# 2019 Annual Wholesale Trade Survey

#### CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921 ou ATS 1-800-363-7629

This information is collected under the authority of the Statistics Act, Devised Statutes of Canada, 1985, Chapter S-19.

COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

#### Introduction

#### Survey purpose

The survey will collect information on the financial and operating data needed to develop national and regional economic policies and programs.

The information you provide may also be used by Statistics Canada for other statistical and research purposes.

#### Security of emails and faxes

Statistics Canada advises you that there sould be a risk of disclosure during facsimile or email. He vever upon releipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

#### Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

#### **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

# Please return the questionnaire within 21 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

If you are unable to complete within 21 days **or** if you need help, call us at **1-800-858-7921** or **TTY 1-800-363-7629**.

Statistics Canada
Operations and Integration Division
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Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

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Statistics Statistique Canada Canada



# • Please print in ink. • Report dollar amounts in thousands of Canadian dollars. • Exclude sales tax. • Percentages should be rounded to whole numbers. • When precise figures are not available, provide your best estimates. • Consult the reporting guide at www.statcan.gc.ca/guides-e for further information. Business or organization and contact information 1. Verify or provide the business or organization's legal and operating name and correct where needed. Note: Legal name modifications should only be done to correct a spelling error or typo. Legal name Operating name (if applicable) 2. Verify or provide the contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designated business or or nization contact information of the designation of the designatio and correct where needed. Note: The designated contact person is the person who should receive this questionnaire. designated contact person may not always be the one who actually completes the questionnaire. First name Last name MATICA Title Preferred language of communication English French Mailing address (number and street) City Province, territory or state Postal code or ZIP code Example: A9A 9A9 or 12345-1234 Country Email address Example: user@example.gov.ca Telephone number (including area code) Extension number Example: 123-123-1234 (if applicable) Fax number (including area code) Example: 123-123-1234

Reporting instructions

<ol> <li>Verify or provide the current operational status of the business or organization identified by the legal and operating name above.</li> <li>B00323</li> <li>Operational → Go to question 4</li> </ol>
Not currently operational  e.g., temporarily or permanently closed, change of ownership
Why is this business or organization not currently operational?  B00309 2
Seasonal operations → Go to question 3a
Ceased operations → Go to question 3b
Sold operations → Go to question 3c
Amalgamated with other businesses or organizations → Go to question 3d
Temporarily inactive but will re-open → Go to question 3e
No longer operating due to other reasons → Go to question 3f
3a. Seasonal operations
When did this business or organization close for the season?
YYYY MM DD
Date B00217
When does this business or organization expect to resume perations?
Date → Go to question 4
3b. Ceased operations
When did this business or organization cease operations?
Date B00211
Why did this business or organization cease operations?
<sup>1</sup> Bankruptcy
<sup>2</sup> Liquidation
<sup>3</sup> Dissolution → Go to question 4
Other Specify the other reasons why the operations ceased  B00312

3c. Sold operations	
When was this business or organization sold?  YYYY MM DD	
Date	
Date	
What is the legal name of the buyer?	
B00406	
→ Go to question 4	
2d Amalgamated with other hyginapage or organizations	
3d. Amalgamated with other businesses or organizations	
When did this business or organization amalgamate?	
YYYY MM DD B00213	
Date	
What is the legal name of the resulting or continuing business or organization:	
800407	
What are the legal names of the other amalgamated businesses or organizations?	
800408	
→ Go to question 4	
3e. Temporarily inactive but will re-open	
When did this business or organization become temporarily inactive?	
YYYY DD DD	
Date	
When does this business or organization expect to resume operations?	
Y Y MIN DD	
Date B00215	
Why is this business of organization temporarily inactive?	
● B00313 Go to question 4	
Go to question 4	
3f. No longer operating due to other reasons	
When did this business or organization cease operations?	
YYYY MM DD	
B00216  Date	
Why did this business or organization cease operations?	

4.	Verify or provide the current main activity of the business or organization identified by the legal and operating name.  Note: The described activity was assigned using the North American Industry Classification System (NAICS).			
	This is the current main activity → Go to question 7			
	This <b>is not</b> the current main activity Provide a <b>brief but precise description</b> of this business or organization's <b>main activity</b> e.g., breakfast cereal manufacturing, shoe store, software development  B05003			
5.	Was this business or organization's main activity ever classified as:			
	B05111			
	Yes			
	No → Go to question 7			
6.	When did the main activity change?			
	Date YYYY MM DD			
7.	Are there any other activities that contribute significantly (at least 10%) to this business or organia	zation's revenue?		
	Yes, there are other activities			
	No, that is the orly significant activity  Go to next section  Output  Description:			
8.	Provide a <b>brief but recise description</b> of this business or organization's <b>secondary activity</b> . <b>e.g.,</b> breakfast cereal panufacturing, those store, software development			
9.	Approximately what <b>percentage of this business or organization's revenue</b> is generated by each of the following activities?	Percentage		
	When precise figures are not available, provide your best estimates.	of revenue		
	a. Main activity	%		
	b. Secondary activity	B05006		
		B05008		
	c. All other activities.	B05000		
	Total percentage	1 0 0 %		

Re	Reporting period information	
1.	<ol> <li>For this survey, please report information for this business or organization.</li> <li>Note: For this survey, the End date should fall between April 1, 2019 and april 1, 2019 and april 1.</li> </ol>	
	Start date  YYYY MM DD  End date	900206 MM DD
2.	<ol><li>If the reporting period does not cover a full year, please check the re (mark all that apply):</li></ol>	eason(s) below
	B00301_r1 B00301_r5	ceased operations
	B00301_r2	
	new business to	emporarily inactive
	B00301_r3 B00301_r7	
		other reason — please specify:
	change of fiscal year	0,0,
3.	3. Please indicate below, any changes or events that may have affected compared to the last reporting period (mark all that apply):	the reported values for this business or organization
	B00302_t1	
	strike or lockout	ald business units
	exchange rate impact	expansion
	B00302_t3	
	price changes in goods or services solution	new/lost contract
	B00302_t4	3
	contracting out	plant closures
	B00302_114	
		acquisition of business units
	price changes imabour or raw materials	other change or event — please specify:
		300302_t16
	natural disaster	
	B00302_t8	7
	recession	no change or event
	800302_t9	
	change in product line	
Ad	Additional reporting instructions	
1.	Throughout this questionnaire, please report financial information in the For example, an amount of \$763,880.25 should be reported as: CAN\$ '000	nousands of Canadian dollars.
	,000	
	I will report in the format above	

# Revenue Notes: • A detailed breakdown may be requested in other sections. These questions are asked of many different industries. Some questions may not apply to this business. Refer to the reporting guide for detailed instructions. Please report all amounts in thousands of Canadian dollars. What was this business's revenue from each of the following sources? **CAN\$ '000** F43008 Sales of goods and services \$ 000, Exclude: GST/HST, PST and QST F45801 Rental and leasing ..... .000 F45701 ,000 F47101 Subsidies ,000 Include: grants, donations and fundraising . . F47201 Royalties, rights, licensing and franchise fees ,000 F51101 \$ 000, F51201 ,000 Other revenue — please specify: Include: intracompany transfers F51301 \$ ,000 F40000 **Total revenue** \$ ,000 (sum of questions

E-	Cor	nmerce			
1.	Plea Inclugran	this reporting period, what was this business's total revenue? ase report all amounts in thousands of Canadian dollars.  ude: sales of goods and services; rental, leasing and property management; comments, donations, fundraising and sponsorships; royalties; rights; licensing and francherest and other revenue.	ilssions; subsidies,	<b>CAN\$ '000</b> F40000PF1	,000
2.		this business have any e-commerce revenue in this reporting period?			
	Inclu can	ommerce revenue: sale of goods and services conducted over the Internet with oude: all revenue for which an order is received and the commitment to purchase is be made by other means, such as orders made on Web pages, an extranet, mobilitude: orders made by telephone, facsimile or email.	made via the Internet, although		
	1	Yes → Go to question 3			
	3	No → Go to question 6		CAN\$ '000	
3.	Plea	at was the total e-commerce revenue in this reporting period? ase report all amounts in thousands of Canadian dollars. ecise figures are not available, please provide your best estimate.	\$	<sup>-</sup> 43459	,000
4.	of th	ring this reporting period, did this business make sales over the Internet the following methods? ect all that apply.	BOS 64_m1		
	a.	Via a mobile app	.05164_m2		
	b.	Via your company website	B05164_m3		
	c.	Via a third-party website	B05164_m4		
	d. e.	Via Electronic Data Interchange (EDI)  Other methods — please specify.	B05164_m5		
		B05164_m6			
5.	Doe B20052 1	es this business have any full-time standedicated solely to activities related.  Yes  No	ed to e-commerce?		
6.	sale	ou answered No at question 2, please identify the reasons why this busine es over the Internet.  ect all that apply.	ess did not make		
	a.	Goods and services do not lend themselves to online sales	B05165_r1		
	b.	Prefer to maintain current business model	B05165_r2		
	c.	Lack of skilled workers to implement and maintain e-commerce infrastructure	B05165_r3		
	d.	Cost of development is too high	B05165_r5		
	e.	Security concerns	B05165_r6		
	f.	Other reasons — please specify:	50010U_IU		
		805165_f7			

# **Expenses**

#### Notes:

- A detailed breakdown may be requested in other sections.
- These questions are asked of many different industries. Some questions may not apply to this business.
- Refer to the reporting guide for detailed instructions.
- Please report all amounts in thousands of Canadian dollars.

What were this business's expenses for the following items?

VVII	what were this business is expenses for the following items:					
1.	Cos	t of goods sold	CAN\$ '000			
			F61206			
	a.	opening inventories	,,	000		
	b.	purchases Include: raw materials, goods purchased for resale and non-returnable containers Exclude: change in inventories	F61306	000		
			F61406	2		
	C.	closing inventories		00	CAN\$ '000	
	d.	cost of goods sold (opening inventories <b>plus</b> purchases <b>minus</b> closing inventories)		\$	F61101	,000
2.	Inclu	ployment costs and expenses  ude: all employees who were issued a T4  ude: commissions paid to non-employees (report at question 3)			F61501	
				Φ.	101301	
	a.	salaries, wages and commissions		\$	F61502	,000
	b.	employee benefits (please refer to the reporting guide for the list of inclusions and exclusions	s)	\$	10.002	,000
3.		contracts	,		F62503	
		ude:       commissions paid to not employees         ude:       research and dev lopment		\$		,000
1	Doo	earch and develorment fees			F62504	
4.		ude: in-hous preserron and development		\$		,000
5.	Prof	fessional and business fees			F62601	
		, legal, accounting, consulting, scientific fees)		\$		,000
6.	Utili	ties			F61801	
	(e.g.	, electricity, water and gas)		\$		,000
7.		ce and computer related expenses			F62505	
	(e.g.	, office supplies, postage, computer upgrades)		\$	F61802	,000
				φ.	101002	
8.	Tele	phone, Internet and other telecommunication		\$	F61901	,000
9.		iness taxes, licenses and permits		\$	101301	000
	(e.g.	, beverage tax, business tax, license fees, property taxes)		Ф	F62001	,000
10.		alties, franchise fees and memberships ude: Crown royalties		\$		,000

		CAN\$ '000	
11.	Crown charges	F62506	
	(for logging, mining and energy industries only)	F62101	,000
12.	Rental and leasing  Include: land, buildings, equipment and vehicles	F02101	,000
	Include: land, buildings, equipment and vehicles	F62201	,000
13.	Repair and maintenance Include: buildings, equipment and vehicles \$		,000
		F61601	
14.	Amortization and depreciation		,000
		F62301	
15.	Insurance\$	F62507	,000
16	Advertising, marketing, promotion, meals and entertainment\$	102001	,000
10.	Advertising, marketing, promotion, means and entertainment	F62508	,000
17.	Travel, meetings and conventions		,000
10	Financial services	F62401	
10.	(e.g., bank charges and transaction fees)		,000
		F69101	
19.	Interest expense\$	F62509	,000
20.	Other non-production-related costs and expenses  Include: bad debt, loan losses, donations political contribit tiops and inventory write-down	192300	,000
21	All other costs and expenses — p.ease specify:		,000
21.	Include: intracompany expenses	F62511	
	\$	F02011	000
		F60000	,000
22.	Total expense: (sum of questions 1 to 21)		,000

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Industry characteristics		
Selected sales information		
<ol> <li>What were this business's sales and revenue for each of the following products and services?</li> <li>Please report all amounts in thousands of Canadian dollars.</li> </ol>		
a. All products purchaged for recolo	CAN\$ '000	
All products purchased for resale     Report sales net of returns, discounts and rebates.	F43003	
Include: parts used in generating repair and maintenance revenue		
<b>Exclude:</b> labour revenue from repair and maintenance (reported at question 1c.)		,000
	F43002	
b. Products manufactured as a secondary activity by this wholesaling business unit\$		,000
, , , , , , , , , , , , , , , , , , ,	F45902	
c. Repair and maintenance services	F43902	
Exclude: sales of parts as reported in question 1a.		,000
Exclude: Sailes of parts as reported in question ra.		,000
	F45804	
d. Rental and leasing of real estate\$		,000
u. herital and leasing of feat estate		,000
	F45802	
e. Rental and leasing of products and equipment  Fyclude: sales of parts as reported in question 1a		000
Exclude: sales of parts as reported in question 1a		,000
Other		
2. What was the value of products where commissions and fees	F43172	
were earned by this business acting as an agent or broker?		
Please report all amounts in thousands of Canadian dollars. \$		,000
3. Did this business purchase goods (raw materials, semi-finished or finished goods) "off the shelf" outside of Canada and sell them "as-is" in fore ign markets (including the U.S.) without altering the goods, and without the goods entering Canada before the sale?		
805192		
Yes		
<sup>2</sup> No		
Don't know		
Provide comments if desired.		
805193		

4.	On the last day of the fiscal year, did this business hold inventories abroad, including inventories in transit to Canada?  Include: raw materials, work in process, and finished goods recorded in this business's accounting books, but physically located outside of Canada. Also include goods purchased abroad for resale "as-is" in foreign markets.  B05194  1 Yes 2 No 3 Don't know  Provide comments if desired.
	805195
	CAN\$ '000
	F61409
5.	What was the approximate value of inventories <b>held abroad</b> at the end of the reporting period? \$ ,000
6.	Is the value reported above <b>included</b> in the closing invertories priviously reported in question 1c. from the expenses section?    B00517

Plea	ase report all amounts <b>in thousands of Canadian dollars</b> .		
Pro	ofessional and business fees	CAN\$	<b>'000</b>
		F62402	
a.	Legal services	\$	,000
		F62403	
b.	Accounting, tax preparation, bookkeeping and payroll services	\$	,000
c.	Management, scientific and technical consulting services	F62404	
	Include: training	\$	,000
		F62405	
d.	Office administrative services	\$	,000
		F62406	
e.	Freight transportation arrangements and customs brokering services	\$ F62407	,000
			000
f.	Brokerage and other insurance related services	\$ F62408	,000
_	Convide the production and analysis and allies and all and all and all all and all all and all all all all all all all all all al	\$	000
g.	Security brokerage and securities dealing selvices	Ψ F62409	,000
h.	Other purchased professional services	\$	,000
11.	other purchased professional services a	F62400	,000
	Total expenses for professional and business rees		000
	Should be equal to or less the rather amount from question 1e, as reported in the expenses section	\$	,000
Off	ice and computer related expenses	CAN\$	<b>'000</b>
		F61308	
a.	Data processing, hosting and related services	\$	,000
h	Rusinasa sunnakasa sasa	F61309	
b.	Business support services Include: reproductions, call centres and debt collection	\$	,000
		F61311	
c.	Other office and computer related purchased services	\$	,000
		F61310	
	<b>Total expenses for office and computer related expenses</b> Should be equal to or less than the amount from question 1g, as reported in the expenses section	\$	,000
	Should be equal to or less than the amount from question 1g, as reported in the expenses section	\$	

Ro	yalties, franchise fees and membership		CAN\$ '000	
			F62002	
a.	Rights to non-financial intangible assets	\$		,000
			F62603	
b.	Membership fees or services	\$		,000
		φ.	F62003	
C.	Other royalties, franchise fees and memberships	\$		,000
			F62000	
	<b>Total expenses for royalties, franchise fees and memberships</b> Should be equal to or less than the amount from question 1j, as reported in the expenses section	\$		,000
Re	ntal and leasing services		CAN\$ '000	
	1 0		F62411	
a.	Non-residential real estate rental	\$		,000
			F62412	
b.	Motor vehicle rental and leasing	\$		,000
			F62413	
c.	Computer equipment rental and leasing	\$		,000
d.	Office machinery and equipment rental and leasing services		F62414	
	Exclude: computer equipment	\$	F62415	,000
e.	Commercial and industrial machinery and equipment renting and leasing services, without coerator	Φ	F02413	000
	Exclude: office equipment	\$	F62416	,000
f.	Other rental services	\$		,000
1.	Other rental services	Ψ	F62410	,000
	Total expenses for remain and leasing.  Should be equal to or less than the amount from question 1I, as reported in the expenses section	\$		,000
	Silver and American American in the September 2011			
Re	pair and maintenance services		CAN\$ '000	
			F62417	
a.	Security services and investigation	\$		,000
			F62418	
b.	Waste management and remediation services	\$	EC0410	,000
		Φ	F62419	000
C.	Motor vehicle repair and maintenance services	\$	F62421	,000
٦	Other repair and maintenance convices	\$		,000
d.	Other repair and maintenance services	Ψ	F62420	,000
	<b>Total expenses for repair and maintenance</b> Should be equal to or less than the amount from question 1m, as reported in the expenses section	\$		,000
	onodia de equal to or less than the amount from question fift, as reported in the expenses section			,

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Sa	les by type of client	
Wh	nat was this business's breakdown of sales by the following types of clients?	
1.	Clients in Canada	Percentage F43008_c1
	a. individuals and households	% F43008_c2
	b. businesses	% F43008_c3
	c. governments, not-for-profit organizations and public institutions (e.g., hospitals and schools)	% F43008_c4
2.	Clients outside Canada	%
	7 2-	100%
	INFORMATION CORRER OF A STATE OF	

## Province/country of origin and destination of products sold

The goal of this section is to understand the supply chain for your products. We will ask for the percentage breakdown for each product sold according to the origin of the products purchased and the destination of products sold (see the grids on the next page).

#### Please note that your best estimates are acceptable.

Origin: to the best of your knowledge, where the products were originally produced or manufactured (i.e., which province, territory or country outside Canada). If the origin of the products is unknown, an acceptable substitute is the location of this business's supplier.

Note: exclude intermediate shipping points from your supplier to you.

The total for the origin should be equal to 100%.

Destination: to the best of your knowledge, the location where the products will ultimately be used (i.e., which province, territory or country outside Canada).

Acceptable substitutes:

- shipping destinations
- location of your retail customers
- location of your warehouses.

The percentages should sum to 100%.

If you have additional information, please use the blank origin and destination tables ocated at the end of the section.

#### Cost of goods sold and Sales of goods

Please report the cost of goods sold and the sales of goods in thousands of Canadian dollars. When precise figures are not available, please provide your best estimate

Province/country of origin and destination of products sold						
	Product code		Product code			
	B40013_lst1		B40013_lst2			
	Duadwat dagaintian		Duadwat dagarintian			
	Product description  B40014_p1		Product description  B40014_p2			
		B05028_p1_b	POECOS	8_p2_b <b>V</b>		
	Was this product sold during this reporting	res	Was this product sold during this reporting	res		
	period?	No → Go to next product	period?	No → Go to next product		
	Cost of goods sold CAN\$ '000	Sales of goods CAN\$ '000	Cost of goods sold CAN\$ '000	Sales of goods CAN\$ '000		
	F61101_p1	F43173_p1	F61101_p2	F43173_p2		
	\$ ,00	,000	\$ ,500	\$ ,000		
Canada	Purchased from origin	Sold to destination	Purchased from origin	Sold to destination		
	F61307_p1_g1	F43174_p1_g1	F61307_p2_g1	F43174_p2_g1		
N.L.	F61307_p1_g2	% F43174_p1_g2	% F61 7, p2, g2	% F43174_p2_g2		
P.E.I.	9	%	%	%		
N.S.	F61307_p1_g3	F43174_p1_g3	F61307_p2_g3	F43174_p2_g3		
	F61307_p1_g4	F427.1. p1_g4	F61307_p2_g4	F43174_p2_g4 %		
N.B.	F61307_p1_g5	F/5174_p1_g5	F61307_p2_g5	F43174_p2_g5		
Que.	9		%	%		
Ont.	F61307_p1_g6	F43174_p1_9	F61307_p2_g6	F43174_p2_g6		
Man.	F61307_p1_g7	F43174_1_g7	F61307_p2_g7	F43174_p2_g7		
	F61307_p1_gc	E^1/74_p1_g8	F61307_p2_g8	F43174_p2_g8		
Sask.	M1307_1_99	% F43174_p1_g9	% F61307_p2_g9	F43174_p2_g9		
Alta.	9	%	%	%		
B.C.	F61307_p1_g10	F43174_p1_g10 %	F61307_p2_g10 %	F43174_p2_g10		
	F61307_p1_g11	F43174_p1_g11	F61307_p2_g11	F43174_p2_g11		
Y.T.	F61307_p1_g12	F43174_p1_g12	F61307_p2_g12	F43174_p2_g12		
N.W.T.	651207 pt pt2		0% E51207 p2 p12	% EA2174 p2 p12		
Nvt.	F61307_p1_g13	F43174_p1_g13	F61307_p2_g13 %	F43174_p2_g13		
Outside Ca	nada					
USA	F61307_p1_g14	F43174_p1_g14	F61307_p2_g14	F43174_p2_g14		
	F61307_p1_g15	F43174_p1_g15	F61307_p2_g15	F43174_p2_g15		
China	F61307_p1_g16	F43174_p1_g16	% F61307_p2_g16	F43174_p2_g16		
Other	9	6 %	%	%		
Total	100%	100%	100%	100%		
10.01						

Province	/country of origin a	nd destination o	f product	s sold	
	Product code				
	3.00.0_00				
	Product description				
	B40014_B3				
	Was this product sold	B05028_p3_b <b>Yes</b>			
	during this reporting period?	No → Go product	to next		
	Cost of goods sold CAN\$ '000	Sales of goo CAN\$ '000	ds		
	F61101_p3	F43173_p3		4	
	\$ ,00	00 \$	,000	$\mathcal{A}$	
Canada	Purchased from origin	Sold to destina	ntion	< ,0	
N.L.	F61307_p3_g1	F43174_p3_g1	<b>%</b>	2	
P.E.I.	F61307_p3_g2	F43174_p3_g2	%		
N.S.	F61307_p3_g3	F43174_p3_g3			
N.B.	F61307_p3_g4	F4277 p3_g4	0/0		
Que.	F61307_p3_g5	F/s174_p3_g5	%		
Ont.	F61307_p3_g6	F43174_p3_g.	%		
Man.	F61307_p3_g7	F43174_3_g7	%		
Sask.	F61307_p3_g0	E4_174_p3_g8	%		
	(*130/ <u>1</u> 3 <u>1</u> 9	F43174_p3_g9	%		
Alta.	F61307_p3_g10	F43174_p3_g10	%		
B.C.	F61307_p3_g11	F43174_p3_g11	%		
Y.T.	F61307_p3_g12	F43174_p3_g12	%		
N.W.T.	F61307_p3_g13	F43174_p3_g13			
Nvt. Outside Car		0	%		
USA Car	F61307_p3_g14	F43174_p3_g14	%		
	F61307_p3_g15	F43174_p3_g15	%		
China	F61307_p3_g16	F43174_p3_g16	%		
Other	100%	100%			
Total	10070	100%			

Province	e/country of ori	gin and desti	ination of proc	lucts sold				
				ı				
	Product description B40024_Ist4	on		Product de	scription			
	Was this product during this reporti		Yes No → Go to next	Was this priduring this		res	o to next	
	period? product				period?  No → Go to next  product			
	Cost of goods CAN\$ '000		Sales of goods CAN\$ '000		goods sold N\$ '000	Sales of go CAN\$ '0	oods 00	
	F61101_p4	000 \$	3_p4 000 S	F61101_p5	V00 \$	F43173_p5	000 \$	
	Purchased from		old to destination		d from origin	Sold to desti		
Canada	F61307_p4_g1	F43174_p	4 q1	F61307_p3_s1		F43174_p5_g1		
N.L.	F61307_p4_g2	% F43174_p	%	F61s/7_p5_g2	%	F43174_p5_g2	%	
P.E.I.		%	%		%		%	
N.S.	F61307_p4_g3	F43174_p	10	F61307_p5_g3	%	F43174_p5_g3	%	
N.B.	F61307_p4_g4	%	4_94	F61307_p5_g4	%	F43174_p5_g4	%	
Que.	F61307_p4_g5	% F/s174_p	4_95 %	F61307_p5_g5	%	F43174_p5_g5	%	
Ont.	F61307_p4_g6	F43174_p	4_9.	F61307_p5_g6	%	F43174_p5_g6	%	
Man.	F61307_p4_g7	F43174 <u></u>	4_97 %	F61307_p5_g7	%	F43174_p5_g7	%	
Sask.	F61307_p4_gc	€4.174_p	4_98 %	F61307_p5_g8	%	F43174_p5_g8	%	
Alta.	1307_14_99	F43174_p	4_g9 %	F61307_p5_g9	%	F43174_p5_g9	%	
B.C.	F61307_p4_g10	F43174_p	4_g10 %	F61307_p5_g10	%	F43174_p5_g10	%	
Y.T.	F61307_p4_g11	F43174_p	4_g11 %	F61307_p5_g11	%	F43174_p5_g11	%	
N.W.T.	F61307_p4_g12	F43174_p4		F61307_p5_g12	%	F43174_p5_g12	%	
	F61307_p4_g13	F43174_p-		F61307_p5_g13	%	F43174_p5_g13	%	
Nvt. Outside Ca	nada	,,	70		70		70	
USA	F61307_p4_g14	F43174_p.	4_g14 %	F61307_p5_g14	%	F43174_p5_g14	%	
China	F61307_p4_g15	F43174_p	4_g15 %	F61307_p5_g15	%	F43174_p5_g15	%	
Other	F61307_p4_g16	F43174_p	4_g16 %	F61307_p5_g16	%	F43174_p5_g16	%	
	100%	_	100%		100%	100		
Total	1307							

Details on this business's locations						
<ol> <li>Complete for all business locations operating during this reporting period.</li> <li>If necessary, add all locations not listed on this questionnaire on the page "details on this business's additional locations".</li> <li>Report dollar amounts in thousands of Canadian dollars.</li> </ol>						
Please verify the location address and correct where needed.						
Operating name B00102_I						
Address (number and street)	Province, territory  B00122_I					
City 800121_1	Postal code B00123_I					
Total operating revenue  F47001_1  ,000	20/2/E/S					
Was this business location operational for the full year.  Yes → Go to next location  No						
What was the reason(s) for part year operation (mark all that apply) seasonal operation new store  800301_r5_l1 ceased operations  800301_r8_l1 other reason please specify:  800301_r9_l1	change of fiscal year change of ownership  boomories  change of ownership  moved					
What were this location's operational start and end dates?  YYYY MM DD YYYY MM DD  Start date  End date						
Statistics Canada reviews all feedback. We invite your comments pertaining to this business location.						

Details on this business's additional locations				
Complete for all business locations operating during this reporting period.     Add all locations not listed.     Report dollar amounts in thousands of Canadian dollars.				
Please provide the business location address.				
Operating name B00129_I				
Address (number and street)  B00125_I	Province, territory B00127_I			
City B00126_I	Postal code B00128_I			
Total operating revenue  F47004_1  \$ ,000	20/2/K/			
Was this business location operational for the full year?  No  Yes   Go to next location	<o '<="" td=""></o>			
What was the reason(s) for part year operation (mark all that app. 1?  B00307_r1_11  Seasonal operation  B00307_r5_11  ceased operations  temporarily closed  B00307_r8_11  other reason—close specify:	B00307_r3_l1  change of fiscal year  change of ownership  B00307_r7_l1  moved			
What were this location's operational start and end dates?				
Start date MM DD End date	YYYY MM DD			
Statistics Canada reviews all feedback. We invite your comments pertaining to this business location.				

### Notification of intent to extract web data

1. Does this business have a website?

B00024

1

Yes

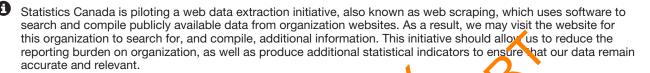
Specify the business website address

e.g., www.example.ca

F6251

2

No



We will do our utmost to ensure the data are collected in a manner that will not affect the innctionality of the website. Any data collected will be used by Statistics Canada for statistical and research purposes only, in accordance with the agency's mandate.

To learn more about Statistics Canada's transparency and accountability, please visit http://www.statcan.gc.ca/eng/transparency-accountability.

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If you have any questions or concerns, please contact **Staustics Canada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-7629) or by email at <u>infostats@canada.ca</u>. Additional information about this survey can be found by selecting the following link:

Consult the reporting guide at www.statcan.gc. a/guides-e for further information.



Cł	anges or events
1.	Indicate any changes or events that affected the reported values for this business or organization compared with the last reporting period.  Mark all that apply.
	Strike or lock-out
	Exchange rate impact
	B00302_13
	Price changes in goods or services sold
	800302_14  Contracting out
	B00302_t5
	Organizational change
	Price changes in labour or raw materials
	B00302_t7
	Natural disaster
	Recession
	800302_19 Change in product line
	Change in product line
	Sold business or business units
	Expansion
	800302_112
	New or lost contract
	Plant closures
	B00302_t14
	Acquisition of business or business units  B00302_t15
	Other changes or Lyents — crecity:
	B00302_t16
	OR 800302_t17
	No changes or events

Co	ontact person
1.	Statistics Canada may need to contact the person who completed this questionnaire for further information.
	If the contact person is the same as on cover page, please check → Go to "Feedback"
	Otherwise, who is the <b>best person to contact</b> about this questionnaire?
	First name
	Last name
	Title
	7
	Email address (Example: user@example.gov.ca)
	Telephone number (including area code)  Example: 123-123-1234  Extersion number  Extersion number  (if applicable)  Example: 123-123-1234
Fe	edback
2.	Hours Minutes How long did it take to complete this questionnaire? Include the time spent gathering the necessary information.
3.	We invite your comments about this questionnaire.
	B0002

#### **General information**

#### Confidentiality

#### Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

#### **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

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For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Québec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

**Section 12** of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the catistical agencies of Prince Edward Island, the Northwest Territories and Nunavut.

For agreements with provincial and territorial government organizations, the shared data will be limite to information pertaining to business establishments located within the jurisdiction of the respect ve province or territory.

## Record linkages

To enhance the data from this survey and to reduce the reporting burden, Statistics Canada may combine the acquired data with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.gc.ca