

2012 Survey of Aquaculture Industry

This document is confidential when completed.
 Si vous préférez recevoir ce questionnaire en français,
 veuillez nous appeler au numéro sans frais suivant :
1-800-972-9692.

Please correct pre-printed information, **if necessary**, using the corresponding boxes below.

0001	Legal name	0004	Address (number and street)	
0002	Business name			
0003	C/O	0005	City	0006
				Province/territory or state
0028	Last name of contact	0053	Country	0007
				Postal code/zip code
0008	First name of contact	0010	Language preference	
			1 <input type="radio"/> English	2 <input type="radio"/> French

**This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.
 COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

A - Introduction

Survey purpose

This survey collects financial and operating data needed to produce statistics for your industry. Your information may also be used by Statistics Canada for other statistical and research purposes, in conformity with its mandate. Please consult the reporting guide at www.statcan.gc.ca/guides-e for more information on survey purpose.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Security of emails and faxes

Statistics Canada advises of the risk of interception by a third party when transmitting information by email or fax. Once we receive your questionnaire, however, Statistics Canada provides a guaranteed level of protection, which covers all information collected under the authority of the *Statistics Act*.

Note: Our online questionnaires are secure, so there is no risk of interception when you respond to our surveys online.

Coverage

Please include information for all locations listed in **Section F - Labour, salaries and wages (including commissions, if applicable) by location.**

Please return the questionnaire within 30 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at 1-800-972-9692 or mail to:
 Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.gc.ca

Reporting period information

1. Please report information for **your 12-month fiscal period** ending between April 1, 2012 and March 31, 2013. Please indicate below the period covered by this questionnaire.

from ⁰⁰¹¹ to ⁰⁰¹²

2. If you **did not operate** this business unit for a **full year**, please check the reason(s) below:

⁰⁰³¹ 1 seasonal operations 2 new business 3 change of fiscal year 4 change of ownership 5 ceased operations 6 temporarily inactive

3. Please indicate, any change that occurred in the organization of this business unit during the reported period.

⁰⁰⁴⁷ 1 acquired new business units 2 disposed of/sold business units

Main business activity

Please check **one main activity**, at this business unit, which most accurately describes the **principal** source of revenue.

4. 1125 **Finfish and shellfish farming (aquaculture):**

⁰⁷³⁰ production of finfish (hatchery or grow-out)

⁰⁷³¹ production of shellfish (seed or grow-out)

5. ⁰⁰⁴⁰ None of the above — Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

⁰⁰⁴¹

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Note: If you responded "None of the above", please call **1-800-972-9692** for further instructions.

Reporting instructions

- Please print in ink.
- Please report all dollar amounts in **Canadian dollars (CAN\$)**.
- Dollar amounts and percentages should be rounded to whole numbers.
- Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.
- **When precise figures are not available, please provide your best estimates.**

B - Revenue

Please **include** all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please **exclude** GST/HST, PST and TVQ.

FINFISH:		CAN\$
6.	Whole fish dressed, fresh or chilled (exclude fillets)	1700 <input type="text"/>
7.	Fish eggs and live fish for grow-out	1705 <input type="text"/>
8.	Whole fish live (exclude fish sold for grow-out)	1710 <input type="text"/>
9.	Whole fish dressed and frozen (exclude frozen fillets)	1720 <input type="text"/>
10.	Fish fillets, fresh or frozen and other fish meat	1730 <input type="text"/>
11.	Fish, dried, smoked or in brine	1740 <input type="text"/>
MOLLUSCS:		CAN\$
12.	Oysters	1761 <input type="text"/>
13.	Mussels	1762 <input type="text"/>
14.	Clams	1763 <input type="text"/>
15.	Scallops	1767 <input type="text"/>
16.	Aquaculture services	1790 <input type="text"/>
17.	Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)	2000 <input type="text"/>
Please name major items:		
2001	<input type="text"/>	
2002	<input type="text"/>	
2003	<input type="text"/>	
		CAN\$
18.	Sales of goods purchased for resale (in the same condition as purchased)	2028 <input type="text"/>
19.	Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)	2046 <input type="text"/>
Exclude any residential rent or leasing.		

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B - Revenue (continued)

Other operating revenue

CAN\$

- | | | |
|---|------|----------------------|
| | 2062 | <input type="text"/> |
| 20. Consulting revenue | | |
| 21. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue) | 2068 | <input type="text"/> |
| 22. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue) | 2077 | <input type="text"/> |
- Exclude** interest and dividend income. Please report this amount at question 24.

Please name major items:

- | | |
|------|----------------------|
| 2071 | <input type="text"/> |
| 2072 | <input type="text"/> |
| 2073 | <input type="text"/> |

CAN\$

- | | | |
|---|------|----------------------|
| 23. Total operating revenue (sum of questions 6 to 22) | 2080 | <input type="text"/> |
| 24. Non-operating revenue (e.g., interest and dividend income) | 2097 | <input type="text"/> |
| 25. Total revenue (sum of questions 23 and 24) | 2098 | <input type="text"/> |

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C - Expenses

Please **include** all expenses within or outside Canada recorded by this business unit.
Please **exclude** GST/HST and TVQ.

Labour remuneration

26. Salaries and wages paid to employees for whom you issued a T4 - Statement of Remuneration Paid CAN\$
3010
Include vacation pay, bonuses and commissions.
27. Employer portion of employee benefits paid for all employees for whom you issued a T4 - Statement of Remuneration Paid
3040
Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation and contributions to provincial/territorial health and education payroll taxes.
3041
28. **Total labour remuneration** (sum of questions 26 and 27)

Materials, components and supply expenses

Exclude capital expenditures.

29. Feed CAN\$
3700
3710
30. Therapeutants (e.g., pesticides, drugs, vaccinations)
3730
- Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:
31. For grow-out
3740
32. For processing
4025
33. Purchases of goods for resale (in the same condition as purchased)

Purchased energy and water expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.
Please report these payments at question 38.

34. Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water) CAN\$
4066

Management fees or other service fees paid to head office

35. Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities) CAN\$
4555

Purchased service expenses

Purchased service expenses, that is, services purchased from external businesses (e.g., third parties).
Exclude purchased services that have been reported at question 35.

36. Transportation, shipping (contracted out), warehousing, storage, postage and courier CAN\$
4179
37. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)
4485
38. Rental and leasing expenses
Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include, if applicable, all associated energy, fuel and water expenses.
4115

C - Expenses (continued)

Purchased service expenses (continued)

		CAN\$
39. Purchased repair and maintenance service expenses for buildings and structures, including janitorial and cleaning services		
Include materials, parts and labour.	4180	<input type="text"/>
Exclude property management fees.		
40. Purchased repair and maintenance service expenses for machinery and equipment and other goods	4205	<input type="text"/>
Include materials, parts and labour.		
41. Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, property management fees, payments to employment agency or personnel supplier)	4315	<input type="text"/>
	4290	<input type="text"/>
42. Veterinary fees		
43. Insurance premiums (government and private, e.g., liability, auto, building, equipment, livestock)	4350	<input type="text"/>
44. Travel, meals and entertainment expenses		
Include: - passenger transportation, accommodation, meals while travelling and other travel allowances;	4370	<input type="text"/>
- purchases for clients.		
45. Property and business taxes, licences and permits expenses		
Include: - property taxes (except those covered in your rental and leasing expenses);		
- property transfer taxes;		
- vehicle licence fees;	4410	<input type="text"/>
- lot levies.		
46. Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)	4412	<input type="text"/>

Other operating expenses

		CAN\$
47. Amortization and depreciation (including this business unit's assets and capital lease obligations)	4520	<input type="text"/>
	3301	<input type="text"/>
48. Office and all other operating supplies and materials used in this business		
	4564	<input type="text"/>
49. Bad debts, donations and inventory adjustments		
50. All other operating expenses	4569	<input type="text"/>
Exclude interest expenses. Please report these amounts at question 52.		

Please name major items:

4561	<input type="text"/>
4562	<input type="text"/>
4563	<input type="text"/>

Expense totals

		CAN\$
51. Total operating expenses (sum of questions 28 to 50)	4599	<input type="text"/>
52. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630	<input type="text"/>
	4699	<input type="text"/>
53. Total expenses (sum of questions 51 and 52)		

D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records). Please **include** inventory owned by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment). Please **exclude** inventory held on **consignment** for others.

	Value of opening inventory (CAN\$)	Value of closing inventory (CAN\$)
54. Raw materials (e.g., feed)	5520 <input type="text"/>	5525 <input type="text"/>
55. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510 <input type="text"/>	5515 <input type="text"/>
56. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500 <input type="text"/>	5505 <input type="text"/>
57. Goods purchased for resale (in the same condition as purchased)	5560 <input type="text"/>	5565 <input type="text"/>
58. Total inventories (sum of questions 54 to 57)	5550 <input type="text"/>	5555 <input type="text"/>

E - Employment

59. Please report the average number of people employed during the reporting period.
Include full-time, part-time and temporary employees and employees absent with pay.
Exclude contract workers who are not part of your payroll.

number

6000

F - Distribution of operating revenue by customer location

Please indicate the percentage of **total operating revenue** (reported at question 23) by the location of the customer to whom the goods or services were delivered.

Customers in Canada	%	Customers in Canada (continued)	%
60. Newfoundland and Labrador	8400 <input type="text"/>	69. British Columbia	8445 <input type="text"/>
61. Prince Edward Island	8415 <input type="text"/>	70. Yukon	8455 <input type="text"/>
62. Nova Scotia	8405 <input type="text"/>	71. Northwest Territories	8451 <input type="text"/>
63. New Brunswick	8410 <input type="text"/>	72. Nunavut	8452 <input type="text"/>
64. Quebec	8420 <input type="text"/>	Customers outside Canada (exports)	
65. Ontario	8425 <input type="text"/>	73. United States	8465 <input type="text"/>
66. Manitoba	8430 <input type="text"/>	74. Mexico	8470 <input type="text"/>
67. Saskatchewan	8435 <input type="text"/>	75. Asia and Oceania	8472 <input type="text"/>
68. Alberta	8440 <input type="text"/>	76. All other countries	8476 <input type="text"/>
Total			100%

General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*.

Statistics Canada will use information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia, and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut and Fisheries and Oceans Canada.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

Additional information

In cases where information is reported on an amalgamated basis and relates to operations in more than one province or territory, Statistics Canada may allocate a portion of the reported information to these provincial or territorial operations. The allocated information will be shared in accordance with the **Section 11** or **12** agreements of the *Statistics Act*, as described above.

In cases where there is a separate head office, Statistics Canada may adjust the reported revenues of that head office so that those revenues more fully reflect the value of the services the head office provides. In such cases, there will be a corresponding adjustment to the reported expenses of the units served. The adjusted information will be shared in accordance with the **Section 11** or **12** agreements of the *Statistics Act*, as described above.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website at www.statcan.gc.ca