

2013 Annual Survey of the Aquaculture Industry

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-972-9692.

Please verify the information for this business's contact person and correct where needed.

B00101 Legal name

B00102 Operating name

B00109 First name

B00111 Last name

B00112 Title

B00103 Address (number and street)

B00104 City

B00105 Province, territory or state

B00106 Postal code or zip code

B00107 Country

Business and contact information

B00113 Email address

B00114 Telephone number (including area code)

B00115 Extension number

B00117_n Preferred language of communication

English French

B00116 Fax number (including area code)

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. Your information may also be used by Statistics Canada for other statistical and research purposes. Please access www.statcan.gc.ca/survey-enquete/index-eng.htm for more information on this survey.

Security of emails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*. **Note:** Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada's online surveys.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please return the questionnaire within 21 days.
Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

If you are unable to complete within 21 days **OR** if you need help, call us at **1-800-972-9692**.

Statistics Canada
 Operations and Integration Division
 150 Tunney's Pasture Driveway
 Ottawa, Ontario K1A 0T6
Visit our website, www.statcan.gc.ca

Reporting instructions

1. Please print in ink.
2. Report all dollar amounts **in thousands of Canadian dollars ('000 CAN\$)**.
3. Do not include sales tax.
4. Percentages should be rounded to whole numbers.
5. Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.
6. When precise figures are not available, please provide your best estimates.

Business activity

1. Statistics Canada uses the **North American Industrial Classification System** to classify the activities of each business. According to our records, this business's **main activity** is classified as:

Is this the **main activity** of this business?

B05002

- Yes**, this is the **main activity** of this business. ▶ *Go to question 1b*
- No**, this is **not the main activity** of this business. ▶ *Go to question 1a*

- a) Please provide a brief but precise **description** of this business's **main activity** (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").

B05003

B05004

- b) Approximately what **percentage of this business's revenue** is generated by this **main activity**? %

Are there any other activities that **contribute significantly** (at least 10%) to this **business's revenue**?

B05024

- Yes** ▶ *Go to question 1c*
- No** ▶ *Go to next page*

- c) Please provide a brief but precise **description** of this business's **secondary activity** (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").

B05005

B05006

- d) Approximately what **percentage of this business's revenue** is generated by this **secondary activity**? %

Reporting period information

1. For this survey, please report information for this business's most recent **12 month fiscal period**.

Note: For this survey, the **End date** should fall between **April 1, 2013** and **March 31, 2014**.

	YYYY	MM	DD		YYYY	MM	DD
Start date				End date			

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301_r1

seasonal operations

B00301_r2

new business

B00301_r3

change of ownership

B00301_r4

change of fiscal year

B00301_r5

ceased operations

B00301_r6

temporarily inactive

B00301_r7

other reason — please specify:

B00301_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business compared to the last reporting period (mark all that apply):

B00302_t1

strike or lockout

B00302_t2

exchange rate impact

B00302_t3

price changes in goods or services sold

B00302_t4

contracting out

B00302_t5

organizational change

B00302_t6

price changes in labour or raw materials

B00302_t7

natural disaster

B00302_t8

recession

B00302_t9

change in product line

B00302_t10

sold business units

B00302_t11

expansion

B00302_t12

new/lost contract

B00302_t13

plant closures

B00302_t14

acquired business units

B00302_t15

other changes or events — please specify:

B00302_t16

Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to your business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all dollar amounts **in thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

	'000 CAN\$
1. Sales of goods and services Include: sales, commissions, rental and leasing revenue if they are this business's primary revenue source	F43008 \$ <input type="text"/> ,000
2. Rental and leasing (report only if this is a secondary source of revenue)	F45801 \$ <input type="text"/> ,000
3. Commissions (report only if this is a secondary source of revenue)	F45701 \$ <input type="text"/> ,000
4. Subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue) Include: grants, donations and fundraising	F47101 \$ <input type="text"/> ,000
5. Royalties, rights, licensing and franchise fees	F47201 \$ <input type="text"/> ,000
6. Dividends	F51101 \$ <input type="text"/> ,000
7. Interest	F51201 \$ <input type="text"/> ,000
8. Other revenue — please specify: Include: intracompany transfers	F51301 \$ <input type="text"/> ,000
	F51302 \$ <input type="text"/> ,000
9. Total revenue (sum of questions 1 to 8)	F40000 \$ <input type="text"/> ,000

Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to your business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all dollar amounts **in thousands of Canadian dollars**.

What were this business's expenses for the following items?

		'000 CAN\$
1.	Cost of goods sold	
		F61206
a)	opening inventories	\$ <input type="text"/> ,000
b)	purchases Include: raw materials, goods purchased for resale and non-returnable containers Exclude: change in inventories	F61306 \$ <input type="text"/> ,000
c)	closing inventories	F61406 \$ <input type="text"/> ,000
d)	cost of goods sold (opening inventories plus purchases minus closing inventories)	F61101 \$ <input type="text"/> ,000
2.	Employment costs and expenses (for all employees who were issued a T4):	
a)	salaries, wages and commissions (report commissions paid to non-employees in question 3)	F61501 \$ <input type="text"/> ,000
b)	employee benefits (please refer to the reporting guide for the list of inclusions and exclusions)	F61502 \$ <input type="text"/> ,000
3.	Subcontracts Include: commissions paid to non-employees Exclude: research and development	F62503 \$ <input type="text"/> ,000
4.	Research and development fees Exclude: in-house research and development	F62504 \$ <input type="text"/> ,000
5.	Professional and business fees (e.g., legal, accounting, consulting and scientific fees)	F62601 \$ <input type="text"/> ,000
6.	Utilities (e.g., electricity, water and gas)	F61801 \$ <input type="text"/> ,000
7.	Office and computer related expenses (e.g., office supplies, postage and computer upgrades)	F62505 \$ <input type="text"/> ,000
8.	Telephone, Internet and other telecommunication	F61802 \$ <input type="text"/> ,000
9.	Business taxes, licences and permits (e.g., beverage tax, business tax, licence fees and property taxes)	F61901 \$ <input type="text"/> ,000
10.	Royalties, franchise fees and memberships Exclude: Crown royalties	F62001 \$ <input type="text"/> ,000
11.	Crown charges (for logging, mining and energy industries only)	F62506 \$ <input type="text"/> ,000

'000 CAN\$

12. Rental and leasing Include: land, building, equipment and vehicles	F62101 \$ [] ,000
13. Repair and maintenance Include: buildings, equipment and vehicles	F62201 \$ [] ,000
14. Amortization and depreciation	F61601 \$ [] ,000
15. Insurance	F62301 \$ [] ,000
16. Advertising, marketing, promotion, meals and entertainment	F62507 \$ [] ,000
17. Travel, meetings and conventions	F62508 \$ [] ,000
18. Financial services (e.g., bank charges and transaction fees)	F62401 \$ [] ,000
19. Interest expense	F69101 \$ [] ,000
20. Other non-production-related costs and expenses Include: bad debt, loan losses, donations, political contributions and inventory writedown	F62509 \$ [] ,000
21. All other cost and expenses — please specify: Include: intra company expenses	F62512 \$ []
	F62511 \$ [] ,000
22. Total expenses (sum of lines 1 to 21)	F60000 \$ [] ,000

Industry characteristics

Sales

What were this business's sales for each of the following goods and services?

Include: all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Exclude: GST/HST, PST and QST

	'000 CAN\$
1. Whole fish dressed, fresh or chilled Exclude: fillets	F43354 \$ <input type="text"/> ,000
2. Fish eggs and live fish for grow-out	F43355 \$ <input type="text"/> ,000
3. Whole fish live Exclude: fish sold for grow-out	F43356 \$ <input type="text"/> ,000
4. Whole fish dressed and frozen Exclude: frozen fillets	F43357 \$ <input type="text"/> ,000
5. Fish fillets, fresh or frozen and other fish meat	F43358 \$ <input type="text"/> 000 \$
6. Fish, dried, smoked or in brine	F43359 \$ <input type="text"/> ,000
7. Oysters	F43361 \$ <input type="text"/> ,000
8. Mussels	F43362 \$ <input type="text"/> ,000
9. Clams	F43363 \$ <input type="text"/> ,000
10. Scallops	F43364 \$ <input type="text"/> ,000
11. Aquaculture services	F45204 \$ <input type="text"/> ,000
12. Sales of goods purchased for resale (in the same condition as purchased)	F43003 \$ <input type="text"/> ,000
13. Consulting revenue	F45121 \$ <input type="text"/> ,000
14. Sales of all other goods and services produced – please specify: (e.g., other molluscs, aquaculture by-products, seed)	
	F43175
	F43005 \$ <input type="text"/> ,000
15. Total sales of goods and services (sum of lines 1 to 14)	F43000 \$ <input type="text"/> ,000

Operating expenses

What were this business's operating expenses for each of the following goods and services?

Include: all expenses within or outside Canada recorded by this business unit.

Exclude : GST/HST, PST and QST

'000 CAN\$

16. Feed	F61323	\$,000
17. Therapeutants (e.g., pesticides, drugs, vaccinations)	F61324	\$,000
18. Purchases of fish eggs, live fish, mollusc seed, spat and live larvae for grow-out	F61325	\$,000
19. Purchases of fish eggs, live fish, mollusc seed, spat and live larvae for processing	F61326	\$,000
20. Purchases of goods for resale (in the same condition as purchased)	F61303	\$,000
21. All other purchases	F61305	\$,000
22. Management fees or any other service fees paid to head office and other business support units (e.g., legal, advertising, insurance, warehouses, sales centres, trucking facilities)	F62607	\$,000
23. Transportation, shipping (contracted out), warehousing, storage, postage and courier	F62422	\$,000
24. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	F62423	\$,000
25. Veterinary fees	F62608	\$,000
26. All other expenses	F62521	\$,000
27. Total operating expenses (sum of lines 16 to 26)	F61000	\$,000

Inventories

What were this business's inventories for each of the following goods?

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Include: inventory owned by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit or on consignment).

Exclude: inventory held on consignment for others.

	Value of opening inventory	Value of closing inventory
	'000 CAN\$	'000 CAN\$
28. Raw materials (e.g., feed)	F61201 \$ <input type="text"/> ,000	F61401 \$ <input type="text"/> ,000
29. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	F61202 \$ <input type="text"/> ,000	F61402 \$ <input type="text"/> ,000
30. Finished products (e.g., finfish, molluscs and crustacea ready for market)	F61203 \$ <input type="text"/> ,000	F61403 \$ <input type="text"/> ,000
31. Goods purchased for resale in the same condition as purchased	F61204 \$ <input type="text"/> ,000	F61404 \$ <input type="text"/> ,000
32. Value of total inventory (sum of lines 28 to 31)	F61200 \$ <input type="text"/> ,000	F61400 \$ <input type="text"/> ,000

Personnel

33. What was the average number of people employed during the reporting period?

Include: full-time, part-time and temporary employees and employees absent with pay.

Exclude: contract workers who are not part of your payroll.

number
B20024

General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*.

Statistics Canada will use information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia, and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut and Fisheries and Oceans Canada.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

Additional information

In cases where information is reported on an amalgamated basis and relates to operations in more than one province or territory, Statistics Canada may allocate a portion of the reported information to these provincial or territorial operations. The allocated information will be shared in accordance with the **Section 11** or **12** agreements of the *Statistics Act*, as described above.

In cases where there is a separate head office, Statistics Canada may adjust the reported revenues of that head office so that those revenues more fully reflect the value of the services the head office provides. In such cases, there will be a corresponding adjustment to the reported expenses of the units served. The adjusted information will be shared in accordance with the **Section 11** or **12** agreements of the *Statistics Act*, as described above.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.gc.ca

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