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### **An important message to all respondents**

On behalf of the Executive Board of the Canadian Industry Partnership for Energy Conservation (CIPEC), I would like to thank you for responding to the 2018 Industrial Consumption of Energy (ICE) survey.

Your participation in the ICE survey enables us to track industry's energy efficiency progress and help meet Canada's Pan-Canadian Framework (PCF) objectives of clean growth and a low carbon economy. In the PCF, Canada recognized:

*"There is significant potential to improve energy efficiency in Canada's industrial sectors. Energy management systems such as ISO 50001, the Superior Energy Performance (SEP) program, and the ENERGY STAR for Industry program are useful tools that help businesses track, analyze, and improve their energy efficiency."*

Energy efficiency is a proven way to reduce energy use, maximize profits, strengthen competitiveness and ensure a sustainable future. The ICE data is used to help build the business case for funding and program renewals, monitoring sector progress and celebrating industry's energy achievements in the CIPEC Annual Report. Since 2011, CIPEC has supported over 160 facilities in over 10 sectors to implement Canada's national energy management standard, ISO 50001, resulting in more than \$10 million in annual cost savings for a large company.

CIPEC can help you produce results and financial savings. Contact us today to learn more about our cost-shared assistance opportunities and how we can support your organization in meeting and exceeding your energy efficiency goals.

Thank you again for your participation.

Sincerely,

Andy Mahut  
Manager, Energy Practices, Stelco Inc.  
Chair, CIPEC Executive Board