2022 Annual Survey of **Manufacturing Industries**

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Selon nos dossiers votre langue de reférence est l'anglais,

n français,

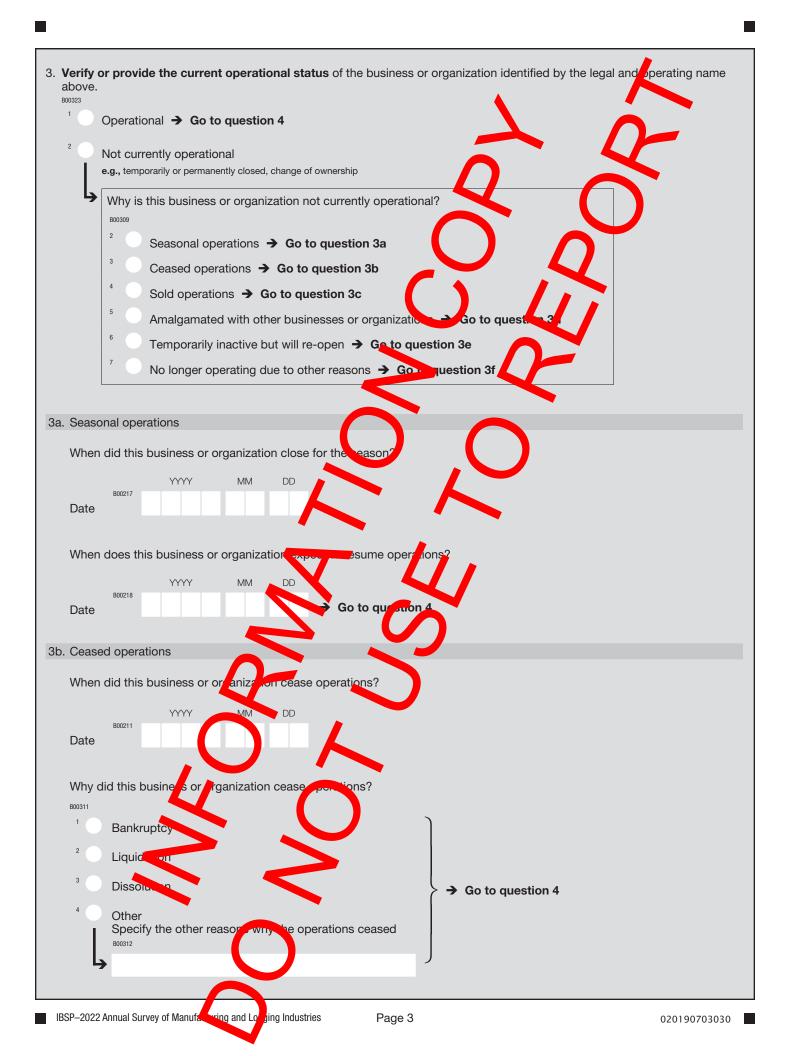
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This information is collected under the authority of the statistics Act, Revised Stat s of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIPE IS A EGAL REQUIREMENT UNDER THIS ACT. Introduction Survey purpose disclosure rving fa simile or email. However upon receipt, Statistic Canada will provide the guaranteed level of protection afforder all information collected under the authority of the This survey collects the financial and operating data need nd to develop national and regional economic policies and programs. Statis cs A Data from this survey are used by the busine nmunity. Note: Our online questionnaires are secure, there is no risk of associations. and manufacturing federal provincial data interception when responding to Statistics Canada online departments, and international organizations to: SI veys. profile the manufacturing and logging inc. sum undertake market studies Conf denti lity forecast demand Stati lics Act protects the confidentiality of information develop trade tariff policies. • collected by Statistics Canada. In addition, businesses use the data to track heir performance pansin plans, and ata-haring agreements against industry averages, evaluate prepare business plans for investors. To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial Statistics Canada for Your information may also be us tatistical agencies and other government organizations, other statistical and research pur ose hich have agreed to keep the data confidential and use them Your participation in this survey uired under the aut hly for statistical purposes. of the Statistics Act. Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this Security of emails and fax questionnaire. Statistics Canada advises risk of ou that t ere could Please return the questionnaire within 21 days. ease mail the completed questionnaire in the enclosed envelope or fax it Static Ics Canada at 1-888-883-7999. If you are u ble to complete within 21 days **or** if you need help, 800-858-7921 or TTY 1-800-363-7629. call us ar Statistics Canada Operations and Integration Division 150 Tunney's Pasture Driveway Ottawa, Ontario K1A 0T6 Visit our website, www.statcan.gc.ca 2103.1 (Manuf 02): 2023-02-14 Statistics Statistique Canada Canada

R	Reporting instructions
•	Please print in ink. Report dollar amounts in thousands of Canadian dollars . Exclude sales tax. Percentages should be rounded to whole numbers. When precise figures are not available, provide your best estimates. Consult the reporting guide at www.statcan.gc.ca/eng/survey/business/103 or further information
B	Business or organization and contact information
1.	Verify or provide the business or organization's legal and operating time and correct where needed. Note: Legal name modifications should only be done to correct a spelling error or type: Legal name Operating name (if applicable)
2.	 Verify or provide the contact information of the designated bus, less or organization contact person for this questionnaire and correct where needed. Note: The designated contact person is the person who should receive this destionnaire. The designated contact person may not always be the one who actually completes the questionnaire. First name
	Title Preferred language of communication
	English French
	Mailing address (number and street)
	City Province, territory or state
	Postal code or ZIP code Example: A9A 9A9 or 12345-1234
	Country
	Example: user@example.gov.o.
	Telephone number, coluding area code) Extension number (if applicable) Example: 123-125-124 (if applicable)
	Fax number (including area code) Example: 123-123-1234
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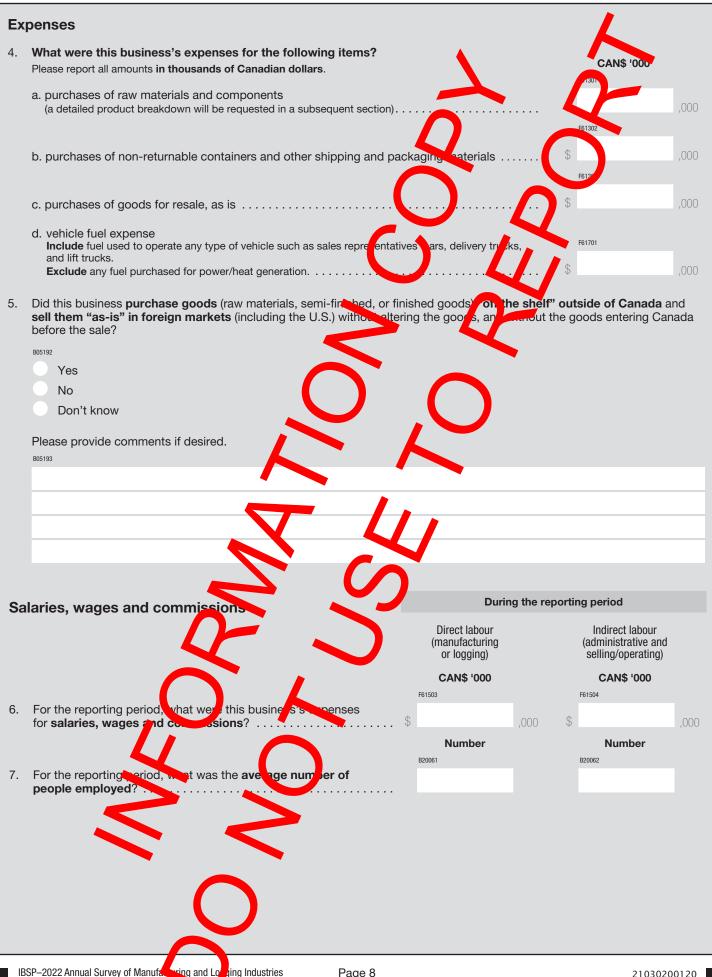


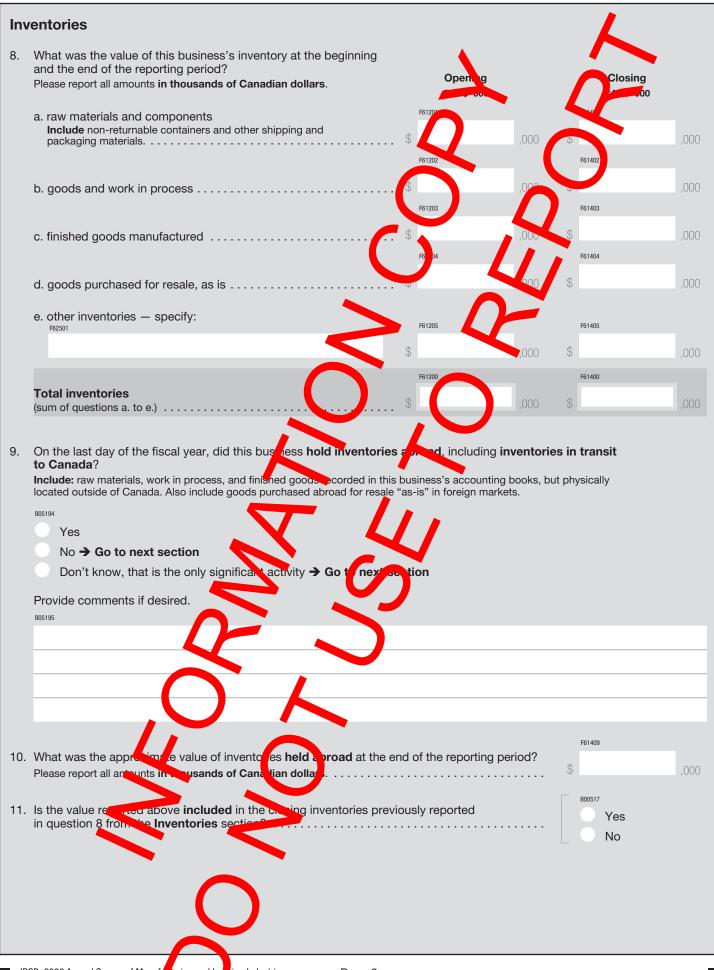
3c. Sold operations	
When was this business or organization sold?	. à
What is the legal name of the buyer?	→ Go tunueston 4
3d. Amalgamated with other businesses or organizations	X
When did this business or organization amalgamate? YYYY MM DD B00213 Date	41
What is the legal name of the resulting or continuing business religanization?	
What are the legal names of the other amalgamated susines is or organizations?	
て、 て	→ Go to question 4
3e. Temporarily inactive but will re-open	
When did this business or organization become temporarily inautive?	
When does this business or organization expect to resurce operations?	
Why is this business or a ganization temporarily fractive?	
	→ Go to question 4
3f. No longer operation due to other reasons	
When did this businesses, organization ceals operations?	
Date	
Why did this business or organization clase operations?	
IBSP–2022 Annual Survey of Manufacturing and Longing Industries Page 4	020190703040

Image: Secondary activities	4.	Verify or provide the current main activity of the business or organization identified by the legal and operating name. Note: The described activity was assigned using the North American Industry Classification System (NAICS).
 This is not the current main activity Provide a brief but precise description of this business or organization's rein activity even classified exc. Was this business or organization's main activity even classified exc. Was this business or organization's main activity even classified exc. No > So to question 7 When did the main activity change? Yes, there are other activities No, that is the only signific provement > Co to net function? Provide a brief but precise disconduction of this business or organization's secondary activity. Reproximately what precise figure are informed even precise. Approximately what precise figure are informed even precise. Approximately what precise figure are informed even precise. An activity even and the state of the business or organization's revenue is generated by each of the following like, provide, fur best of mates. Approximately what precise figure are informed even precise. A due ther activities. 		
No > Co to question 7 No > Co to question 7 No + Co to question 7 Are there any other activities that contribute regunationation (at vast 40%) to this business or organization's revenue? No, that is the only signific revenue? No <td></td> <td>² This is not the current main activity Provide a brief but precise description of this business or organization's cain activity e.g., breakfast cereal manufacturing, shoe store, software development</td>		² This is not the current main activity Provide a brief but precise description of this business or organization's cain activity e.g. , breakfast cereal manufacturing, shoe store, software development
* Yes * No > Go to question 7 6. When did the main activity change? * ************************************	5.	Was this business or organization's main activity ever classified as:
' Yes ' No > Go to question 7		R05111
 No → Go to question 7 When did the main activity change? YYYY Mo Date A re there any other activities that contribute gumincantly (at least 40%) to this business or organization's revenue? Yes, there are other activities No, that is the only signific revenue? Yes, breakfast cereal manufacturing toge store, software development. Provide a brief but precise of sort is this business or organization's secondary activity. Approximately what bere intage of this business or organization's revenue is generated by each of the foldel non-activities? Approximately what bere intage of this business. Approximately what bere intage of this business or organization's revenue is generated by each of the foldel inclustric inclustion is a foldel inclustric inclustric inclustion is foldel inclustric inclust		
Date Date Date Date Are there any other activities that contribute regunicantly (at least 0%) to this business or organization's revenue? Boxed Boxed Provide a brief but precise of this business or organization's revenue is generated by each of the folle foll		
Are there any other activities that contributer gamicantly (at least 0%) to this business or organization's revenue?	6.	When did the main activity change?
Date 7. Are there any other activities that contributer remnicantly (at least 0%) to this business or organization's revenue? BESOME * No, that is the only significant count of the count of the count of the only significant count of the count of the only significant count of the count of the only significant count of the count o		
************************************		B00219
 Yes, there are other activities No, that is the only signification with a precise discription in this business or organization's secondary activity. e.g., breakfast cereal manufacturing these ore, software development. Approximately what percentage of this business or organization's revenue is generated by each of the folled food ctivities? When precise figure are non-milable, provide y ur best estimates. Main activity. Secondary activity. Secondary activity. All other activities. 	7.	Are there any other activities that contributer rgmicantly (at least 10%) to this business or organization's revenue?
 No, that is the only significance and b > Go to ne traction Provide a brief but precise discription of this business or organization's secondary activity. e.g., breakfast cereal manufacturing the sore, software development. Approximately what berg intage of this business or organization's revenue is generated by each of the folid ring activities? When precise figure are not enabled, provide y ur best estimates. Main activity. b. Secondary activity. c. All other activities. 		
e.g., breakfast cereal manufacturing the events, software development B0005 9. Approximately what bero intage of this business or organization's revenue is generated by each of the follenting inctivities? When precise figures are not realiable, provide y ur best estimates. a. Main activity and activity activity and activity activity and activity activity activity and activity		
When precise figures are not realiable, provide your best estimates. Preferentage a. Main activity, B05004 b. Secondary activity, 0 c. All other activities. 0	8.	e.g., breakfast cereal manufacturing the sore, software development
When precise figures are not beilable, provide y ur best estimates. Preferentage a. Main activity B05004 b. Secondary activity 0 c. All other activities. 0		
a. Main activity, a different second	9.	
a. Main activity		
c. All other activities.		a. Main activity
c. All other activities		
		c. All other activities
		Total percentage

Re	eporting period information	
1.	For this survey, please report information for this business of	
	Note: For this survey, the End date should fall between Apr	il 1, 2022 and March 31, 2023.
	YYYY MM DD	YYYY MM DD
	Start date En	d date
2.	If the reporting period does not cover a full year , please cl	neck the reason(s) s low
2.	(mark all that apply):	
	B00301_r1	B0030 -5
	seasonal operations	Conserve perations
	B00301_r2	800301_6
	new business	tem orarily inactive
	B00301_r3	ether reason of these specific
	change of ownership	other reason of phase specify: B00301_r8
	change of fiscal year	
3.	Please indicate below, any changes or events that play have compared to the last reporting period (mark all that oppy):	affected the reported values for this business or organization
	B00302_t1	B00302_110
	strike or lockout	sold business units
	B00302_12	B00302_11
	exchange rate impact	expansion
	B00302_13	pew or lost contract
	price changes in goods or services Stud	
	contracting out	
	B00302_15	
	organizational change	acquisition of business or business units
	B00302_16	B00302_t15
	price changes in labour	other change or event — please specify:
	or raw materials	B00302_116
	natural disaster	
		B00302_t17
	recession	no change or event
	B00302_19	
	change in procest line	
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In	dustry characteristics				
Sa	Sales				
	Is this business a cost centre? A cost centre is a subdivision of an organization with which costs are identified for purposes or panagerial control ^{R05026_b} Yes No	2			
	The next questions are about the value of goods produced. Are the goods valued at: F43001_y Final selling price Transfer price Other method of valuation — specify: F43001_y4)			
	What were this business's sales for the following items? Report the sales net of shipping charges, discounts, sales allowances, retuined sales, sales axes, and excise duties and taxes. Please report all amounts in thousands of Canadian dollars . a. sales of goods manufactured	CAN\$ '000			
	Include sales of goods manufactured from own material whether a this business use, as ther business units or affiliates of goods manufactured from own material whether a this business use, as ther business units or affiliates of your firm, or at any other sub-contracted manufacturing plants. Incated whether canada or abroad. Also include by-products from your manufacturing process (a detailed breakdown by product will be requested in a sub-contract section)	F43002 \$ F43003	,000		
	b. sales of goods purchased for resale, as is	\$,000		
	c. revenue from repair work	F45901			
	 Include only repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company. d. revenue from manufacturing service fees and or custom works. Include only revenues from manufacturing process from the service fees and or custom works. Include only revenues from manufacturing process is applied. 	\$ F45001	,000		
	e. please provide a percentage backdown of the amount Percentage for the amount from Canadian clients				
	from clients in other pound.				
	f. other sales — specify: F43175	F43005			
		\$,000		
		F43000	,		
	Total sales figoods and services (sum of questions at the figure at the	\$,000		





Sales by consumer location



IBSP-2022 Annual Survey of Manufa ring and Lo ging Industries



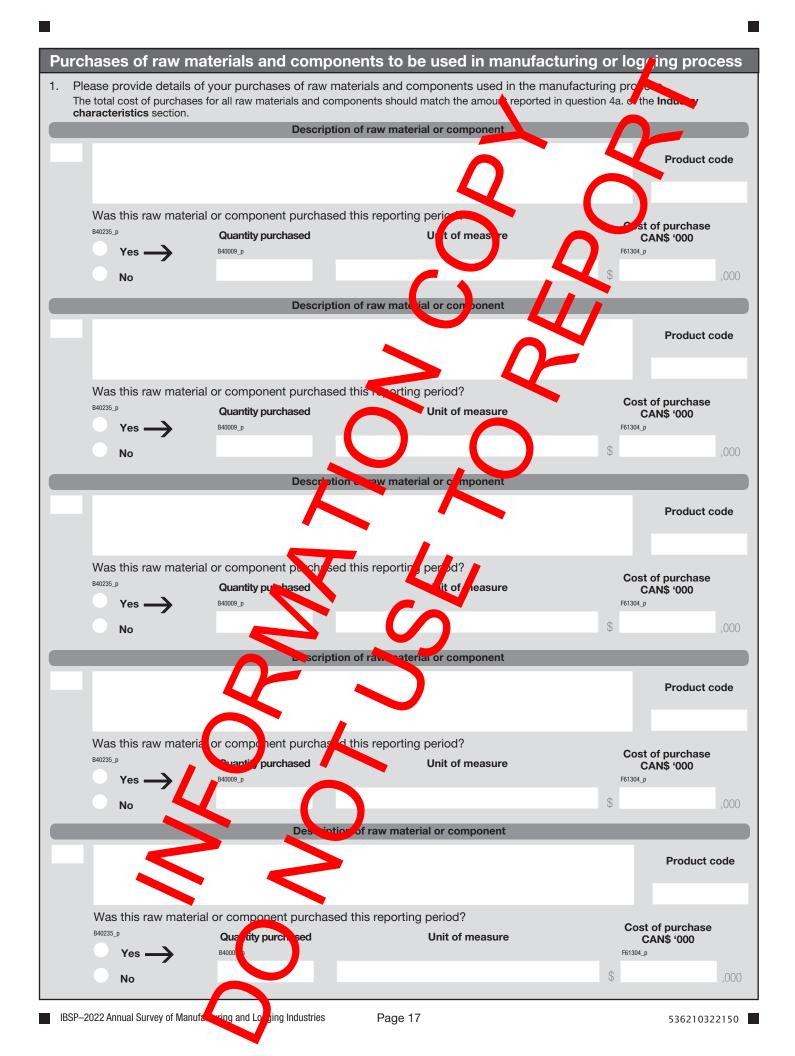
1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Cinadia. dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in questic sampling the **Industry** characteristics section. Include sales of goods manufactured from own materials, whether at this business unit at other business units ffil tes of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad. lude by-products from your so ir sufacturing process. **Product description** Product code Was this product sold during this reporting period? Value of sales B40232_p Quantity sold Unit of easure CAN\$ '000 F43006_p Yes -> B40004_p No Product desch. Product code Was this product sold during this reporting peri d? Value of sales B40232_p Quantity sold Unit of m asure CAN\$ '000 Yes -> F43006 p B40004 p \$ No Product description Product code ing period? Was this product sold during this No. Value of sales B40232_p Quantity solo of measure CAN\$ '000 F43006 p Yes -B40004 \$ No ict desc ption Product code rina is reporting period Was this product solo Value of sales B40232_p Quantity sold Unit of measure CAN\$ '000 F43006 p Yes 40004 p \$ No

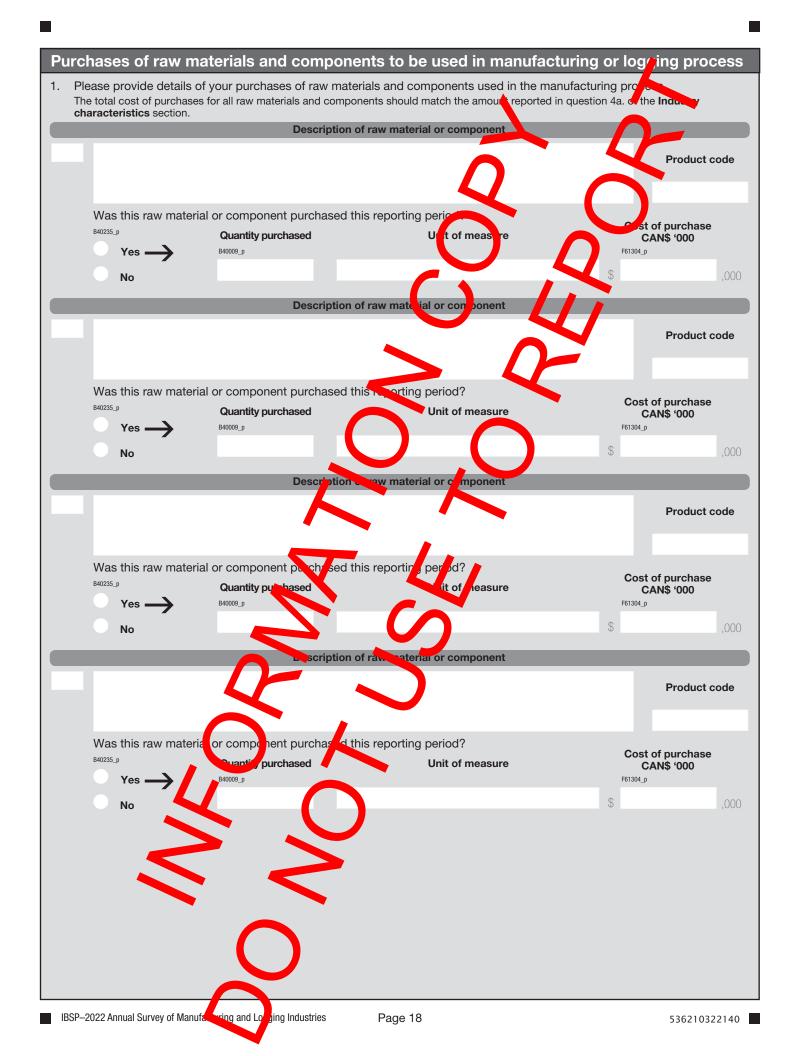
1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Cinadia. dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in questic sampling the **Industry** characteristics section. Include sales of goods manufactured from own materials, whether at this business unit at other business units ffil tes of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad. lude by-products from your so in sufacturing process. **Product description** Product code Was this product sold during this reporting period? Value of sales B40232_p Quantity sold Unit of easure CAN\$ '000 F43006_p Yes -> B40004_p No Product desch Product code Was this product sold during this reporting peri d? Value of sales B40232_p Quantity sold Unit of m asure CAN\$ '000 Yes -> F43006 p B40004_p \$ No Product description Product code Was this product sold during this No. ting period? Value of sales B40232_p Quantity solo of measure CAN\$ '000 F43006 p Yes -B40004 \$ No Page 13 IBSP-2022 Annual Survey of Manufa ring and Lo ging Industries 536210327130

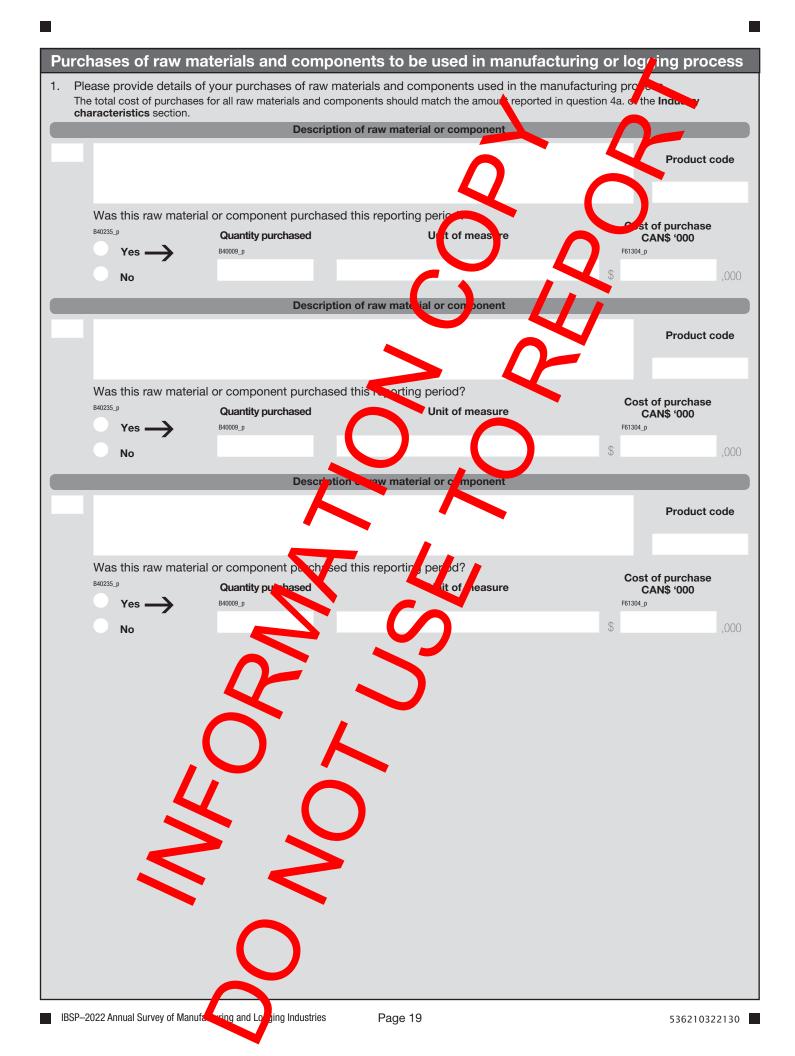
1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Cinadia. dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in questic sampling the **Industry** characteristics section. Include sales of goods manufactured from own materials, whether at this business units at other business units ffil tes of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad. lude by-products from your so in sufacturing process. **Product description** Product code Was this product sold during this reporting period? Value of sales B40232_p Quantity sold Unit of easure CAN\$ '000 F43006_p Yes -> B40004_p No Product desch Product code Was this product sold during this reporting peri d? Value of sales B40232_p Quantity sold Unit of m asure CAN\$ '000 B40004_p F43006 p \$ No IBSP–2022 Annual Survey of Manufa ring and Lo ging Industries Page 14 536210327120

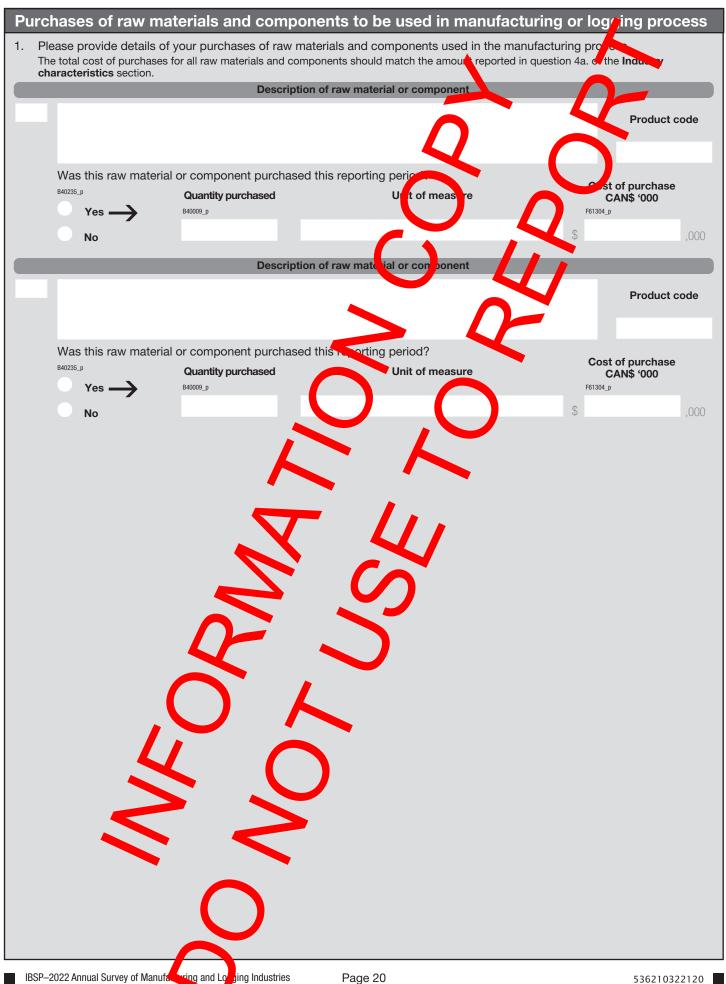
1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Cinadia. dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in questic sampling the **Industry** characteristics section. Include sales of goods manufactured from own materials, whether at this business unit at other business units ffil tes of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad. lude by-products from your pufacturing process. so in **Product description** Product code Was this product sold during this reporting period? Value of sales B40232_p Unit of Quantity sold easure CAN\$ '000 F43006_p Yes -B40004_p No IBSP-2022 Annual Survey of Manufa ging Industries ring and Lo Page 15 536210327110

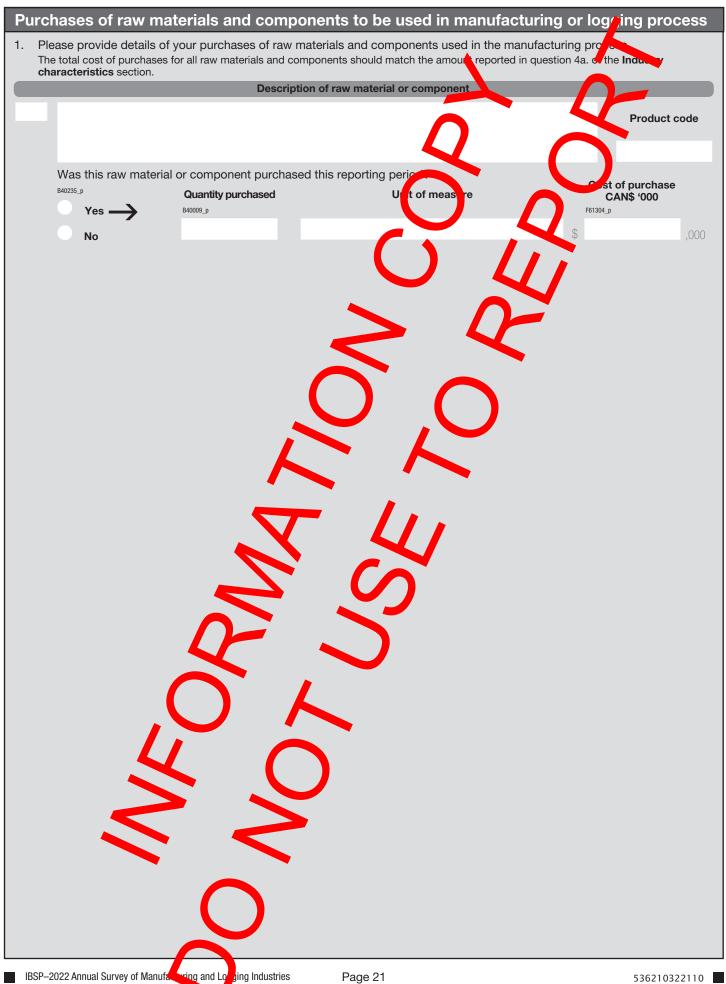
2.		other products of own manufacture sold — please specify below:	Value of sales
2.	a)	B40005_Ist_1	s_p_1
		\$ B40005_lst_2	,000
	b)		,000
	c)	B40005_ist_3	,000 ,000
	d)	B40005_lst_4 F43	
		φ F43	,000
3.	Tot	tal sales of goods manufactured and logging	,000
4.	lf th	ne amount at line 3, above, includes shipping charges by commence contract carried for counts, sales allowances, returned sales, sales taxes, and excise duties and taxes	502
	plea	ase report that amount here.	,000
5.	Tot	tal sales of goods manufactured and logging (line strings 4).	,000
	NOU		,
IE	3SP-20	022 Annual Survey of Manufacting and Longing Industries Page 16	536210327160







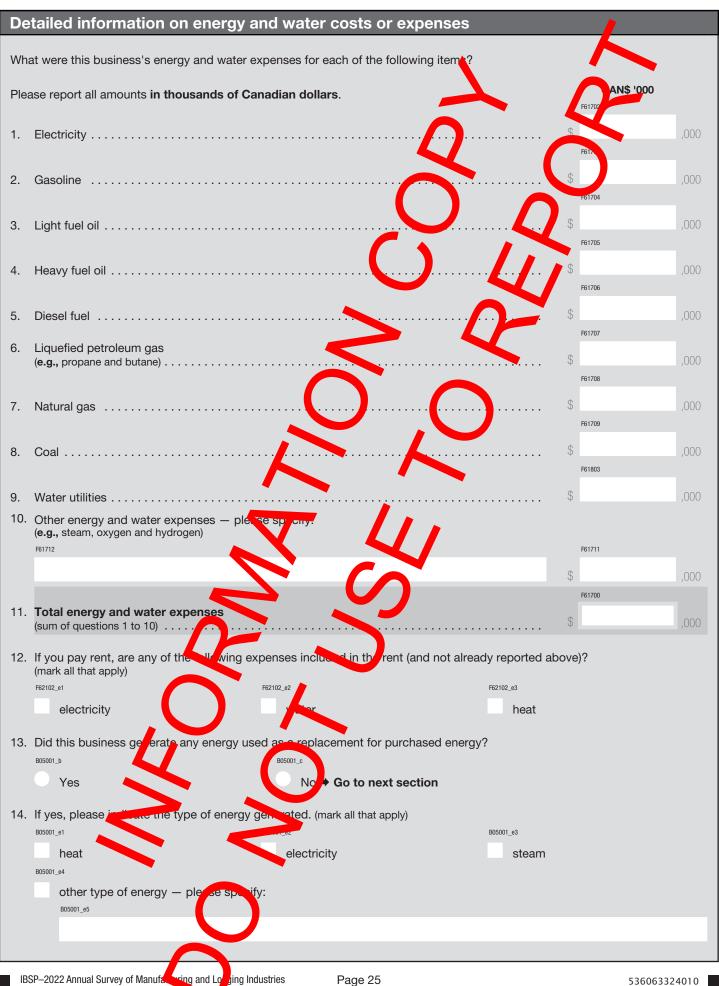


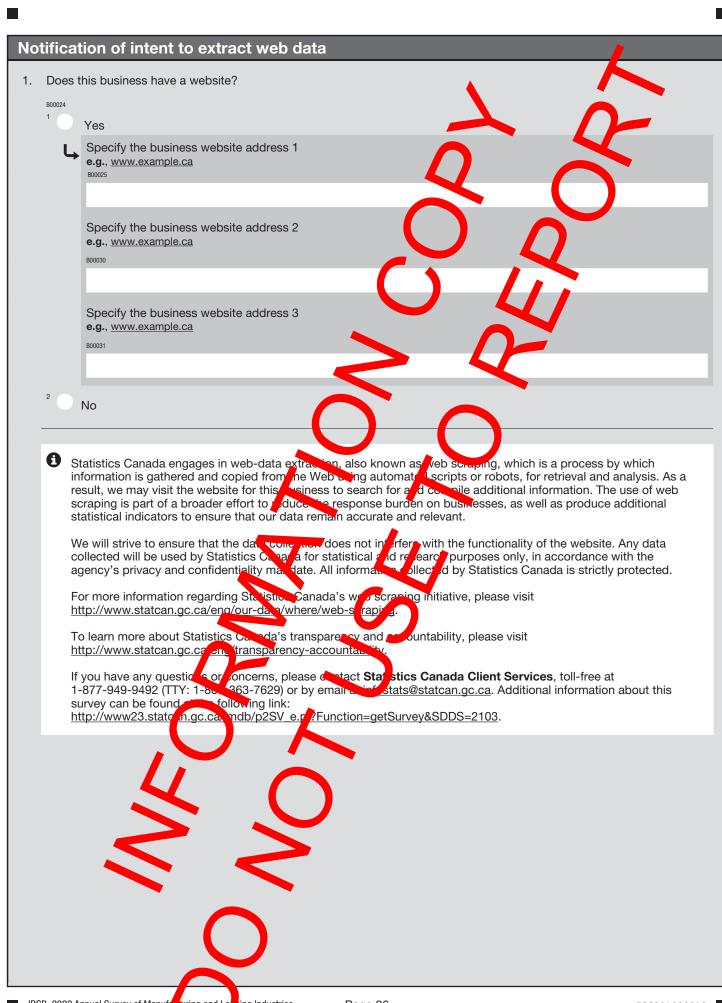


2.	All d	other products of own manufacture sold — please specify below:	N\$ '000	
	a)	\$		00
	b)	B40011_lst_2		00
	c)	B40011_ist_3	05_p_3	00
	d)	B40011_lst_4 F613	p_4	
				00
3.	log	tal purchases of raw materials and components to be use a in the manufacturing or ging process. ie: Total should agree with the amount reported at question 4a. in the Industry characteristics section.		00
	38P-20	2211112112121121121121121212121212121212	5362103221	50

Details on this business's locations	
 Complete for all business locations operating during this reporting period. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations". 	catione"
Please verify the location address and correct where needed.	
Location ID	
Operating name	
Address (number and street) Province Constituty	
City Potel code	,
	CAN\$ '000
	F47001_I
What was this location's total operating revenue?	000 \$
What were this location's expenses for direct labour ? (for manufacturing or logging only)	F61503_I
Exclude: benefits.	000 \$
What were this location's expenses for indirect labour ? (for administrative and selling or operating only) Exclude: benefits.	F61504_I
Was this business location operational for the furge.	
B00305_b_l	
Yes ➡ Go to next location No	
What were the reasons for part-year operation (next all that apply)?	
B00301_r1_1 B00301_r3_l1 B00301_r5_l B00301 seasonal operation change of fiscal year censed operations	moved
B00301_r2_11 B00301_r4_n B00301_r4_n B00301_r6_12	moved
new location change of ownership temporarily inactive	
B00301_r6_i	
other reason – please specify:	
B00301_r9_i	
What were this location's operational start and end dates?	
B00201_I B00202_I	DD
Start date	
Statistics Canada reviews 1000mments. We invite your come ants pertaining to this busines ocation.	

Details on additional	locations			
-	s locations operating during the	is reporting period.		~
Please verify the location add	dress and correct where neede	ed.		
Location ID				
			· · · · · · · · · · · · · · · · · · ·	
Operating name				
Address (number and street)		Province Charrithry	_ L]	
City		Po tal code		•
			N	CAN\$ '000
				F47004_I
What was this location's tota	I operating revenue?			000 \$
What were this location's exp				F61512_I
(for manufacturing or logging on Exclude: benefits.	y)			000 \$
				000 φ
What were this location's exp (for administrative and selling or	penses for indirect labour?			F61513_I
Exclude: benefits.				000 \$
Was this business location of	perational for the fur years			
Yes ➡ Go to next locat	ion No			
What were the reasons for pa B00307_r1_11	art-year operation (n, k all that	appiy) ?	B00307_r	7 1
seasonal operation	change of fiscal year	ce sed operatio	ons	moved
B00307_r2_l1	B00307_r4_N	±00307_r6_17		
new location	change of ownership		ctive	
B00307_r8_l				
other reason - please s	pecify:	\sim		
B00307_r9_l				
What were this location's and	erational start and end dates?			
	MM D	YYYY	(MM D	D
Start date		B00209		
		iu uale		
Statistics Canada review and We invite your comments per	comments. rtaining to this busines	on.		
B00015_I				
	\frown			
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Co	ontact person	
1.	Statistics Canada may need to contact the person who completed this questionnaire for further information.	
	If the contact person is the same as on cover page, please check - + Go to "Feedback"	
	Otherwise, who is the best person to contact about this questionnaire?	,
	First name	
	Last name	
	Title	
	Email address (Example: user@example.gov.ca)	
	Telephone number (including area code) Example: 123-123-1234Extension number (if applicable)Fax number (including area code) Example: 123-123 1234	
Fe	edback	
2.	Hour How long did it take to complete this que tion are ? Include the time spent gathering the necessary internation.	rs Minutes
3.	We invite your comments about this questionaire.	
	B00002	
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		_
		_
		_
		_
		_
	ASP-2022 Annual Survey of Manufacturing and Lowing Industries Page 27	870201007030

General information

Confidentiality

Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistic, agencies that meet certain conditions. These agencies must have the legislative authority to collect the name information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure confidential information as the *Statistics Act*. Because these agencies have the legal authority to compebusinesses to provide the same information consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section** it agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nava Scotia, New Brunswick, Quebec, Ontario, Manitobi, Scotkatchewan, Alberta, British Columbia and the Yuken. The shared data will be limited to information containing to business establishments located within the prisdiction of the respective province or territor.

Section 12 of the *Statistics* , ot provides for the sharing of information with federal, a ovincial or territonal government organizations. Under Section 12, you may refuse to share you information with any of these organizations by writing a letter of objective to the Chief Statistician and refurning with the computed questionnaire. Please specify the organizations with which you do not want to share your data For all manufacturing industries — there are section **12** agreements with the statistical agencies of Prince Edward Island, Northwest Ferritories and Nuravul as well as with the New Branswick Department of Economient and Local Government, the Quebec Foretrindustry Council, the ministère les Forêts, de la Faune et les Parcs du Québec Ontalo Ministry of Northern De elopment, Mines, Natural Resources and Forestry, Manifuba Agriculture, the Schweshewan Ministry of Forests, Lands and Natural Resources, Agriculture and Agri-Food Canada, Fuironment and Climate change Canada, Natural Resources Canada and the Canada Energy Regulator.

For establishments is nor ferrous metal (and aluminum) smearing and refining colar building material and refractory manufacturing, coment manufacturing and lime manufacturing — there are **Section 12** agreements which the Newf uncland and Labrador Department of Natural Resources, the Manitoba Department of Growth, Enterprise and Trade and the British Columbia Ministry of Energy, Mines and Low Carbon Innovation.

For agreements we provincial and territorial government organizations, the shared data will be limited to information pertraining to business establishments located within the jurisdiction of the respective province or terrainy.

Authorized disclosure

Section 17 of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firm, or Husinesses showing information including beesta lishments' names and locations (province, term, and municipality) and North American Industrial Chasification System (NAICS) codes. The disclosure of mest lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Ivanufacturing and Logging Industries.

ecord linkages

To enhance the data from this survey and to reduce the response burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

least retain a copy for your records.

Visit our website, www.statcan.gc.ca