



**GOVERNMENT LIQUOR AUTHORITY – REPORT OF OPERATIONS
For the Fiscal Year Ended March 31, 2017**

Liquor Control Board of: Name of province/territory

Name:

Title:

Liquor Control Board of: Name of province/territory

Please update above information if necessary.

Please complete questionnaire and return by November 30, 2017 to:

Statistics Canada
Electronic File Transfer Service
<http://www.statcan.gc.ca/ec-ce/eft-tef>

AUTHORITY

Collected under the authority of the *Statistics Act* , Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

CONFIDENTIALITY

Confidential when completed. Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act* . Statistics Canada will use the information from this survey for statistical purposes.

PURPOSE

Information from this survey will be used for statistical purposes on the operations of the provincial and territorial government liquor authorities, as inputs for the Canadian System of National Accounts and for the data submission to the Minister of Finance according to the *Federal-Provincial Fiscal Arrangements Act* .

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. Your information may also be used by Statistics Canada for other statistical and research purposes.

RECORD LINKAGE

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

FAX/E-MAIL TRANSMISSION DISCLOSURE

Statistics Canada advises you that there could be a risk of disclosure during the transmission of information by facsimile or e-mail. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act* .

INSTRUCTIONS

1. Report amounts in thousands of dollars and thousands of litres.
2. Net income in item 7 of section 2 should agree with net income as per your annual report.
3. If actual financial and non-financial data are not available, estimates may be used in this report. Indicate estimated data with "E".

FURTHER INFORMATION

Public Sector Statistics Division
Statistics Canada, Ottawa, Ontario, Canada
Telephone (613) 853-9298, Fax (613) 951-0661
<http://www.statcan.gc.ca>

Date:	Name of person completing this report:	Official Position:	Telephone:
			Email:

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SECTION 1 – RETAIL OUTLETS IN OPERATION AT YEAR END <i>(Please refer to retail outlet definitions provided on Page 5)</i>	(number)
1. Stores operated by liquor authority	
2. Agency liquor stores	
3. Other:	
(a) General merchandise and grocery stores	
(b) Off-site beer retail outlets	
(c) Off-site wine retail outlets	
(d) On-site breweries' retail outlets	
(e) On-site wineries' retail outlets	
(f) Ferment-on-premises	
(g) Other retailers	
Specify:	
Total number of retail outlets	

SECTION 2 – FINANCES	(thousands of dollars)
1. Sales of alcoholic beverages excluding GST/HST, other retail taxes, container value, and discounts	
(a) Total – Sales by liquor authority as shown in Section 3.1	
(b) Less: Discounts	
(c) Net sales [2.1.a minus 2.1.b]	
2. Container and bottle sales	
3. Cost of sales	
4. Net trading profit (2.1.c plus 2.2, minus 2.3)	
5. Other income (exclude amounts collected on behalf of others):	
(a) Licences and permits	
(b) Fines, penalties, and confiscations	
(c) Proceeds from sales of fixed assets included in net income	
(d) Interest income	
(e) Rental income	
(f) Other income	
Total – Other income	
6. Selling and administrative expenses:	
(a) Employee wages, salaries, and benefits	
(b) Policing and enforcement	
(c) Depreciation expense	
(d) Interest expense	
(e) Property taxes	
(f) Other expenses	
Total – Selling and administrative expenses	
7. Net income (should agree with the value declared in your annual report)	
[2.4 plus 2.5 (total), minus 2.6 (total)]	

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SECTION 3 – SALES WITHIN PROVINCE/TERRITORY BY TYPE OF BEVERAGE: (excluding GST/HST, other retail taxes and container value)

Please provide reasons for significant changes (if any) to reported data from the previous reporting period.

1. Sales by Liquor Authority

(Include only sales by stores operated by liquor authority and agency liquor stores [see Section 1.1 and Section 1.2])

(a) Spirits:

Alcohol
Brandy
Gin
Liqueurs
Rum
Whisky
Vodka
Other

Value		
Canadian	Imported	Total
(thousands of dollars)		

Volume		
Canadian	Imported	Total
(thousands of litres)		

Total – Spirits

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(b) Wines:

Sparkling (White, Rosé)
Non-Sparkling:
 Red
 White
 Rosé
 Fortified
Other

Total – Wines

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(c) Beers (excluding container value):

Light Beer (4% and under)
Regular Beer (4.1% to 5.5%)
Strong Beer (5.6% and over)

Total – Beers

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(d) Ciders, Coolers & Other Refreshment Beverages:

Ciders
Spirit Coolers
Wine Coolers
Beer Coolers
Other Refreshment Beverages

Total – Ciders, Coolers & Other Refreshment Beverages

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Total – Sales by Liquor Authority

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SECTION 3 – SALES WITHIN PROVINCE/TERRITORY BY TYPE OF BEVERAGE: (excluding GST/HST, other retail taxes and container value) – Continued

2. Sales by all Other Retail Outlets
(Sales not included in Section 3.1)

	Value			Volume		
	Canadian	Imported	Total	Canadian	Imported	Total
	(thousands of dollars)			(thousands of litres)		
(a) Total – Spirits						
(b) Wines:						
Sparkling (White, Rosé)						
Non-Sparkling:						
Red						
White						
Rosé						
Fortified						
Other						
Total – Wines						
(c) Beers (excluding container value):						
Light Beer (4% and under)						
Regular Beer (4.1% to 5.5%)						
Strong Beer (5.6% and over)						
Total – Beers						
(d) Ciders, Coolers & Other Refreshment Beverages:						
Ciders						
Spirit Coolers						
Wine Coolers						
Beer Coolers						
Other Refreshment Beverages (ORB)						
Total – Ciders, Coolers & Other Refreshment Beverages						
Total – Sales by All Other Retail Outlets						

3. Sales to licensed establishments (bars, restaurants, etc.) included in Section 3.1 and 3.2:

	Value	Volume
	(thousands of dollars)	(thousands of litres)
(a) Spirits		
(b) Wines		
(c) Beers		
(d) Ciders, Coolers & ORB		

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SECTION 4 – GLOSSARY	
Retail Outlets:	
Agency liquor stores	Privately-owned retail locations that are supplied by the provincial liquor authority for consumption off-premises; includes duty free outlets (sales reported in the financial statements of the liquor authority).
Ferment-on-premises	Do-it-yourself retail establishments where clients produce their own alcoholic beverages on-site.
General merchandise and grocery stores	Privately-owned retail locations that sell, among other goods, alcoholic beverages that are supplied by manufacturers and/or wholesalers.
Off-site beer retail outlets	Privately-owned retail locations that sell beer products supplied directly by the manufacturers.
Off-site wine retail outlets	Privately-owned retail locations that sell wine products supplied directly by the manufacturers.
On-site breweries’ retail outlets	Privately-owned retail locations that produce and sell beer products directly to customers on the same premises.
On-site wineries’ retail outlets	Privately-owned retail locations that produce and sell wine products directly to customers on the same premises.
Other retailers	Any other retail establishment that sells alcoholic beverages to the general public for consumption off-premises.
Stores operated by liquor authority	Retail locations that are wholly owned, operated, and supplied through the provincial/territorial liquor authority (sales reported in the financial statements of the liquor authority).
Alcoholic Beverages:	
Alcohol	Alcoholic beverages with 80% alcohol content and greater.
Beer	Alcoholic beverages brewed in whole or in part from malt, grain or any saccharine matter without any process of distillation, with an alcohol content greater than 0.5%.
Beer Coolers	Alcoholic beverages containing beer mixed with various fruit juices and/or other flavourings, with an alcohol content less than 15% and greater than 0.5%.
Canadian	Produced or blended with Canadian alcoholic beverages in Canada.
Cider	Alcoholic beverages made primarily from fermented apples.
Fortified	Includes wines to which distilled spirits have been added.
Imported	Imported in bottles, or in bulk for bottling by liquor authority.
Liqueurs	Alcoholic beverages containing distilled alcohol with fruits, flowers, spices, and/or other sweetening agents, with a minimum alcohol content of 15%.
Other Refreshment Beverages (ORB)	Other refreshment and pre-mixed beverages not elsewhere classified, with an alcohol content less than 15% and greater than 0.5%.
Other Spirits	Other spirits not elsewhere classified.
Other wines	Alcoholic beverages made primarily from other fermented fruits and/or botanical substances, excluding cider.
Spirits	Alcoholic beverages produced by distillation of a mixture produced from alcoholic fermentation.
Spirit Coolers	Alcoholic beverages containing distilled alcohol mixed with various fruit juices and/or other flavourings, with an alcohol content less than 15% and greater than 0.5%.
Wine	Alcoholic beverages made primarily from fermented grapes.
Wine Coolers	Alcoholic beverages containing wine mixed with various fruit juices and/or other flavourings, with an alcohol content less than 15% and greater than 0.5%.
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