

2015 Annual Survey of Manufacturing Industries

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921

Please verify the business or organization name, contact person and address for this questionnaire and correct where needed.

Legal name

Operating name

First name

Last name

Title

Address (number and street)

City

Province, territory or state Postal code or ZIP code

Country

Business or organization and contact information

Email address <input type="text"/>	Telephone number (including area code) <input type="text"/>	Extension number <input type="text"/>
Preferred language of communication	Fax number (including area code) <input type="text"/>	
<input type="radio"/> English		<input type="radio"/> French

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. Your information may also be used by Statistics Canada for other statistical and research purposes. Please access www.statcan.gc.ca/survey-enquete/index-eng.htm for more information on this survey.

Security of emails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*. **Note:** Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please return the questionnaire within 21 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

If you are unable to complete within 21 days **OR** if you need help, call us at **1-800-858-7921**.

Statistics Canada
 Operations and Integration Division
 150 Tunney's Pasture Driveway
 Ottawa, Ontario K1A 0T6
Visit our website, www.statcan.gc.ca

Business status

1. Is this business or organization currently in operation?

B00309

- Yes ► **Go to next section**
- No, seasonal operations ► **Go to question 2**
- No, ceased all operations ► **Go to question 4**
- No, sold all operations ► **Go to question 6**
- No, amalgamated with (an) other business(es) ► **Go to question 8**
- No, temporarily inactive but will re-open ► **Go to question 11**
- No, no longer operating due to other reason(s) ► **Go to question 14**

2. When did this business or organization close for the season?

YYYY MM DD

B00217

Date

--	--	--	--	--	--	--	--	--	--

3. When does this business or organization expect to resume operations?

YYYY MM DD

B00218

Date

--	--	--	--	--	--	--	--	--	--

► **Go to next section**

4. When did this business or organization cease all operations?

YYYY MM DD

B00211

Date

--	--	--	--	--	--	--	--	--	--

5. Why did this business or organization cease all operations?

B00311

- Bankruptcy
- Liquidation
- Dissolution
- Other reason — please specify:

B00312

--	--	--	--	--	--	--	--	--	--

► **Go to next section**

6. When was this business or organization sold?

YYYY MM DD

B00212

Date

--	--	--	--	--	--	--	--	--	--

7. What is the legal name of the buyer?

B00406

▶ Go to next section

8. When did this business or organization amalgamate?

YYYY MM DD

B00213

Date

9. What is the legal name of the resulting or continuing business or organization?

B00407

10. What is (are) the legal name(s) of the other amalgamated business(es) or organization(s)?

B00408

▶ Go to next section

11. When did this business or organization become temporarily inactive?

YYYY MM DD

B00214

Date

12. When does this business or organization expect to resume operations?

YYYY MM DD

B00215

Date

13. Why is this business or organization temporarily inactive?

B00313

▶ Go to next section

14. When did this business or organization cease operations?

YYYY MM DD

B00216

Date

15. Why did this business or organization cease operations?

B00314

▶ Go to next section

Reporting instructions

1. Please print in ink.
2. Report all dollar amounts in **thousands of Canadian dollars**.
3. Do not include sales tax.
4. Percentages should be rounded to whole numbers.
5. Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.
6. When precise figures are not available, please provide your best estimates.

Business activity

1. Statistics Canada uses the **North American Industrial Classification System** to classify the activities of each business or organization. According to our records, this business or organization's **main activity** is classified as:

Is this the **main activity** of this business or organization?

B05002

- Yes, this is the **main activity** of this business or organization. ► **Go to question 1c**
- No, this is **not the main activity** of this business or organization. ► **Go to question 1a**

- a. Was this business or organization's main activity, which typically generates the most revenue, **ever** classified as described above?

B05111

Yes ► **When did the main activity change?** ►

Date :

YYYY MM DD

B00219

--	--	--	--	--	--	--	--	--	--

No ► **Go to question 1b**

- b. Please provide a **brief but precise description** of this business or organization's **main activity** (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").

B05003

- c. Approximately what **percentage of this business or organization's revenue** is generated by this **main activity**?

B05004

Estimates are acceptable. %

--	--	--	--

Are there any other activities that **contribute significantly** (at least 10%) to this **business or organization's revenue**?

B05024

Yes ► **Go to question 1d**

No ► **Go to next page**

- d. Please provide a **brief but precise description** of this business or organization's **secondary activity**. (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").

B05005

- e. Approximately what **percentage of this business or organization's revenue** is generated by this **secondary activity**?

B05006

Estimates are acceptable. %

--	--	--	--

Reporting period information

1. For this survey, please report information for this business or organization most recent **12 month fiscal period**.

Note: For this survey, the **End date** should fall between April 1, 2015 and March 31, 2016.

Start date B00205 YYYY MM DD End date B00206 YYYY MM DD

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301_r1

seasonal operations

B00301_r2

new business

B00301_r3

change of ownership

B00301_r4

change of fiscal year

B00301_r5

ceased operations

B00301_r6

temporarily inactive

B00301_r7

other reason — please specify:

B00301_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302_t1

strike or lockout

B00302_t2

exchange rate impact

B00302_t3

price changes in goods or services sold

B00302_t4

contracting out

B00302_t5

organizational change

B00302_t6

price changes in labour or raw materials

B00302_t7

natural disaster

B00302_t8

recession

B00302_t9

change in product line

B00302_t10

sold business units

B00302_t11

expansion

B00302_t12

new/lost contract

B00302_t13

plant closures

B00302_t14

acquisition of business units

B00302_t15

other change or event — please specify:

B00302_t16

B00302_t17

no change or event

Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts in **thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

		CAN\$ '000
1.	Sales of goods and services Exclude: shipping charges, discounts, sales allowances, returned sales, sales taxes and excise duties and taxes	F43008 \$ <input type="text"/> ,000
2.	Rental and leasing	F45801 \$ <input type="text"/> ,000
3.	Commissions	F45701 \$ <input type="text"/> ,000
4.	Subsidies Include: grants, donations and fundraising	F47101 \$ <input type="text"/> ,000
5.	Royalties, rights, licensing and franchise fees	F47201 \$ <input type="text"/> ,000
6.	Dividends	F51101 \$ <input type="text"/> ,000
7.	Interest	F51201 \$ <input type="text"/> ,000
8.	Other revenue — please specify: F51302 <input type="text"/>	F51301 \$ <input type="text"/> ,000
9.	Total revenue (sum of questions 1 to 8)	F40000 \$ <input type="text"/> ,000

DO NOT USE TO REPORT

E-Commerce

1. For this reporting period, what was this business's total revenue?
Please report all amounts in **thousands of Canadian dollars**.

Include: sales of goods and services; rental, leasing and property management; commissions; subsidies, grants, donations, fundraising and sponsorships; royalties; rights; licensing and franchise fees; dividends, interest and other revenue.

CAN\$ '000
F4000PF1

€\$,000

2. Did this business have any e-commerce revenue in this reporting period?

E-commerce revenue: sale of goods and services conducted over the Internet with or without online payment.

Include: all revenue for which an order is received and the commitment to purchase is made via the Internet, although payment can be made by other means, such as orders made on Web pages, an extranet, mobile devices or Electronic Data Interchange (EDI).

Exclude: orders made by telephone, facsimile or email.

B05163

1 Yes → Go to question 3

3 No → Go to question 6

3. What was the total e-commerce revenue in this reporting period?

If precise figures are not available, please provide your best estimate.

CAN\$ '000
F43459

€\$,000

4. During this reporting period, did this business make sales over the Internet through any of the following methods?
Select all that apply.

a. Via a mobile app

B05164_m1

b. Via your company website

B05164_m2

c. Via a third-party website

B05164_m3

d. Via Electronic Data Interchange (EDI)

B05164_m4

e. Other methods — please specify:

B05164_m5

B05164_m6

5. Does this business have any full-time staff dedicated solely to activities related to e-commerce?

B20052

1 Yes

3 No

6. If you answered No at question 2, please identify the reasons why this business did not make sales over the Internet:
Select all that apply.

a. Goods and services do not lend themselves to online sales

B05165_r1

b. Prefer to maintain current business model

B05165_r2

c. Lack of skilled workers to implement and maintain e-commerce infrastructure

B05165_r3

d. Cost of development is too high

B05165_r4

e. Security concerns

B05165_r5

f. Other reasons — please specify:

B05165_r6

B05165_r7

Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts in **thousands of Canadian dollars**.

What were this business's expenses for the following items?

- CAN\$ '000**
1. Purchases
Include: raw materials, goods purchased for resale and non-returnable containers
Exclude: change in inventories \$,000
F61306
2. Employment costs and expenses
 (for all employees who were issued a T4)
- a. salaries, wages and commissions \$,000
F61501
- b. employee benefits
 (see reporting guide for the list of inclusions and exclusions) \$,000
F61502
3. Subcontracts
Exclude: research and development fees \$,000
F62503

Please provide a percentage breakdown of the amount reported at question 3:

Percentage

- a. from Canadian sources %
F62503_sr1
- b. from sources in other countries %
F62503_sr2

- CAN\$ '000**
4. Research and development fees
Exclude: in-house research and development fees \$,000
F62504
5. Professional and business fees
 (e.g., legal, accounting, consulting and scientific service fees) \$,000
F62601
6. Energy and water expenses
 (e.g., electricity, gas, water, oil, diesel, propane, fuel wood and sewage) \$,000
F61801
7. Office and computer related expenses
 (e.g., office supplies, postage and computer upgrades) \$,000
F62505
8. Telephone, Internet and other telecommunication \$,000
F61802
9. Business taxes, licenses and permits
 (e.g., business tax, license fees and property taxes) \$,000
F61901
10. Royalties, franchise fees and memberships
Exclude: Crown royalties \$,000
F62001
11. Crown charges
 (for logging, mining and energy industries only) \$,000
F62506

CAN\$ '000

12. Rental and leasing Include: land, buildings, equipment and vehicles	F62101 \$ [] ,000
13. Repair and maintenance Include: buildings, equipment and vehicles	F62201 \$ [] ,000
14. Amortization and depreciation	F61601 \$ [] ,000
15. Insurance	F62301 \$ [] ,000
16. Advertising, marketing, promotion, meals and entertainment	F62507 \$ [] ,000
17. Travel, meetings and conventions	F62508 \$ [] ,000
18. Financial service fees (e.g., bank charges and transaction fees)	F62401 \$ [] ,000
19. Interest expense	F69101 \$ [] ,000
20. Bad debt, loan losses, donations, political contributions and inventory writedown	F62509 \$ [] ,000
21. All other cost and expenses — please specify: Include: intracompany expenses	F62511 \$ [] ,000
F62512 []	
22. Total expenses (sum of questions 1 to 21)	F60000 \$ [] ,000

INFORMATION COPY DO NOT USE TO REPORT

Industry characteristics

Sales

Is this business a cost center?

(A cost center is a subdivision of an organization with which costs are identified for purposes of managerial control.)

B05026_b

Yes **No**

The next questions are about the value of goods produced.

Are the goods valued at:

F43001_y

Final selling price Transfer price

Other basis of value — please specify:

F43001_y4

What were this business's sales for the following items?

Report the sales net of shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes.

Please report all amounts in **thousands of Canadian dollars**.

CANS '000

- | | |
|---|--|
| 1. Sales of goods manufactured
(a detailed breakdown by product will be requested in a subsequent section) | F43002
\$ <input type="text"/> ,000 |
| 2. Sales of goods purchased for resale, as is | F43003
\$ <input type="text"/> ,000 |
| 3. Revenue from repair work
Include: only repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company | F45901
\$ <input type="text"/> ,000 |
| 4. Revenue from manufacturing service fees and/or custom work
Include: only service revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company. | F45001
\$ <input type="text"/> ,000 |

Please provide a percentage breakdown of the amount reported at question 4:

Percentage

F45001_sr1

%

F45001_sr2

%

5. Other sales — please specify:

F43175

F43005

\$,000

6. **Total sales of goods and services**

(sum of questions 1 to 5)

F43000

\$,000

Expenses

What were this business's expenses for the following items?
Please report all amounts in **thousands of Canadian dollars**.

	CAN\$ '000	
7. Purchases of raw materials and components (a detailed product breakdown will be requested in a subsequent section)	F61301	\$ [] ,000
8. Purchases of non-returnable containers and other shipping and packaging materials	F61302	\$ [] ,000
9. Purchases of goods for resale, as is	F61303	\$ [] ,000
10. Vehicle fuel expense Include: fuel used to operate any type of vehicle such as sales representatives' cars, delivery trucks, and lift trucks. Exclude: any fuel purchased for power/heat generation	F61701	\$ [] ,000

Salaries, wages and commissions

During the reporting period

	CAN\$ '000		Number	
	Direct labour (manufacturing or logging)	Indirect labour (administrative and selling/operating)	Number	Number
11. During the reporting period, what were this business's expenses for salaries, wages and commissions ?	F61503	\$ [] ,000	F61504	\$ [] ,000
12. During the reporting period, what was the average number of people employed ?	B20061	[]	B20062	[]

Inventories

What was the value of this business's inventory at the beginning and
the end of the reporting period?
Please report all amounts in **thousands of Canadian dollars**.

	Opening CAN\$ '000		Closing CAN\$ '000	
13. Raw materials and components Include: non-returnable containers and other shipping and packaging materials	F61201	\$ [] ,000	F61401	\$ [] ,000
14. Goods and work in process	F61202	\$ [] ,000	F61402	\$ [] ,000
15. Finished goods manufactured	F61203	\$ [] ,000	F61403	\$ [] ,000
16. Goods purchased for resale, as is	F61204	\$ [] ,000	F61404	\$ [] ,000
17. Other inventories — please specify: F62501	F61205	\$ [] ,000	F61405	\$ [] ,000
18. Total inventories (sum of questions 13 to 17)	F61200	\$ [] ,000	F61400	\$ [] ,000

Sales by consumer location

Please provide the percentage breakdown of this business's sales by consumer location
 Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, the following are acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

	Percentage
1. Newfoundland and Labrador	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
2. Prince Edward Island	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
3. Nova Scotia	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
4. New Brunswick	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
5. Quebec	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
6. Ontario	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
7. Manitoba	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
8. Saskatchewan	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
9. Alberta	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
10. British Columbia	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
11. Yukon	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
12. Northwest Territories	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
13. Nunavut	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
14. United States	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
15. All other countries	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
100%	

INFORMATION COPY
DO NOT USE TO REPORT

Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the **Industry characteristics** section.

Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Product description			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this product sold this reporting period?			
B40232_p <input type="radio"/> Yes →	Quantity sold B40004_p <input type="text"/>	Unit of measure <input type="text"/>	Value of sales CAN\$ '000 F43006_p \$ <input type="text"/> ,000
<input type="radio"/> No			

Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the **Industry characteristics** section.

Product description			
<input type="checkbox"/>			Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Product description			
<input type="checkbox"/>			Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Product description			
<input type="checkbox"/>			Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Product description			
<input type="checkbox"/>			Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the **Industry characteristics** section.

Product description

Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Product description

Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Product description

Product code

Was this product sold this reporting period?

B40232_p

Yes →

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

No

Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the **Industry characteristics** section.

Product description

<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	---------------------	----------------------

Was this product sold this reporting period?

B40232_p

- Yes** →
 No

Quantity sold

B40004_p

Unit of measure

**Value of sales
CAN\$ '000**

F43006_p

\$,000

Product description

<input type="checkbox"/>	<input type="text"/>	Product code	<input type="text"/>
--------------------------	----------------------	---------------------	----------------------

Was this product sold this reporting period?

B40232_p

- Yes** →
 No

Quantity sold

B40004_p

Unit of measure

**Value of sales
CAN\$ '000**

F43006_p

\$,000

INFORMATION COPY
DO NOT USE TO REPORT

Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in **thousands of Canadian dollars**. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the **Industry characteristics** section.

Product description

Product code

Was this product sold this reporting period?

B40232_p

Yes →

No

Quantity sold

B40004_p

Unit of measure

Value of sales
CAN\$ '000

F43006_p

\$ _____,000

INFORMATION COPY
DO NOT USE TO REPORT

2. All other products of own manufacture sold — please specify below:

Value of sales
CAN\$ '000

a)	B40005_lst_1	<input type="text"/>	F43005_p_1	<input type="text"/>	,000
b)	B40005_lst_2	<input type="text"/>	F43005_p_2	<input type="text"/>	,000
c)	B40005_lst_3	<input type="text"/>	F43005_p_3	<input type="text"/>	,000
d)	B40005_lst_4	<input type="text"/>	F43005_p_4	<input type="text"/>	,000

3. Total sales of goods manufactured and logging

F43007	<input type="text"/>	,000
--------	----------------------	------

4. If the amount at line 3, above, includes shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes, please report that amount here.

F62502	<input type="text"/>	,000
--------	----------------------	------

5. Total sales of goods manufactured and logging (line 3 minus 4).

Note: This amount should equal question 1 in the **Industry characteristics** section.

F43010	<input type="text"/>	,000
--------	----------------------	------

INFORMATION COPY
DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
<input type="text"/>	<input type="text"/>		
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes → <input type="radio"/> No	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000

DO NOT USE TO REPORT INFORMATION COPY

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			
Description of raw material or component			
<input type="text"/>	<input type="text"/>		
			Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
B40235_p <input type="radio"/> Yes →	Quantity purchased B40009_p <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 F61304_p \$ <input type="text"/> ,000
<input type="radio"/> No			

INFORMATION COPY
 DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the **Industry characteristics** section.

Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small> <input checked="" type="radio"/> Yes →	Quantity purchased <small>B40009_p</small> <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 <small>F61304_p</small> \$ <input type="text"/> ,000
<input type="radio"/> No			

Description of raw material or component			
<input type="text"/>	<input type="text"/>		Product code <input type="text"/>
Was this raw material or component purchased this reporting period?			
<small>B40235_p</small> <input checked="" type="radio"/> Yes →	Quantity purchased <small>B40009_p</small> <input type="text"/>	Unit of measure <input type="text"/>	Cost of purchase CAN\$ '000 <small>F61304_p</small> \$ <input type="text"/> ,000
<input type="radio"/> No			

INFORMATION COPY
DO NOT USE TO REPORT

Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the **Industry characteristics** section.

Description of raw material or component		Product code
<input type="text"/>		<input type="text"/>

Was this raw material or component purchased this reporting period?

B40235_p

- Yes →
- No

Quantity purchased

B40009_p

Unit of measure

**Cost of purchase
CAN\$ '000**

F61304_p

\$,000

INFORMATION COPY
 DO NOT USE TO REPORT

2. All other raw materials and components purchased — please specify below:

Cost of purchase
CAN\$ '000

a)	<input type="text" value="B40011_lst_1"/>	\$	<input type="text" value="F61305_p_1"/>	,000
b)	<input type="text" value="B40011_lst_2"/>	\$	<input type="text" value="F61305_p_2"/>	,000
c)	<input type="text" value="B40011_lst_3"/>	\$	<input type="text" value="F61305_p_3"/>	,000
d)	<input type="text" value="B40011_lst_4"/>	\$	<input type="text" value="F61305_p_4"/>	,000

3. Total purchases of raw materials and components to be used in manufacturing or logging process

\$	<input type="text" value="F61300"/>	,000
----	-------------------------------------	------

Note: Total should agree with the amount reported at question 7 in the Industry characteristics section.

INFORMATION COPY
DO NOT USE TO REPORT

Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations".

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? 000 \$

What were this location's expenses for **direct labour**?
(for manufacturing or logging only)

F61503_I

Exclude: benefits 000 \$

What were this location's expenses for **non-manufacturing and indirect labour**?
(for administrative and selling or operating only)

F61504_I

Exclude: benefits 000 \$

Was this business location operational for the full year?

B00305_b_I

Yes ➔ **Go to next location** No

What were the reasons for part-year operation (mark all that apply)?

B00301_r1_I1

seasonal operation

B00301_r3_I1

change of fiscal year

B00301_r5_I1

ceased operations

B00301_r7_I1

moved

B00301_r2_I1

new location

B00301_r4_I1

change of ownership

B00301_r6_I1

temporarily inactive

B00301_r8_I1

other reason — please specify:

B00301_r9_I1

What were this location's operational start and end dates?

YYYY MM DD

B00201_I

Start date

End date

YYYY MM DD

B00202_I

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00001_I

Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.

Location ID

Operating name

Address (number and street)

Province or territory

City

Postal code

CAN\$ '000

What was this location's **total operating revenue**? 000 \$

What were this location's expenses for **direct labour**?
(for manufacturing or logging only)

F61512_I

Exclude: benefits 000 \$

What were this location's expenses for **non-manufacturing and indirect labour**?
(for administrative and selling or operating only)

F61513_I

Exclude: benefits 000 \$

Was this business location operational for the full year?

B00306_b_I

Yes ➔ **Go to next location** No

What were the reasons for part-year operation (mark all that apply)?

B00307_r1_I1

seasonal operation

B00307_r3_I1

change of fiscal year

B00307_r5_I1

ceased operations

B00307_r7_I1

moved

B00307_r2_I1

new location

B00307_r4_I1

change of ownership

B00307_r6_I1

temporarily inactive

B00307_r8_I1

other reason — please specify:

B00307_r9_I1

What were this location's operational start and end dates?

YYYY MM DD

B00208

Start date

YYYY MM DD

B00209

End date

Statistics Canada reviews all comments.

We invite your comments pertaining to this business location.

B00015_I

Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following items?

Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

1. Electricity	F61702	\$	<input type="text"/>	,000
2. Gasoline	F61703	\$	<input type="text"/>	,000
3. Light fuel oil	F61704	\$	<input type="text"/>	,000
4. Heavy fuel oil	F61705	\$	<input type="text"/>	,000
5. Diesel fuel	F61706	\$	<input type="text"/>	,000
6. Liquefied petroleum gas (e.g., propane and butane)	F61707	\$	<input type="text"/>	,000
7. Natural gas	F61708	\$	<input type="text"/>	,000
8. Coal	F61709	\$	<input type="text"/>	,000
9. Water utilities	F61803	\$	<input type="text"/>	,000
10. Other energy and water expenses — please specify: (e.g., steam, oxygen and hydrogen)	F61711	\$	<input type="text"/>	,000
<small>F61712</small>			<input type="text"/>	
11. Total energy and water expenses (sum of questions 1 to 10)	F61700	\$	<input type="text"/>	,000

12. If you pay rent, are any of the following expenses included in the rent (and not already reported above)?
(mark all that apply)

<small>F62102_e1</small>	<small>F62102_e2</small>	<small>F62102_e3</small>
<input type="checkbox"/> electricity	<input type="checkbox"/> water	<input type="checkbox"/> heat

13. Did this business generate any energy used as a replacement for purchased energy?

<small>B05001_b</small>	<small>B05001_c</small>
<input type="radio"/> Yes	<input type="radio"/> No ➔ Go to next section

14. If yes, please indicate the type of energy generated. (mark all that apply)

<small>B05001_e1</small>	<small>B05001_e2</small>	<small>B05001_e3</small>
<input type="checkbox"/> heat	<input type="checkbox"/> electricity	<input type="checkbox"/> steam

B05001_e4
 other type of energy — please specify:

B05001_e5

Capacity utilization

1. For this reporting period, this business has been operating at what percentage of its capacity?
- Capacity is defined as maximum production attainable under normal conditions.
 - With regard to normal conditions, please follow the business's operating practices with respect to the use of productive facilities, overtime, work shift, holidays, etc.
 - When any of your facilities permit the substitution of one product for another, use a product mix at capacity which is most similar to the composition of business unit's output for this reporting period.

Percentage

B10001

 %

If less than 100%, go to question 2.
If more than 100%, go to question 3.
If equal than 100%, go to question 4.

2. Why has this business been operating at less than capacity?
(mark all that apply)

B10002_r1

insufficient orders

B10002_r2

strike or work stoppage

B10002_r3

sufficient inventory

B10002_r4

insufficient labour available

B10002_r5

plant shutdown

B10002_r7

lack of materials or supplies

B10002_r8

start-up of new operation

B10002_r6

other reason — please specify:

B10002_r9

Go to question 4

3. Why has this business been operating at more than capacity?
(mark all that apply)

B10003_r1

stronger demand for product

B10003_r2

insufficient inventory

B10003_r3

other reason — please specify:

B10003_r4

4. Has the production capacity of this business changed during this reporting period?
(e.g., due to a change in this business's materials, equipment or workforce)

B10004_h

increased

decreased

no change

General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*. Statistics Canada will use information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the

organizations with which you do not want to share your data. For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

For all manufacturing industries — there are **Section 12** agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the Quebec Forest Industry Council, the Ministère de l'Énergie et des Ressources naturelles du Québec, the Ministère des Forêts, de la Faune et des Parcs du Québec, the Ontario Ministry of Northern Development and Mines, the Ontario Ministry of Natural Resources and Forestry, the Manitoba Conservation and Water Stewardship, the Saskatchewan Ministry of the Economy, the Alberta Ministry of Agriculture and Forestry, the British Columbia Ministry of Forests, Lands and Natural Resource Operations, Environment Canada, Natural Resources Canada and the National Energy Board.

For establishments in non-ferrous metal (and aluminum) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing — there are **Section 12** agreements with the Newfoundland and Labrador Department of Natural Resources, the New Brunswick Department of Energy and Mines, the Manitoba Department of Mineral Resources, the British Columbia Ministry of Energy and Mines and the British Columbia Ministry of Natural Gas Development.

Authorized disclosure

Section 17 of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing (Logging industries).

Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.gc.ca