# 2019 Annual Survey of Manufacturing Industries

#### CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921 ou ATS 1-800-363-7629

This information is collected under the authority of the Statistics Act, Flevised Statutes of Canada, 1985, Chapter S-19.

COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

# Introduction

#### Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and roginms.

Data from this survey are used by the business community, manufacturing associations, federal and provincial departments, and international organizations to:

- profile the manufacturing and logging inducines
- · undertake market studies
- forecast demand
- develop trade tariff policies.

In addition, businesses use the data to track their performance against industry averages evaluate expansion plans, and prepare business plans for investors.

Your information may also be used by Staustics Canada for other statistical and research purposes.

Your participation in this survey is required under the authority of the *Statistics Act*.

#### Security of emails and haxes

Statistics Canada advises ou that there could be a risk of

disclosure during facsimile or email. However upon receipt, Statistic Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

**Note:** Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys

#### Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

#### **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

#### Please return the questionnaire within 21 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

If you are unable to complete within 21 days **or** if you need help, call us at **1-800-858-7921** or **TTY 1-800-363-7629**.

Statistics Canada
Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

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# Reporting instructions • Please print in ink. • Report dollar amounts in thousands of Canadian dollars. • Exclude sales tax. • Percentages should be rounded to whole numbers. • When precise figures are not available, provide your best estimates. • Consult the reporting guide at www.statcan.gc.ca/guides-e for further information. Business or organization and contact information 1. Verify or provide the business or organization's legal and operating name and correct where needed. Note: Legal name modifications should only be done to correct a spelling error or typo. Legal name Operating name (if applicable) 2. Verify or provide the contact information of the designated business or evaluation contact person for this questionnaire and correct where needed. Note: The designated contact person is the person who should receive this questionnaire. The designated contact on may not always be the one who actually completes the questionnaire. First name Title Preferred language of communication English French Mailing address (number and street) City Province, territory or state Postal code or ZIP co Example: A9A 9A9 or Country Email address Example: user@example.gov.ca Telephone number (including area code) Extension number (if applicable) Example: 123-123-1234 Fax number (including area code) Example: 123-123-1234

<ol> <li>Verify or provide the current operational status of the business or organization identified by the legal and operating name above.</li> <li>B00323</li> <li>Operational → Go to question 4</li> </ol>
Not currently operational e.g., temporarily or permanently closed, change of ownership
Why is this business or organization not currently operational?
Seasonal operations   Go to question 3a
Ceased operations → Go to question 3b
Sold operations → Go to question 3c
<sup>5</sup> Amalgamated with other businesses or organizations → Go to question 3d
6 Temporarily inactive but will re-open → Go to question 3e
No longer operating due to other reasons → Go to question 3f
3a. Seasonal operations
When did this business or organization close for the season?
Date YYYY MM DD
When does this business or organization expect to resume operations?
Date B00218  → Go to question 4
3b. Ceased operations
When did this business or organization cease operations?
Date B00211
Why did this business or organization cease operations?
<sup>1</sup> Bankruptcy
<sup>2</sup> Liquidation
<sup>3</sup> Dissolution → Go to question 4
Other Specify the other reasons why the operations ceased  B00312

3c.	Sold operations	
	When was this business or organization sold?	
	YYYY MM DD 800212	
	Date	
	What is the legal name of the buyer?	
	B00406	→ Go to question 4
3d.	Amalgamated with other businesses or organizations	
	When did this business or organization amalgamate?	
	Date	
		~·
	What is the legal name of the resulting or continuing business or organization:	O'
	What are the legal names of the other amalgamated businesses or organizations?	
	B00408	
	νο, νο	→ Go to question 4
3e.	Temporarily inactive but will re-open	
	When did this business or organization become temporarily inactive?	
	YYYY DD B00214	
	Date	
	When does this business or organization expect to resume operations?	
	Date Min DD	
	Why is this business of organization temporarily inactive?	
		→ Go to question 4
Of	No longer operating due to other reasons	
JI.		
	When did this business or organization cease operations?  YYYY MM DD	
	Date 800216	
	Why did this business or organization cease operations?	
	B00314	

4.	Verify or provide the current main activity of the business or organization identified by the legal and on Note: The described activity was assigned using the North American Industry Classification System (NAICS).	operating name.
	This is the current main activity  Go to question 7  This is not the current main activity Provide a brief but precise description of this business or organization's main activity e.g., breakfast cereal manufacturing, shoe store, software development  B050003	
5.	Was this business or organization's main activity ever classified as:	
	B05111  1	
6.	When did the main activity change?  YYYY MM DD  Date	
7.	Are there any other activities that contribute significantly (at least 10%) to this business or organiant of the second of the s	ization's revenue?
8.	Provide a <b>brief but orecise description</b> of this business or organization's <b>secondary activity</b> . <b>e.g.,</b> breakfast certal manufacturing, whoe store, software development	
9.	Approximately what <b>percentage of this business or organization's revenue</b> is generated by each of the following activities?  When precise figures are not available, provide your best estimates.	Percentage of revenue
	a. Main activity b. Secondary activity	% B05006 % B05008
	c. All other activities	% B05000
	Total percentage	1 0 0 %

Re	porting period information
1.	For this survey, please report information for this business or organization most recent <b>12 month fiscal period</b> . <b>Note:</b> For this survey, the <b>End date</b> should fall between April 1, 2019 and March 31, 2020.
	Start date  YYYY MM DD  YYYY MM DD  B00206  End date
2.	If the reporting period does not cover a full year, please check the reason(s) below (mark all that apply):    B00301_r1
3.	Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):  ### 1800002_110  **Strike or lockout**  ### 2000002_12
	B00302_18  B00302_19  change in product line

# Revenue

#### Notes:

- A detailed breakdown may be requested in other sections.
- These questions are asked of many different industries some questions may not apply to this business.
- Refer to the reporting guide for detailed instructions.
- Please report all amounts in thousands of Canadian dollars.

Wha	at was this business's revenue from each of the following sources?	CAN\$ '000	
	Sales of goods and services  Exclude shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes.  \$	F43008	,000
2.	Rental and leasing	F45801	,000
3.	Commissions	F47101	,000
	Subsidies Include grants, donations and fundraising. \$		,000
5.	Royalties, rights, licensing and franchise fees\$	F51101	,000
6.	Dividends	F51201	,000
7.	Interest\$		,000
8.	Other revenue — please specify:  F51302	F51301	
		F40000	,000
	Total revenue (sum of questions 1 to 3)		,000

E-Co	mmerce	
E-comm Include a means, s Exclude	owing questions are about e-commerce activities.  nerce revenue: Sales of goods and services conducted over the Internet with or will all revenue for which an order is received and commitment to purchase is made via such as orders made on web pages, an extranet, mobile devices or Electronic Data orders made by telephone, facsimile or email.  In automated kiosks located within the business's establishments are excluded from the commerce of the	a the Internet, although payment can be made by other a Interchange (EDI).
Ple <b>Incl</b> grai	this reporting period, what was this business's total revenue? ase report all amounts in thousands of Canadian dollars. Inde: sales of goods and services; rental, leasing and property management; comments, donations, fundraising and sponsorships; royalties; rights; licensing and francherest and other revenue.	nise fees; dividends,
2. Did	this business have any e-commerce revenue in this reporting period?	
1	Yes → Go to question 3	
3	No → Go to question 6	CAN\$ '000
	at was the total e-commerce revenue in this reporting period? en precise figures are not available, please provide your best estimate	\$ ,000
of t	ring this reporting period, did this business make sales over the internet the following methods? ect all that apply.	nrougi ar y
a.	via a mobile app	905164_m2
b.	via your company website	B05164_m3
C.	via a third-party website	B05164_m4
d.	via Electronic Data Interchange (ED)	B05164_m5
e.	other methods — please specify:\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.\.	
5. Doe 82005	es this business have any full-time staff cedicated solely to activities relative.  Yes  No	ed to e-commerce?
sale	ou answered No at question 2, please identify the reasons why this busing es over the Internet: ect all that apply.	ess did not make
a.	goods and services do not lend themselves to online sales	B05165_r2
b.	prefer to maintain current business model	
C.	lack of skilled workers to implement and maintain	B05165_r3
	e-commerce infrastructure	B05165_r4
d.	cost of development is too high	B05165_r5
e.	security concerns	B05165_r6
f.	other reasons — please specify:	

# **Expenses**

# Notes:

- A detailed breakdown may be requested in other sections.
- These questions are asked of many different industries some questions may not apply to this business.
- Refer to the reporting guide for detailed instructions.
- Please report all amounts in thousands of Canadian dollars.

Wh	at were this business's expenses for the following items?	CAN\$ '000	
1.	Purchases Include: raw materials, goods purchased for resale and non-returnable containers.  Exclude: change in inventories. \$	F61306	,000
2.	Employment costs and expenses Include all employees who were issued a T4.	F61501	
	a. salaries, wages and commissions	F61502	,000
	b. employee benefits (see reporting guide for additional information)	F62503	,000
3.	Subcontracts Exclude research and development fees		,000
	Please provide a percentage breakdown of the amount reported at question 3:  Percentage  F62503_srl		
	a. from Canadian sources		
	b. from sources in other countries %	CAN\$ '000	
4.	Research and development fees  Exclude in-house research and revisionment	F62504	,000
5.	Professional and business fees (e.g., legal, accounting consuming and technical service fees)	F62601	,000
6.	Energy and water expenses  Include electricity, gas, water oil, clesel, propane, fuel wood and sewage	F61801	,000
7.	Office and computer related expenses (e.g., office supplies, postage and computer upgrades)	F62505	,000
8.	Telephone, Internet and other telecommunication\$	F61802	,000
9.	Business taxes, licenses and permits	F61901	,000
9.	(e.g., business tax, license fees and property taxes)	F62001	,000
10.	Royalties, franchise fees and memberships  Exclude Crown royalties. \$		,000
11.	Crown charges (for logging, mining and energy industries only)		,000

		CAN\$ '000	
12.	Rental and leasing Include land, buildings, equipment and vehicles. \$	F62101	,000
13.	Repair and maintenance Include buildings, equipment and vehicles. \$	F62201	,000
		F61601	,000
14.	Amortization and depreciation	F62301	,000
15.	Insurance	F62507	,000
16.	Advertising, marketing, promotion, meals and entertainment	F62508	,000
17.	Travel, meetings and conventions		,000
18.	Financial service fees (e.g., bank charges and transaction fees)	F62401	,000,
19.	Interest expense \$	F62509	,000
20.	Bad debt, loan losses, donations, political contributions and inventory writedown		,000
21.	All other costs and expenses — please specify.  Include intracompany expenses.  F62512	F62511	
			,000
22.	Total expenses (sum of questions 1 to 1)	F60000	,000
	(sum of questions 1 to 21).		

Ir	ndustry characteristics		
S	ales		
1.	Is this business a cost center?  A cost center is a subdivision of an organization with which costs are identified for purposes of managerial contro  B05026_b  Yes  No	l.	
2.	The next questions are about the value of goods produced.  Are the goods valued at:  F43001_y		
	Final selling price Transfer price		
	Other method of valuation – specify:  F43001_y4		
3.	What were this business's sales for the following items? Report the sales net of shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. Please report all amounts in thousands of Canadian dollars.	<b>CAN\$ '000</b>	
	a. sales of goods manufactured (a detailed breakdown by product will be requested in a subsequer t section)	\$ F43003	,000
	<ul> <li>b. sales of goods purchased for resale, as is</li> <li>c. revenue from repair work</li> <li>Include only repair revenue from billing labour, as the materials and products are owned by clients,</li> </ul>	\$ F45901	,000
	or by other business units of this company	\$	,000
	d. revenue from manufacturing service fees and/or custom work  Include only service revenue from billing labour, as the materials and products are owned by clients, or by other business units of this combanu	F45001	,000
	e. please provide a percentage creakdown of the amount reported at question d:  F45001_srl		
	from Canadian clients		
	from clients in other countries		
	f. other sales — specify:  F43175	F43005	
		\$	,000
	Total sales of goods and services (sum of questions a. to f.)	F43000	,000

Ex	penses		
4.	What were this business's expenses for the following items?		O4N/0 1000
	Please report all amounts in thousands of Canadian dollars.		CAN\$ '000 F61301
	a. purchases of raw materials and components (a detailed product breakdown will be requested in a subsequent section)		\$ .000
	(a detailed product breakdown will be requested in a subsequent section)		F61302
	b. purchases of non-returnable containers and other shipping and pac	kaging materials	\$ ,000
		5 5	F61303
	c. purchases of goods for resale, as is		\$ ,000
	d. vehicle fuel expense Include fuel used to operate any type of vehicle such as sales representative and lift trucks. Exclude any fuel purchased for power/heat generation		<b>F61701</b> \$ ,000
5.	Did this business <b>purchase goods</b> (raw materials, semi-finished, or fini <b>sell them "as-is" in foreign markets</b> (including the U.S.) without alteri before the sale?	shed goods) <b>"off the shelf"</b> ong the goods, and with out the	outside of Canada and e goods entering Canada
	B05192	$O$ , $\triangle O$	
	Yes		
	No		
	Don't know		
	Please provide comments if desired.		
	B05193		
80	aries, wages and commissions	During the repo	orting period
Sa	aries, wages and commission	Diversit laborer	ladina de labarra
		Direct labour (manufacturing or logging)	Indirect labour (administrative and selling/operating)
	, ~0		
		CAN\$ '000 F61503	CAN\$ '000 F61504
6.	For the reporting period, what were this business's expenses		
	for salaries, wages and commissions?	\$ 000,	\$ ,000
		Number	Number
7	For the reporting period, what was the every marker of	B20061	B20062
7.	For the reporting period, what was the average number of people employed?		
	Property Control		

lnv	entories					
8.	What was the value of this business's inventory at the beginning and the end of the reporting period?  Please report all amounts in thousands of Canadian dollars.		Opening CAN\$ '000		Closing CAN\$ '000	
	a. raw materials and components  Include non-returnable containers and other shipping and packaging materials. \$	F612		,000 \$	F61401	,000
	b. goods and work in process	F612	203	,000 \$	F61403	,000
	c. finished goods manufactured\$	F612	204	,000 \$	F61404	,000
	<ul><li>d. goods purchased for resale, as is</li></ul>	\$	1	,000 \$		,000
	F62501	F612	200	,000 \$	F61405	,000
	Total inventories (sum of questions a. to e.)	F612	200	,000 \$	F61400	,000
9.	On the last day of the fiscal year, did this business hold inventories at to Canada?  Include: raw materials, work in process, and finished goods recorded in this bu located outside of Canada. Also include goods purchased abroad for resale "as No Don't know  Provide comments if desired.  B05195	usine	ess's accounting bo	ooks, but ph		
10.	What was the approximate value of inventories <b>held abroad</b> at the end Please report all amounts <b>in thousands of Canadian dollars</b>				F61409	,000
11.	Is the value reported above <b>included</b> in the closing inventories previou in question 8 from the <b>Inventories</b> section?				B00517 Yes No	

		provide a breakdown of expenses for the following purchased services.  eport all amounts in thousands of Canadian dollars.		
1.	Pro	fessional and business fees	CAN\$ '000	
			F62402	
	a.	legal services	\$	,000
			F62403	
	b.	accounting, tax preparation, bookkeeping and payroll services	\$	,000
			F62404	
	C.	management, scientific and technical consulting services  Include training.	\$	,000
		- Include daming.	F62405	,,,,,,
			102100	
	d.	office administrative services	\$	,000
			F62406	
		funisht transportation arrangements and austama hydraring agreeing	\$	,000
	e.	freight transportation arrangements and customs brokering services		,000
		$\bigcirc$	F62407	
	f.	brokerage and other insurance related services	\$	,000
		$\mathcal{L}^{v}$	F62408	
			Φ	000
	g.	security brokerage and securities dealing services	\$	,000
		70, Y	F62409	
	h.	other purchased professional services.	\$	,000
		Total expenses for professional and business rees	F62400	
		(Should be equal to or less than the project from questing 5 as reported in the <b>Expenses</b> section on	Φ	000
		page 9.)	\$	,000
2.	Off	ice and computer related expenses	CAN\$ '000	
		10 0 °	F61308	
	a.	data processing, posting and related services	\$	,000
	u.	data processing, bearing an act of controls in the control of the	F61309	,,,,,,
	b.	business support services	111111111111111111111111111111111111111	
		Include reproductions call centres and debt collection.	\$	,000
			F61311	
	c.	other office and computer related purchased services	\$	,000
	C.	parameter in the second		,000
		(Should be equal to or less than the amount from question 7 as reported in the <b>Evnances</b> section on		
		page 9.)	\$	,000
	0.	Total expenses for office and computer related expenses (Should be equal to or less than the amount from question 7, as reported in the Expenses section on	F61310	

**Details on purchased services** 

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# Sales by consumer location What was the percentage breakdown of this business's sales by consumer location? Consumer location is the location where the goods or services will ultimately be used. If ultimate consumer location is not shipping destination known, the following are acceptable client's billing address substitutes: location of this business's retail customers location of this business's warehouses/distribution centres. Percentage F43008\_g1 % F43008\_g2 % Prince Edward Island ..... F43008\_g3 % Nova Scotia ..... F43008\_g4 % New Brunswick ..... F43008\_g5 % F43008\_g6 % F43008\_g7 % F43008\_g8 % F43008\_g9 % Alberta F43008\_g10 % 10. British Columbia F43008 g11 % 11. Yukon... F43008\_g12 % 12. Northwest Territories ..... F43008\_g13 % F43008 g14 % 14. United States ..... F43008\_g15 % 15. All other countries ..... 100%

# Advanced Manufacturing Does your Business unit use or produce any products or processes in the following list? Mark all that apply. B05359\_p20 Polymer and composites High-volume, high performance composites **Include** fibre reinforced thermoplastic and thermoset systems with superior properties; reduction of cycle times for stamping of thermoplastic composites, infusion and resin transfer moulding-based manufacturing technologies; process mapping, manufacturing guidelines, process modeling, part integration/complex parts and efficient multi-material assembly. Bio-refineries and sustainable manufacturing Include transformation of non-food grade biomass (wood, straw, industrial vegetable oils, etc.) into raw materials for the production of bioresins, biofibres and bioadditives; formulation, efficient processing and performance evaluation of bioplastics and biocomposites; recycling of plastics and composites to minimize environmental impact. Advanced composites manufacturing efficiency Include thermoplastic composites with ease of processing and good recyclability; composite performance evaluation, durability testing and prediction; nano-reinforced polymer composites and adhesived; multifunctional naterials and coatings; out-ofautoclave processes, automation and part integration; formulation of resins and optimization of processing to maximize composite performance and quality. Value-added processing and polymer products Include lightweighting (plastic glazing, structural foams, compounds) nanocomposities); environmentally-friendly processes and materials (low-toxicity components, solvent-less processes, re-volability, thromosets replacement); part/component integration (overmoulding processes, combining thermoplastic composites with high stre. qtb polymers, polymer 3D printing). B05359 p25 Metal manufacturing B05359 n26 High-performance, high integrity product forming Include reduce(d) weight with new allows; but superplactic forming, thin and variable wall extrusion, casting of hollow-core components, etc.; die-less sheet forming, rapid/low-cost die manufacturing; hybrid manufacturing (extrusions, forgings, castings); intelligent tooling to improve efficiency and life of tooling. Assembling of complex multi-material products **Include** joining solutions to specific/complex applications; advanced joining techniques for high-integrity application; multi-material joining using add six bonding, friction tir welding and laser welding. Innovating machining, polishing and surface-finishing technologies Include incleasing material removal rates; reduced lead time for new and existing parts; zero-scrap generation; improved quality and increase tool life; reduced waste produced by processes. B05359\_p29 Advanced surface engineering and corrosion protection Include complex allow pricrostructures and relation to corrosion; corrosion-assisted fatigue of multi-materials structures; coatings to improve harsh e vironment durability; control of corrosion on multi-material assembly; design best practices and standards improvement. B05359\_p30 Production systems Flexible manufacturing cells and adaptive manufacturing Include autonomous and semi-autonomous robots; collaborative and human-assisted robots; mobile and reconfigurable manufacturing systems. Metrology and sensing Include sensing technologies and sensing systems; in-line measurement; non-destructive testing; quality assurance; advanced sensing, measurement, and process control. Robotics and mechatronic systems Include future robotic platforms for assembly, finishing and joining; future robotic platforms for part manufacturing; adaptive

Additive manufacturing

performance polymers and composites for additive manufacturing.

robots.

B05359 p34

Include cold spray; electron beam deposition system; laser deposition system; material characterization; formulation of high-

Continued on next page

B05359_p35	
Digital manufacturing	
B05359_p36	
<b>Design to manufacture and performance evaluation Include</b> crash worthiness; manufacturing data object; computer-aided design; computer-aided manufacturing; computer-aided engineering; finite element analysis; computational fluid dynamics; product life-cycle management; bills of materials.	∍d
B05359_p37	
Digital manufacturing and Internet of things Include smart factories; Industry 4.0; industrial Internet of things; artificial intelligence; sensor integration; high-performance material formulations, nanocomposites.  B05359_p38	
Machine vision	
Include processing and analysis software; geometric modeling and dimensional inspection; big data analytics; 3D vision syste imaging sensors.  B05359_p39	ems;
Modelling and process simulation Include blow and injection moulding; forming; machining; additive and surface treatment; composites manufacturing; assembly processes.	
B05359_p40	
Photonics manufacturing  B05359_p41	
Canadian photonics fabrication centre Include tier 3 and 4 capability enabling higher value-added tier 1, 2 and original equipment manufacturer activity; telecommunications; data centres; defence; aerospace; clean energy	
B05359_p42	
Component fabrication Include full product life cycle management from technology readiness level 3 to 9; light generation, delivery and detection; la sensors; multi-spectral imaging; photonic integrated circuits.  805359_043	ısers;
Advanced materials	
Include materials for environmental sensing materials for muti-spect al imaging (machine vision); advanced material growth for communications; enabling supply and growth of commercial volumes for compound semiconductors.	for
B05359_p44	
Design test verification Include modeling of next-generation protonic platform schnologies; simulation of complex photonic machines; integrated de for manufacturing; industrial engagement for the deployment of enabling photonic technologies.	sign
B05359_p45	
Life sciences manufact ring	
Bio-manufacturing – innevetive products	
Include therapeutics and receive generation; bio-manufacturing; advanced analytics and characterization for biologics and vaccing prietary cell line development; preclinical development.	
B05359_p47	
Bio-manufactivity process improvement Include: Industrial process development for upstream and downstream optimization; Advanced analytical; De-risked tech tran to industrial patters.	nsfer
B05359_p48	
Medical device – innovative products Include medical photonics, radio frequency and microwave antennas; computer simulations; novel material architectures for implantable devices; microfluidics and biosensors.	
B05359_p49	
Pilot plant of the future – next generation Include improved productivity and speed; reduced safety concerns and cross contamination; state-of-the-art equipment in-lin with industry standards.	ne

B05359_p50	
Ke	y enabling platform technologies
B0535	
	Artificial intelligence
	<b>Include</b> computer vision and image understanding; adaptive robots; future robotic platforms for part manufacturing; understanding human emotions from language; speech recognition; next generation information extraction using deep learning; artificial intelligence to optimize talent management for human resources.
B0535	9_p52
	<b>Big data analytics Include</b> predictive equipment maintenance; energy management; artificial intelligence for optimizing energy storage and distribution; understanding and tracking of hazardous chemical elements; process and design optimization.
B0535	<b>∍</b> _p53
	Nanomaterials Include nanoelectronics; nanosensing; smart materials; nanocomposites; self-assembled nanostructures; nanoimprint; nanoplasmonic; nanocoat; nanocoating.
B0535	3_p54
	Printed electrics for Internet of things Include inks and materials; printing technologies; large area, flexible, stretchable, printed electronic, components; applications: sensors for Internet of things, wearables, antenna, radio-frequency identification tags, smart surfaces, packaging, security, signage.
05359_p55 <b>Otl</b>	
	ase specify:
DR	$\sim$ $\sim$ $\sim$
05359_p57	
Do	n't know
e invite omme	e your comments pertaining to the advanced manufacturing question.  Ints
0026	

# Sales of goods manufactured, logs and wood residue 1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Canadian dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the Industry characteristics section. **Product description** Product code Was this product sold during this reporting period? Value of sales **Quantity sold** Unit of measure **CAN\$ '000** Yes — F43006 p No **Product description** Product code Was this product sold during this reporting period? Value of sales **Quantity sold CAN\$ '000** F43006\_p Yes — \$ No Product description Product code Was this product sold during this reporting period Value of sales B40232 p uantity sold Unit of measure **CAN\$ '000** \$ No **Product description** Product code Was this product sold during this reporting period? Value of sales **Quantity sold** Unit of measure CAN\$ '000 Yes — F43006\_p B40004 p No **Product description** Product code Was this product sold during this reporting period? Value of sales **Quantity sold** Unit of measure **CAN\$ '000** Yes -B40004\_p F43006\_p \$ No

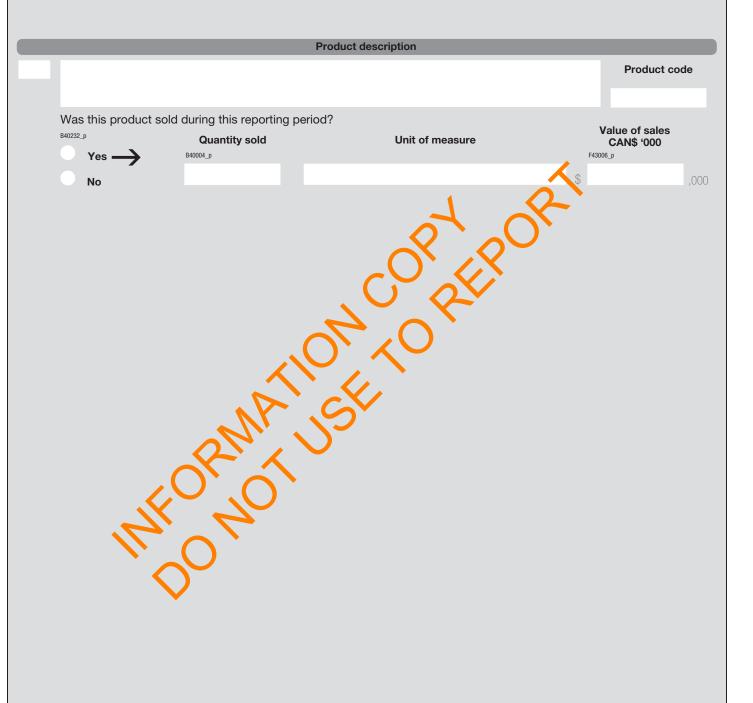
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# Sales of goods manufactured, logs and wood residue

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2.	All c	other products of own manufacture sold — please specify below:		Value of sales CAN\$ '000 F43005_p_1	
	a)	D4000_ISL_1	\$	r43003_p_1	,000
	b)	B40005_lst_2	_	F43005_p_2	,000
	~,	B40005_lst_3	\$	F43005_p_3	,000
	c)	J-000_30_0	\$	140000_μ_0	,000
	d)	B40005_lst_4	Ψ	F43005_p_4	,000
	u)		\$		,000
				F43007	
3.	Tot	al sales of goods manufactured and logging	\$		,000
4.	disc	e amount at line 3, above, includes shipping charges by common or contract carriers, counts, sales allowances, returned sales, sales taxes, and excise duties and taxes, ase report that amount here.	\$	F62502	,000
5.	Tota Note	al sales of goods manufactured and logging (line 3 minus 4).  E: This amount should equal question 3a. in the Industry characteristics section.	\$	F43010	,000
		WEORNATUSE.			

Pu	rchases of raw m	naterials and compon	ents to be used in manufacturii	ng or logging process		
1.	The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the <b>Industry</b> characteristics section.					
		Description	of raw material or component			
				Product code		
	Was this raw mater	rial or component purchased t	this reporting period?			
	B40235_p  Yes ——	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000 F61304_p		
	No			,000		
		Description	of raw material or component			
				Product code		
			$\rightarrow$			
	Was this raw mater	rial or component purchased t	this reporting period			
	B40235_p	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000		
	Yes —	B40009_p		F61304_p		
	No		$\mathcal{L}^{v}$	\$ ,000		
		Description	of , aw material or co. ponent			
		Decomplete	The material of composition			
				Product code		
	Was this raw mater	rial or component purchased t	his reporting period?			
	B40235_p  Yes —	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000		
	No			\$ ,000		
		Sescription	of raw material or component			
				Product code		
	Was this row mater	ill or component purchased t	this reporting period?			
	B40235_p	ria. or component purchased t Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000		
	Yes —	B40009_p		F61304_p		
	No			,000		
		Description	of raw material or component			
				Product code		
	Mas this you mater	rial or component nurshage of	this reporting period?			
	B40235_p	rial or component purchased t	Unit of measure	Cost of purchase CAN\$ '000		
	Yes —	B40009_p		F61304_p		
	No			\$ ,000		

Purchases of raw	materials and compon	ents to be used in manufactu	ring or logging process
	ses for all raw materials and compo	erials and components used in the manu	
	Description	of raw material or component	
			Product code
Was this raw mate	erial or component purchased t  Quantity purchased  B40009_p	this reporting period?  Unit of measure	Cost of purchase CAN\$ '000
No			,000
	Description	of raw material or component	
		4 6	Product code
B40235_p	erial or component purchased t  Quantity purchased  840009 p	this reporting period?  Unit of measure	Cost of purchase CAN\$ '000
Yes — No		700	\$ ,000
	Description	of aw material or component	
	A TIC		Product code
Was this raw mate	erial or component purchased  Quantity purchased	his reporting period?  Unit of measure	Cost of purchase CAN\$ '000
No	0,0	af	\$ ,000
	Jescription	of raw material or component	
	0,		Product code
Was this raw mate	eria or component purchased t  Quantity purchased  840009_p	this reporting period?  Unit of measure	Cost of purchase CAN\$ '000
No			\$ ,000

Pur	chases of raw ma	aterials and compo	nents to be used in manufactເ	ıring or logging process				
٦		lease provide details of your purchases of raw materials and components used in the manufacturing process.  ne total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the <b>Industry</b> naracteristics section.						
		Descriptio	on of raw material or component					
				Product code				
	Was this raw materia  B40235_p  Yes —	al or component purchased  Quantity purchased  B40009_p	d this reporting period?  Unit of measure	Cost of purchase CAN\$ '000				
	No			\$ ,000				
	_	Descriptio	on of raw material or component					
			4 3	Product code				
	B40235_p	Quantity purchased	d this reporting period?  Unit of measure	Cost of purchase CAN\$ '000				
	Yes — No	D40003_J	, C &	\$ ,000				
		Descriptio	on of .aw material or component					
				Product code				
	Was this raw materia  B40235_p  Yes ——	al or component purchased  Quantity our hased	Unit of measure	Cost of purchase CAN\$ '000				
	No			\$ ,000				
	u de la companya de							

Purchases of raw materials and components to be used in manufacturing or logging process							
Th	ne tot		nases for all raw materials an.	and components sho	d components used in the components used in the description of the description of the components are the components and the components are the components are the components are the components are the components used in the components used in the components used in the components are the components		
	•		De	escription of raw ma	aterial or component		
							Product code
	Wa B4023		aterial or component pu		•	Co	ost of purchase
	0	Yes —	Quantity purchase	d	Unit of measure	F613	CAN\$ '000
		No				\$	,000
	۰	_	De	escription of raw ma	aterial or component		
							Product code
					1	&,	1100001000
	Wa	as this raw ma	aterial or component pu	rchased this repor	ting period?	<b>5</b> 0'	
	B4023	35_p	Quantity purchase	d	Unit of measure	Co	ost of purchase CAN\$ '000
		Yes —	B40009_p			F613	04_p
		No			O (~.	\$	,000
				~~	.0`		
				"(O),	$\mathcal{L}$		
			. 6	~`			
				$\sim$			
				) Ť			
			\$0 NC				
			$\sim$				
			<b>Y</b>				

# Purchases of raw materials and components to be used in manufacturing or logging process Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the Industry characteristics section. Description of raw material or component **Product code** Was this raw material or component purchased this reporting period? Cost of purchase B40235\_p Unit of measure **Quantity purchased CAN\$ '000** B40009\_p Yes -No AFORMATION COPPLED

0	۸۱۱ م	they you metaviale and compensate numbered in lease enesify helevy		Cost of purchase	
2.		ther raw materials and components purchased — please specify below:  B40011_lst_1		CAN\$ '000 F61305_p_1	
	a)		\$	,000,	)
	b)	B40011_ist_2		F61305_p_2	
	-,		\$	,000	)
	c)	B40011_lst_3	Φ	F61305_p_3	
		B40011_lst_4	\$	,000 F61305_p_4	)
	d)		\$	,000	)
3.	log	al purchases of raw materials and components to be used in manufacturing or ging process.  E: Total should agree with the amount reported at question 4a. in the Industry characteristics section.	\$	F61300	1
		MFORMATION CORPERORS			

Details on this business's locations	
<ol> <li>Complete for all business locations operating during this re</li> <li>If necessary, add all locations not listed on this questionnai</li> </ol>	
Please verify the location address and correct where needed.	
Location ID	
Operating name	
Address (number and street)	Province or territory
City	Postal code
	CAN\$ '000
What was this location's <b>total operating revenue</b> ?	000 \$
What were this location's expenses for direct labour? (for manufacturing or logging only)  Exclude: benefits	F61503_I
What were this location's expenses for <b>indirect labour</b> ? (for administrative and selling or operating only) <b>Exclude:</b> benefits.	F61504_I
Was this business location operational for the full year.	
Yes <b>⇒</b> Go to next location No	
What were the reasons for part-year coeration (mark all that apply	)?
seasonal operation change of iscal year	b00301_r5_11 b00301_r7_11 ceased operations moved
B00301_r2_l1	800301_r6_l1
new location charge of ownership	temporarily inactive
other reason — please specify:	
B00301_r9_I	
<u> </u>	
What were this location's operational start and end dates?  YYYY MM DD	YYYY MM DD
Start date End da	B00202_I
Statistics Canada reviews all comments. We invite your comments pertaining to this business location.	
B00001_I	

Details on additional locations	
<ol> <li>Complete for all business locations operating during this re</li> <li>Add all locations not listed in the previous section.</li> </ol>	porting period.
Please verify the location address and correct where needed.  Location ID	
Operating name	
Address (number and street)	Province or territory
City	Postal code
	CAN\$ '000 F47004_I
What was this location's total operating revenue?	000 \$
What were this location's expenses for <b>direct labour</b> ? (for manufacturing or logging only) <b>Exclude:</b> benefits	F61512_I
What were this location's expenses for <b>indirect labour</b> ? (for administrative and selling or operating only) <b>Exclude:</b> benefits.	F61513_1
Was this business location operational for the full year.	
Yes <b>⇒</b> Go to next location No.	
What were the reasons for part-year operation (mark all that apply	9)? B00307_r5_l1 B00307_r7_l1
seasonal operation change of iscal year	ceased operations moved
new location change of ownership	temporarily inactive
other reason — please specify:	
What were this location's operational start and end dates?  YYYY MM DD	YYYY MM DD
Start date End da	B00209
Statistics Canada reviews all comments. We invite your comments pertaining to this business location.	

De	tailed information on energy a	and water costs or expenses					
Wh	What were this business's energy and water expenses for each of the following items?						
Plea	ase report all amounts in thousands of Ca	anadian dollars.		<b>CAN\$ '000</b>			
1.	Electricity		\$	F61703	,000		
2.	Gasoline		\$	F61704	,000		
3.	Light fuel oil		\$	F61705	,000		
4.	Heavy fuel oil		\$	F61706	,000		
5.	Diesel fuel		\$	F61707	,000		
6.	Liquefied petroleum gas (e.g., propane and butane)	······································	\$		,000		
7.	Natural gas		\$	F61709	,000		
8.	Coal	$O_{\lambda}^{\lambda}O$	\$	F61803	,000		
9. 10.	Water utilities		\$		,000,		
	F61712		\$	F61711	,000		
11.	Total energy and vater expenses (sum of questions 1 to 1.0	`	\$	F61700	,000		
12.	If you pay rent, are any of the tollowing ex (mark all that apply)	xpenses included in the rent (and not alrea	ady reported above	∍)?			
	electricity	F62102_e2 water	F62102_e3				
13.	Did this business generate any energy us	ed as a replacement for purchased energy	y?				
	Yes	No <b>⇒ Go to next section</b>					
14.	If yes, please indicate the type of energy  B05001_e1  heat  B05001_e4  other type of energy — please specimal	B05001_e2 electricity	steam				

# Notification of intent to extract web data

1. Does this business have a website?

B00024



Specify the business website address

e.g., www.example.ca

F62512

Yes

2

No



Statistics Canada is piloting a web data extraction initiative, also known as web scraping, which uses software to search and compile publicly available data from business websites. As a result, we may visit the website for this business to search for, and compile, additional information. This initiative should allow us to reduce the reporting burden on businesses, as well as produce additional statistical indicators to ensure that our data remain accurate and relevant.

We will do our utmost to ensure the data are collected in a manner that will not affect the innctionality of the website. Any data collected will be used by Statistics Canada for statistical and research purposes only, in accordance with the agency's mandate.

For more information regarding Statistics Canada's web scraping initiative please visit http://www.statcan.gc.ca/eng/our-data/where/web-scraping.

To learn more about Statistics Canada's transparency and accountability, please visit http://www.statcan.gc.ca/eng/transparency-accountability.

If you have any questions or concerns, please contact **Statistics Canada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-7629) or b) email at <u>infostats@canada.ca</u>.



Co	ontact person
1.	Statistics Canada may need to contact the person who completed this questionnaire for further information.
	If the contact person is the same as on cover page, please check → Go to "Feedback"
	Otherwise, who is the <b>best person to contact</b> about this questionnaire?
	First name
	Last name
	Title
	7
	Email address (Example: user@example.gov.ca)
	-O'XX
	Telephone number (including area code)  Example: 123-123-1234  Extension number (including area code)  Example: 123-123-1234  Extension number (including area code)  Example: 123-123-1234
Fe	edback
2.	Hours Minutes How long did it take to complete this question naire? Include the time spent gathering the pece sary information.
2.	How long did it take to complete this que donnaire?
	How long did it take to complete this question naire?  Include the time spent gathering the necessary information
	How long did it take to complete this questionnaire?  Include the time spent gathering the necessary information.  We invite your comments about this questionnaire.
	How long did it take to complete this questionnaire?  Include the time spent gathering the necessary information.  We invite your comments about this questionnaire.
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## **General information**

## Confidentiality

#### Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

## **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 17** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrades Nova Scotia, New Brunswick, Quebec, Ontario Maritoba, Saskatchewan, Alberta British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective prevince or territory.

Section 12 of the Statistics Act provides for the sharing of information with federal, provincial or territorial government organization. Under Section 12, you may refuse to share four information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For all manufacturing industries - there are Section 12 agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the New Brunswick Department of Environment and Local Government, the Quebec Forest Industry Council, the ministère de l'Energie et des Ressources naturelles du Québec, the ministère des Forêts, de la Faune et des Parcs du Québec, the Ontario Ministry of Northern Development and Mines, the Ontario Ministry of Natural Resources and Forestry, Manitoba Department of Sustainable Development, Manitoba Agriculture, the Saskatchewan Ministry of the Economy, the Alberta Ministry of Agriculture and Forestry, the British Columbia Ministry of Forests, Lands and Natural Resource Operations, Agriculture and Agri-Food Canada, Environment and Climate Clange Canada, Natural Resources Canada and the Canada Energy Regulator.

For establishments in men-ferrous metal (and aluminum) emelting and religing, clay building material and refrictory manufacturing, cement manufacturing and line manufacturing — there are **Section 12** agreements with the Newfoundland and Labrador Department of Natural Resources, the Manitoba Department of Mineral Resources, the British Columbia Ministry of Energy and Mines and the British Columbia Ministry of Natural Gas Development.

government with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

## **Authorized disclosure**

**Section 17** of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing and Logging industries.

#### Record linkages

To enhance the data from this survey and to reduce the reporting burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.qc.ca