, oxygen and hydrogen)

wing expenses inclur th in th (and not already reported above)?
12. If you pay rent, are
(mark all that apply)


F62102_e3

13. Did this business ge erat any energy used ao-replacement for purchased energy? B05001_b

14. If yes, please jurne type of energy gein (mark all that apply) B05001_e1

B05001_e3
steam

## Notification of intent to extract web data

1. Does this business have a website?

information is gathered and copied from he Weburing automat scripts or robots, for retrieval and analysis. As a result, we may visit the website for this siness to search for a d co vile additional information. The use of web scraping is part of a broader effort to duco e response burden on busmesses, as well as produce additional statistical indicators to ensure that our data remarn accurate and relevant.
We will strive to ensure that the da com does not inferf with the functionality of the website. Any data collected will be used by Statistics Co a a for statistical ad re earc purposes only, in accordance with the agency's privacy and confidentiality mat date. All informand blec d by Statistics Canada is strictly protected.

For more information regarding St istlo canada's w oscraning initiative, please visit
http://www.statcan.gc.ca/ena/our-dà 9 where/web-s rapi 2.
To learn more about Statistics Conda's transpare and ountability, please visit http://www.statcan.gc.ca transparency-accountan
tics Canada Client Services, toll-free at stats@statcan.gc.ca. Additional information about this survey can be found following link:
http://www23.state n.gc.ca, ndb/p2SV e.f ?Function=getSurvey\&SDDS=2103.

## Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further informati h.


## Feedback

2. How long did it take to complete this que tiony are? Include the time spent gathering the necessary in mation.

Hours
Minutes


## Confidentiality

## Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the Statistics Act. Statistics Canada will use the information from this survey for statistical purposes only.

## Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the Statistics Act provides for the sharing of information with provincial and territo statistical agencies that meet certain conditions. These agencies must have the legislative aut onty to collect the same information, on a man atory basis, and the legislation must provide substa tially the same provisions for confidentiality and oena inc for disclosure of confidential information the Statistics Act. Because these agencies hay e the legn authority to compel businesses to provid the same information, consent is not requested an busin ses may not object to the sharing of the data.

For this survey, there are Section uy unents with the provincial and territorial statis agencies of Newfoundland and Labrador No ${ }^{2}$ Scotia, New Brunswick, Quebec, On in manitoba, Saskatchewan, Alberta, British Columbla and the Yukon. The shared data will be pertaining to business establishin ots located within the jurisdiction of the respecti- rovirne or territory.
Section 12 of the Statistics $f$ ct pr nuos for the sharing of information with federa o ovincial or territu al government organizations. Unu Section 12, you may refuse to share your morm thion with any of these organizations by writir a lette of objectio to the Chief Statistician and $r$ turning; with the 0 moned questionnaire. Pleas spu he organizarions wirt which you do not wh to share your data

For all manufa turing industries - nere aro Section 12 agreements vith the statistical pncies of Prince Edward Island orthwest Territ ries and Nunavut, as well as with the New Brun wick vepartment of Environme nd Local Government, e Quebec Forest Industry coun il, the ministère _oren, de la Faune et des $\mathrm{urcs}_{\mathrm{s}}$ du Québec, On ario Mli stry of Northern Developmerm, Mines, Natural Resources and Forestry, Mani wa rriculture, the Sa katche Jan Ministry of Ene gy and R sources, the orta vonnistry of Agriculture and Forestry the British colu bia Ministry of Forests, Lands and atural Reso ce 8 Serations, Agriculture and ant-Food Canada, Enyirom nt and Climate Change Canada, Natural Res urces Carrada and the Canada Energy $F$ :gulator.
For establishments $n$-ferrous metal (and aluminum) smelti and refractory if anu ang, cement manufacturing - lime mar fac; fring - there are Section 12 agreements with Newfoundland and Labrador Department of Natural Resources, the Manitoba Department of Growth, Enterprise and Trade and the British Co ambla Ministry of Energy, Mines and Low Carbon II hovation

For a freeme with provincial and territorial gover ment organizations, the shared data will be mitu to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

## uth rized disclosure

Ser cion 17 of the federal Statistics Act allows for tho dis osure of a list of individual establishments, firms or businesses showing information including ce stablishments' names and locations (province, territ ry and municipality) and North American Vastrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order aid analysts in the interpretation of the data from he Annual Survey of Manufacturing and Logging Industries.

## Record linkages

To enhance the data from this survey and to reduce the response burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

Thank you for completing this questionnaire. leas retain a copy for your records.
Visit our website, www.statcan.gc.ca

