## PLEASE READ CAREFULLY BEFORE COMPLETING THE QUESTIONNAIRE

## Purpose of this survey

This survey collects essential commodity data to supplement retail automotive statistics. The business community, trade associations, government and others use this information in aggregate form to assist in decision making, marketing efforts and to assess business conditions.

## Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada
Your answers are confidential.
Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or orgarı. ration, unless consent has been given by the respondent or as permitted by the Statistics Act. The confidentiality provisions of the Statistics Act are not affected by either the 'cc ss to Information Act or any other legislation. Therefore, for example, the Canada Revenue Agency cannot access identifiable survey records from Statistic nnaac
Information from this survey will be used for statistical purposes only and will be published in aggregate form only.

## Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys U . from au.....istrative sources

## Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electremb ansmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statis tics Act
Data-sharing agreements
To reduce respondent burden, Statistics Canada has entered into data-sharing agreer. ?nts wit. provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purpois. A list of the organizations with which Statistics Canada has data-sharing agreements with will be sent to you on an occasional basis.

## INQUIRIES

CORRESPONDENCE
If you require assistance in the completion of this questionnaire or have any questions regarding the survey, please call the nearest Statistics Canada Regional Office:

Si vous préférez recevoir ce questionnaire en français, veuillez téléphoner au numéro figurant au bas de cette page.
Confidential when completed.
Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.

Correct pre-printed information if necessary using the corresponding boxes provided below.

| Legal Name |  |
| :---: | :---: |
| Business Name |  |
| C / O |  |
| No. \& Street |  |
| City |  |
| Province | Postal code |

## REPORTING PERIOD

Please indicate the reporting period covered by
this questionnaire.
Please indicate the reporting period covered by
this questionnaire.

## INSTRUCTIONS

Please report sales, commissions and し "1er ceeipts for each commodity sold during the reporting period, either in dollars (\$) or as a percentage (\%) of Total Sales, Commissions \& Other Receir ts bu. 10 combination of both. If reporting in dollars, omit cents.
Exclude GST, HST, PST and 1 VQ .

- When precise figr res are nt =vailable, please provide your best estimates.

Sales, Commissions and ther Receipts
Report sales, commissions an, other receipts during the reporting period.
Include:

- Sales of all goods purchased for resale, net of returns and discounts (do not deduct the value of trade-ins)
- Commission revenue and fees earned from selling goods and services on account of others, such as selling lottery tickets, bus tickets, and phone cards (do not report the value of sales)
- Parts and labour revenue from repair and maintenance
- Revenue from rental and leasing of goods and equipment
- Revenue from services, including food services
- Sales of goods manufactured as a secondary activity
- Proprietor's withdrawals, at retail, of goods for personal use


## Exclude:

- Revenue from rental of real estate, placement fees, operating subsidies, grants, royalties and franchise fees
- Non-operating revenue such as interest and dividends


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| Report either in dollars (\$) or as a percentage (\%) of Total Sales, Commissions \& Other Receipts but not a combination of both. <br> Exclude GST, HST, PST and TVQ. <br> When precise figures are not available, please provide your best estimates. |  | Code | Please indicate: \$ OR \% <br> If reporting in dollars, omit cents |
| :---: | :---: | :---: | :---: |
| 1 | Food (excl. pet food, meals \& lunches) (sum of A1010 to A1090) | A1000 |  |
| 1.1 | Fresh meat \& poultry (incl. cooked, cured \& smoked meats) | A1010 |  |
| 1.2 | Fresh fish \& other seafood | A1020 |  |
| 1.3 | Fresh fruit \& vegetables | A1030 |  |
| 1.4 | Dairy products \& eggs (excl. ice cream) | A1040 |  |
| 1.5 | Bakery products (in-house \& commercial) | A1050 |  |
| 1.6 | Candy, confectionery \& snack foods | A1060 |  |
| 1.7 | Deli (excl. cheese), salad bars \& prepared foods for take-out | A1070 |  |
| 1.8 | Frozen foods (incl. frozen juice concentrates \& ice cream) | A1080 |  |
| 1.9 | All other foods (excl. pet food, meals \& lunches) | A1090 |  |
| 2 | Non-alcoholic beverages (sum of A2010 to A2020) | A2000 |  |
| 2.1 | Soft drinks | A2010 |  |
| 2.2 | Other non-alcoholic beverages (excl. soft drinks) | A2020 |  |
| 3 | Alcoholic beverages | A3000 |  |
| 4 | Supplies for making wine and beer | X0,100 |  |
| 5 | Meals \& lunches | 350, |  |
| 6 | Pet food, supplies \& accessories | X0200 |  |
| 7 | Tobacco products \& supplies | X0300 |  |
| 8 | Housewares (non-electric) \& household supplies (excl. personal care products) (sum of G1010 to G1030) | G1000 |  |
| 8.1 | Tableware (excl. linens), kitchenware, cookware \& bakeware | G1010 |  |
| 8.2 | Household cleaning supplies, chemicals \& paper products (incl. foil \& ple - tic \%raps) | G1020 |  |
| 8.3 | Other household supplies (brooms, mops, laundry baskets, ironing 上 ards, wht bulbs, flashlights, smoke detectors, etc.) | G1030 |  |
| 9 | Personal care, health \& beauty products (non-electric) (sum of [1-110 and B1020) | B1000 |  |
| 9.1 | Cosmetics \& fragrances | B1010 |  |
| 9.2 | Other toiletries/personal care products (excl. electricainnliancız, eyewear, cosmetics \& fragrances) | B1020 |  |
| 10 | Prescription eyewear | B2010 |  |
| 11 | Non-prescription eyewear | B2020 |  |
| 12 | Home health care "sick room" equipm $n$ nt \& nolies (hearing aids, walkers, crutches, wheel chairs, artificial limbs, etc.) (excl ext rise equipment) | B3000 |  |
| 13 | Drugs (prescription \& OTC), vitamins \& oth,\% health supplements (sum of B4010 and B4020) | B4000 |  |
| 13.1 | Prescription drugs | B4010 |  |
| 13.2 | Over-the-counter drucs, l amins, nerbal remedies \& other health supplements | B4020 |  |
| 14 | Furniture (indoor), r=*seı. ᄀld appliances \& electronics (incl. cameras) (sum of H1000, H2 $00 \mathrm{ar}_{1}^{\prime} \mathrm{H}_{3} \mathrm{j} 00$ ) | H0000 |  |
| 14.1 | Furniture (e.cl. pc. io \& awn furniture) (sum of H1010 to H1030) | H1000 |  |
| 14.1.1 | Mattresses ' foundations (excl. nursery) | H1010 |  |
| 14.1.2 | Nursery furniture \& equipment (incl. mattresses, carriages \& strollers) | H1020 |  |
| 14.1.3 | All other indoor furniture (incl. home office) | H1030 |  |
| 14.2 | Household appliances (sum of H2010 and H2020) | H2000 |  |
| 14.2.1 | Major appliances | H2010 |  |
| 14.2.2 | Small electrical appliances (incl. personal care electrical appliances) | H2020 |  |
| 14.3 | Home electronics, computers \& cameras (incl. telephones) (sum of H3010 to H3050) | H3000 |  |
| 14.3.1 | Televisions \& audio/video equipment (excl. still and digital cameras) | H3010 |  |
| 14.3.2 | Cameras (still and digital) \& related photographic equipment \& supplies | H3020 |  |
| 14.3.3 | Computers, components \& related equipment | H3030 |  |
| 14.3.4 | Computer software for business \& entertainment (excl. electronic games) | H3040 |  |
| 14.3.5 | Telephones \& home office electronics | H3050 |  |
| 15 | Home furnishings (excl. furniture, appliances \& electronics) (sum of G2010 to G2040) | G2000 |  |
| 15.1 | Floor coverings (incl. wood flooring) \& tiles (floor, wall \& counter) | G2010 |  |
| 15.2 | Draperies \& other window treatments (incl. furniture coverings) | G2020 |  |
| 15.3 | Bedding, linens \& bathroom accessories (incl. electric blankets) | G2030 |  |
| 15.4 | Artwork \& other home decorating products (paintings, prints, lamps, clocks, statuettes, fireplace accessories, silk flowers, Christmas decor, etc.) | G2040 |  |


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| :---: | :---: | :---: | :---: |
| 16 | Giftware, novelties \& souvenirs | X0400 |  |
| 17 | Luggage \& leather goods (excl. purses \& wallets; incl. duffel bags, briefcases, knapsacks \& portfolios) | D1000 |  |
| 18 | Jewellery \& watches (excl. clocks) | D2000 |  |
| 19 | Clothing \& accessories (sum of C1000, C2000, C3000, C4000, C5000 and C6000) | c0000 |  |
| 19.1 | Women's clothing \& accessories (excl. specialized sports clothing) (sum of C1010 to C1070) | C1000 |  |
| 19.1.1 | Women's outerwear (incl. fur \& ski clothing) | C1010 |  |
| 19.1.2 | Women's dresses \& suits | C1020 |  |
| 19.1.3 | Women's skirts, pants, blouses, sweaters \& other tops \& bottoms | C1030 |  |
| 19.1.4 | Women's hosiery | C1040 |  |
| 19.1.5 | Women's lingerie, sleepwear \& intimates | C1050 |  |
| 19.1.6 | Other women's clothing (incl. wedding gowns, bathing suits, occupational uniforms \& aerobic wear) | C1060 |  |
| 19.1.7 | Women's accessories (hats, gloves, scarves, purses, wallets, belts, umbrellas, etc.) | C1070 |  |
| 19.2 | Men's clothing \& accessories (excl. specialized sports clothing) (sum of C2010 to C2060) | C2000 |  |
| 19.2.1 | Men's outerwear (incl. fur \& ski clothing) | C2010 |  |
| 19.2.2 | Men's suits, sport jackets \& blazers | C2020 |  |
| 19.2.3 | Men's pants, shirts, sweaters \& other tops \& bottoms | -20.0 |  |
| 19.2.4 | Men's underwear, sleepwear \& hosiery | Czu 40 |  |
| 19.2.5 | Other men's clothing (incl. bathing suits, occupational uniforms \& aerobic wear) | C2050 |  |
| 19.2.6 | Men's accessories (hats, gloves, scarves, ties, wallets, belts, umbrellas, etc.) | C2060 |  |
| 19.3 | Girls' clothing \& accessories | C3000 |  |
| 19.4 | Boys' clothing \& accessories | C4000 |  |
| 19.5 | Infants' \& children's clothing \& accessories | C5000 |  |
| 19.6 | Unisex clothing | C6000 |  |
| 20 | Footwear (sum of D3010 and D3020) | D3000 |  |
| 20.1 | Athletic footwear (excl. ski boots, skates \& cleated spuio fontw, ar) | D3010 |  |
| 20.2 | Non-athletic footwear (sum of D3021 to D3023) | D3020 |  |
| 20.2.1 | Women's \& girls' footwear | D3021 |  |
| 20.2.2 | Men's \& boys' footwear | D3022 |  |
| 20.2.3 | Infants' \& children's footwear | D3023 |  |
| 21 | Recreational vehicles (sum of $\cdot^{\prime} 010$ to R1030) | R1000 |  |
| 21.1 | Motor homes, travel trailio \& truck. campers (incl. converted vans) | R1010 |  |
| 21.2 | Motorcycles \& scsui-rs, ncl. all-terrain vehicles, mopeds \& motorbikes) | R1020 |  |
| 21.3 | Boats \& other re reatio, al vehicles \& accessories (boats \& motors, aircraft, snowmobiles, dut. buqgies, golf carts, personal watercraft, etc.) | R1030 |  |
| 22 | Sporting gooa. Sincl. specialized clothing, bicycles \& exercise equipment) (sum of L1010 to L ${ }^{1070 \text { ) }}$ | L1000 |  |
| 22.1 | Bicycles, biking equipment \& accessories (excl. tricycles) | L1010 |  |
| 22.2 | Hunting, fishing \& camping equipment \& supplies (firearms, ammunition, tents, sleeping bags, etc.) (excl. tent trailers) | L1020 |  |
| 22.3 | Hockey, baseball, football, soccer, volleyball \& basketball equipment \& supplies (incl. hockey skates, related cleated footwear \& team uniforms) | L1030 |  |
| 22.4 | Ski equipment \& accessories, alpine \& cross country (incl. snowboards \& ski boots) | L1040 |  |
| 22.5 | Golf equipment \& accessories (excl. clothing) (incl. golf shoes \& gloves) | L1050 |  |
| 22.6 | Exercise \& fitness equipment | L1060 |  |
| 22.7 | All other sporting goods (figure skates, in-line skates, sail boards, tennis equipment, saddlery, binoculars, etc.) | L1070 |  |
| 23 | Toys, games \& hobby supplies (incl. tricycles \& electronic games) | L2000 |  |
| 24 | Fabrics, yarns, sewing supplies \& notions (sauf machines à coudre) | L3000 |  |
| 25 | Craft \& artists' supplies | L4000 |  |
| 26 | Musical instruments, accessories \& supplies (incl. sheet music) | L5000 |  |
| 27 | Pre-recorded CDs, DVDs, video \& audio tapes (excl. rental) | L6000 |  |
| 28 | Books, newspapers \& other periodicals (sum of L7010 and L7020) | L7000 |  |
| 28.1 | Books, hard cover \& paperback | L7010 |  |
| 28.2 | Newspapers, magazines \& other periodicals | L7020 |  |
| 29 | Stationery, office supplies, cards, gift wrap \& party supplies (excl. artists' supplies) | X0500 |  |


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| :---: | :---: | :---: | :---: |
|  |  | \$ OR \% <br> If reporting in dollars, omit cents |
| 30 | Hardware \& home renovation products (sum of K1010 to K1060) |  | K1000 |  |
| 30.1 | Plumbing, heating, cooling \& electrical equipment \& supplies | K1010 |  |
| 30.2 | Paint, wallpaper \& related supplies | K1020 |  |
| 30.3 | Tools, hand \& power \& accessories (excl. garden tools) | K1030 |  |
| 30.4 | Hardware (nails, fasteners, door knobs, hinges, etc.) | K1040 |  |
| 30.5 | Lumber \& other building materials (excl. wood flooring \& tiles) | K1050 |  |
| 30.6 | Other hardware \& building products (flagpoles, mailboxes, garage door openers,etc.) | K1060 |  |
| 31 | Lawn \& garden products, equipment \& plants (sum of P1010 to P1030) | P1000 |  |
| 31.1 | Lawn/garden/patio furniture | P1010 |  |
| 31.2 | Outdoor power equipment \& accessories (lawn tractors, lawn mowers, snowblowers, etc.) | P1020 |  |
| 31.3 | Lawn \& garden related products \& nursery stock (sum of P1031 and P1032) | P1030 |  |
| 31.3.1 | Nursery stock \& supplies (plants, seeds, bulbs, sod, earth, fertilizers, etc.) | P1031 |  |
| 31.3.2 | Other lawn \& garden related products (garden tools, hoses, wheel barrows, etc.) (also incl. pools, playground centers \& BBQ's) | P1032 |  |
| 32 | Cut flowers, indoor potted plants \& related floral supplies | X0600 |  |
| 33 | New automotive vehicles (sum of V1010 to V1030) | V1000 |  |
| 33.1 | New cars | V 010 |  |
| 33.2 | New light trucks, vans, mini-vans \& sport utility vehicles | , 10's |  |
| 33.3 | New medium/heavy trucks \& buses | V1030 |  |
| 34 | Used automotive vehicles (sum of V2010 to V2030) | V2000 |  |
| 34.1 | Used cars | V2010 |  |
| 34.2 | Used light trucks, vans, mini-vans \& sport utility vehicles | V2020 |  |
| 34.3 | Used medium/heavy trucks \& buses | V2030 |  |
| 35 | Automotive parts \& accessories (new, used \& rebuit) (sum of V3010 nd Vss ? 0 ) | V3000 |  |
| 35.1 | Tires | V3010 |  |
| 35.2 | Other automotive parts \& accessories (excl. tires) | V3020 |  |
| 36 | Automotive fuels, oils \& additives (sum of U1010 and \| 11020 ) | U1000 |  |
| 36.1 | Automotive fuels | U1010 |  |
| 36.2 | Automotive oils \& additives (incl. windshield \%henel quids \& antifreeze) | U1020 |  |
| 37 | Pets | X0700 |  |
| 38 | Collectors' items (coins, stamps, cards, a c 'ggraphs, etc.) | X0800 |  |
| 39 | Manufactured mobile homes (nsw u-...i) 7 | X0900 |  |
| 40 | Monuments \& tombstones | X1000 |  |
| 41 | Farm equipment (new \& 156 J) \& farm-related products \& supplies | X1100 |  |
| 42 | Professional \& scie.tio in truments \& equipment (microscopes, surve y equi, ment, telescopes, etc.) | X1200 |  |
| 43 | Used/second-riand. ercr.andise \& antiques | X1300 |  |
| 44 | Household fuels | X1400 |  |
| 45 | Labour receipts from automotive repairs, maintenance \& service | V4000 |  |
| 46 | Receipts from automotive rental | V5000 |  |
| 47 | Receipts/commissions from non-automotive repairs, service, rental \& leasing (sum of S1000 to S4000) | S0000 |  |
| 47.1 | Receipts from rental of CDs, DVDs, video \& audio tapes \& video games | S1000 |  |
| 47.2 | Other rental \& leasing receipts/commissions | S2000 |  |
| 47.3 | Repair receipts/commissions | S3000 |  |
| 47.4 | Receipts/commissions from the provision of a service | S4000 |  |
| 48 | Other (include any commodities not elsewhere classified and specify in the space provided) | Y0000 |  |
| Please specify: |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |  |
|  | TOTAL SALES, COMMISSIONS, AND OTHER RECEIPTS | z0000 |  |
|  | If you have reported in percentage (i.e. Z0000 equals $100 \%$ ), please report the value (\$) of your Total Sales, Commissions and Other Receipts | Z9999 |  |
| THANK YOU FOR COMPLETING THIS QUESTIONNAIRE. PLEASE RETAIN A COPY FOR YOUR RECORDS. |  |  |  |

