

# 2020 Annual Survey of Manufacturing Industries

**CONFIDENTIAL once completed.**

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921 ou ATS 1-800-363-7629

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19.*  
**COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

## Introduction

### Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Data from this survey are used by the business community, manufacturing associations, federal and provincial departments, and international organizations to:

- profile the manufacturing and logging industries
- undertake market studies
- forecast demand
- develop trade tariff policies

In addition, businesses use the data to track their performance against industry averages, evaluate expansion plans, and prepare business plans for investors.

Your information may also be used by Statistics Canada for other statistical and research purposes.

Your participation in this survey is required under the authority of the *Statistics Act*.

### Security of e-mails and faxes

Statistics Canada advises you that there could be a risk of

disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

**Note:** Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

### Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

**Please return the questionnaire within 21 days.**

**Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.**

If you are unable to complete within 21 days **OR** if you need help, call us at **1-800-858-7921** or **TTY 1-800-363-7629**.

Statistics Canada  
Operations and Integration Division  
150 Tunney's Pasture Driveway  
Ottawa, Ontario K1A 0T6

**Visit our website, [www.statcan.gc.ca](http://www.statcan.gc.ca)**

## Reporting instructions

- Please print in ink.
- Report dollar amounts **in thousands of Canadian dollars**.
- **Exclude** sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, provide your best estimates.
- Consult the reporting guide at [www.statcan.gc.ca/guides-e](http://www.statcan.gc.ca/guides-e) for further information.

## Business or organization and contact information

1. **Verify or provide** the business or organization's **legal and operating name** and correct where needed.

**Note:** Legal name modifications should only be done to correct a spelling error or typo.

Legal name

Operating name (if applicable)

2. **Verify or provide the contact information** of the designated business or organization **contact person** for this questionnaire and correct where needed.

**Note:** The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.

First name

Last name

Title

Preferred language of communication

English

French

Mailing address (number and street)

City

Province, territory or state

Postal code or ZIP code

Example: A9A 9A9 or 123 45-1234

Country

Email address

Example: user@example.gov.ca

Telephone number (including area code)

Example: 123-123-1234

Extension number

(if applicable)

Fax number (including area code)

Example: 123-123-1234

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3. **Verify or provide the current operational status** of the business or organization identified by the legal and operating name above.

B00323

1  Operational → **Go to question 4**

2  Not currently operational

e.g., temporarily or permanently closed, change of ownership

Why is this business or organization not currently operational?

B00309

2  Seasonal operations → **Go to question 3a**

3  Ceased operations → **Go to question 3b**

4  Sold operations → **Go to question 3c**

5  Amalgamated with other businesses or organizations → **Go to question 3d**

6  Temporarily inactive but will re-open → **Go to question 3e**

7  No longer operating due to other reasons → **Go to question 3f**

### 3a. Seasonal operations

When did this business or organization close for the season?

Date B00217  
YYYY MM DD

When does this business or organization expect to resume operations?

Date B00218  
YYYY MM DD → **Go to question 4**

### 3b. Ceased operations

When did this business or organization cease operations?

Date B00211  
YYYY MM DD

Why did this business or organization cease operations?

B00311

1  Bankruptcy

2  Liquidation

3  Dissolution

4  Other  
Specify the other reasons why the operations ceased

B00312

} → **Go to question 4**

3c. Sold operations

When was this business or organization sold?

YYYY MM DD  
B00212

What is the legal name of the buyer?

B00406

→ Go to question 4

3d. Amalgamated with other businesses or organizations

When did this business or organization amalgamate?

YYYY MM DD  
B00213

What is the legal name of the resulting or continuing business or organization?

B00407

What are the legal names of the other amalgamated businesses or organizations?

B00408

→ Go to question 4

3e. Temporarily inactive but will re-open

When did this business or organization become temporarily inactive?

YYYY MM DD  
B00214

When does this business or organization expect to resume operations?

YYYY MM DD  
B00215

Why is this business or organization temporarily inactive?

B00313

→ Go to question 4

3f. No longer operating due to other reasons

When did this business or organization cease operations?

YYYY MM DD  
B00216

Why did this business or organization cease operations?

B00314

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4. **Verify or provide the current main activity** of the business or organization identified by the legal and operating name.

**Note:** The described activity was assigned using the North American Industry Classification System (NAICS).

[Empty text box for current main activity]

B05002

1  This is the current main activity → **Go to question 7**

2  This is **not** the current main activity

Provide a **brief but precise description** of this business or organization's **main activity**  
e.g., breakfast cereal manufacturing, shoe store, software development

B05003

[Empty text box for description of main activity]

5. Was this business or organization's main activity ever classified as:

[Empty text box for previous classification]

B05111

1  Yes

2  No → **Go to question 7**

6. When did the main activity change?

Date YYYY MM DD  
B00219 [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ]

7. Are there any **other activities that contribute significantly (at least 10%) to this business or organization's revenue?**

B05024

1  **Yes**, there are other activities

2  **No**, that is the only significant activity → **Go to next section**

8. Provide a **brief but precise description** of this business or organization's **secondary activity**.

e.g., breakfast cereal manufacturing, shoe store, software development

B05005

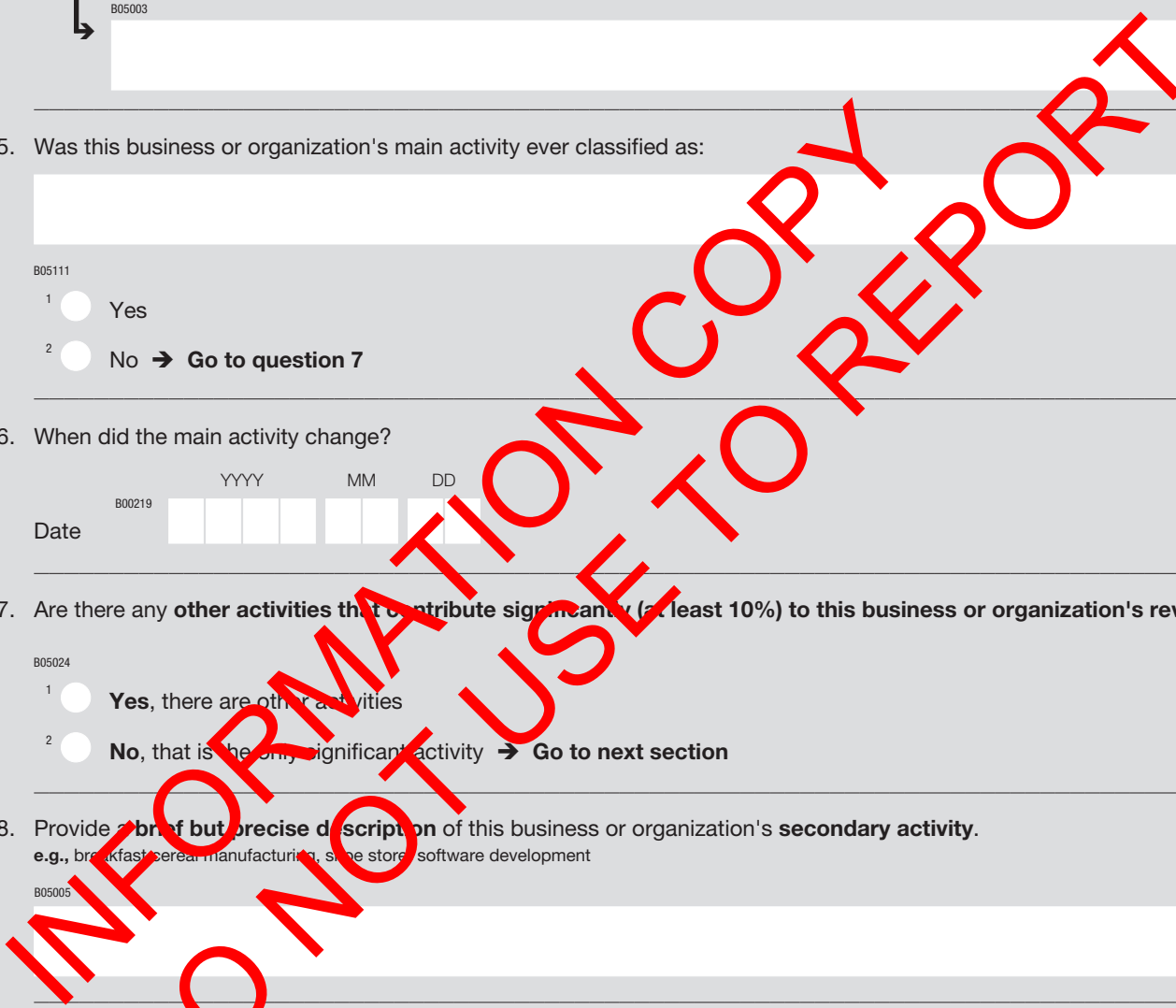
[Empty text box for secondary activity description]

9. Approximately what **percentage of this business or organization's revenue** is generated by each of the following activities?

When precise figures are not available, provide your best estimates.

**Percentage of revenue**

a. Main activity .....	B05004	[ ] [ ] [ ]	%
b. Secondary activity .....	B05006	[ ] [ ] [ ]	%
c. All other activities .....	B05008	[ ] [ ] [ ]	%
<b>Total percentage</b> .....	B05000	<b>1 0 0</b>	%



## Reporting period information

1. For this survey, please report information for this business or organization most recent **12 month fiscal period**.

**Note:** For this survey, the **End date** should fall between April 1, 2020 and March 31, 2021.

Start date B00205      YYYY      MM      DD      End date B00206      YYYY      MM      DD

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301\_r1

seasonal operations

B00301\_r2

new business

B00301\_r3

change of ownership

B00301\_r4

change of fiscal year

B00301\_r5

ceased operations

B00301\_r6

temporarily inactive

B00301\_r7

other reason — please specify:

B00301\_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302\_t1

strike or lockout

B00302\_t2

exchange rate impact

B00302\_t3

price changes in goods or services sold

B00302\_t4

contracting out

B00302\_t5

organizational change

B00302\_t6

price changes in labour or raw materials

B00302\_t7

natural disaster

B00302\_t8

recession

B00302\_t9

change in product line

B00302\_t10

sold business or business units

B00302\_t11

expansion

B00302\_t12

new or lost contract

B00302\_t13

plant closures

B00302\_t14

acquisition of business or business units

B00302\_t15

other change or event — please specify:

B00302\_t16

B00302\_t17

no change or event

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## Industry characteristics

### Sales

1. Is this business a cost center?

A cost center is a subdivision of an organization with which costs are identified for purposes of managerial control.

B05026\_b

Yes  No

2. The next questions are about the value of goods produced.

Are the goods valued at:

F43001\_y

Final selling price  Transfer price

Other method of valuation – specify:

F43001\_y4

3. What were this business's sales for the following items?

Report the sales net of shipping charges, discounts, sales allowances, returned sales, sales taxes and excise duties and taxes.

Please report all amounts in thousands of Canadian dollars.

CAN\$ '000

a. sales of goods manufactured

**Include** sales of goods manufactured from own materials whether at this business unit, at other business units or affiliates of your firm, or at any other sub-contracted manufacturing plants located within Canada or abroad, also include by-products from your manufacturing process.

(a detailed breakdown by product will be requested in a subsequent section) .....

F43002

\$  ,000

F43003

\$  ,000

b. sales of goods purchased for resale, as is .....

\$  ,000

c. revenue from repair work

**Include only** repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company. ....

F45901  
\$  ,000

d. revenue from manufacturing service fees and/or custom work

**Include only** revenues from manufacturing work undertaken to the specification of a client, another business unit or an affiliate of your firm. Your business unit has only provided a manufacturing service to a client, whether Canadian or from abroad, and your business unit does not own the raw materials. ....

F45001

\$  ,000

e. please provide a percentage breakdown of the amount reported at question c.

Percentage

F45001\_sr1

%

F45001\_sr2

%

from Canadian clients .....

from clients in other countries .....

f. other sales – specify:

F43175

F43005

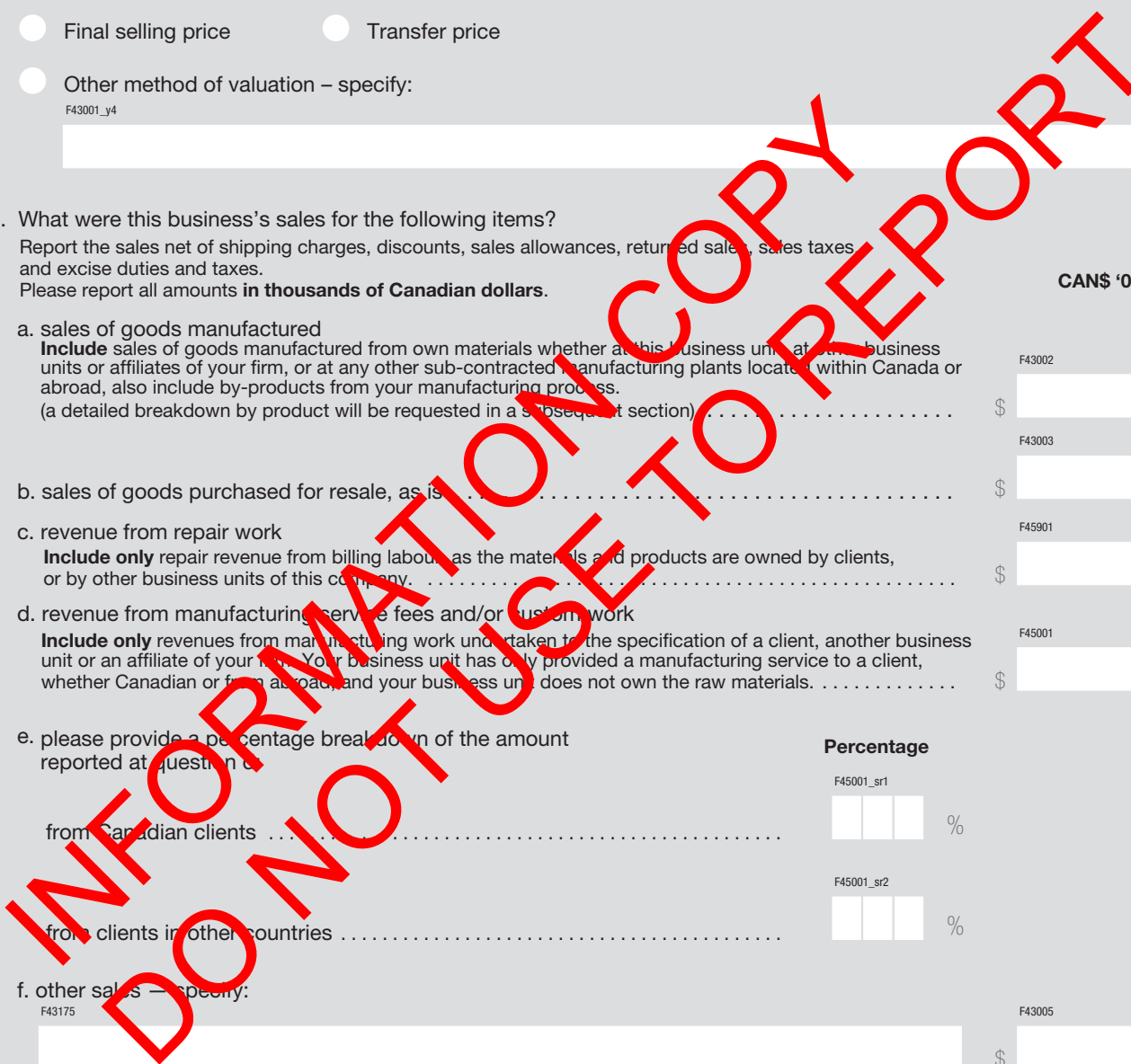
\$  ,000

**Total sales of goods and services**

(sum of questions a. to f.) .....

F43000

\$  ,000



## Expenses

### 4. What were this business's expenses for the following items?

Please report all amounts in thousands of Canadian dollars.

CAN\$ '000

- |  |        |    |                      |      |
|--|--------|----|----------------------|------|
| a. purchases of raw materials and components<br>(a detailed product breakdown will be requested in a subsequent section) .....   | F61301 | \$ | <input type="text"/> | ,000 |
| b. purchases of non-returnable containers and other shipping and packaging materials .....   | F61302 | \$ | <input type="text"/> | ,000 |
| c. purchases of goods for resale, as is .....  | F61303 | \$ | <input type="text"/> | ,000 |
| d. vehicle fuel expense<br><b>Include</b> fuel used to operate any type of vehicle such as sales representatives' cars, delivery trucks, and lift trucks.<br><b>Exclude</b> any fuel purchased for power/heat generation. .... | F61701 | \$ | <input type="text"/> | ,000 |

### 5. Did this business purchase goods (raw materials, semi-finished, or finished goods) "off the shelf" outside of Canada and sell them "as-is" in foreign markets (including the U.S.) without altering the goods, and without the goods entering Canada before the sale?

B05192

- Yes  
 No  
 Don't know

Please provide comments if desired.

B05193


## Salaries, wages and commissions

During the reporting period

- |  |  |  |
|--|--|--|
|  | Direct labour<br>(manufacturing<br>or logging) | Indirect labour<br>(administrative and<br>selling/operating) |
|  | CAN\$ '000                                     | CAN\$ '000   |
| 6. For the reporting period, what were this business's expenses for salaries, wages and commissions? ..... | F61503   | F61504   |
|  | \$ <input type="text"/> ,000                   | \$ <input type="text"/> ,000                                 |
|  | Number   | Number   |
| 7. For the reporting period, what was the average number of people employed? .....                         | B20061   | B20062   |
|  | <input type="text"/>                           | <input type="text"/>   |

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## Inventories

8. What was the value of this business's inventory at the beginning and the end of the reporting period?

Please report all amounts in thousands of Canadian dollars.

	Opening CAN\$ '000	Closing CAN\$ '000
a. raw materials and components <b>Include</b> non-returnable containers and other shipping and packaging materials. . . . .	F61201 \$ [ ] ,000	F61401 \$ [ ] ,000
b. goods and work in process . . . . .	F61202 \$ [ ] ,000	F61402 \$ [ ] ,000
c. finished goods manufactured . . . . .	F61203 \$ [ ] ,000	F61403 \$ [ ] ,000
d. goods purchased for resale, as is . . . . .	F61204 \$ [ ] ,000	F61404 \$ [ ] ,000
e. other inventories — specify: F62501 [ ]	F61205 \$ [ ] ,000	F61405 \$ [ ] ,000
<b>Total inventories</b> (sum of questions a. to e.) . . . . .	F61200 \$ [ ] ,000	F61400 \$ [ ] ,000

9. On the last day of the fiscal year, did this business hold inventories abroad, including inventories in transit to Canada?

**Include:** raw materials, work in process, and finished goods recorded in this business's accounting books, but physically located outside of Canada. Also include goods purchased abroad for resale "as-is" in foreign markets.

B05192

- Yes
- No
- Don't know

Provide comments if desired.

B05195

[ ]

[ ]

[ ]

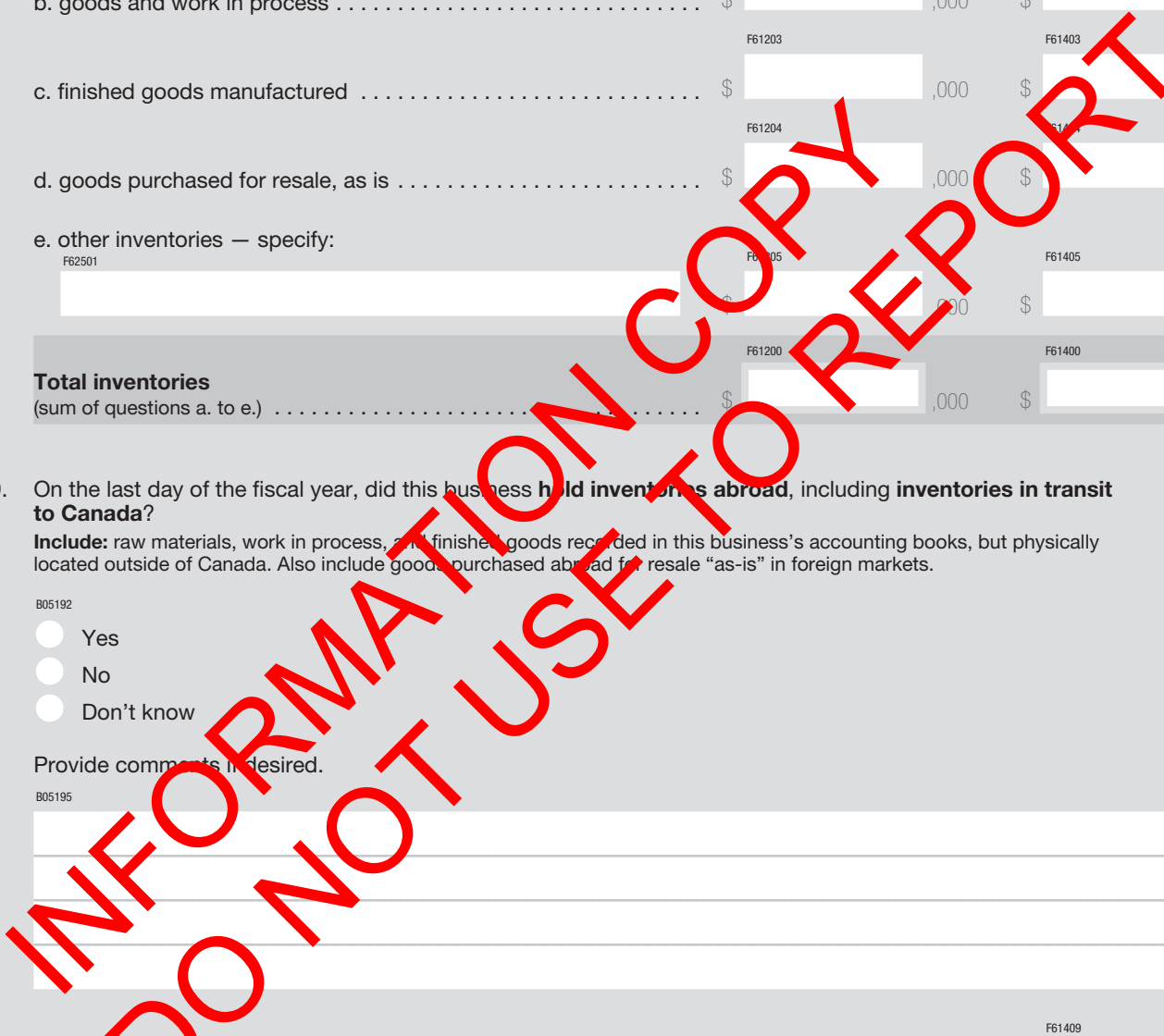
10. What was the approximate value of inventories held abroad at the end of the reporting period?

Please report all amounts in thousands of Canadian dollars. . . . .

F61409  
\$ [ ] ,000

11. Is the value reported above included in the closing inventories previously reported in question 8 from the Inventories section? . . . . .

- B00517
- Yes
  - No



## Sales by consumer location

What was the percentage breakdown of this business's sales by consumer location?  
 Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, the following are acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

	Percentage
1. Newfoundland and Labrador .....	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
2. Prince Edward Island .....	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
3. Nova Scotia .....	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
4. New Brunswick .....	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
5. Quebec .....	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
6. Ontario .....	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
7. Manitoba .....	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
8. Saskatchewan .....	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
9. Alberta .....	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
10. British Columbia .....	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
11. Yukon .....	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
12. Northwest Territories .....	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
13. Nunavut .....	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
14. United States .....	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
15. All other countries .....	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
<b>100%</b>	

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## Advanced Manufacturing

1. Does your Business unit use or produce any products or processes in the following list?

Mark all that apply.

B05359\_p20

### Polymer and composites

B05359\_p21

#### High-volume, high performance composites

**Include** fibre reinforced thermoplastic and thermoset systems with superior properties; reduction of cycle times for stamping of thermoplastic composites, infusion and resin transfer moulding-based manufacturing technologies; process mapping, manufacturing guidelines, process modeling, part integration/complex parts and efficient multi-material assembly.

B05359\_p22

#### Bio-refineries and sustainable manufacturing

**Include** transformation of non-food grade biomass (wood, straw, industrial vegetable oils, etc.) into raw materials for the production of bioresins, biofibres and bioadditives; formulation, efficient processing and performance evaluation of bioplastics and biocomposites; recycling of plastics and composites to minimize environmental impact.

B05359\_p23

#### Advanced composites manufacturing efficiency

**Include** thermoplastic composites with ease of processing and good recyclability; composite performance evaluation, durability testing and prediction; nano-reinforced polymer composites and adhesives, multifunctional materials and coatings; out-of-autoclave processes, automation and part integration; formulation for resin and optimization of processing to maximize composite performance and quality.

B05359\_p24

#### Value-added processing and polymer products

**Include** lightweighting (plastic glazing, structural foams, compounds, nanocomposites, environmentally-friendly processes and materials (low-toxicity components, solvent-less processes, recyclability, thermosets replacement); part/component integration (overmoulding processes, combining thermoplastic composites with high-strength polymers, polymer 3D printing).

B05359\_p25

### Metal manufacturing

B05359\_p26

#### High-performance, high integrity product forming

**Include** reduce(d) weight with new alloys; hot superplastic forming, thin and variable wall extrusion, casting of hollow-core components, etc.; die-less sheet forming, rapid/low cost die manufacturing; hybrid manufacturing (extrusions, forgings, castings); intelligent tooling to improve efficiency and life of tooling.

B05359\_p27

#### Assembling of complex multi-material products

**Include** joining solutions for specific/complex applications; advanced joining techniques for high-integrity application; multi-material joining using adhesive bonding, friction stir welding and laser welding.

B05359\_p28

#### Innovative machining, polishing and surface-finishing technologies

**Include** increasing material removal rates; reduced lead time for new and existing parts; zero-scrap generation; improved quality and increased tool life; reduced waste produced by processes.

B05359\_p29

#### Advanced surface engineering and corrosion protection

**Include** complex alloy microstructures and relation to corrosion; corrosion-assisted fatigue of multi-materials structures; coatings to improve harsh environment durability; control of corrosion on multi-material assembly; design best practices and standards improvement.

B05359\_p30

### Production systems

B05359\_p31

#### Flexible manufacturing cells and adaptive manufacturing

**Include** autonomous and semi-autonomous robots; collaborative and human-assisted robots; mobile and reconfigurable manufacturing systems.

B05359\_p32

#### Metrology and sensing

**Include** sensing technologies and sensing systems; in-line measurement; non-destructive testing; quality assurance; advanced sensing, measurement, and process control.

B05359\_p33

#### Robotics and mechatronic systems

**Include** future robotic platforms for assembly, finishing and joining; future robotic platforms for part manufacturing; adaptive robots.

B05359\_p34

#### Additive manufacturing

**Include** cold spray; electron beam deposition system; laser deposition system; material characterization; formulation of high-performance polymers and composites for additive manufacturing.

Continued on next page

B05359\_p35

## Digital manufacturing

B05359\_p36

### Design to manufacture and performance evaluation

**Include** crash worthiness; manufacturing data object; computer-aided design; computer-aided manufacturing; computer-aided engineering; finite element analysis; computational fluid dynamics; product life-cycle management; bills of materials.

B05359\_p37

### Digital manufacturing and Internet of things

**Include** smart factories; Industry 4.0; industrial Internet of things; artificial intelligence; sensor integration; high-performance material formulations, nanocomposites.

B05359\_p38

### Machine vision

**Include** processing and analysis software; geometric modeling and dimensional inspection; big data analytics; 3D vision systems; imaging sensors.

B05359\_p39

### Modelling and process simulation

**Include** blow and injection moulding; forming; machining; additive and surface treatment; composites manufacturing; assembly processes.

B05359\_p40

## Photonics manufacturing

B05359\_p41

### Canadian photonics fabrication centre

**Include** tier 3 and 4 capability enabling higher value-added tier 2 and original equipment manufacturer activity; telecommunications; data centres; defence; aerospace; clean energy.

B05359\_p42

### Component fabrication

**Include** full product life cycle management from technology readiness level 3 to 9; light generation, delivery and detection; lasers; sensors; multi-spectral imaging; photonic integrated circuits.

B05359\_p43

### Advanced materials

**Include** materials for environmental sensing; materials for multi-spectral imaging (machine vision); advanced material growth for communications; enabling supply and growth of commercial volumes for compound semiconductors.

B05359\_p44

### Design test verification

**Include** modeling of next generation photonic platform technologies; simulation of complex photonic machines; integrated design for manufacturing; industrial engagement for the deployment of enabling photonic technologies.

B05359\_p45

## Life sciences manufacturing

B05359\_p46

### Bio-manufacturing – innovative products

**Include** therapeutics and vaccine generation; bio-manufacturing; advanced analytics and characterization for biologics and vaccines; proprietary cell line development; preclinical development.

B05359\_p47

### Bio-manufacturing – process improvement

**Include:** Industrial process development for upstream and downstream optimization; Advanced analytical; De-risked tech transfer to industrial partners.

B05359\_p48

### Medical device – innovative products

**Include** medical photonics, radio frequency and microwave antennas; computer simulations; novel material architectures for implantable devices; microfluidics and biosensors.

B05359\_p49

### Pilot plant of the future – next generation

**Include** improved productivity and speed; reduced safety concerns and cross contamination; state-of-the-art equipment in-line with industry standards.

Continued on next page

B05359\_p50

**Key enabling platform technologies**

B05359\_p51

**Artificial intelligence**

**Include** computer vision and image understanding; adaptive robots; future robotic platforms for part manufacturing; understanding human emotions from language; speech recognition; next generation information extraction using deep learning; artificial intelligence to optimize talent management for human resources.

B05359\_p52

**Big data analytics**

**Include** predictive equipment maintenance; energy management; artificial intelligence for optimizing energy storage and distribution; understanding and tracking of hazardous chemical elements; process and design optimization.

B05359\_p53

**Nanomaterials**

**Include** nanoelectronics; nanosensing; smart materials; nanocomposites; self-assembled nanostructures; nanoprint; nanoplasmonic; nanoclay; nanocoating.

B05359\_p54

**Printed electrics for Internet of things**

**Include** inks and materials; printing technologies; large area, flexible, stretchable, printed electronics components; applications: sensors for Internet of things, wearables, antenna, radio-frequency identification tags, smart surfaces, packaging, security, signage.

B05359\_p55

**Other**

Please specify:

B05359\_p56

[Redacted text box]

OR

B05359\_p57

**Don't know**

We invite your comments pertaining to the advanced manufacturing question.

**Comments**

B00026

[Redacted comment box]

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## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>			Product code
Was this product sold during this reporting period?			
B40232_p	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input checked="" type="radio"/> Yes →	B40004_p		F43006_p
<input type="radio"/> No			\$ ,000
Product description			
<input type="checkbox"/>			Product code
Was this product sold during this reporting period?			
B40232_p	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input checked="" type="radio"/> Yes →	B40004_p		F43006_p
<input type="radio"/> No			\$ ,000
Product description			
<input type="checkbox"/>			Product code
Was this product sold during this reporting period?			
B40232_p	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input checked="" type="radio"/> Yes →	B40004_p		F43006_p
<input type="radio"/> No			\$ ,000
Product description			
<input type="checkbox"/>			Product code
Was this product sold during this reporting period?			
B40232_p	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input checked="" type="radio"/> Yes →	B40004_p		F43006_p
<input type="radio"/> No			\$ ,000
Product description			
<input type="checkbox"/>			Product code
Was this product sold during this reporting period?			
B40232_p	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input checked="" type="radio"/> Yes →	B40004_p		F43006_p
<input type="radio"/> No			\$ ,000

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## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="text"/>	<input type="text"/>		
Was this product sold during this reporting period?			Product code
<input type="radio"/> Yes →	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
Was this product sold during this reporting period?			Product code
<input type="radio"/> Yes →	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
Was this product sold during this reporting period?			Product code
<input type="radio"/> Yes →	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/> ,000
Product description			
<input type="text"/>	<input type="text"/>		
Was this product sold during this reporting period?			Product code
<input type="radio"/> Yes →	Quantity sold	Unit of measure	Value of sales CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	<input type="text"/> ,000

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## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure F43006_p	Value of sales CAN\$ '000 F43006_p
<input checked="" type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure F43006_p	Value of sales CAN\$ '000 F43006_p
<input checked="" type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
B40232_p	Quantity sold B40004_p	Unit of measure F43006_p	Value of sales CAN\$ '000 F43006_p
<input checked="" type="radio"/> Yes →	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

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## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
<small>B40232_p</small>	<b>Quantity sold</b>	<b>Unit of measure</b>	<b>Value of sales CAN\$ '000</b>
<input checked="" type="radio"/> Yes →	<small>B40004_p</small> <input type="text"/>	<input type="text"/>	<small>F43006_p</small> <input type="text"/> ,000
<input type="radio"/> No			

Product description			
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	Product code <input type="text"/>
Was this product sold during this reporting period?			
<small>B40232_p</small>	<b>Quantity sold</b>	<b>Unit of measure</b>	<b>Value of sales CAN\$ '000</b>
<input checked="" type="radio"/> Yes →	<small>B40004_p</small> <input type="text"/>	<input type="text"/>	<small>F43006_p</small> <input type="text"/> ,000
<input type="radio"/> No			

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## Sales of goods manufactured, logs and wood residue

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 3a. of the **Industry characteristics** section.

Product description		Product code
<input type="checkbox"/>		
Was this product sold during this reporting period?		
<input type="radio"/> Yes →	Quantity sold	Unit of measure
<input type="radio"/> No	B40004_p	
		Value of sales CAN\$ '000
		\$ ,000

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2. All other products of own manufacture sold — please specify below:

Value of sales  
CAN\$ '000

a)	B40005_lst_1	<input type="text"/>	F43005_p_1	\$ <input type="text"/>	,000
b)	B40005_lst_2	<input type="text"/>	F43005_p_2	\$ <input type="text"/>	,000
c)	B40005_lst_3	<input type="text"/>	F43005_p_3	\$ <input type="text"/>	,000
d)	B40005_lst_4	<input type="text"/>	F43005_p_4	\$ <input type="text"/>	,000

3. Total sales of goods manufactured and logging

F43007	\$ <input type="text"/>	,000
--------	-------------------------	------

4. If the amount at line 3, above, includes shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes, please report that amount here.

F25002	\$ <input type="text"/>	,000
--------	-------------------------	------

5. Total sales of goods manufactured and logging (line 3 minus 4).

**Note:** This amount should equal question 3a. in the Industry characteristics section.

F43010	\$ <input type="text"/>	,000
--------	-------------------------	------

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**Purchases of raw materials and components to be used in manufacturing or logging process**

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			Product code
<input type="radio"/> Yes →	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			Product code
<input type="radio"/> Yes →	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			Product code
<input type="radio"/> Yes →	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			Product code
<input type="radio"/> Yes →	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			Product code
<input type="radio"/> Yes →	Quantity purchased	Unit of measure	Cost of purchase CAN\$ '000
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

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**Purchases of raw materials and components to be used in manufacturing or logging process**

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**Description of raw material or component**

		<b>Product code</b>

Was this raw material or component purchased this reporting period?

B40235\_p

**Yes** →

**No**

**Quantity purchased**

B40009\_p

**Unit of measure**

**Cost of purchase  
CAN\$ '000**

F61304\_p

\$  ,000

**Description of raw material or component**

		<b>Product code</b>

Was this raw material or component purchased this reporting period?

B40235\_p

**Yes** →

**No**

**Quantity purchased**

B40009\_p

**Unit of measure**

**Cost of purchase  
CAN\$ '000**

F61304\_p

\$  ,000

**Description of raw material or component**

		<b>Product code</b>

Was this raw material or component purchased this reporting period?

B40235\_p

**Yes** →

**No**

**Quantity purchased**

B40009\_p

**Unit of measure**

**Cost of purchase  
CAN\$ '000**

F61304\_p

\$  ,000

**Description of raw material or component**

		<b>Product code</b>

Was this raw material or component purchased this reporting period?

B40235\_p

**Yes** →

**No**

**Quantity purchased**

B40009\_p

**Unit of measure**

**Cost of purchase  
CAN\$ '000**

F61304\_p

\$  ,000

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**Purchases of raw materials and components to be used in manufacturing or logging process**

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Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	<b>Quantity purchased</b> B40009_p <input type="text"/>	<b>Unit of measure</b> <input type="text"/>	<b>Cost of purchase</b> CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	<b>Quantity purchased</b> B40009_p <input type="text"/>	<b>Unit of measure</b> <input type="text"/>	<b>Cost of purchase</b> CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	<b>Quantity purchased</b> B40009_p <input type="text"/>	<b>Unit of measure</b> <input type="text"/>	<b>Cost of purchase</b> CAN\$ '000 F61304_p \$ <input type="text"/> ,000

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**Purchases of raw materials and components to be used in manufacturing or logging process**

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Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small>	<b>Quantity purchased</b>	<b>Unit of measure</b>	<b>Cost of purchase CAN\$ '000</b>
<input type="radio"/> Yes →	<small>B40009_p</small>		<small>F61304_p</small>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
	<b>Product code</b>		
	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small>	<b>Quantity purchased</b>	<b>Unit of measure</b>	<b>Cost of purchase CAN\$ '000</b>
<input type="radio"/> Yes →	<small>B40009_p</small>		<small>F61304_p</small>
<input type="radio"/> No	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> ,000

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**Purchases of raw materials and components to be used in manufacturing or logging process**

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 4a. of the **Industry characteristics** section.

Description of raw material or component			
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small> <input type="radio"/> Yes → <input type="radio"/> No	<b>Quantity purchased</b> <small>B40009_p</small> <input type="text"/>	<b>Unit of measure</b> <input type="text"/>	<b>Cost of purchase</b> <b>CANS '000</b> <small>F61304_p</small> \$ <input type="text"/> ,000

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2. All other raw materials and components purchased — please specify below:

Cost of purchase  
CAN\$ '000

a)	<input type="text" value="B40011_lst_1"/>	\$	<input type="text" value="F61305_p_1"/>	,000
b)	<input type="text" value="B40011_lst_2"/>	\$	<input type="text" value="F61305_p_2"/>	,000
c)	<input type="text" value="B40011_lst_3"/>	\$	<input type="text" value="F61305_p_3"/>	,000
d)	<input type="text" value="B40011_lst_4"/>	\$	<input type="text" value="F61305_p_4"/>	,000

3. Total purchases of raw materials and components to be used in manufacturing or logging process.

	<input type="text" value="F61300"/>	\$	<input type="text" value="F61300"/>	,000
--	-------------------------------------	----	-------------------------------------	------

**Note:** Total should agree with the amount reported at question 4a. in the **Industry characteristics** section.

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## Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations".

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? .....

F47001\_I

000 \$

What were this location's expenses for **direct labour**?  
(for manufacturing or logging only)

F61503\_I

000 \$

**Exclude:** benefits. ....

What were this location's expenses for **indirect labour**?  
(for administrative and selling or operating only)

F61504\_I

000 \$

**Exclude:** benefits. ....

Was this business location operational for the full year?

B00305\_b\_I

Yes ➔ **Go to next location**

No

What were the reasons for part-year operation (mark all that apply)?

B00301\_r1\_I1

seasonal operation

B00301\_r2\_I1

change of fiscal year

B00301\_r5\_I1

ceased operations

B00301\_r7\_I1

moved

B00301\_r2\_I1

new location

B00301\_r4\_I1

change of ownership

B00301\_r6\_I1

temporarily inactive

B00301\_r8\_I1

other reason — please specify

B00301\_r9\_I1

What were this location's operational start and end dates?

B00201\_I1

YYYY

MM

DD

Start date

End date

B00202\_I1

YYYY

MM

DD

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00001\_I1

## Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? .....

F47004\_I

000 \$

What were this location's expenses for **direct labour**?  
(for manufacturing or logging only)

F61512\_I

000 \$

**Exclude:** benefits. ....

What were this location's expenses for **indirect labour**?  
(for administrative and selling or operating only)

F61513\_I

000 \$

**Exclude:** benefits. ....

Was this business location operational for the full year?

B00306\_b\_I

Yes ➔ **Go to next location**

No

What were the reasons for part-year operation (mark all that apply)?

B00307\_r1\_I1

seasonal operation

B00307\_r2\_I1

change of fiscal year

B00307\_r5\_I1

ceased operations

B00307\_r7\_I1

moved

B00307\_r2\_I1

new location

B00307\_r4\_I1

change of ownership

B00307\_r6\_I1

temporarily inactive

B00307\_r8\_I1

other reason — please specify

B00307\_r9\_I1

What were this location's operational start and end dates?

B00308

YYYY

MM

DD

Start date

B00209

YYYY

MM

DD

End date

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00015\_I

## Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following items?

Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

1. Electricity .....	F61702	\$	<input type="text"/>	,000
2. Gasoline .....	F61703	\$	<input type="text"/>	,000
3. Light fuel oil .....	F61704	\$	<input type="text"/>	,000
4. Heavy fuel oil .....	F61705	\$	<input type="text"/>	,000
5. Diesel fuel .....	F61706	\$	<input type="text"/>	,000
6. Liquefied petroleum gas (e.g., propane and butane) .....	F61707	\$	<input type="text"/>	,000
7. Natural gas .....	F61708	\$	<input type="text"/>	,000
8. Coal .....	F61709	\$	<input type="text"/>	,000
9. Water utilities .....	F61803	\$	<input type="text"/>	,000
10. Other energy and water expense — please specify: (e.g., steam, oxygen and hydrogen)	F61712	\$	<input type="text"/>	,000
11. <b>Total energy and water expenses</b> (sum of questions 1 to 10) .....	F61700	\$	<input type="text"/>	,000

12. If you pay rent, are any of the following expenses included in the rent (and not already reported above)?  
(mark all that apply)

<input type="checkbox"/> electricity	F62102_e2	<input type="checkbox"/> water	F62102_e3	<input type="checkbox"/> heat
--------------------------------------	-----------	--------------------------------	-----------	-------------------------------

13. Did this business generate any energy used as a replacement for purchased energy?

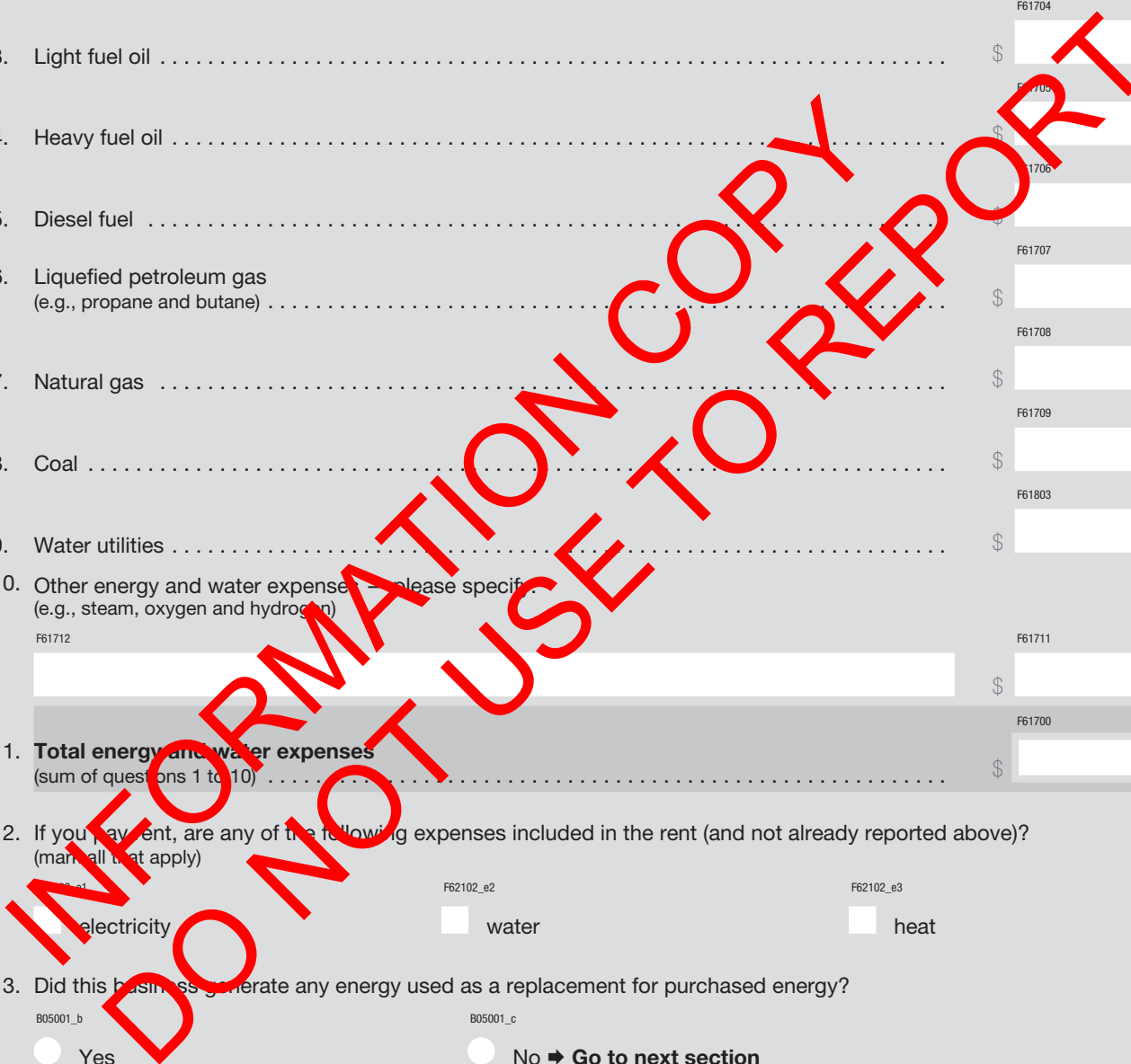
Yes  No ➔ **Go to next section**

14. If yes, please indicate the type of energy generated. (mark all that apply)

<input type="checkbox"/> heat	B05001_e1	<input type="checkbox"/> electricity	B05001_e2	<input type="checkbox"/> steam	B05001_e3
-------------------------------	-----------	--------------------------------------	-----------	--------------------------------	-----------

other type of energy — please specify:

B05001\_e5



## COVID-19

1. In response to the COVID-19 pandemic, did this business experience additional expenses to comply with public health and safety guidelines or corporate guidelines to be allowed to operate?

Additional expenses could **include**: purchases of cleaning supplies, sanitation measures, protective equipment for employees or customers and costs to retrofit business operations (e.g., Plexiglass barriers, new equipment that facilitates physical distancing, additional labour costs).

Public health and safety guidelines refer to guidelines from a federal, provincial or municipal health agency.

B05140\_t41

1  Yes

What were the total additional expenses in fiscal year 2020?

Report dollar amounts in **thousands of Canadian dollars**.

For expenses less than \$500, enter "0".

When precise figures are not available, provide your best estimates.

**Additional labour costs, if applicable (CAN\$ '000)**

\$  ,000

F60102\_t41\_sr69

**Other additional expenses (CAN\$ '000)**

\$  ,000

F60102\_t41\_sr19

As a result of the additional expenses or business conditions, did this business delay plans to expand operating capacity or undertake investments?

B05140\_t41\_y64

1  Yes

2  No

2  No

2. In response to the COVID-19 pandemic, in which of the following ways did this business change operating methods?

**Include** both temporary and ongoing changes.

Mark all that apply.

Adopt or expand upon a contactless business model  
e.g., e-commerce sales, drive-through, delivery, curbside pickup, offer virtual services

B00381\_t41\_y41

Profit the workspace

B00381\_t41\_y42

Invest in e-commerce platforms

B00381\_t41\_y43

Use business intelligence technologies  
e.g., cloud-based computing systems and big data analytic tools

B00381\_t41\_y44

Develop new supply chains

B00381\_t41\_y45

Ask some or all employees to work from home

B00381\_t41\_y46

Introduce or accelerate the introduction of new goods and services

B00381\_t41\_y47

**Increase** prices charged to customers of certain goods and services as a result of the COVID-19 pandemic

B00381\_t41\_y48

...continues on next page

...continued from previous page

- Decrease** prices charged to customers of certain goods and services as a result of the COVID-19 pandemic  
B00381\_t41\_y49
- Change marketing strategy  
**Include** re-allocating marketing budget.  
B00381\_t41\_y50
- Increase** marketing budget  
B00381\_t41\_y51
- Decrease** marketing budget  
B00381\_t41\_y52
- Expand to new markets  
B00381\_t41\_y53
- Substitute capital for labour  
**e.g.**, automation, robots for use in producing goods and services  
B00381\_t41\_y54
- Provided extra staff training  
**e.g.**, job specific training, managerial training, training in new technology, training in new business practices, digital skills training, data literacy skills, other training and development  
B00381\_t41\_y55
- Downsize business activities  
**e.g.**, reduce goods and services offered  
B00381\_t41\_y56
- Reduce labour costs  
**e.g.**, lay off employees, furlough employees, request employees take vacation, reduce hours of employees, offer early retirement package, outsource work  
B00381\_t41\_y58
- Reduce costs other than labour costs  
B00381\_t41\_y59
- Take other actions  
B00381\_t41\_y60

↳ Specify the additional actions taken

B00381\_t41\_y61

OR

- No changes** to operating methods in response to the COVID-19 pandemic  
B00381\_t41\_y62

3. Due to COVID-19, did this business receive public financial relief to avoid layoffs through the Canada Emergency Wage Subsidy or Temporary 10% Wage Subsidy programs?

B05150\_t41

1

Yes

↳ How much did your business obtain through these means?

**Financial relief received  
(CAN\$ '000)**

\$  ,000

F47123\_t41

2

No

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## Notification of intent to extract web data

1. Does this business have a website?

B00024

1  Yes



Specify the business website address

e.g., www.example.ca

F62512

2  No



Statistics Canada is piloting a web data extraction initiative, also known as web scraping, which uses software to search and compile publicly available data from business websites. As a result, we may visit the website for this business to search for, and compile, additional information. This initiative should allow us to reduce the reporting burden on businesses, as well as produce additional statistical indicators to ensure that our data remain accurate and relevant.

We will do our utmost to ensure the data are collected in a manner that will not affect the functionality of the website. Any data collected will be used by Statistics Canada for statistical and research purposes only, in accordance with the agency's mandate.

For more information regarding Statistics Canada's web scraping initiative, please visit <http://www.statcan.gc.ca/eng/our-data/where/web-scraping>.

To learn more about Statistics Canada's transparency and accountability, please visit <http://www.statcan.gc.ca/eng/transparency-accountability>.

If you have any questions or concerns, please contact **Statistics Canada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-6629) or by email at [infostats@canada.ca](mailto:infostats@canada.ca).

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## Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further information.

If the contact person is the same as on cover page, please check  → **Go to "Feedback"**

Otherwise, who is the **best person to contact** about this questionnaire?

First name

Last name

Title

Email address (Example: user@example.gov.ca)

Telephone number (including area code)  
Example: 123-123-1234

Extension number  
(if applicable)

Fax number (including area code)  
Example: 123-123-1234

## Feedback

2. How long did it take to complete this questionnaire?

**Include** the time spent gathering the necessary information .....

Hours

Minutes

3. We invite your comments about this questionnaire.

B00002

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## General information

### Confidentiality

#### Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

### Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

**Section 12** of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For all manufacturing industries — there are **Section 12** agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the New Brunswick Department of Environment and Local Government, the Quebec Forest Industry Council, the ministère de l'Énergie et des Ressources naturelles du Québec, the ministère des Forêts, de la Faune et des Parcs du Québec, the Ontario Ministry of Northern Development and Mines, the Ontario Ministry of Natural Resources and Forestry, Manitoba Department of Sustainable Development, Manitoba Agriculture, the Saskatchewan Ministry of the Economy, the Alberta Ministry of Agriculture and Forestry, the British Columbia Ministry of Forests, Lands and Natural Resource Operations, Agriculture and Agri-Food Canada, Environment and Climate Change Canada, Natural Resources Canada and the Canada Energy Regulator.

For establishments in non-ferrous metal (and aluminum) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing — there are **Section 12** agreements with the Newfoundland and Labrador Department of Natural Resources, the Manitoba Department of Growth, Enterprise and Trade and the British Columbia Ministry of Energy, Mines and Petroleum Resources.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

### Authorized disclosure

**Section 17** of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing and Logging industries.

### Record linkages

To enhance the data from this survey and to reduce the reporting burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

**Thank you for completing this questionnaire.**

**Please retain a copy for your records.**

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