## Data Quality, Concepts and Methodology

The following information should be used to ensure a clear understanding of the basic concepts that define the data provided in this product, the underlying methodology of the survey, and key aspects of the data quality. This information will provide you with a better understanding of the strengths and limitations of the data, and how they can be effectively used and analyzed. The information may be of particular importance to you when making comparisons with data from other surveys or sources of information, and in drawing conclusions regarding change over time.

## Description of the data concepts

## Introduction

Beginning with the 1999 reference year, the Financial \& Taxation Statistics for Enterprises program has undergone numerous significant changes which affect both the comparability and the historical continuity of the published statistics. Changes in industrial classification, methodology, data sources and content have all been introduced.

Data are now collected and compiled on the basis of the North American Industrial Classification System ${ }^{1}$ (NAICS) for the entire incorporated business population as depicted on Statistics Canada's Business Register. Such a census of incorporated businesses is made possible by supplementing data collected through the Quarterly Survey of Financial Statements (QFS) and the survey of provincial or federal level government business enterprises, with administrative data available from Canada Customs \& Revenue Agency (CCRA). Consequently, the content of the financial and taxation statistics for enterprises has been affected in two ways. First, the taxation component of the historically published data is not available for reference year 1999; however, the taxation statistics are expected to be re-introduced and published with the 2002 publication for the reference years 2000, 2001 and 2002. Second, although the financial data are still presented in the basic format of a balance sheet and income statement, certain detail items have changed.

## Description \& use of the data

The data presented herein comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include: asset, liability and equity items encompassed in a balance sheet, revenue and expense items as reported on an income statement, and several common financial performance ratios.

These statistics are used in two broad ways. First, they provide a measure of financial position and performance of incorporated businesses by industry aggregations. They are used by a wide variety of economists and industry analysts in both the private and government sectors. Second, they are used as the benchmark for the quarterly estimates of corporate profits in the Canadian System of National Accounts.

## Coverage

The domestic economy consists of personal, business and government sectors. This publication covers incorporated enterprises of the financial and non-financial business sectors and business enterprises controlled by federal or provincial governments. In addition, non-profit enterprises considered to be part of the incorporated business sector are also included.

[^0]
## The statistical unit

For statistical purposes, Statistics Canada defines a hierarchical structure of units for each firm. The four standard statistical units that are used are listed from largest to smallest below:

* Enterprise
* Company
* Establishment
* Location

The statistical unit for this publication is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

## Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants (CICA). Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

## Financial classification and presentation

Because there is no widely accepted standard classification for financial items, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation for this publication has been condensed somewhat to allow for a generic presentation across industries.

## Industrial classification

Commencing with 1999, Financial \& Taxation Statistics for Enterprises are based on the North American Industry Classification System (NAICS) ${ }^{2}$. From 1988 to 1998, the Standard Industrial Classification for Companies and Enterprises (SIC-C 1980) was used.

NAICS is an activity-oriented industry classification that was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, academics and researchers, the business community and the public. NAICS was primarily designed to classify economic production performed at the establishment level; the activity that contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS code should be assigned to a statistical enterprise, the NAICS code is determined for each establishment belonging to the statistical enterprise. The NAICS code representing the largest value-added is then assigned to the statistical enterprise. NAICS (unlike the 1980 SIC-C) does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Whereas the 1980 SIC-C provided a classification code for integrated petroleum activities, under NAICS such an enterprise is classified to the individual NAICS code that relates to the activity that provides the most value-added. NAICS is a detailed, hierarchical classification with 920 individual 6 -digit industries. These are aggregated into 20 sectors of activity, such as mining, manufacturing, wholesale trade, retail trade and construction.

[^1]The annual Financial \& Taxation Statistics for Enterprises are available at three levels of industrial grouping of NAICS. The most aggregate level covers 23 industry groups, 17 of which are comprised of NAICS two-digit sectors while six are at a more disaggregated level. The second level of industry grouping, roughly analogous to the NAICS three-digit sub-sector level, covers the 57 industry grouping as presented in this publication. The most detailed aggregation covers 153 industry groupings and is available upon request. The industrial classification system is hierarchical in nature - the more detailed levels of data easily aggregated to the higher levels.

## Example of industry classification:

An automobile dealership that sells new cars would be assigned to the NAICS Industry Code 44111, "new car dealers". For purposes of this publication, this enterprise would appear in the following aggregations:

Level III (153 categories): Group 4411 "Automobile Dealers"
Level II ( 57 categories): Sub-sector 441 "Retail Motor Vehicles and Accessories"
Level I (23 categories): Sector 44-45 "Retail Trade"
Text Table 1 indicates the composition of the industry groups included in this publication.
Text Table 1: Industry Group Composition

| Industry No. | NAICS 57 Industry groupings | NAICS Canada 1997 Codes Included |
| :---: | :---: | :---: |
| 1 | Agriculture, forestry, fishing, hunting | 11 |
| 2 | Oil and gas extraction and coal mining | 211, 2121 |
| 3 | Mining (except oil, gas and coal) | 2122, 2123, 213 |
| 4 | Utilities | 22 |
| 5 | Construction | 23 |
| 6 | Food manufacturing | 311 |
| 7 | Beverage and tobacco product manufacturing | 312 |
| 8 | Clothing, textile, leather manufacturing | 313, 314, 315, 316 |
| 9 | Printing and related support activities | 323 |
| 10 | Petroleum and coal products manufacturing | 324 |
| 11 | Non-metallic mineral product manufacturing | 327 |
| 12 | Wood and paper manufacturing | 321, 322 |
| 13 | Chemicals, plastic, rubber manufacturing | 325, 326 |
| 14 | Primary metal manufacturing | 331 |
| 15 | Fabricated metal product manufacturing | 332 |
| 16 | Machinery manufacturing | 333 |
| 17 | Computer and electronic product manufacturing | 334 |
| 18 | Electrical equipment, appliance and component mfg | 335 |
| 19 | Motor vehicles and parts manufacturing | 3361, 3362, 3363 |
| 20 | Other transportation equipment manufacturing | 3364, 3365, 3366, 3369 |
| 21 | Furniture and related product manufacturing | 337 |
| 22 | Miscellaneous manufacturing | 339 |
| 23 | Petroleum product wholesaler-distributors | 412 |
| 24 | Motor vehicle and parts wholesaler-distributors | 415 |
| 25 | Building material and supplies wholesaler-distributors | 416 |
| 26 | Machinery, equipment and supplies wholesale-distributors | 417 |
| 27 | Wholesale food, beverage and tobacco | 411, 413 |
| 28 | Other wholesale | 414, 418, 419 |
| 29 | Motor vehicle and parts dealers | 441 |
| 30 | Building material and garden equipment and supplies dealers | 444 |
| 31 | Food and beverage stores | 445 |
| 32 | Clothing and clothing accessories stores | 448 |
| 33 | Furniture and home furnishing stores and electronic and appliance stores | 442, 443 |
| 34 | General merchandise stores | 452 |
| 35 | Transportation and warehousing | 481 to 488, 491 to 493 |
| 36 | Other retail | 446, 447, 451, 453, 454 |
| 37 | Telecommunications | 5133 |
| 38 | Publishing and broadcasting | 511, 512, 5131, 5132, 514 |


| 39 | Banking and other depository credit intermediation | 52211,52219 |
| :--- | :--- | :--- |
| 40 | Non-depository credit intermediation | 5222 |
| 41 | Credit unions | 52213,52232 |
| 42 | Direct life, health and medical insurance carriers | 52411 |
| 43 | Direct insurance (except life, health and medical) carriers | 52412 |
| 44 | Reinsurance carriers | 52413 |
| 45 | Agencies, brokerages and other insurance related activities | 5242 |
| 46 | Loan brokers and other financial Investment | $52231,52239,523$ |
| 47 | Real estate | 531 |
| 48 | Other rental companies | 532,533 |
| 49 | Computer systems design and related services | 5415 |
| 50 | Professional, scientific and technical services (except computer systems | $5411-5414,5416-5419$ |
|  | design) | 55 |
| 51 | Management of companies and enterprises | 56 |
| 52 | Administrative and support, waste management and remediation services | 61 |
| 53 | Educational services | 62 |
| 54 | Health care and social assistance | 71 |
| 55 | Arts, entertainment and recreation | 72 |
| 56 | Accommodation and food services | 81 |

## Statistical methodology

## Survey design

Three sources of data were combined to form a census of all units in the population of interest. These consisted of:

- Annualized data from the Quarterly Survey of Financial Statements (QFS) obtained from the Industrial Organization and Finance Division at Statistics Canada.
- A survey of provincial or federal level government business enterprises (GBE) that operated in the business sector, with data obtained from the Public Institutions Division at Statistics Canada.
- Administrative corporate taxation data in the form of the General Index of Financial Information (GIFI) obtained from the Tax Data Division at Statistics Canada.

The frame contains $1,201,388$ units included in our population of interest. The Quarterly Survey of Financial Statements (QFS) provided consolidated data for 4,087 of the larger enterprises. The survey of government business enterprises provided data for 125 enterprises. The remaining data was obtained through administrative corporate taxation data. Although the vast majority of data comes from the administrative source it is less significant in terms of their contribution to assets and operating revenues (see Text Table 2).

## Collection and processing

For reference years 1999 and 2000. data collected from the Quarterly Survey of Financial Statements were annualized and then combined with data from a supplementary annual questionnaire that was mailed to survey respondents. The supplementary annual questionnaire was designed to obtain additional detailed information on operating expenses not available from the QFS. Beginning for reference year 2001, the supplementary questions were added to the Quarterly Survey of Financial Statements and the supplementary annual questionnaire was eliminated.

Information from all three data sources was provided in different formats with different sets of variables. In order to merge the data it was necessary to transform all three data sources into a
common set of variables that contained a complete set of financial statement information. Certain details were omitted in the process due to the unavailability of data from all sources.

While QFS and GBE data were collected at the enterprise level, GIFI data were collected at the non-consolidated single legal entity level. Data for single legal entities belonging to a corporate family (multi-legals) are then rolled up to the enterprise level.

## Edit \& imputation

Several checks are performed on the data to verify internal consistency and identify extreme values. For the 1999 reference year, non-response of administrative corporate taxation units, imputation was performed using a "nearest neighbor" procedure (donor imputation) using available auxiliary information to substitute for the data from a company with similar characteristics. For non-response of administrative corporate taxation units beginning in reference year 2000, and QFS units, imputation was performed using historical information where available, otherwise donor imputation was used. When annual supplement data was not reported, a ratio imputation technique was used to impute missing detail.

Although imputation for total non-response was required for close to $37 \%$ of enterprises, the overall impact of imputation on operating revenues across all industries is less than 26\%. Text Table 3 indicates the effect of imputation on operating revenues broken down by industry grouping.

## Estimation

Since data is obtained from one of the three data sources for each enterprise in the population of interest, estimates are derived from the simple tabulation of data.

## Text Table 2: Contribution of Assets and Operating Revenue by Data Source, 2001

|  | Enterprises | Portion of Total <br> Assets | Portion of Total Operating <br> Revenues |
| :--- | :---: | :---: | :---: |
| Quarterly Survey of Financial Statements Data | 4,087 | $69 \%$ | $51 \%$ |
| Government Business Enterprises Data | 125 | $8 \%$ | $4 \%$ |
| Administrative Taxation Data | $1,197,176$ | $24 \%$ | $45 \%$ |
| Total | $1,201,388$ | $100 \%$ | $100 \%$ |

Text Table 3: Imputation Impact, 2001

| Industry No. | NAICS 57 Industry Groupings | Number of Enterprises | Operating Revenue (million \$) | Imputation Impact on Revenue |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Agriculture, Forestry, Fishing and Hunting | 53,150 | 36,280 | B |
| 2 | Oil and Gas Extraction and Coal Mining | 3,182 | 86,301 | C |
| 3 | Mining (except Oil, Gas and Coal) | 8,907 | 29,072 | B |
| 4 | Utilities | 1,024 | 99,406 | B |
| 5 | Construction | 143,208 | 130,581 | B |
| 6 | Food Manufacturing | 6,598 | 68,279 | B |
| 7 | Beverage and Tobacco Manufacturing | 712 | 13,100 | C |
| 8 | Clothing, Textile and Leather Manufacturing | 7,171 | 17,435 | B |
| 9 | Printing and Related Support Activities | 6,494 | 12,504 | B |
| 10 | Petroleum and Coal Products Manufacturing | 322 | 48,636 | B |
| 11 | Non-metallic Minerals | 2,378 | 14,350 | B |
| 12 | Wood and Paper Manufacturing | 5,489 | 71,921 | C |
| 13 | Chemicals, Plastic and Rubber Manufacturing | 5,406 | 81,149 | B |
| 14 | Primary Metals | 769 | 27,430 | B |
| 15 | Fabricated Metal Product Manufacturing | 9,970 | 29,967 | B |
| 16 | Machinery and Equipment | 6,841 | 26,235 | B |
| 17 | Computer and electronic product manufacturing | 3,258 | 37,965 | C |
| 18 | Electrical and Appliance Manufacturing | 1,504 | 14,195 | B |
| 19 | Motor Vehicles and Parts Manufacturing | 1,594 | 129,564 | A |
| 20 | Other Transportation Equipment Manufacturing | 1,366 | 22,391 | C |
| 21 | Furniture and related product manufacturing | 4,744 | 13,723 | B |
| 22 | Miscellaneous Manufacturing | 6,896 | 8,229 | B |
| 23 | Petroleum product wholesaler-distributors | 1,509 | 22,459 | D |
| 24 | Motor vehicle and parts wholesaler-distributors | 5,348 | 34,821 | B |
| 25 | Building materials and supplies wholesaler-distributors | 9,723 | 47,153 | B |
| 26 | Machinery, equipment and supplies wholesaler-distributors | 19,165 | 80,986 | C |
| 27 | Wholesale Food, Beverage and Tobacco | 9,318 | 70,873 | B |
| 28 | Other Wholesale | 35,783 | 105,017 | B |
| 29 | Motor vehicles and parts dealers | 14,554 | 83,223 | B |
| 30 | Building material and garden equipment and supplies dealers | 7,129 | 16,997 | B |
| 31 | Food and Beverage Stores | 19,386 | 80,969 | B |
| 32 | Clothing and Clothing Accessories Stores | 13,383 | 20,717 | B |
| 33 | Furniture and Home Furnishing Stores and Electronic and Appliance Stores | 16,185 | 22,133 | B |
| 34 | General Merchandise Stores Retail | 4,294 | 38,576 | A |
| 35 | Transportation and Warehousing | 52,070 | 98,826 | B |
| 36 | Other Retail | 46,624 | 55,591 | B |
| 37 | Telecommunications | 1,183 | 36,707 | A |
| 38 | Publishing and Broadcasting | 18,783 | 34,108 | C |
| 39 | Banking and Other Depository Credit Intermediation | 108 | 85,440 | B |
| 40 | Non-Depository Credit Intermediation | 8,792 | 18,617 | B |
| 41 | Credit Unions | .. | 11,970 | C |
| 42 | Direct Life, Health and Medical Insurance Carriers | .. | 39,056 | A |
| 43 | Direct Insurance (except Life, Health and Medical) Carriers | .. | 28,011 | A |
| 44 | Reinsurance Carriers | .. | 3,714 | D |
| 45 | Agencies, Brokerages and Other Insurance Related Activities | .. | 6,109 | B |
| 46 | Loan Brokers \& Other Financial Investment | 62,217 | 41,259 | C |
| 47 | Real Estate | 77,809 | 33,620 | C |
| 48 | Other Rental Companies | 13,503 | 18,806 | C |
| 49 | Computer Systems Design and Related Services | 36,702 | 21,148 | C |
| 50 | Professional, Scientific and Technical Services | 121,489 | 56,036 | C |
| 52 | Administrative and Support, Waste Management and Remediation Services | 53,826 | 48,812 | C |
| 53 | Education Services | 9,426 | 4,058 | C |
| 54 | Health Care and Social Assistance | 31,126 | 18,405 | B |
| 55 | Arts, Entertainment and Recreation | 20,309 | 22,986 | B |
| 56 | Accommodation and Food Services | 69,098 | 46,298 | C |
| 57 | Other Services (except Public Administration) | 65,000 | 30,823 | C |
|  | Total All Industries: | 1,133,833 | 2,403,123 | B |
| 51 | Management of Companies and Enterprises | 67,555 | 33,464 | B |
|  | Total All Industries Including Management of Companies and Enterprises: | 1,201,388 | 2,436,586 | B |


| A | $0-10 \%$ | Excellent |
| :--- | :--- | :--- |
| B | $10-33 \%$ | Very Good |
| C | $33-50 \%$ | Good |
| D | $50-60 \%$ | Acceptable |
| E | $60 \%+++$ | Unreliable |

The combined survey results were analyzed before publication. Generally, this entails a detailed review of the individual responses (especially for the largest enterprises), a review of general economic conditions and trends, and comparisons with other relevant sub-annual surveys.

Due to certain financial reporting constraints, data for enterprises in the insurance industry could not be obtained through the administrative data source. Data for the industry are therefore derived using QFS weighted estimates rather than a census.

## Data Accuracy

While considerable effort was made to ensure high standards throughout all collection and processing operations, the resulting estimates are inevitably subject to a certain degree of error. There are two categories of errors in statistical information - sampling errors and non-sampling errors. Non-sampling error is the only type that applies to this program, given that there was no sampling process used to produce these estimates ${ }^{3}$.

Non-sampling errors can arise from a variety of sources and are difficult to measure and their importance can differ according to the purpose to which the data are being put. Among nonsampling errors are gaps in the information provided by corporations in their tax returns and errors in processing, such as data capture.

## Comparability of Data and Related Sources

Estimates for 1998 were created under the same framework as 1999, however there are some material differences in how the data was collected and processed. The process continues to evolve in terms of improved quality and reduction of burden to respondents. The major differences between the two years in terms of coverage, processes and content are outlined in Text Table 4.

In 1998, data was collected via a separate annual questionnaire that was supplemented by QFS data. The questionnaire was sent only to 754 enterprises with multiple legal entities and revenues over 25 million dollars according to the Business Register at Statistics Canada. In 1999 and 2000, QFS data was annualized and used directly in combination with a smaller supplement questionnaire. In 2001 the annual supplement questions were incorporated within the QFS questionnaire, therefore the annual supplement was eliminated.

The first year for using GIFI administrative data was 1998; since then, the quality of the GIFI administrative data has improved.

There are no comparability issues for 1999 and 2000.

Text Table 4: Major differences of Coverage, Processing and Content between reference years 1998 and subsequent years

[^2]| Industries covered | Non-financial industries only | All industries |
| :---: | :---: | :---: |
| Period covered | Fiscal period ending in 1998 | Calendar year for QFS data source and fiscal period ending during the year for other data sources |
| Enterprises included | Those alive on December 31 ${ }^{\text {st }} 1998$ | Those alive for at least one day during the calendar year |
| Questionnaire | Annual Survey of Enterprises | Quarterly Survey of Financial Statements (annualized) with Annual Supplement* |
| Financial detail | 76 financial variables | 137 financial variables |

*The Annual Supplement was eliminated in 2001.

## Reference period

The objective of this annual series is to cover business activity within a calendar reference period. Data derived from the Quarterly Survey of Financial Statistics approximate the calendar period. The Government business enterprise data reflect fiscal periods which often are governed by the April to March fiscal year of governments. The administrative data used from CCRA is based on financial statements filed along with income tax returns by corporations for their fiscal year which ended in the calendar period. Thus the calendar period is estimated by industry aggregations which actually consist of a combination of both calendar and fiscal periods which may not coincide perfectly with the calendar period.

## Confidentiality

The confidentiality of the reported statistics is protected under the provisions of the Statistics Act. For this reason, statistics are released in aggregate form only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

## Limitations of the Data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. Put differently, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data.

The ability to use the data for analysis depends on the conceptual framework in which the data is being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such they do not agree with the concepts of the CSNA for example. If the GAAP concepts are appropriate for the application of the data then there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e. their cost at the time of acquisition). This means that comparisons over time and across industries may not be valid for balance sheet data or for ratios derived from the Balance Sheet.


[^0]:    ${ }^{1}$ The version of North American Industry Classification System used is NAICS Canada 1997

[^1]:    ${ }^{2}$ Estimates on NAICS basis are provided for non-financial industries for 1998

[^2]:    ${ }^{3}$ with the exception of the insurance industry

