

# 2020 Annual Survey of Logging Industries

**CONFIDENTIAL once completed.**

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921 ou ATS 1-800-363-7629

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19.*  
**COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

## Introduction

### Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Data from this survey are used by the business community, manufacturing associations, federal and provincial departments, and international organizations to:

- profile the manufacturing and logging industries
- undertake market studies
- forecast demand
- develop trade tariff policies

In addition, businesses use the data to track their performance against industry averages, evaluate expansion plans, and prepare business plans for investors.

Your information may also be used by Statistics Canada for other statistical and research purposes.

Your participation in this survey is required under the authority of the *Statistics Act*.

### Security of e-mails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or email. However upon receipt,

Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

**Note:** Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

### Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

**Please return the questionnaire within 21 days.**

**Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.**

If you are unable to complete within 21 days **OR** if you need help, call us at **1-800-858-7921** or **TTY 1-800-363-7629**.

Statistics Canada  
Operations and Integration Division  
150 Tunney's Pasture Driveway  
Ottawa, Ontario K1A 0T6

**Visit our website, [www.statcan.gc.ca](http://www.statcan.gc.ca)**

## Reporting instructions

- Please print in ink.
- Report dollar amounts **in thousands of Canadian dollars**.
- **Exclude** sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, provide your best estimates.
- Consult the reporting guide at [www.statcan.gc.ca/guides-e](http://www.statcan.gc.ca/guides-e) for further information.

## Business or organization and contact information

1. **Verify or provide** the business or organization's **legal and operating name** and correct where needed.

**Note:** Legal name modifications should only be done to correct a spelling error or typo.

Legal name

Operating name (if applicable)

<input type="text"/>	<input type="text"/>
----------------------	----------------------

2. **Verify or provide the contact information** of the designated business or organization **contact person** for this questionnaire and correct where needed.

**Note:** The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.

First name

Last name

<input type="text"/>	<input type="text"/>
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Title

Preferred language of communication

English

French

Mailing address (number and street)

City

Province, territory or state

<input type="text"/>	<input type="text"/>
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Postal code or ZIP code

Example: A1A 9A9 or 12345-1234

Country

Email address

Example: user@example.gov.ca

Telephone number (including area code)

Example: 123-123-1234

<input type="text"/>	<input type="text"/>	<input type="text"/>
----------------------	----------------------	----------------------

Extension number  
(if applicable)

Fax number (including area code)

Example: 123-123-1234

<input type="text"/>	<input type="text"/>	<input type="text"/>
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3. **Verify or provide the current operational status** of the business or organization identified by the legal and operating name above.

B00323

1  Operational → **Go to question 4**

2  Not currently operational

e.g., temporarily or permanently closed, change of ownership

Why is this business or organization not currently operational?

B00309

2  Seasonal operations → **Go to question 3a**

3  Ceased operations → **Go to question 3b**

4  Sold operations → **Go to question 3c**

5  Amalgamated with other businesses or organizations → **Go to question 3d**

6  Temporarily inactive but will re-open → **Go to question 3e**

7  No longer operating due to other reasons → **Go to question 3f**

### 3a. Seasonal operations

When did this business or organization close for the season?

Date B00217  
YYYY MM DD

When does this business or organization expect to resume operations?

Date B00218  
YYYY MM DD → **Go to question 4**

### 3b. Ceased operations

When did this business or organization cease operations?

Date B00211  
YYYY MM DD

Why did this business or organization cease operations?

B00311

1  Bankruptcy

2  Liquidation

3  Dissolution

4  Other  
Specify the other reasons why the operations ceased

B00312

} → **Go to question 4**

3c. Sold operations

When was this business or organization sold?

YYYY MM DD  
B00212

What is the legal name of the buyer?

B00406

→ Go to question 4

3d. Amalgamated with other businesses or organizations

When did this business or organization amalgamate?

YYYY MM DD  
B00213

What is the legal name of the resulting or continuing business or organization?

B00407

What are the legal names of the other amalgamated businesses or organizations?

B00408

→ Go to question 4

3e. Temporarily inactive but will re-open

When did this business or organization become temporarily inactive?

YYYY MM DD  
B00214

When does this business or organization expect to resume operations?

YYYY MM DD  
B00215

Why is this business or organization temporarily inactive?

B00313

→ Go to question 4

3f. No longer operating due to other reasons

When did this business or organization cease operations?

YYYY MM DD  
B00216

Why did this business or organization cease operations?

B00314

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4. **Verify or provide the current main activity** of the business or organization identified by the legal and operating name.

**Note:** The described activity was assigned using the North American Industry Classification System (NAICS).

[Empty text box for current main activity]

B05002

1  This is the current main activity → **Go to question 7**

2  This is **not** the current main activity  
Provide a **brief but precise description** of this business or organization's **main activity**  
e.g., breakfast cereal manufacturing, shoe store, software development

B05003

[Empty text box for main activity description]

5. Was this business or organization's main activity ever classified as:

[Empty text box for classification]

B05111

1  Yes

2  No → **Go to question 7**

6. When did the main activity change?

Date              
YYYY MM DD

7. Are there any **other activities that contribute significantly (at least 10%) to this business or organization's revenue?**

B05024

1  **Yes**, there are other activities

2  **No**, that is the only significant activity → **Go to next section**

8. Provide a **brief but precise description** of this business or organization's **secondary activity**.

e.g., breakfast cereal manufacturing, shoe store, software development

B05005

[Empty text box for secondary activity description]

9. Approximately what **percentage of this business or organization's revenue** is generated by each of the following activities?

When precise figures are not available, provide your best estimates.

**Percentage of revenue**

a. Main activity .....

B05004

%

b. Secondary activity .....

B05006

%

c. All other activities .....

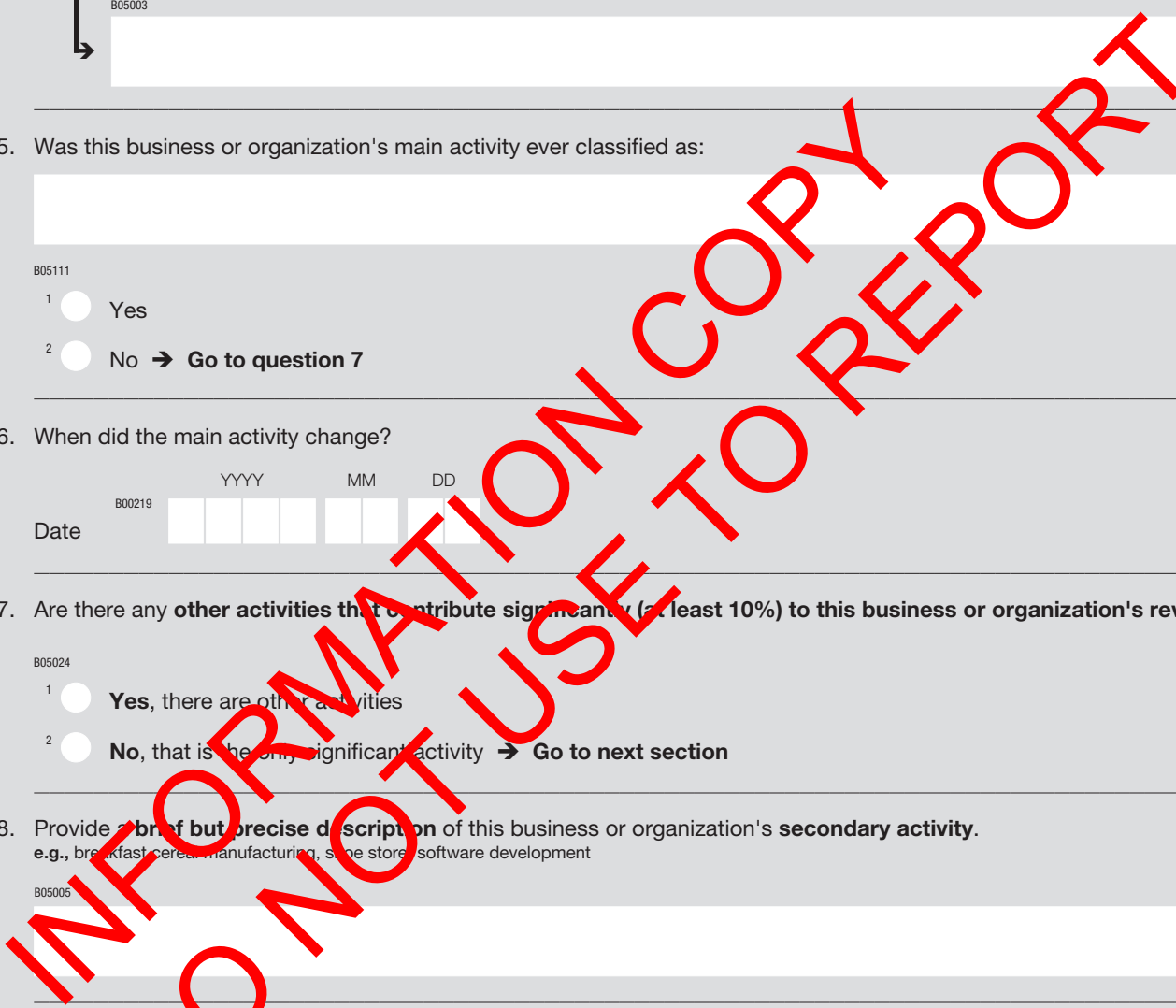
B05008

%

**Total percentage** .....

B05000

%



## Reporting period information

1. For this survey, please report information for this business or organization most recent **12 month fiscal period**.

**Note:** For this survey, the **End date** should fall between April 1, 2020 and March 31, 2021.

Start date B00205      YYYY      MM      DD      End date B00206      YYYY      MM      DD

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301\_r1

seasonal operations

B00301\_r5

ceased operations

B00301\_r2

new business

B00301\_r6

temporarily inactive

B00301\_r3

change of ownership

B00301\_r7

other reason — please specify:

B00301\_r4

change of fiscal year

B00301\_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302\_t1

strike or lockout

B00302\_t10

sold business or business units

B00302\_t2

exchange rate impact

B00302\_t11

expansion

B00302\_t3

price changes in goods or services sold

B00302\_t12

new or lost contract

B00302\_t4

contracting out

B00302\_t13

plant closures

B00302\_t5

organizational change

B00302\_t14

acquisition of business or business units

B00302\_t6

price changes in labour or raw materials

B00302\_t15

other change or event — please specify:

B00302\_t7

natural disaster

B00302\_t16

B00302\_t8

recession

B00302\_t17

no change or event

B00302\_t9

change in product line

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## Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
  - These questions are asked of many different industries — some questions may not apply to this business.
  - Refer to the reporting guide for detailed instructions.
  - Please report all amounts **in thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

		CAN\$ '000
1.	Sales of goods and services <b>Exclude</b> shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes.	F43008 \$ <input type="text"/> ,000
2.	Rental and leasing	F45801 \$ <input type="text"/> ,000
3.	Commissions	F46001 \$ <input type="text"/> ,000
4.	Subsidies <b>Include</b> grants, donations and fundraising.	F47101 \$ <input type="text"/> ,000
5.	Royalties, rights, licensing and franchise fees	F47201 \$ <input type="text"/> ,000
6.	Dividends	F51101 \$ <input type="text"/> ,000
7.	Interest	F51201 \$ <input type="text"/> ,000
8.	Other revenue — please specify: F51302 <input type="text"/>	F51301 \$ <input type="text"/> ,000
9.	<b>Total revenue</b> (sum of questions 1 to 8)	F40000 \$ <input type="text"/> ,000

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## Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
  - These questions are asked of many different industries — some questions may not apply to this business.
  - Refer to the reporting guide for detailed instructions.
  - Please report all amounts **in thousands of Canadian dollars**.

What were this business's expenses for the following items?

		CAN\$ '000
1. Purchases		
<b>Include</b> raw materials, goods purchased for resale and non-returnable containers and other shipping and packaging materials.		
<b>Exclude</b> change in inventories. ....		F61306 \$ <input type="text"/> ,000
2. Employment costs and expenses		
<b>Include</b> all employees who were issued a T4.		
a. salaries, wages and commissions .....		F61501 \$ <input type="text"/> ,000
b. employee benefits (see reporting guide for additional information) .....		F61502 \$ <input type="text"/> ,000
3. Subcontracts		
<b>Exclude</b> research and development. ....		F62503 \$ <input type="text"/> ,000
Please provide a percentage breakdown of the amount reported at question 3:		
a. from Canadian sources .....	Percentage F62503_sr1 <input type="text"/> <input type="text"/> <input type="text"/> %	
b. from sources in other countries .....	F62503_sr2 <input type="text"/> <input type="text"/> <input type="text"/> %	
4. Research and development fees		
<b>Exclude</b> in-house research and development. ....		F62504 \$ <input type="text"/> ,000
5. Professional and business fees (e.g., legal, accounting, consulting and technical fees) .....		F62601 \$ <input type="text"/> ,000
6. Energy and water expenses <b>Include</b> electricity, gas, water, oil, diesel, propane, fuel wood and sewage. ....		F61801 \$ <input type="text"/> ,000
7. Office and computer related expenses (e.g., office supplies, postage and computer upgrades) .....		F62505 \$ <input type="text"/> ,000
8. Telephone, Internet and other telecommunication .....		F61802 \$ <input type="text"/> ,000
9. Business taxes, licenses and permits (e.g., business tax, license fees and property taxes) .....		F61901 \$ <input type="text"/> ,000
10. Royalties, franchise fees and memberships <b>Exclude</b> Crown royalties. ....		F62001 \$ <input type="text"/> ,000
11. Crown charges (for logging, mining and energy industries only) .....		F62506 \$ <input type="text"/> ,000

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CAN\$ '000

12. Rental and leasing <b>Include</b> land, buildings, equipment and vehicles. ....	F62101 \$ [ ] ,000
13. Repair and maintenance <b>Include</b> buildings, equipment and vehicles. ....	F62201 \$ [ ] ,000
14. Amortization and depreciation .....	F61601 \$ [ ] ,000
15. Insurance .....	F62301 \$ [ ] ,000
16. Advertising, marketing, promotion, meals and entertainment .....	F62507 \$ [ ] ,000
17. Travel, meetings and conventions .....	F62508 \$ [ ] ,000
18. Financial service fees (e.g., bank charges and transaction fees) .....	F62401 \$ [ ] ,000
19. Interest expense .....	F69101 \$ [ ] ,000
20. Bad debt, loan losses, donations, political contributions and inventory writedown .....	F62509 \$ [ ] ,000
21. All other costs and expenses — please specify: <b>Include</b> intracompany expenses. F62512 [ ]	F62511 \$ [ ] ,000
22. <b>Total expenses</b> (sum of questions 1 to 21) .....	F60000 \$ [ ] ,000

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## Industry characteristics

### Sales

1. Is this business a cost centre?

A cost centre is a subdivision of an organization with which costs are identified for purposes of managerial control.

B05026\_b

- Yes  No

2. The next questions are about the value of goods produced.

Are the goods valued at:

F43001\_y

- Final selling price  
 Transfer price  
 Other method of valuation — specify:

F43001\_y4

3. What were this business's sales for the following items?

Report the sales net of shipping charges, discounts, sales allowances, returned goods, sales taxes, and excise duties and taxes.

Please report all amounts in thousands of Canadian dollars.

CAN\$ '000

a. sales of logs, wood residue and manufactured products

**Include** sales of logs and wood residue that you own, and of saleable, goods manufactured from own materials whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad, also include by-products from your manufacturing process.

(a detailed breakdown by product will be requested in a subsequent section) .....

F43002  
\$  ,000

b. revenue from stumpage sales .....

F43009  
\$  ,000

c. sales of goods purchased for resale, as is .....

F43003  
\$  ,000

d. revenue from repair work

**Include only** repair revenue from billing labour, as the materials and products are owned by a client, another business unit or an affiliate of this company located in Canada or abroad. ....

F45901  
\$  ,000

e. revenue from logging service fees and/or custom work

**Include only** service revenue from billing labour, as the materials and products are owned by a client, another business unit or an affiliate of this company located in Canada or abroad. ....

F45001  
\$  ,000

f. other sales — specify:

F43005

F43005  
\$  ,000

**Total sales of goods and services**

(sum of questions a. to f.) .....

F43000  
\$  ,000

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## Expenses

### 4. What were this business's expenses for the following items?

Please report all amounts in thousands of Canadian dollars.

CAN\$ '000

- |   |        |    |                      |      |
|---|--------|----|----------------------|------|
| a. purchases of raw materials and components<br>(a detailed product breakdown will be requested in a subsequent section) .....  | F61301 | \$ | <input type="text"/> | ,000 |
| b. stumpage fees .....  | F62602 | \$ | <input type="text"/> | ,000 |
| c. purchases of non-returnable containers and other shipping and packaging materials .....  | F61302 | \$ | <input type="text"/> | ,000 |
| d. purchases of goods for resale, as is .....   | F61303 | \$ | <input type="text"/> | ,000 |
| e. vehicle fuel expense<br><b>Include</b> fuel used to operate any type of vehicle such as sales representatives' cars, delivery trucks and lift trucks.<br><b>Exclude</b> any fuel purchased for power/heat generation. .... | F61701 | \$ | <input type="text"/> | ,000 |

## Salaries, wages and commissions

During the reporting period

- |  | Direct labour<br>(manufacturing or logging)<br>CAN\$ '000 | Indirect labour (administrative<br>and selling/operating)<br>CAN\$ '000 |
|--|---|---|
| 5. For the reporting period, what were this business's expenses for <b>salaries, wages and commissions</b> ? ..... | <input type="text"/>                                      | <input type="text"/>  |
|  | Number  | Number  |
| 6. For the reporting period, what was the <b>average number of people employed</b> ? .....                         | <input type="text"/>                                      | <input type="text"/>  |

## Inventories

- |  | Opening<br>CAN\$ '000   | Closing<br>CAN\$ '000   |
|--|-------------------------|-------------------------|
| 7. What was the value of this business's inventory at the beginning and the end of the reporting period?                     |                         |                         |
| a. raw materials and components<br><b>Include</b> non-returnable containers and other shipping and packaging materials. .... | F61201                  | F61401                  |
|  | \$ <input type="text"/> | \$ <input type="text"/> |
| b. goods and work in process .....   | F61202                  | F61402                  |
|  | \$ <input type="text"/> | \$ <input type="text"/> |
| c. finished goods manufactured .....   | F61203                  | F61403                  |
|  | \$ <input type="text"/> | \$ <input type="text"/> |
| d. goods purchased for resale, as is .....   | F61204                  | F61404                  |
|  | \$ <input type="text"/> | \$ <input type="text"/> |
| e. other inventories — specify:<br><small>F62501</small> <input type="text"/>  | F61205                  | F61405                  |
|  | \$ <input type="text"/> | \$ <input type="text"/> |
| <b>Total inventories</b><br>(sum of questions a. to e.) .....  | F61200                  | F61400                  |
|  | \$ <input type="text"/> | \$ <input type="text"/> |

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## Sales by consumer location

What was the percentage breakdown of this business's sales by consumer location?  
 Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, the following are acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

	Percentage
1. Newfoundland and Labrador .....	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
2. Prince Edward Island .....	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
3. Nova Scotia .....	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
4. New Brunswick .....	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
5. Quebec .....	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
6. Ontario .....	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
7. Manitoba .....	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
8. Saskatchewan .....	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
9. Alberta .....	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
10. British Columbia .....	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
11. Yukon .....	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
12. Northwest Territories .....	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
13. Nunavut .....	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
14. United States .....	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
15. All other countries .....	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
<b>100%</b>	

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## Sales of logs, wood residue and goods manufactured

1. Please provide your sales of logs, wood residue and goods manufactured by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

**Note:** if your only activity is contract logging, and your business unit **only** provides a labour service, this section does not apply to your business.

Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p <input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p <input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p <input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p <input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p <input type="text"/> ,000

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## Sales of logs, wood residue and goods manufactured

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Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			

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## Sales of logs, wood residue and goods manufactured

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Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			

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### Product description

<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	--------------	----------------------

Was this product sold during this reporting period?

B40232\_p

Yes →

Quantity sold

B40004\_p

Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

No

\$  ,000

### Product description

<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	--------------	----------------------

Was this product sold during this reporting period?

B40232\_p

Yes →

Quantity sold

B40004\_p

Unit of measure

Value of sales  
CAN\$ '000

F43006\_p

No

\$  ,000

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## Sales of logs, wood residue and goods manufactured

1. Please provide your sales of logs, wood residue and goods manufactured by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

### Product description

		<b>Product code</b>

Was this product sold during this reporting period?

B40232\_p

**Yes** →

**No**

**Quantity sold**

B40004\_p

**Unit of measure**

**Value of sales**  
CA\$ '000

F43005\_p

\$ \_\_\_\_\_,000

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2. All other products from logs, wood residue and own manufactured goods sold — please specify below:

Value of sales  
CAN\$ '000

a)	B40005_lst_1	<input type="text"/>	F43005_p_1	\$ <input type="text"/>	,000
b)	B40005_lst_2	<input type="text"/>	F43005_p_2	\$ <input type="text"/>	,000
c)	B40005_lst_3	<input type="text"/>	F43005_p_3	\$ <input type="text"/>	,000
d)	B40005_lst_4	<input type="text"/>	F43005_p_4	\$ <input type="text"/>	,000

3. **Total sales of logs, wood residue and goods manufactured**

F43007  
\$  ,000

4. If the amount at line 3, above, includes shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sale taxes, and excise duties and taxes, please report that amount here.

F2502  
\$  ,000

5. **Total sales of logs, wood residue and goods manufactured** (line 3 minus 4).  
**Note:** This amount should equal question 3a. in the **Industry characteristics** section.

F43010  
\$  ,000

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## Purchases of raw materials and components to be used in the logging or manufacturing process

1. Please provide details of your purchases of raw materials and components used in the logging or manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

**Note:** If your only activity is contract logging, and your business unit **only** provides a labour service, this section does not apply to your business.

Description of raw material or component			
<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000

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## Purchases of raw materials and components to be used in the logging or manufacturing process

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Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000

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**Purchases of raw materials and components to be used in the logging or manufacturing process**

1. Please provide details of your purchases of raw materials and components used in the logging or manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component			
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			

Description of raw material or component			
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			

Description of raw material or component			
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			

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**Purchases of raw materials and components to be used in the logging or manufacturing process**

1. Please provide details of your purchases of raw materials and components used in the logging or manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small>	<b>Quantity purchased</b>	<b>Unit of measure</b>	<b>Cost of purchase CAN\$ '000</b>
<input type="radio"/> Yes →	<small>B40009_p</small>		<small>F61304_p</small>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small>	<b>Quantity purchased</b>	<b>Unit of measure</b>	<b>Cost of purchase CAN\$ '000</b>
<input type="radio"/> Yes →	<small>B40009_p</small>		<small>F61304_p</small>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

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**Purchases of raw materials and components to be used in the logging or manufacturing process**

1. Please provide details of your purchases of raw materials and components used in the logging or manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component			
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small> <input type="radio"/> Yes → <input type="radio"/> No	<b>Quantity purchased</b> <small>B40009_p</small> <input type="text"/>	<b>Unit of measure</b> <input type="text"/>	<b>Cost of purchase</b> <b>CANS '000</b> <small>F61304_p</small> \$ <input type="text"/> ,000

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2. All other raw materials and components purchased — please specify below:

Cost of purchase  
CAN\$ '000

a)	B40011_lst_1	F61305_p_1	
	<input type="text"/>	\$ <input type="text"/>	,000
b)	B40011_lst_2	F61305_p_2	
	<input type="text"/>	\$ <input type="text"/>	,000
c)	B40011_lst_3	F61305_p_3	
	<input type="text"/>	\$ <input type="text"/>	,000
d)	B40011_lst_4	F61305_p_4	
	<input type="text"/>	\$ <input type="text"/>	,000

3. Total purchases of raw materials and components to be used in the logging or manufacturing process.

F61300

Note: Total should agree with the amount reported at question 4a. in the Industry characteristics section.

\$  ,000

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## Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations".

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? .....

F47001\_I

000 \$

What were this location's expenses for **direct labour**?

(for manufacturing or logging only)

**Exclude:** benefits. ....

F61503\_I

000 \$

What were this location's expenses for **indirect labour**?

(for administrative and selling or operating only)

**Exclude:** benefits. ....

F61504\_I

000 \$

Was this business location operational for the full year?

B00305\_b\_I

Yes ➔ **Go to next location**

No

What were the reasons for part-year operation (mark all that apply)?

B00301\_r1\_I1

seasonal operation

B00301\_r2\_I1

change of fiscal year

B00301\_r5\_I1

ceased operations

B00301\_r7\_I1

moved

B00301\_r2\_I1

new location

B00301\_r4\_I1

change of ownership

B00301\_r6\_I1

temporarily inactive

B00301\_r8\_I1

other reason — please specify

B00301\_r9\_I1

What were this location's operational start and end dates?

YYYY

MM

DD

B00201\_I1

Start date

YYYY

MM

DD

B00202\_I1

End date

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00001\_I1

## Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? .....

F47004\_I

000 \$

What were this location's expenses for **direct labour**?  
(for manufacturing or logging only)

F61512\_I

000 \$

**Exclude:** benefits. ....

What were this location's expenses for **indirect labour**?  
(for administrative and selling or operating only)

F61513\_I

000 \$

**Exclude:** benefits. ....

Was this business location operational for the full year?

B00306\_b\_I

Yes ➔ **Go to next location**

No

What were the reasons for part-year operation (mark all that apply)?

B00307\_r1\_I1

seasonal operation

B00307\_r2\_I1

change of fiscal year

B00307\_r5\_I1

ceased operations

B00307\_r7\_I1

moved

B00307\_r2\_I1

new location

B00307\_r4\_I1

change of ownership

B00307\_r6\_I1

temporarily inactive

B00307\_r8\_I1

other reason — please specify

B00307\_r9\_I1

What were this location's operational start and end dates?

B00308

YYYY

MM

DD

Start date

B00209

YYYY

MM

DD

End date

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00015\_I

## Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following items?

Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

1. Electricity .....	F61702	\$ <input type="text"/> ,000
2. Gasoline .....	F61703	\$ <input type="text"/> ,000
3. Light fuel oil .....	F61704	\$ <input type="text"/> ,000
4. Heavy fuel oil .....	F61705	\$ <input type="text"/> ,000
5. Diesel fuel .....	F61706	\$ <input type="text"/> ,000
6. Liquefied petroleum gas (e.g., propane and butane) .....	F61707	\$ <input type="text"/> ,000
7. Natural gas .....	F61708	\$ <input type="text"/> ,000
8. Coal .....	F61709	\$ <input type="text"/> ,000
9. Water utilities .....	F61803	\$ <input type="text"/> ,000
10. Other energy and water expense — please specify: (e.g., steam, oxygen and hydrogen)	F61711	\$ <input type="text"/> ,000
<small>F61712</small>		
11. <b>Total energy and water expenses</b> (sum of questions 1 to 10) .....	F61700	\$ <input type="text"/> ,000

12. If you pay rent, are any of the following expenses included in the rent (and not already reported above)?  
(mark all that apply)

<small>F62102_e1</small>	<small>F62102_e2</small>	<small>F62102_e3</small>
<input type="checkbox"/> electricity	<input type="checkbox"/> water	<input type="checkbox"/> heat

13. Did this business generate any energy used as a replacement for purchased energy?

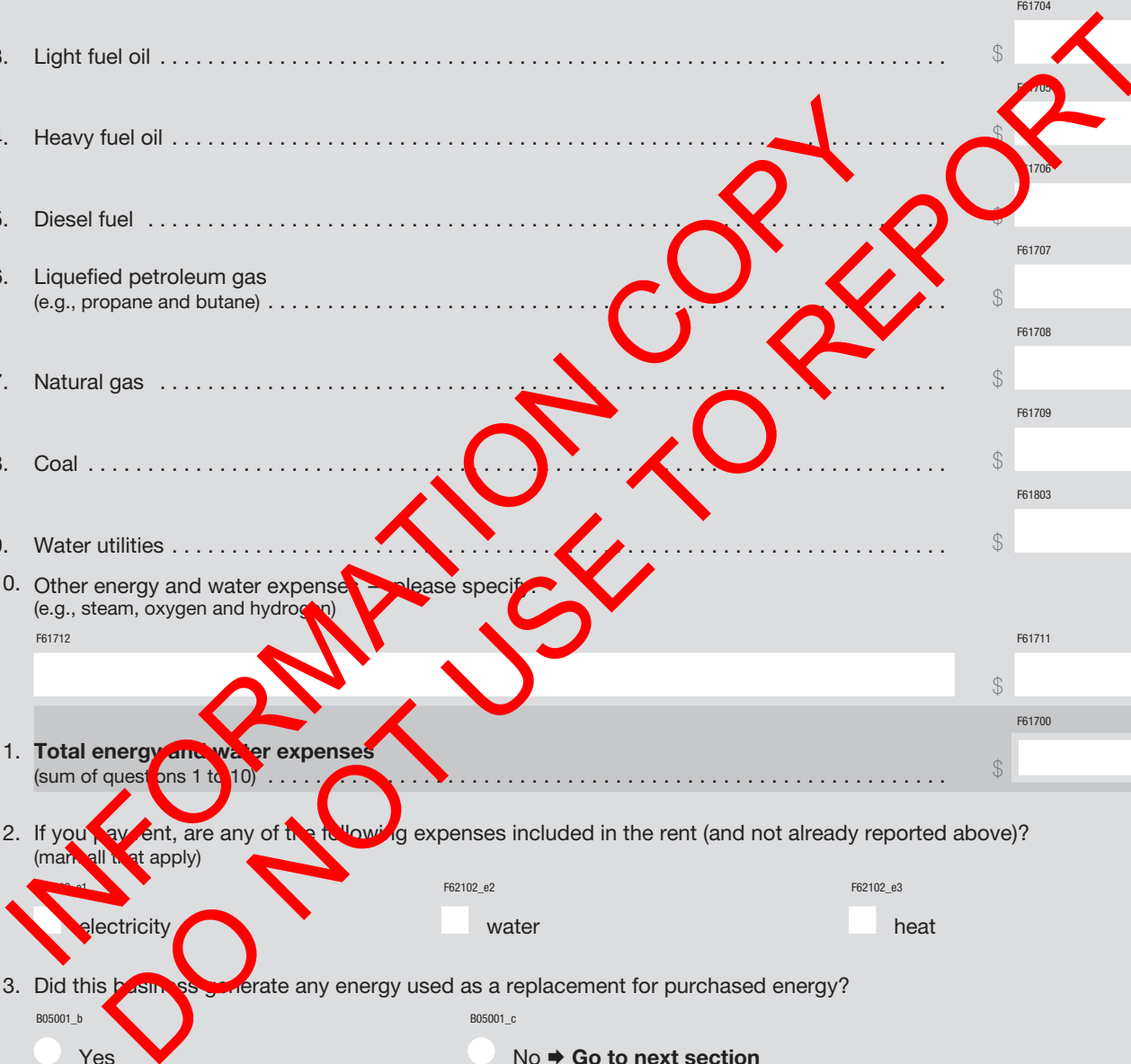
B05001\_b  Yes      B05001\_c  No ➔ **Go to next section**

14. If yes, please indicate the type of energy generated. (mark all that apply)

<small>B05001_e1</small>	<small>B05001_e2</small>	<small>B05001_e3</small>
<input type="checkbox"/> heat	<input type="checkbox"/> electricity	<input type="checkbox"/> steam

B05001\_e4  other type of energy — please specify:

B05001\_e5



**COVID-19**

1. In response to the COVID-19 pandemic, did this business experience additional expenses to comply with public health and safety guidelines or corporate guidelines to be allowed to operate?

Additional expenses could **include**: purchases of cleaning supplies, sanitation measures, protective equipment for employees or customers and costs to retrofit business operations (e.g., Plexiglass barriers, new equipment that facilitates physical distancing, additional labour costs).

Public health and safety guidelines refer to guidelines from a federal, provincial or municipal health agency.

B05140\_t41

1  Yes

What were the total additional expenses in fiscal year 2020?

Report dollar amounts in **thousands of Canadian dollars**.

For expenses less than \$500, enter "0".

When precise figures are not available, provide your best estimates.

**Additional labour costs, if applicable (CAN\$ '000)**

\$  ,000

F60102\_t41\_sr69

**Other additional expenses (CAN\$ '000)**

\$  ,000

F60102\_t41\_sr19

As a result of the additional expenses or business conditions, did this business delay plans to expand operating capacity or undertake investments?

B05140\_t41\_y64

1  Yes

2  No

2  No

2. In response to the COVID-19 pandemic, in which of the following ways did this business change operating methods?

**Include** both temporary and ongoing changes.

Mark all that apply:

Adopt or expand upon a contactless business model (e.g., e-commerce sales, drive-through, delivery, curbside pickup, offer virtual services)

B00381\_t41\_y41

Profit the workspace

B00381\_t41\_y42

Invest in e-commerce platforms

B00381\_t41\_y43

Use business intelligence technologies (e.g., cloud-based computing systems and big data analytic tools)

B00381\_t41\_y44

Develop new supply chains

B00381\_t41\_y45

Ask some or all employees to work from home

B00381\_t41\_y46

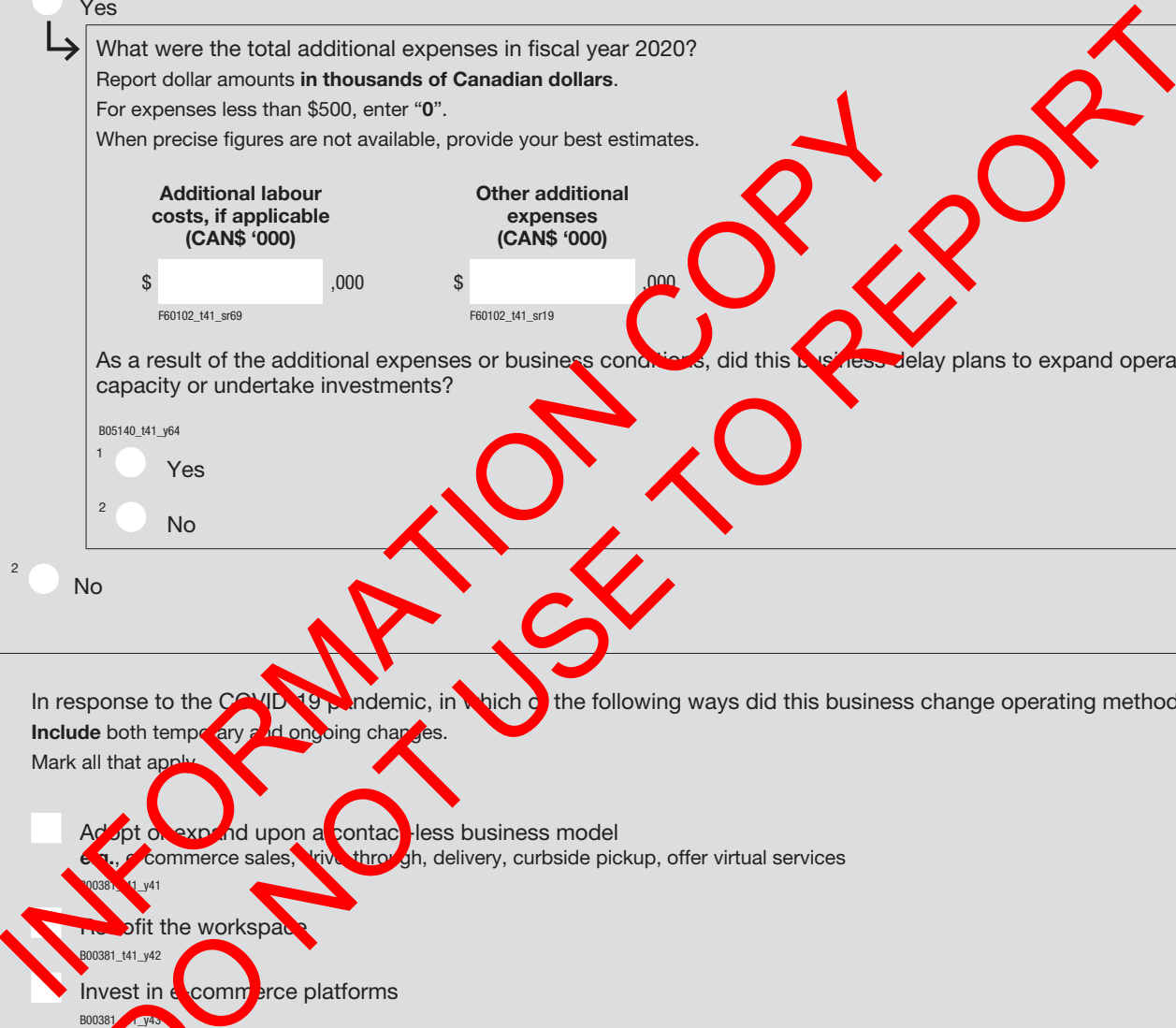
Introduce or accelerate the introduction of new goods and services

B00381\_t41\_y47

**Increase** prices charged to customers of certain goods and services as a result of the COVID-19 pandemic

B00381\_t41\_y48

...continues on next page



...continued from previous page

**Decrease** prices charged to customers of certain goods and services as a result of the COVID-19 pandemic

B00381\_t41\_y49

Change marketing strategy  
**Include** re-allocating marketing budget.

B00381\_t41\_y50

**Increase** marketing budget

B00381\_t41\_y51

**Decrease** marketing budget

B00381\_t41\_y52

Expand to new markets

B00381\_t41\_y53

Substitute capital for labour  
**e.g.**, automation, robots for use in producing goods and services

B00381\_t41\_y54

Provided extra staff training  
**e.g.**, job specific training, managerial training, training in new technology, training in new business practices, digital skills training, data literacy skills, other training and development

B00381\_t41\_y55

Downsize business activities  
**e.g.**, reduce goods and services offered

B00381\_t41\_y56

Reduce labour costs  
**e.g.**, lay off employees, furlough employees, request employees take vacation, reduce hours of employees, offer early retirement package, outsource work

B00381\_t41\_y58

Reduce costs other than labour costs

B00381\_t41\_y59

Take other actions

B00381\_t41\_y60

↳ Specify the additional actions taken

B00381\_t41\_y61

OR

**No changes** to operating methods in response to the COVID-19 pandemic

B00381\_t41\_y62

3. Due to COVID-19, did this business receive public financial relief to avoid layoffs through the Canada Emergency Wage Subsidy or Temporary 10% Wage Subsidy programs?

B05150\_t41

1

Yes

↳ How much did your business obtain through these means?

**Financial relief received  
(CAN\$ '000)**

\$  ,000

F47123\_t41

2

No

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## Notification of intent to extract web data

1. Does this business have a website?

B00024

1  Yes



Specify the business website address

e.g., www.example.ca

F62512

2  No



Statistics Canada is piloting a web data extraction initiative, also known as web scraping, which uses software to search and compile publicly available data from business websites. As a result, we may visit the website for this business to search for, and compile, additional information. This initiative should allow us to reduce the reporting burden on businesses, as well as produce additional statistical indicators to ensure that our data remain accurate and relevant.

We will do our utmost to ensure the data are collected in a manner that will not affect the functionality of the website. Any data collected will be used by Statistics Canada for statistical and research purposes only, in accordance with the agency's mandate.

For more information regarding Statistics Canada's web scraping initiative, please visit <http://www.statcan.gc.ca/eng/our-data/where/web-scraping>.

To learn more about Statistics Canada's transparency and accountability, please visit <http://www.statcan.gc.ca/eng/transparency-accountability>.

If you have any questions or concerns, please contact **Statistics Canada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-6629) or by email at [infostats@canada.ca](mailto:infostats@canada.ca).

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## Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further information.

If the contact person is the same as on cover page, please check  → **Go to "Feedback"**

Otherwise, who is the **best person to contact** about this questionnaire?

First name

Last name

Title

Email address (Example: user@example.gov.ca)

Telephone number (including area code)  
Example: 123-123-1234

Extension number  
(if applicable)

Fax number (including area code)  
Example: 123-123-1234

## Feedback

2. How long did it take to complete this questionnaire?

**Include** the time spent gathering the necessary information .....

Hours

Minutes

3. We invite your comments about this questionnaire.

B00002

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## General information

### Confidentiality

#### Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

### Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

**Section 12** of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For all manufacturing industries — there are **Section 12** agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the New Brunswick Department of Environment and Local Government, the Quebec Forest Industry Council, the ministère de l'Énergie et des Ressources naturelles du Québec, the ministère des Forêts, de la Faune et des Parcs du Québec, the Ontario Ministry of Northern Development and Mines, the Ontario Ministry of Natural Resources and Forestry, Manitoba Department of Sustainable Development, Manitoba Agriculture, the Saskatchewan Ministry of the Economy, the Alberta Ministry of Agriculture and Forestry, the British Columbia Ministry of Forests, Lands and Natural Resource Operations, Agriculture and Agri-Food Canada, Environment and Climate Change Canada, Natural Resources Canada, and the Canada Energy Regulator.

For establishments in non-ferrous metal (and all minor) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing — there are **Section 12** agreements with the Newfoundland and Labrador Department of Natural Resources, the Manitoba Department of Growth, Enterprise and Trade and the British Columbia Ministry of Energy, Mines and Petroleum Resources.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

### Authorized disclosure

**Section 17** of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing and Logging industries.

### Record linkages

To enhance the data from this survey and to reduce the reporting burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

**Thank you for completing this questionnaire.**

**Please retain a copy for your records.**

**Visit our website, [www.statcan.gc.ca](http://www.statcan.gc.ca)**