

2020 Annual Survey of Manufacturing Industries

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais,
si vous préférez recevoir ce document en français,
veuillez nous appeler au numéro sans frais suivant :
1-800-858-7921 ou ATS 1-800-363-7629

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.
COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Data from this survey are used by the business community, manufacturing associations, federal and provincial departments, and international organizations to:

- profile the manufacturing and logging industries
- undertake market studies
- forecast demand
- develop trade tariff policies

In addition, businesses use the data to track their performance against industry averages, evaluate expansion plans, and prepare business plans for investors.

Your information may also be used by Statistics Canada for other statistical and research purposes.

Your participation in this survey is required under the authority of the *Statistics Act*.

Security of emails and faxes

Statistics Canada advises you that there could be a risk of

disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please return the questionnaire within 21 days.

**Please mail the completed questionnaire in the enclosed envelope
or fax it to Statistics Canada at 1-888-883-7999.**

If you are unable to complete within 21 days **OR** if you need help,
call us at **1-800-858-7921** or **TTY 1-800-363-7629**.

Statistics Canada
Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

Reporting instructions

- Please print in ink.
- Report dollar amounts **in thousands of Canadian dollars**.
- **Exclude** sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, provide your best estimates.
- Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.

Business or organization and contact information

1. **Verify or provide** the business or organization's **legal and operating name** and correct where needed.

Note: Legal name modifications should only be done to correct a spelling error or typo.

Legal name

Operating name (if applicable)

2. **Verify or provide the contact information** of the designated business or organization **contact person** for this questionnaire and correct where needed.

Note: The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.

First name

Last name

Title

Preferred language of communication

☐

English

☐

French

Mailing address (number and street)

City

Province, territory or state

Postal code or ZIP code

Example: A9A 9A9 or 123 45-1234

Country

Email address

Example: user@example.gov.ca

Telephone number (including area code)

Example: 123-123-1234

Extension number

(if applicable)

Fax number (including area code)

Example: 123-123-1234

DO NOT USE TO REPORT INFORMATION COPY

3. **Verify or provide the current operational status** of the business or organization identified by the legal and operating name above.

B00323

1 ☐ Operational → Go to question 4

2 ☐ Not currently operational

e.g., temporarily or permanently closed, change of ownership

Why is this business or organization not currently operational?

B00309

2 ☐ Seasonal operations → Go to question 3a

3 ☐ Ceased operations → Go to question 3b

4 ☐ Sold operations → Go to question 3c

5 ☐ Amalgamated with other businesses or organizations → Go to question 3d

6 ☐ Temporarily inactive but will re-open → Go to question 3e

7 ☐ No longer operating due to other reasons → Go to question 3f

3a. Seasonal operations

When did this business or organization close for the season?

Date
B00217
YYYY MM DD

When does this business or organization expect to resume operations?

Date
B00218
YYYY MM DD → Go to question 4

3b. Ceased operations

When did this business or organization cease operations?

Date
B00211
YYYY MM DD

Why did this business or organization cease operations?

B00311

1 ☐ Bankruptcy

2 ☐ Liquidation

3 ☐ Dissolution

4 ☐ Other
Specify the other reasons why the operations ceased

B00312

→ Go to question 4

INFORMATION COPY TO REPORT

3c. Sold operations

When was this business or organization sold?

YYYY MM DD
B00212
Date

What is the legal name of the buyer?

B00406

→ Go to question 4

3d. Amalgamated with other businesses or organizations

When did this business or organization amalgamate?

YYYY MM DD
B00213
Date

What is the legal name of the resulting or continuing business or organization?

B00407

What are the legal names of the other amalgamated businesses or organizations?

B00408

→ Go to question 4

3e. Temporarily inactive but will re-open

When did this business or organization become temporarily inactive?

YYYY MM DD
B00214
Date

When does this business or organization expect to resume operations?

YYYY MM DD
B00215
Date

Why is this business or organization temporarily inactive?

B00313

→ Go to question 4

3f. No longer operating due to other reasons

When did this business or organization cease operations?

YYYY MM DD
B00216
Date

Why did this business or organization cease operations?

B00314

DO NOT USE TO REPORT INFORMATION COPY

4. **Verify or provide the current main activity** of the business or organization identified by the legal and operating name.

Note: The described activity was assigned using the North American Industry Classification System (NAICS).

B05002

1 ☐ This is the current main activity → **Go to question 7**

2 ☐ This is **not** the current main activity

Provide a **brief but precise description** of this business or organization's **main activity**

e.g., breakfast cereal manufacturing, shoe store, software development

B05003

5. Was this business or organization's main activity ever classified as:

B05111

1 ☐ Yes

2 ☐ No → **Go to question 7**

6. When did the main activity change?

Date YYYY MM DD

7. Are there any **other activities that contribute significantly (at least 10%) to this business or organization's revenue?**

B05024

1 ☐ **Yes**, there are other activities

2 ☐ **No**, that is the only significant activity → **Go to next section**

8. Provide a **brief but precise description** of this business or organization's **secondary activity**.

e.g., breakfast cereal manufacturing, shoe store, software development

B05005

9. Approximately what **percentage of this business or organization's revenue** is generated by each of the following activities?

When precise figures are not available, provide your best estimates.

a. Main activity

b. Secondary activity

c. All other activities

Total percentage

Percentage of revenue

B05004

%

B05006

%

B05008

%

B05000

%

DO NOT USE TO REPORT INFORMATION COPY

Reporting period information

1. For this survey, please report information for this business or organization most recent **12 month fiscal period**.

Note: For this survey, the **End date** should fall between April 1, 2020 and March 31, 2021.

Start date B00205
YYYY
MM
DD
End date
B00206
YYYY
MM
DD

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301_r1	<input type="checkbox"/> seasonal operations	B00301_r5	<input type="checkbox"/> ceased operations
B00301_r2	<input type="checkbox"/> new business	B00301_r6	<input type="checkbox"/> temporarily inactive
B00301_r3	<input type="checkbox"/> change of ownership	B00301_r7	<input type="checkbox"/> other reason — please specify:
B00301_r4	<input type="checkbox"/> change of fiscal year	B00301_r8	<input type="checkbox"/>

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302_t1	<input type="checkbox"/> strike or lockout	B00302_t10	<input type="checkbox"/> sold business or business units
B00302_t2	<input type="checkbox"/> exchange rate impact	B00302_t11	<input type="checkbox"/> expansion
B00302_t3	<input type="checkbox"/> price changes in goods or services sold	B00302_t12	<input type="checkbox"/> new or lost contract
B00302_t4	<input type="checkbox"/> contracting out	B00302_t13	<input type="checkbox"/> plant closures
B00302_t5	<input type="checkbox"/> organizational change	B00302_t14	<input type="checkbox"/> acquisition of business or business units
B00302_t6	<input type="checkbox"/> price changes in labour or raw materials	B00302_t15	<input type="checkbox"/> other change or event — please specify:
B00302_t7	<input type="checkbox"/> natural disaster	B00302_t16	<input type="text"/>
B00302_t8	<input type="checkbox"/> recession	B00302_t17	<input type="checkbox"/> no change or event
B00302_t9	<input type="checkbox"/> change in product line		

Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries — some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts **in thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

	CAN\$ '000
1. Sales of goods and services Exclude shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes.	F43008 \$ <input type="text"/> ,000
2. Rental and leasing	F45801 \$ <input type="text"/> ,000
3. Commissions	F46001 \$ <input type="text"/> ,000
4. Subsidies Include grants, donations and fundraising.	F47101 \$ <input type="text"/> ,000
5. Royalties, rights, licensing and franchise fees	F47201 \$ <input type="text"/> ,000
6. Dividends	F51101 \$ <input type="text"/> ,000
7. Interest	F51201 \$ <input type="text"/> ,000
8. Other revenue — please specify: F51302 <input type="text"/>	F51301 \$ <input type="text"/> ,000
9. Total revenue (sum of questions 1 to 8)	F40000 \$ <input type="text"/> ,000

INFORMATION COPY
DO NOT USE TO REPORT

Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries — some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts **in thousands of Canadian dollars**.

What were this business's expenses for the following items?

	CAN\$ '000
1. Purchases Include: raw materials, goods purchased for resale and non-returnable containers and other shipping and packaging materials. Exclude: change in inventories.	F61306 \$ <input type="text"/> ,000
2. Employment costs and expenses Include all employees who were issued a T4.	
a. salaries, wages and commissions	F61501 \$ <input type="text"/> ,000
b. employee benefits (see reporting guide for additional information)	F61502 \$ <input type="text"/> ,000
3. Subcontracts Exclude research and development fees.	F62503 \$ <input type="text"/> ,000
Please provide a percentage breakdown of the amount reported at question 3:	
a. from Canadian sources	Percentage F62503_sr1 <input type="text"/> <input type="text"/> <input type="text"/> %
b. from sources in other countries	F62503_sr2 <input type="text"/> <input type="text"/> <input type="text"/> %
4. Research and development fees Exclude in-house research and development.	F62504 \$ <input type="text"/> ,000
5. Professional and business fees (e.g., legal, accounting, consulting and technical service fees)	F62601 \$ <input type="text"/> ,000
6. Energy and water expenses Include electricity, gas, water, oil, diesel, propane, fuel wood and sewage.	F61801 \$ <input type="text"/> ,000
7. Office and computer related expenses (e.g., office supplies, postage and computer upgrades)	F62505 \$ <input type="text"/> ,000
8. Telephone, Internet and other telecommunication	F61802 \$ <input type="text"/> ,000
9. Business taxes, licenses and permits (e.g., business tax, license fees and property taxes)	F61901 \$ <input type="text"/> ,000
10. Royalties, franchise fees and memberships Exclude Crown royalties.	F62001 \$ <input type="text"/> ,000
11. Crown charges (for logging, mining and energy industries only)	F62506 \$ <input type="text"/> ,000

CAN\$ '000

12. Rental and leasing Include land, buildings, equipment and vehicles.	F62101 \$ <input type="text"/> ,000
13. Repair and maintenance Include buildings, equipment and vehicles.	F62201 \$ <input type="text"/> ,000
14. Amortization and depreciation	F61601 \$ <input type="text"/> ,000
15. Insurance	F62301 \$ <input type="text"/> ,000
16. Advertising, marketing, promotion, meals and entertainment	F62507 \$ <input type="text"/> ,000
17. Travel, meetings and conventions	F62508 \$ <input type="text"/> ,000
18. Financial service fees (e.g., bank charges and transaction fees)	F62401 \$ <input type="text"/> ,000
19. Interest expense	F69101 \$ <input type="text"/> ,000
20. Bad debt, loan losses, donations, political contributions and inventory writedown	F62509 \$ <input type="text"/> ,000
21. All other costs and expenses — please specify: Include intracompany expenses. F62512 <input type="text"/>	F62511 \$ <input type="text"/> ,000
22. Total expenses (sum of questions 1 to 21)	F60000 \$ <input type="text"/> ,000

INFORMATION COPY
 DO NOT USE TO REPORT

Industry characteristics

Sales

1. Is this business a cost center?

A cost center is a subdivision of an organization with which costs are identified for purposes of managerial control.

B05026_b

☐ Yes ☐ No

2. The next questions are about the value of goods produced.

Are the goods valued at:

F43001_y

☐ Final selling price ☐ Transfer price

☐ Other method of valuation – specify:

F43001_y4

3. What were this business's sales for the following items?

Report the sales net of shipping charges, discounts, sales allowances, returned sales, sales taxes and excise duties and taxes.

Please report all amounts in thousands of Canadian dollars.

CAN\$ '000

a. sales of goods manufactured

Include sales of goods manufactured from own materials whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad, also include by-products from your manufacturing process.

(a detailed breakdown by product will be requested in a subsequent section)

F43002

\$,000

F43003

\$,000

b. sales of goods purchased for resale, as is

\$

c. revenue from repair work

Include only repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company.

\$

,000

d. revenue from manufacturing service fees and/or custom work

Include only revenues from manufacturing work undertaken to the specification of a client, another business unit or an affiliate of your firm. Your business unit has only provided a manufacturing service to a client, whether Canadian or from abroad, and your business unit does not own the raw materials.

F45001

\$,000

e. please provide a percentage breakdown of the amount reported at question c.

Percentage

F45001_sr1

%

from Canadian clients

F45001_sr2

%

from clients in other countries

f. other sales – specify:

F43175

F43005

\$,000

Total sales of goods and services

(sum of questions a. to f.)

F43000

\$,000

DO NOT USE TO COPY REPORT

Expenses

4. What were this business's expenses for the following items?

Please report all amounts in thousands of Canadian dollars.

a. purchases of raw materials and components

(a detailed product breakdown will be requested in a subsequent section)

CAN\$ '000

F61301

\$,000

b. purchases of non-returnable containers and other shipping and packaging materials

F61302

\$,000

c. purchases of goods for resale, as is

F61303

\$,000

d. vehicle fuel expense

Include fuel used to operate any type of vehicle such as sales representatives' cars, delivery trucks, and lift trucks.

Exclude any fuel purchased for power/heat generation.

F61701

\$,000

5. Did this business **purchase goods** (raw materials, semi-finished, or finished goods) **"off the shelf outside of Canada and sell them "as-is" in foreign markets** (including the U.S.) without altering the goods, and without the goods entering Canada before the sale?

B05192

- ☐ Yes
☐ No
☐ Don't know

Please provide comments if desired.

B05193

Salaries, wages and commissions

During the reporting period

Direct labour
(manufacturing
or logging)

Indirect labour
(administrative and
selling/operating)

CAN\$ '000

CAN\$ '000

F61503

F61504

\$,000

\$,000

Number

Number

B20061

B20062

6. For the reporting period, what were this business's expenses for **salaries, wages and commissions**?

7. For the reporting period, what was the **average number of people employed**?

INFORMATION COPY TO REPORT
DO NOT USE

Inventories

8. What was the value of this business's inventory at the beginning and the end of the reporting period?

Please report all amounts in thousands of Canadian dollars.

- a. raw materials and components

Include non-returnable containers and other shipping and packaging materials.

Opening
CAN\$ '000

Closing
CAN\$ '000

F61201

F61401

\$,000

\$,000

F61202

F61402

\$,000

\$,000

F61203

F61403

\$,000

\$,000

F61204

F61404

\$,000

\$,000

- b. goods and work in process

- c. finished goods manufactured

- d. goods purchased for resale, as is

- e. other inventories — specify:

F62501

F61405

F61405

\$,000

\$,000

Total inventories

(sum of questions a. to e.)

F61200

F61400

\$,000

\$,000

9. On the last day of the fiscal year, did this business hold inventories abroad, including inventories in transit to Canada?

Include: raw materials, work in process, and finished goods recorded in this business's accounting books, but physically located outside of Canada. Also include goods purchased abroad for resale "as-is" in foreign markets.

B05192

- ☐ Yes
☐ No
☐ Don't know

Provide comments if desired.

B05195

10. What was the approximate value of inventories held abroad at the end of the reporting period?

Please report amounts in thousands of Canadian dollars.

F61409

\$,000

11. Is the value reported above included in the closing inventories previously reported in question 8 from the Inventories section?

B00517

- ☐ Yes
☐ No

DO NOT USE TO REPORT

Sales by consumer location

What was the percentage breakdown of this business's sales by consumer location?
Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, the following are acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

	Percentage
1. Newfoundland and Labrador	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
2. Prince Edward Island	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
3. Nova Scotia	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
4. New Brunswick	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
5. Quebec	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
6. Ontario	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
7. Manitoba	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
8. Saskatchewan	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
9. Alberta	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
10. British Columbia	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
11. Yukon	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
12. Northwest Territories	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
13. Nunavut	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
14. United States	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
15. All other countries	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
100%	

INFORMATION COPY
DO NOT USE TO REPORT

1. Does your Business unit use or produce any products or processes in the following list?

Mark all that apply.

B05359_p20

☐ **Polymer and composites**

B05359_p21

☐ **High-volume, high performance composites**

Include fibre reinforced thermoplastic and thermoset systems with superior properties; reduction of cycle times for stamping of thermoplastic composites, infusion and resin transfer moulding-based manufacturing technologies; process mapping, manufacturing guidelines, process modeling, part integration/complex parts and efficient multi-material assembly.

B05359_p22

☐ **Bio-refineries and sustainable manufacturing**

Include transformation of non-food grade biomass (wood, straw, industrial vegetable oils, etc.) into raw materials for the production of bioresins, biofibres and bioadditives; formulation, efficient processing and performance evaluation of bioplastics and biocomposites; recycling of plastics and composites to minimize environmental impact.

B05359_p23

☐ **Advanced composites manufacturing efficiency**

Include thermoplastic composites with ease of processing and good recyclability; composite performance evaluation, durability testing and prediction; nano-reinforced polymer composites and adhesives; multifunctional materials and coatings; out-of-autoclave processes, automation and part integration; formulation for resin and optimization of processing to maximize composite performance and quality.

B05359_p24

☐ **Value-added processing and polymer products**

Include lightweighting (plastic glazing, structural foams, compounds, nanocomposites, environmentally-friendly processes and materials (low-toxicity components, solvent-less processes, recyclability, thermosets replacement); part/component integration (overmoulding processes, combining thermoplastic composites with high-strength polymers, polymer 3D printing).

B05359_p25

☐ **Metal manufacturing**

B05359_p26

☐ **High-performance, high integrity product forming**

Include reduce(d) weight with new alloys; hot superplastic forming, thin and variable wall extrusion, casting of hollow-core components, etc.; die-less sheet forming, rapid/low cost die manufacturing; hybrid manufacturing (extrusions, forgings, castings); intelligent tooling to improve efficiency and life of tooling.

B05359_p27

☐ **Assembling of complex multi-material products**

Include joining solutions for specific/complex applications; advanced joining techniques for high-integrity application; multi-material joining using adhesive bonding, friction stir welding and laser welding.

B05359_p28

☐ **Innovative machining, polishing and surface-finishing technologies**

Include increasing material removal rates; reduced lead time for new and existing parts; zero-scrap generation; improved quality and increased tool life; reduced waste produced by processes.

B05359_p29

☐ **Advanced surface engineering and corrosion protection**

Include complex surface microstructures and relation to corrosion; corrosion-assisted fatigue of multi-materials structures; coatings to improve harsh environment durability; control of corrosion on multi-material assembly; design best practices and standards improvement.

B05359_p30

☐ **Production systems**

B05359_p31

☐ **Flexible manufacturing cells and adaptive manufacturing**

Include autonomous and semi-autonomous robots; collaborative and human-assisted robots; mobile and reconfigurable manufacturing systems.

B05359_p32

☐ **Metrology and sensing**

Include sensing technologies and sensing systems; in-line measurement; non-destructive testing; quality assurance; advanced sensing, measurement, and process control.

B05359_p33

☐ **Robotics and mechatronic systems**

Include future robotic platforms for assembly, finishing and joining; future robotic platforms for part manufacturing; adaptive robots.

B05359_p34

☐ **Additive manufacturing**

Include cold spray; electron beam deposition system; laser deposition system; material characterization; formulation of high-performance polymers and composites for additive manufacturing.

Continued on next page

B05359_p35

Digital manufacturing

B05359_p36

Design to manufacture and performance evaluation

Include crash worthiness; manufacturing data object; computer-aided design; computer-aided manufacturing; computer-aided engineering; finite element analysis; computational fluid dynamics; product life-cycle management; bills of materials.

B05359_p37

Digital manufacturing and Internet of things

Include smart factories; Industry 4.0; industrial Internet of things; artificial intelligence; sensor integration; high-performance material formulations, nanocomposites.

B05359_p38

Machine vision

Include processing and analysis software; geometric modeling and dimensional inspection; big data analytics; 3D vision systems; imaging sensors.

B05359_p39

Modelling and process simulation

Include blow and injection moulding; forming; machining; additive and surface treatment; composites manufacturing; assembly processes.

B05359_p40

Photonics manufacturing

B05359_p41

Canadian photonics fabrication centre

Include tier 3 and 4 capability enabling higher value-added tier 1, 2 and original equipment manufacturer activity; telecommunications; data centres; defence; aerospace; clean energy.

B05359_p42

Component fabrication

Include full product life cycle management from technology readiness level 3 to 9; light generation, delivery and detection; lasers; sensors; multi-spectral imaging; photonic integrated circuits.

B05359_p43

Advanced materials

Include materials for environmental sensing; materials for multi-spectral imaging (machine vision); advanced material growth for communications; enabling supply and growth in commercial volumes for compound semiconductors.

B05359_p44

Design test verification

Include modeling of next generation photonic platform technologies; simulation of complex photonic machines; integrated design for manufacturing; industrial engagement for the deployment of enabling photonic technologies.

B05359_p45

Life sciences manufacturing

B05359_p46

Bio-manufacturing – innovative products

Include therapeutics and vaccine generation; bio-manufacturing; advanced analytics and characterization for biologics and vaccines; proprietary cell line development; preclinical development.

B05359_p47

Bio-manufacturing – process improvement

Include: Industrial process development for upstream and downstream optimization; Advanced analytical; De-risked tech transfer to industrial partners.

B05359_p48

Medical device – innovative products

Include medical photonics, radio frequency and microwave antennas; computer simulations; novel material architectures for implantable devices; microfluidics and biosensors.

B05359_p49

Pilot plant of the future – next generation

Include improved productivity and speed; reduced safety concerns and cross contamination; state-of-the-art equipment in-line with industry standards.

Continued on next page

B05359_p50



Key enabling platform technologies

B05359_p51



Artificial intelligence

Include computer vision and image understanding; adaptive robots; future robotic platforms for part manufacturing; understanding human emotions from language; speech recognition; next generation information extraction using deep learning; artificial intelligence to optimize talent management for human resources.

B05359_p52



Big data analytics

Include predictive equipment maintenance; energy management; artificial intelligence for optimizing energy storage and distribution; understanding and tracking of hazardous chemical elements; process and design optimization.

B05359_p53



Nanomaterials

Include nanoelectronics; nanosensing; smart materials; nanocomposites; self-assembled nanostructures; nanoimprint; nanoplasmonic; nanoclay; nanocoating.

B05359_p54



Printed electrics for Internet of things

Include inks and materials; printing technologies; large area, flexible, stretchable, printed electronics components; applications: sensors for Internet of things, wearables, antenna, radio-frequency identification tags, smart surfaces, packaging, security, signage.

B05359_p55



Other

Please specify:

B05359_p56

OR

B05359_p57



Don't know

We invite your comments pertaining to the advanced manufacturing question.

Comments

B00026

INFORMATION COPY TO REPORT
DO NOT USE TO REPORT

Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>			Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000

DO NOT USE TO REPORT INFORMATION COPY

Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input checked="" type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/>
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/>
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/>
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/>

DO NOT USE TO REPORT INFORMATION COPY TO REPORT

Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

INFORMATION COPY TO REPORT
DO NOT USE

Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
<small>B40232_p</small>	Quantity sold <small>B40004_p</small>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 <small>F43006_p</small>
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

Product description			
<input type="checkbox"/>	<input type="text"/>	Product code <input type="text"/>	
Was this product sold during this reporting period?			
<small>B40232_p</small>	Quantity sold <small>B40004_p</small>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 <small>F43006_p</small>
<input type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

INFORMATION COPY
DO NOT USE TO REPORT

Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description

Product code

Was this product sold during this reporting period?

B40232_p

Quantity sold

Unit of measure

Value of sales
ANS '000

☐ Yes →

B40004_p

☐ No

\$,000

INFORMATION COPY
DO NOT USE TO REPORT

2. All other products of own manufacture sold — please specify below:

Value of sales
CAN\$ '000

a)	B40005_list_1	F43005_p_1
	<input type="text"/>	\$ <input type="text"/> ,000
b)	B40005_list_2	F43005_p_2
	<input type="text"/>	\$ <input type="text"/> ,000
c)	B40005_list_3	F43005_p_3
	<input type="text"/>	\$ <input type="text"/> ,000
d)	B40005_list_4	F43005_p_4
	<input type="text"/>	\$ <input type="text"/> ,000

3. Total sales of goods manufactured and logging

F43007
\$ <input type="text"/> ,000

4. If the amount at line 3, above, includes shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes, please report that amount here.

F43008
\$ <input type="text"/> ,000

5. Total sales of goods manufactured and logging (line 3 minus 4).

Note: This amount should equal question 3a. in the Industry characteristics section.

F43010
\$ <input type="text"/> ,000

INFORMATION COPY
DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000

DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

INFORMATION COPY TO REPORT
DO NOT USE

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CAN\$ '000

F61304_p

\$,000

INFORMATION COPY
DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process.
The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component

Product code

Was this raw material or component purchased this reporting period?

B40235_p

☐ Yes →

☐ No

Quantity purchased

B40009_p

Unit of measure

Cost of purchase
CANS '000

F61304_p

\$,000

INFORMATION COPY
DO NOT USE TO REPORT

2. All other raw materials and components purchased — please specify below:

Cost of purchase
CAN\$ '000

a)	<input type="text"/>	\$ <input type="text"/> ,000
b)	<input type="text"/>	\$ <input type="text"/> ,000
c)	<input type="text"/>	\$ <input type="text"/> ,000
d)	<input type="text"/>	\$ <input type="text"/> ,000

3. **Total purchases of raw materials and components to be used in manufacturing or logging process.**

Note: Total should agree with the amount reported at question 4a. in the **Industry characteristics** section.

F61300	\$ <input type="text"/> ,000
--------	------------------------------

INFORMATION COPY
DO NOT USE TO REPORT

Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations".

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**?

F47001_I

000 \$

What were this location's expenses for **direct labour**?
(for manufacturing or logging only)

F61503_I

000 \$

Exclude: benefits.

What were this location's expenses for **indirect labour**?
(for administrative and selling or operating only)

F61504_I

000 \$

Exclude: benefits.

Was this business location operational for the full year?

B00305_b_I

☐ Yes ➔ **Go to next location**

☐ No

What were the reasons for part-year operation (mark all that apply)?

B00301_r1_I1

☐ seasonal operation

B00301_r2_I1

☐ change of fiscal year

B00301_r5_I1

☐ ceased operations

B00301_r7_I1

☐ moved

B00301_r2_I1

☐ new location

B00301_r4_I1

☐ change of ownership

B00301_r6_I1

☐ temporarily inactive

B00301_r8_I1

☐ other reason — please specify

B00301_r9_I1

What were this location's operational start and end dates?

YYYY

MM

DD

B00201_I1

Start date

End date

YYYY

MM

DD

B00202_I1

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00001_I1

Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**?

F47004_I

000 \$

What were this location's expenses for **direct labour**?
(for manufacturing or logging only)

Exclude: benefits.

F61512_I

000 \$

What were this location's expenses for **indirect labour**?
(for administrative and selling or operating only)

Exclude: benefits.

F61513_I

000 \$

Was this business location operational for the full year?

B00306_b_I

☐ Yes ➔ **Go to next location**

☐ No

What were the reasons for part-year operation (mark all that apply)?

B00307_r1_I1

☐ seasonal operation

B00307_r2_I1

☐ change of fiscal year

B00307_r5_I1

☐ ceased operations

B00307_r7_I1

☐ moved

B00307_r2_I1

☐ new location

B00307_r4_I1

☐ change of ownership

B00307_r6_I1

☐ temporarily inactive

B00307_r8_I

☐ other reason — please specify

B00307_r9_I

What were this location's operational start and end dates?

B00308

YYYY

MM

DD

Start date

End date

B00209

YYYY

MM

DD

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00015_I

Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following items?

Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

- | | | | | |
|---|--------|----|--|------|
| 1. Electricity | F61702 | \$ | | ,000 |
| 2. Gasoline | F61703 | \$ | | ,000 |
| 3. Light fuel oil | F61704 | \$ | | ,000 |
| 4. Heavy fuel oil | F61705 | \$ | | ,000 |
| 5. Diesel fuel | F61706 | \$ | | ,000 |
| 6. Liquefied petroleum gas
(e.g., propane and butane) | F61707 | \$ | | ,000 |
| 7. Natural gas | F61708 | \$ | | ,000 |
| 8. Coal | F61709 | \$ | | ,000 |
| 9. Water utilities | F61803 | \$ | | ,000 |
| 10. Other energy and water expenses — please specify:
(e.g., steam, oxygen and hydrogen) | F61712 | | | |
| | | \$ | | ,000 |
| 11. Total energy and water expenses
(sum of questions 1 to 10) | F61700 | \$ | | ,000 |

12. If you pay rent, are any of the following expenses included in the rent (and not already reported above)?
(mark all that apply)

<input type="checkbox"/> electricity	<input type="checkbox"/> water	<input type="checkbox"/> heat
--------------------------------------	--------------------------------	-------------------------------

13. Did this business generate any energy used as a replacement for purchased energy?

☐ Yes
 ☐ No ➔ **Go to next section**

14. If yes, please indicate the type of energy generated. (mark all that apply)

<input type="checkbox"/> heat	<input type="checkbox"/> electricity	<input type="checkbox"/> steam
-------------------------------	--------------------------------------	--------------------------------

☐ other type of energy — please specify:

B05001_e5

COVID-19

1. In response to the COVID-19 pandemic, did this business experience additional expenses to comply with public health and safety guidelines or corporate guidelines to be allowed to operate?

Additional expenses could **include**: purchases of cleaning supplies, sanitation measures, protective equipment for employees or customers and costs to retrofit business operations (**e.g.**, Plexiglass barriers, new equipment that facilitates physical distancing, additional labour costs).

Public health and safety guidelines refer to guidelines from a federal, provincial or municipal health agency.

B05140_t41

1 ☐ Yes

What were the total additional expenses in fiscal year 2020?

Report dollar amounts in **thousands of Canadian dollars**.

For expenses less than \$500, enter "0".

When precise figures are not available, provide your best estimates.

Additional labour costs, if applicable (CAN\$ '000)

\$,000

F60102_t41_sr69

Other additional expenses (CAN\$ '000)

\$,000

F60102_t41_sr19

As a result of the additional expenses or business conditions, did this business delay plans to expand operating capacity or undertake investments?

B05140_t41_y64

1 ☐ Yes

2 ☐ No

2 ☐ No

2. In response to the COVID-19 pandemic, in which of the following ways did this business change operating methods?

Include both temporary and ongoing changes.

Mark all that apply.

☐ Adopt or expand upon a contactless business model
e.g., e-commerce sales, drive-through, delivery, curbside pickup, offer virtual services

B00381_t41_y41

☐ Retrofit the workspace

B00381_t41_y42

☐ Invest in e-commerce platforms

B00381_t41_y43

☐ Use business intelligence technologies
e.g., cloud-based computing systems and big data analytic tools

B00381_t41_y44

☐ Develop new supply chains

B00381_t41_y45

☐ Ask some or all employees to work from home

B00381_t41_y46

☐ Introduce or accelerate the introduction of new goods and services

B00381_t41_y47

☐ **Increase** prices charged to customers of certain goods and services as a result of the COVID-19 pandemic

B00381_t41_y48

...continues on next page

...continued from previous page

- ☐ **Decrease** prices charged to customers of certain goods and services as a result of the COVID-19 pandemic

B00381_t41_y49

- ☐ Change marketing strategy
Include re-allocating marketing budget.

B00381_t41_y50

- ☐ **Increase** marketing budget

B00381_t41_y51

- ☐ **Decrease** marketing budget

B00381_t41_y52

- ☐ Expand to new markets

B00381_t41_y53

- ☐ Substitute capital for labour
e.g., automation, robots for use in producing goods and services

B00381_t41_y54

- ☐ Provided extra staff training
e.g., job specific training, managerial training, training in new technology, training in new business practices, digital skills training, data literacy skills, other training and development

B00381_t41_y55

- ☐ Downsize business activities
e.g., reduce goods and services offered

B00381_t41_y56

- ☐ Reduce labour costs
e.g., lay off employees, furlough employees, request employees take vacation, reduce hours of employees, offer early retirement package, outsource work

B00381_t41_y58

- ☐ Reduce costs other than labour costs

B00381_t41_y59

- ☐ Take other actions

B00381_t41_y60

→ Specify the additional actions taken:

B00381_t41_y61

OR

- ☐ **No changes** to operating methods in response to the COVID-19 pandemic

B00381_t41_y62

3. Due to COVID-19, did this business receive public financial relief to avoid layoffs through the Canada Emergency Wage Subsidy or Temporary 10% Wage Subsidy programs?

B05150_t41

1

- ☐ Yes

→ How much did your business obtain through these means?

**Financial relief received
(CAN\$ '000)**

\$,000

F47123_t41

2

- ☐ No

Notification of intent to extract web data

1. Does this business have a website?

B00024

1 ☐ Yes



Specify the business website address

e.g., www.example.ca

F62512

2 ☐ No



Statistics Canada is piloting a web data extraction initiative, also known as web scraping, which uses software to search and compile publicly available data from business websites. As a result, we may visit the website for this business to search for, and compile, additional information. This initiative should allow us to reduce the reporting burden on businesses, as well as produce additional statistical indicators to ensure that our data remain accurate and relevant.

We will do our utmost to ensure the data are collected in a manner that will not affect the functionality of the website. Any data collected will be used by Statistics Canada for statistical and research purposes only, in accordance with the agency's mandate.

For more information regarding Statistics Canada's web scraping initiative, please visit <http://www.statcan.gc.ca/eng/our-data/where/web-scraping>.

To learn more about Statistics Canada's transparency and accountability, please visit <http://www.statcan.gc.ca/eng/transparency-accountability>.

If you have any questions or concerns, please contact **Statistics Canada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-6629) or by email at infostats@canada.ca.

INFORMATION COPY REPORT
DO NOT USE

Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further information.

If the contact person is the same as on cover page, please check ☐ → **Go to "Feedback"**

Otherwise, who is the **best person to contact** about this questionnaire?

First name

Last name

1. 2. 3.

Title

100

Email address (Example: user@example.gov.ca)

CONFIDENTIAL

Telephone number (including area code)
Example: 123-123-1234

Extension number
(if applicable)



Fax number (including area code)
Example: 123-123-1234

[illegible]

Feedback

2. How long did it take to complete his questionnaire?

Include the time spent gathering the necessary information.....

Hours

Minutes

3. We invite your comments about this questionnaire

B00002

INFORMATION
DO NOT

General information

Confidentiality

Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For all manufacturing industries — there are **Section 12** agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the New Brunswick Department of Environment and Local Government, the Quebec Forest Industry Council, the ministère de l'Énergie et des Ressources naturelles du Québec, the ministère des Forêts, de la Faune et des Parcs du Québec, the Ontario Ministry of Northern Development and Mines, the Ontario Ministry of Natural Resources and Forestry, Manitoba Department of Sustainable Development, Manitoba Agriculture, the Saskatchewan Ministry of the Economy, the Alberta Ministry of Agriculture and Forestry, the British Columbia Ministry of Forests, Lands and Natural Resource Operations, Agriculture and Agri-Food Canada, Environment and Climate Change Canada, Natural Resources Canada and the Canada Energy Regulator.

For establishments in non-ferrous metal (and aluminum) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing — there are **Section 12** agreements with the Newfoundland and Labrador Department of Natural Resources, the Manitoba Department of Growth, Enterprise and Trade and the British Columbia Ministry of Energy, Mines and Petroleum Resources.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Authorized disclosure

Section 17 of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing and Logging industries.

Record linkages

To enhance the data from this survey and to reduce the reporting burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.gc.ca