

# 2012 Survey of Service Industries: Commercial and Industrial Machinery and Equipment Rental and Leasing

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : 1-800-972-9692.

If necessary, please make address label corrections in the boxes below.

0001	Legal name	0004	Address (number and street)	
0002	Business name	0005	City	
0021	Title of contact	0006	Province/territory or state	
0008	First name of contact	0007	Country	Postal code/zip code
0028	Last name of contact	0010	Language preference	
			1 <input type="radio"/> English	2 <input type="radio"/> French

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.  
**COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

## A - Introduction

### Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. Your information may also be used by Statistics Canada for other statistical and research purposes, in conformity with its mandate. Please access [www.statcan.gc.ca/survey-enquete/index-eng.htm](http://www.statcan.gc.ca/survey-enquete/index-eng.htm) for more information on this survey.

### Security of emails and faxes

Statistics Canada advises of the risk of interception by a third party when transmitting information by email or fax. Once we receive your questionnaire, however, Statistics Canada provides a guaranteed level of protection, which covers all information collected under the authority of the *Statistics Act*. **Note:** Our online questionnaires are secure, so there is no risk of interception when you respond to our surveys online.

### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

### Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

**Please return the questionnaire within 30 days.**  
Please mail the completed questionnaire in the enclosed envelope or  
fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at 1-800-972-9692 or mail to:  
Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at [www.statcan.gc.ca](http://www.statcan.gc.ca)



## B - Main business activity

1. Please describe the nature of your business.

0055

  
  

2. Please check the **one main activity** which most accurately represents your **main** source of revenue.

0100

- Construction, transportation, mining and forestry machinery and equipment rental and leasing (without operators) (**include** oil and gas industrial equipment rentals; **exclude** rental/leasing of automobiles or light trucks, and pleasure boat rental)

0101

- Office machinery and equipment rental and leasing (**exclude** consumer electronics, appliances, residential furniture)

0102

- Other commercial and industrial machinery and equipment rental and leasing (**include** agricultural, industrial, commercial and audio-visual equipment)

0103

(please specify):

0040

- None of the above — Please call **1-800-972-9692** for further instructions.

3. Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?

0029

- 1  yes, please provide the name of the company or professional practice

0030

- 3  no

4. Is this business unit engaged in sales financing?

0527

- 1  yes

- 3  no

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## C - Reporting period information

1. Please report information for your **fiscal year** (normal business year) **ending between** April 1, 2012 and March 31, 2013. Please indicate below the period covered by this questionnaire.

from <sup>0011</sup>  to <sup>0012</sup>

2. If the reporting period does not cover a **full year**, please check the reason(s) below:

<sup>0031</sup> 1  seasonal operations    2  new business    3  change of fiscal year    4  change of ownership    5  ceased operations    6  temporarily inactive

## Reporting instructions

- Report for business unit(s) specified on the label on the front page.
- Complete only the questions that apply to your business.
- When precise figures are not available, please provide your best estimate.
- Report in Canadian dollars. Dollar amounts and percentages should be rounded to whole numbers.
- Consult the reporting guide at [www.statcan.gc.ca/guides-e](http://www.statcan.gc.ca/guides-e) for further information.

## D and E - Not applicable

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## F - Industry characteristics

Please provide a breakdown of your sales.

### 1. Revenue from rental and/or operating lease agreements

Report your gross revenue from the rental and/or operating lease of the following commercial and industrial machinery and equipment, without operator. **Include** payments for lease contracts in which the lessor is responsible for maintenance.

		CAN\$
	7068	
a) office machinery and equipment (e.g., computers and peripherals, office furniture)		
b) machinery and equipment for:	2982	
i. air	2983	
ii. rail	2984	
iii. water transportation		
c) machinery and equipment for:	2985	
iv. agriculture	2986	
v. construction, mining and forestry		
d) other commercial and industrial machinery and equipment for:	2987	
vi. materials handling (e.g., fork lifts, cranes, industrial trucks, trolleys, stackers)		
vii. commercial and services (e.g., restaurant and refrigeration equipment, vending machines, audio-visual and theatrical equipment, traffic safety signage, laundry and dry cleaning, medical)	2988	
viii. other industrial (e.g., metal working, manufacturing, sawmill, packaging, machine tools, pumps, compressors, welding equipment and internal and intermodal containers)	2989	
2. Other machinery and equipment rentals (without operator) (e.g., trucks and other road transportation vehicles, travel trailers and campers, portable toilets, consumer goods rentals)	2876	
3. Revenue from capital (financial) leases ( <b>include</b> payments for lease contracts in which the lessee is responsible for maintenance of the vehicle, interest and principle)	1192	
4. Labour charged to customers for repair and maintenance services ( <b>exclude</b> parts and materials charged to customers; these elements are included on the next line)	2041	
5. Sales of merchandise, including parts and materials charged to customers in the performance of repairs ( <b>include</b> sales of all other non-rental items, food, beverages)	2048	
6. a) net gains or losses from disposal of previously rented and/or leased equipment	2198	
b) gross proceeds from disposal of previously rented and/or lease equipment	2199	
	2060	
7. Commissions revenue ( <b>include</b> commissions earned from the sale of insurance, etc.)		
8. Other sales ( <b>include</b> revenue from rental of real estate and miscellaneous service revenue)	2558	
2559 (please specify):		
	2305	
9. <b>Total sales</b> (sum of questions 1 to 8; <b>do not include</b> question 6b)		

## G - Personnel

	number
1. Number of partners and proprietors, <b>non-salaried</b> (if salaried, report at question 2 below)	6321 <input type="text"/>
2. Paid employees	
a) average number of paid employees during the reporting period (see reporting guide)	6339 <input type="text"/>
	%
b) percentage of paid employees (from question 2a) who worked <b>full time</b>	6328 <input type="text"/>
	number
3. Number of contract workers for whom you did not issue a T4, such as freelancers and casual workers (estimates are acceptable)	6320 <input type="text"/>

## H - Sales by type of client

Please provide a percentage breakdown of your sales by type of client.

	%
1. <b>Clients in Canada</b>	8112 <input type="text"/>
a) businesses	8100 <input type="text"/>
b) individuals and households	8233 <input type="text"/>
c) governments, not-for-profit organizations and public institutions (e.g., hospitals, schools)	8140 <input type="text"/>
2. <b>Clients outside Canada</b>	<input type="text"/>
	<b>100%</b>

## I - Sales by client location

Please provide a percentage breakdown of your sales by client location (first point of sale).

	%
1. Newfoundland and Labrador	8400 <input type="text"/>
2. Prince Edward Island	8415 <input type="text"/>
3. Nova Scotia	8405 <input type="text"/>
4. New Brunswick	8410 <input type="text"/>
5. Quebec	8420 <input type="text"/>
6. Ontario	8425 <input type="text"/>
7. Manitoba	8430 <input type="text"/>
8. Saskatchewan	8435 <input type="text"/>
9. Alberta	8440 <input type="text"/>
10. British Columbia	8445 <input type="text"/>
11. Yukon	8455 <input type="text"/>
12. Northwest Territories	8451 <input type="text"/>
13. Nunavut	8452 <input type="text"/>
14. <b>Clients outside Canada</b> (must equal question 2 in <b>section H</b> )	8401 <input type="text"/>
	<b>100%</b>

## J - International transactions

### Exports

0531  
1  **yes, complete questions 2, 3 and 4**  
3  **no, go to question 5**

1. Did you receive revenue from clients outside Canada for the **export** of goods, services, royalties, rights, licensing or franchise fees? CAN\$

0666

2. Please report revenue received from **exports**. %

3. Please provide a percentage breakdown of **exports** by:

a) goods	0667	<input type="text"/>
b) services	0668	<input type="text"/>
c) royalties, rights, licensing and franchise fees	0669	<input type="text"/>
		<b>100%</b>

4. Please provide a percentage breakdown of **exports** by country: %

a) United States	0748	<input type="text"/>
b) Mexico	0749	<input type="text"/>
c) other countries (please specify):	0724	<input type="text"/>
<input type="text"/>	0750	<input type="text"/>
<input type="text"/>	0676	<input type="text"/>
<input type="text"/>	0677	<input type="text"/>
<input type="text"/>	0678	<input type="text"/>
<input type="text"/>	0679	<input type="text"/>
		<b>100%</b>

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### Imports

0715  
1  **yes, complete questions 6, 7 and 8**  
3  **no, go to next section**

5. Did you make payments to suppliers outside Canada for the **import** of goods, services, royalties, rights, licensing or franchise fees? CAN\$

0717

6. Please report payments made for **imports**. %

7. Please provide a percentage breakdown of **imports** by:

a) goods	0736	<input type="text"/>
b) services	0737	<input type="text"/>
c) royalties, rights, licensing and franchise fees	0738	<input type="text"/>
		<b>100%</b>

8. Please provide a percentage breakdown of **imports** by country: %

a) United States	0751	<input type="text"/>
b) Mexico	0752	<input type="text"/>
c) other countries (please specify):	0743	<input type="text"/>
<input type="text"/>	0753	<input type="text"/>
<input type="text"/>	0744	<input type="text"/>
<input type="text"/>	0745	<input type="text"/>
<input type="text"/>	0746	<input type="text"/>
<input type="text"/>	0747	<input type="text"/>
		<b>100%</b>

**K - Not applicable**

**L - Contact information**

Name of person to contact about this questionnaire:

0026 1  Mr. 2  Mrs. 3  Miss 4  Ms

0054 Last name

0017 Telephone number

0027 Extension number

0013 First name

0016 Fax number

0014 Title

0020 Website address

0018 E-mail address

0015 Date completed:

How long did you spend collecting the data and completing the questionnaire?   hour(s)   minutes

**M - Comments**

We invite your comments below. Please be assured that we review all comments with the intent of improving the survey.

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## General information

### Confidentiality

#### Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*.

Statistics Canada will use information from this survey for statistical purposes.

### Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia, and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

**Section 12** of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

### Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

**Thank you for completing this questionnaire.**

**Please retain a copy for your records.**

**Visit our website at [www.statcan.gc.ca](http://www.statcan.gc.ca)**