

2010 Survey of Aquaculture Industry

This document is confidential when completed.
 Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : **1-800-972-9692.**



■ Please correct pre-printed information, **if necessary**, using the corresponding boxes below.

0001	Legal name		0004	Address	
0002	Business name				
0003	C/O		0005	City	0006 Province/ territory or state
0028	Last name of contact		0053	Country	0007 Postal code/ zip code
0008	First name of contact		0010	Language preference	1 <input type="checkbox"/> English 2 <input type="checkbox"/> French

**This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.
 COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

A - Introduction

Survey purpose

This survey collects financial and operating data needed to produce statistics for your industry. Please consult the reporting guide at www.statcan.gc.ca/guides-e for more information on survey purpose.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Coverage

Please include information for all locations listed in **Section F- Labour, salaries and wages (including commissions, if applicable) by location.**

Please return the questionnaire within 30 days.
Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at **1-800-972-9692** or mail to:
 Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.gc.ca

Reporting period information

1. Please report information for **your 12-month fiscal period** ending between April 1, 2010 and March 31, 2011. Please indicate below the period covered by this questionnaire.

from ⁰⁰¹¹ ^{yyyy} ^{mm} ^{dd} to ⁰⁰¹² ^{yyyy} ^{mm} ^{dd}

2. If you **did not operate** this business unit for a **full year**, please check the reason(s) below:

⁰⁰³¹ ¹ seasonal operation ² new business ³ change of fiscal year ⁴ change of ownership ⁵ ceased operations ⁶ temporarily inactive

3. Please indicate, any change that occurred in the organization of this business unit during the reported period.

⁰⁰⁴⁷ ¹ acquired new business units ² disposed of/sold business units

Main business activity

Please check **one main activity**, at this business unit, which most accurately describes the **principal** source of revenue.

4. 1125 **Finfish and shellfish farming (aquaculture):**

⁰⁷³⁰ production of finfish (hatchery or grow-out)

⁰⁷³¹ production of shellfish (seed or grow-out)

5. ⁰⁰⁴⁰ None of the above — Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

⁰⁰⁴¹

Note: If you responded "None of the above", please call **1-800-972-9692** for further instructions.

Reporting instructions

- Please print in ink.
- Please report all dollar amounts in **Canadian dollars (CAN\$)**.
- Dollar amounts and percentages should be rounded to whole numbers.
- Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.
- **When precise figures are not available, please provide your best estimates.**

B - Revenue

Please **include** all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please **exclude** GST/HST, PST and TVQ.

FINFISH:		CAN\$
6.	Whole fish dressed, fresh or chilled (exclude fillets)	1700
7.	Fish eggs and live fish for grow-out	1705
8.	Whole fish live (exclude fish sold for grow-out)	1710
9.	Whole fish dressed and frozen (exclude frozen fillets)	1720
10.	Fish fillets, fresh or frozen and other fish meat	1730
11.	Fish, dried, smoked or in brine	1740
MOLLUSCS:		CAN\$
12.	Oysters	1761
13.	Mussels	1762
14.	Clams	1763
15.	Scallops	1767
16.	Aquaculture services	1790
17.	Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)	2000
Please name major items:		
	2001 _____	
	2002 _____	
	2003 _____	
18.	Sales of goods purchased for resale (in the same condition as purchased)	2028

B - Revenue (continued)

CAN\$

19. Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)

2046

Exclude any residential rent or leasing.

Other operating revenue

CAN\$

20. Consulting revenue

2062

21. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue)

2068

22. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue)

2077

Exclude interest and dividend income. Please report this amount at question 24.

Please name
major items:

2071

2072

2073

CAN\$

23. Total operating revenue (sum of questions 6 to 22)

2080

24. Non-operating revenue (e.g., interest and dividend income)

2097

25. Total revenue (sum of questions 23 and 24)

2098

FOR
INFORMATION
ONLY

C - Expenses

Please **include** all expenses within or outside Canada recorded by this business unit.
Please **exclude** GST/HST and TVQ.

Labour remuneration

		CAN\$
26. Salaries and wages paid to employees for whom you issued a T4 - Statement of Remuneration Paid Include vacation pay, bonuses and commissions.	3010	
27. Employer portion of employee benefits paid for all employees for whom you issued a T4 - Statement of Remuneration Paid Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation and contributions to provincial/territorial health and education payroll taxes.	3040	
28. Total labour remuneration (sum of questions 26 and 27)	3041	

Materials, components and supply expenses

Exclude capital expenditures.

		CAN\$
29. Feed	3700	
30. Therapeutants (e.g., pesticides, drugs, vaccinations) Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:	3710	
31. For grow-out	3730	
32. For processing	3740	
33. Purchases of goods for resale (in the same condition as purchased)	4025	

Purchased energy and water expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.
Please report these payments at question 38.

		CAN\$
34. Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water)	4066	

Management fees or other service fees paid to head office

		CAN\$
35. Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555	

Purchased service expenses

Purchased service expenses, that is, services purchased from external businesses (e.g., third parties).
Exclude purchased services that have been reported at question 35.

		CAN\$
36. Transportation, shipping (contracted out), warehousing, storage, postage and courier	4179	
37. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	4485	
38. Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include, if applicable, all associated energy, fuel and water expenses.	4115	

C - Expenses (continued)

		CAN\$
39.	Purchased repair and maintenance service expenses for buildings and structures, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4180
40.	Purchased repair and maintenance service expenses for machinery and equipment and other goods Include materials, parts and labour.	4205
41.	Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, property management fees, payments to employment agency or personnel supplier)	4315
42.	Veterinary fees	4290
43.	Insurance premiums (government and private, e.g., liability, auto, building, equipment, livestock)	4350
44.	Travel, meals and entertainment expenses Include: - passenger transportation, accommodation, meals while travelling and other travel allowances; - purchases for clients.	4370
45.	Property and business taxes, licences and permits expenses Include: - property taxes (except those covered in your rental and leasing expenses); - property transfer taxes; - vehicle licence fees; - lot levies.	4410
46.	Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)	4412
Other operating expenses		
		CAN\$
47.	Amortization and depreciation (including this business unit's assets and capital lease obligations)	4520
48.	Office and all other operating supplies and materials used in this business	3301
49.	Bad debts, donations and inventory adjustments	4564
50.	All other operating expenses Exclude interest expenses. Please report these amounts at question 52.	4569
	Please name major items:	
	4561 _____	
	4562 _____	
	4563 _____	

Expense totals		
		CAN\$
51.	Total operating expenses (sum of questions 28 to 50)	4599
52.	Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630
53.	Total expenses (sum of questions 51 and 52)	4699

D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records). Please **include** inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment). Please **exclude** inventory held on **consignment** for others.

		Value of opening inventory (CAN\$)		Value of closing inventory (CAN\$)
54. Raw materials (e.g., feed)	5520		5525	
55. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510		5515	
56. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500		5505	
57. Goods purchased for resale (in the same condition as purchased)	5560		5565	
58. Total inventories (sum of questions 54 to 57)	5550		5555	

E - Employment

		number
59. Please report the average number of people employed during the reporting period. Include full-time, part-time and temporary employees and employees absent with pay. Exclude contract workers who are not part of your payroll.	6000	

F - Distribution of operating revenue by customer location

Please indicate the percentage of **total operating revenue** (reported at question 23) by the location of the customer to whom the goods or services were delivered.

Customers in Canada		%
60. Newfoundland and Labrador	8400	
61. Prince Edward Island	8415	
62. Nova Scotia	8405	
63. New Brunswick	8410	
64. Quebec	8420	
65. Ontario	8425	
66. Manitoba	8430	
67. Saskatchewan	8435	
68. Alberta	8440	

Customers in Canada (continued)		%
69. British Columbia	8445	
70. Yukon	8455	
71. Northwest Territories	8451	
72. Nunavut	8452	
Customers outside Canada (exports)		
73. United States	8465	
74. Mexico	8470	
75. Asia and Oceania	8472	
76. All other countries	8476	
Total		100%

G - Events that may have affected your business unit

77. Compared to **last fiscal year**, were there any events that may have **significantly affected the reported values** for this business unit? (please specify):

9965 _____

9968 _____

9969 _____

H - Comments

78. How long did you spend collecting the data and completing this questionnaire? 9910 hour(s) minutes

79. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

9920 _____

9913 _____

9914 _____

9915 _____

FOR
INFORMATION
ONLY

I - Contact information

0026	Person primarily responsible for completing this questionnaire:	0017	Telephone number
	1 <input type="checkbox"/> Mr. 2 <input type="checkbox"/> Mrs. 3 <input type="checkbox"/> Miss 4 <input type="checkbox"/> Ms	0027	Extension number
0054	Last name	0016	Fax number
0013	First name	0020	Website address
0014	Title	0018	E-mail address

Signature : _____ 0015 yyyy mm dd

I certify that the information contained herein is complete and correct to the best of my knowledge.

General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation. Therefore, for example, the Canada Revenue Agency cannot access identifiable survey records from Statistics Canada.

Information from this survey will be used for statistical purposes only and will be published in aggregate form only.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia, and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut and Fisheries and Oceans Canada.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

Additional information

In cases where information is reported on an amalgamated basis and relates to operations in more than one province or territory, Statistics Canada may allocate a portion of the reported information to these provincial or territorial operations. The allocated information will be shared in accordance with the **Section 11** or **Section 12** agreements of the *Statistics Act*, as described above.

In cases where there is a separate head office, Statistics Canada may adjust the reported revenues of that head office so that those revenues more fully reflect the value of the services the head office provides. In such cases, there will be a corresponding adjustment to the reported expenses of the units served. The adjusted information will be shared in accordance with the **Section 11** or **Section 12** agreements of the *Statistics Act*, as described above.

Thank you for completing this questionnaire. Please retain a copy for your records.

Visit our website at www.statcan.gc.ca