2013 Annual Survey of Manufacturing Industries

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921. Please verify the information for this business's contact person

	and co	prrect where needed.
		Legal name
	B00101	
	B00102	Operating name
	B00109	First name
	B00111	Last name
	B00112	Title
	B00103	Address (number and street)
	B00104	City
	B00105	Province, territory or state Postal code or zip code
	B00107	Country
Business and contact information		
Email address	Telephone number (inc	
B00113	B00114	B00115
Preferred language of communication	Fax number (including an B00116	rea code)
English French		
This information is collected under the authority of the Statis COMPLETION OF THIS QUESTIONNAIRE IS A		
Introduction		
Survey purpose	Confidentiality	
This survey collects the financial and operating data needed to develop national and regional economic policies and programs. Your information may also be used by Statistics Canada for other statistical	•	tects the confidentiality of information collected
and research purposes. Please access www.statcan.gc.ca/survey-	Data-sharing agreen	nents
enquete/index-eng.htm for more information on this survey. Security of emails and faxes	To reduce respondent sharing agreements v	burden, Statistics Canada has entered into data- vith provincial and territorial statistical agencies t organizations, which have agreed to keep the
Statistics Canada advises you that there could be a risk of disclosure		use them only for statistical purposes.
during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of		dentiality, data-sharing agreements and record on the last page of this questionnaire.
the <i>Statistics Act.</i> Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada's online surveys.		
Please return the question	onnaire within 2	21 days.
Please mail the completed question fax it to Statistics Canad	naire in the enclosed	l envelope or
If you are unable to complete within 21 days OF		
Statistics		
Operations and International Statistics of Operations and Internatio	egration Division	

Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

5-3600-160.1S: 2014-04-17



Canadä

Reporting instructions

1. Please print in ink.

- 2. Report all dollar amounts in thousands of Canadian dollars ('000 CAN\$).
- 3. Do not include sales tax.
- 4. Percentages should be rounded to whole numbers.
- 5. Consult the reporting guide at **www.statcan.gc.ca/guides-e** for further information.
- 6. When precise figures are not available, please provide your best estimates.

Βι	ısin	ess activity	
1.		tistics Canada uses the North American Industrial Classification System to classify the activities of eac cording to our records, this business's main activity is classified as:	h business.
		his the main activity of this business?	
	B05002	Yes, this is the main activity of this business. Go to question 1b	
		No, this is not the main activity of this business. Go to question 1a	
	a)	Please provide a brief but precise description of this business's main activity (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").	
		805003	
			B05004
	b)	Approximately what percentage of this business's revenue is generated by this main activity?	/0
		Are there any other activities that contribute significantly (at least 10%) to this business's revenue ?	
		Yes ► Go to question 1c	
		No ► Go to next page	
	c)	Please provide a brief but precise description of this business's secondary activity (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").	
		805005	
			B05006
	d)	Approximately what percentage of this business's revenue is generated by this secondary activity?	%

		+ +
Re	porting period information	
1.	For this survey, please report information for this business's mo Note: For this survey, the End date should fall between April 1	
	Start date YYYY MM DD End da	B00206 MM DD
2.	If the reporting period does not cover a full year , please check (mark all that apply):	the reason(s) below
	B00301_r1	B00301_r5
	seasonal operations	ceased operations
	B00301_r2	B00301_r6
	new business	temporarily inactive
	B00301_r3	B00301_r7
	change of ownership	other reason — please specify:
	change of fiscal year	
	change of liscal year	
3.	Please indicate below, any changes or events that may have aff last reporting period (mark all that apply):	fected the reported values for this business compared to the
	B00302_11	B00302_19
	strike or lockout	change in product line
	800302_12	B00302_tro
	exchange rate impact	sold business units
	price changes in goods or services sold	expansion
	800302_14	B00302_t12
	contracting out	new/lost contract
	B00302_15	B00302_t13
	organizational change	plant closures
	800302_16	B00302_t14
	price changes in labour or raw materials	acquired business units
	B00302_17	other changes or events — please specify:
	natural disaster	B00302_t16
	recession	
	Y	

Ind	dustry Characteristics		
Sa	les nis business a cost center?		
	ost center is a subdivision of an organization with which costs are identified for purposes of managerial control.)		
B05026			
	Yes No		
	e next questions are about the value of goods produced. the goods valued at:		
F4300	•		
	final selling price transfer price	A 5	
	other basis of value – please specify:		
	F43001_y4		
Wh	at were this business's sales for the following items?		
Rep	ort the sales net of shipping charges, discounts,		
	as allowances, returned sales and sales and excise taxes. Ase provide sales in thousands of Canadian dollars.	'000 CAN\$	
4		F43002	
1.	Sales of goods manufactured (a detailed breakdown will be requested in a subsequent section)		,000
	• • • •	F43003	
2.	Sales of goods purchased for resale, as is		,000
3.	Revenue from repair work	F45901	
	Include: only repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company \$,000
4.	Revenue from manufacturing service fees and/or custom work	F45001	
	Include: only service revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company \$,000
F			
5.	Other sales — please specify: F43175	F43005	
	s s s s s s s s s s s s s s s s s s s		,000,
		F43000	,000
6.	Total sales of goods and services		
	(sum of lines 1 to 5)		,000
Ev	penses		
	at were this business's expenses for the following items?		
	ase provide expenses in thousands of Canadian dollars.	'000 CAN\$	
7	Durchasses of your protocials and components	F61301	
7.	Purchases of raw materials and components (a detailed product breakdown will be requested in a subsequent section)		,000
		F61302	
8.	Purchases of non-returnable containers and other shipping and packaging materials		,000
		F61303	
9.	Purchases of goods for resale, as is		,000
10.	Vehicle fuel expense		
	Include: fuel used to operate any type of vehicle such as sales representatives' cars, delivery trucks, and lift trucks.	F61701	
	Exclude: any fuel purchased for power/heat generation		,000

Inv	entories					
Plea at tl	ase report the value of inventory in thousands of Canadian dollars ne beginning and end of the reporting period.		Opening '000 CAN\$		Closing '000 CAN\$	
11.	Raw materials and components Include: non-returnable containers and other shipping	¢	F61201		F61401	000
	and packaging materials	\$,00 F61202		P F61402	,000
12.	Goods and work in process	\$,00)0 (\$,000
			F61203		F61403	
13.	Finished goods manufactured	\$,00)0 (\$,000
14	Goods purchased for resale, as is	\$	F61204)() ()	F61404	,000
	Other inventories — please specify:					,000
15.	F62501		F61205		F61405	
		\$.00	00	\$,000
16.	Total inventories (sum of lines 11 to 15)	\$	F61200)0 (F61400	,000
	t on the second					

Sales by consumer location	
• clie • loc	s will ultimately be used). oping destination nt's billing address ation of this business's retail customers ation of this business's warehouses/distribution centres
	F43008_g1
1. Newfoundland and Labrador	%
2. Prince Edward Island	F43008_92 %
3. Nova Scotia	F43008_g3
	F43008_94
4. New Brunswick	F43008_g5
5. Quebec	F43008_g6
6. <u>Ontario</u>	%
7. Manitoba	F43008_97
8. Saskatchewan	F43008_g8
9. Alberta	F43008_g9 %
	F43008_g10
10. British Columbia	% F43008_g11
11. <u>Yukon</u>	F43008_g12
12. Northwest Territories	%
13. Nunavut	F43008_g13
	F43008_g14
14. United States	F43008_g15
15. All other countries	%
	100%

Sales of goods manu	factured				
1. Please provide your sales	of goods manufactured	by product in t	housands of Canadian do	ollars.	
		Product descr	iption		
					Product code
Was this product sold ^{B40017_p_b} Yes	this reporting period? Quantity sold		Unit of measure		lue of sales 000 CAN\$,000
		Product descr	iption		Product code
Was this product sold	this reporting period? Quantity sold		Unit of measure		
No			VAU	Φ	,000
		Product descr	iption		Product code
Was this product sold ^{B40017_p_b} Yes No	Quantity sold		Unit of measure		lue of sales 000 CAN\$,000
		Product descr	iption		
					Product code
Was this product sold B40017.p.b Yes	this reporting period? Quantity sold		Unit of measure		lue of sales 000 CAN\$,
		Product descr	iption		
					Product code
Was this product sold ^{B40017_p_b} Yes	this reporting period? Quantity sold		Unit of measure		lue of sales 000 CAN\$,

Value
'000 '

2.	All c a)	other products of own manufacture sold — please specify below:	Value of sales '000 CAN\$ ^{F43005_p_1}	
	a)			000
	b)	B40005_lst_2	F43005_p_2	
	C)	840005_lst_3	,C F43005_p_3	000
	-)		,0	000
	d)	B40005_Ist_4	F43005_p_4	
			F43007	000
3.	Tot	tal sales of goods manufactured		000
4.	disc	e amount at line 3, above, includes shipping charges by common or contract carriers, counts, sales allowances, returned sales, sales taxes and excise duties and taxes,	F62502	
	plea	ase report that amount here.	¢ ,(F43010	000
5.	Tota Note	al sales of goods manufactured (line 3 minus 4). e: This amount should equal question 1 in the Industry Characteristics section.		000
		the second		

Purc	hases of raw ma	terials and com	ponents to be used in manufacturing	process
1. Pl	ease provide details of	your purchases of raw	materials and components used in the manufacturir	ng process.
	_	Descrip	otion of raw material or component	
				Product code
		or component purchas	sed this reporting period?	Cost of purchase
	B40021_p_b	Quantity purchased	Unit of measure	'000 CAN\$
	No			\$,000
	_	Descrip	otion of raw material or component	
				Product code
		or component purchas	sed this reporting period?	Cost of purchase
	B40021_p_b	Quantity purchased	Unit of measure	'000 CAN\$
	No			\$,000
	_	Descrip	otion of raw material or component	
				Product code
	L			
	B40021_p_b	Quantity purchased	sed this reporting period? Unit of measure	Cost of purchase '000 CAN\$
	Yes	B40009_p		F61304_p
	_	Descrip	otion of raw material or component	
		(10)		Product code
			sed this reporting period?	Cost of purchase
	B40021_p_b	Quantity purchased	Unit of measure	'000 CAN\$ F61304_p
	No			\$,000
		Descrip	otion of raw material or component	
				Product code
	Was this raw material	or component purchas	sed this reporting period?	
	B40021_p_₺ Yes →	Quantity purchased	Unit of measure	Cost of purchase '000 CAN\$ F61304_p
	No			\$,000

2.	All c	ther raw materials and components purchased – please specify below:		Cost of purchase '000 CAN\$	
	a)	B40011_ist_1		F61305_p_1	
			\$	F01205 - 0	,000
	b)	B40011_lst_2	\$	F61305_p_2	000
	c)	B40011_lst_3	ψ	F61305_p_3	,000
			\$,000
	d)	B40011_lst_4	•	F61305_p_4	
			\$	F61300	,000
3.		al purchases of raw materials and components to be used in manufacturing process	\$,000
	Not	e: should agree with the amount reported at question 7 in the Industry characteristics section.			,000
		tion			
		c mn a			
		GON TIS			

	+ +
Details on this business's locations	
1. Complete for all business locations operating during this reporting period.	
2. Add all locations not listed.	
Please verify the location address and correct where needed.	
Location ID	
B00124_I	
Operating name	4
B00102_I	
Address (number and street) Province or territory	
B00119_I B00122_I	
City Postal code	
B00121_I B00123_I	
	'000 CAN\$ F47001_I
What was this location's total operating revenue? What were this location's expenses for direct labour?	,000
(for manufacturing or logging only) Exclude: benefits	\$,000
	,000
What were this location's expenses for non-manufacturing and indirect labour ? (for administrative and selling or operating only)	F61504_I
Exclude: benefits	\$,000
Was this business location operational for the full year?	
Boosos_b_l Yes ➡ Go to next location	
What were the reasons for part-year operation (mark all that apply)? B00301_r1_l1 B00301_r3_l1 B00301_r1_l1 B00301_r5_l1	B00301_r7_l1
seasonal operation change of fiscal year ceased operations	moved
B00301_r2_l1 B00301_r4_l1 B00301_r6_l1	movod
new location change of ownership temporarily inactive	
What were this location's operational start and end dates?	
	MM DD
B00201_I B00202_I End date	
Statistics Canada reviews all feedback.	
We invite your comments pertaining to this business location.	

	+ +
Details on this business's locations	
	artics payled
 Complete for all business locations operating during this report. Add all locations not listed. 	oning period.
Please verify the location address and correct where needed.	
Location ID	
B00131_I	
Operating name 800129_1	1-1
Address (number and street)	Province or territory
B00121_1	B00127_I
City 800126_1	Postal code
	'000 CAN\$
	F47004_I
What was this location's total operating revenue?	\$
What were this location's expenses for direct labour ?	F61512_I
(for manufacturing or logging only) Exclude: benefits	\$.000
What were this location's expenses for non-manufacturing and (for administrative and selling or operating only)	
Exclude: benefits	\$,000
Was this business location operational for the full year?	V
B00306_b_l Yes ➡ Go to next location	
What were the reasons for part-year operation (mark all that apply)?	
	B00307_r5_11 B00307_r7_11
seasonal operation change of fiscal year	ceased operations moved
B00307_r2_11 B00307_r4_11 new location change of ownership	temporarily inactive
What were this location's operational start and end dates?	
YYYY MM DD	YYYY MM DD 800209_1
Start date End date	e
Statistics Canada reviews all feedback.	
We invite your comments pertaining to this business location.	
B00015_i	

Detailed information on energy and water costs or expenses	
What were this business's energy and water expenses for each of the following?	

Plea	ase report in thousands of Canadian dollars.	'000 CAN\$	
		F61702	
1.	Electricity	\$,000
		F61703	
2.	Gasoline	\$,000
		F61704	
3.	Light fuel oil	\$,000
		F61705	
4.	Heavy fuel oil	\$,000
		F61706	
5.	Diesel fuel	\$,000
6.	Liquefied petroleum gas	F61707	
	(e.g., propane and butane)	\$ F61708	,000
7.	Natural gas	\$ F61709	,000
0	X	\$	000
8.	Coal		,000
0		\$,000
9. 10	Water utilities Other energy and water expenses – please specify:	Ψ	,000
10.	(e.g., steam, oxygen and hydrogen)		
	F61712	F61711	
		\$,000
11	Total energy and water expenses	F61700	
	(sum of lines 1 to 10)	\$,000
12.	If you pay rent, are any of the following expenses included in the rent (and not already rep (mark all that apply)	ported above)?	
	F62102_e2 F62102	12_e3	
	electricity water	heat	
13.	Did this business generate any energy used as a replacement for purchased energy?		
	B05001_b		
	Yes No ⇒ Go to next section		
14.	If yes, please indicate the type of energy generated.		
	(mark all that apply)		
	B05001_e1 B05001_e2 B0500 heat electricity		
	heat electricity	steam	
	other type of energy — please specify:		
	B05001_e5		

6					
Ca	apacity utilization				
1.	For this reporting period, this business has been operating at w	vhat percentage of its capacity?			
	For this reporting period, this business has been operating at what percentage of its capacity?Capacity is defined as maximum production attainable under normal conditions.				
	 With regard to normal conditions, please follow the company's operating practices with respect to the use of productive facilities, overtime, work shift, holidays, etc. 				
	 When any of your facilities permit the substitution of one product for another, use a product mix at capacity which is most similar to the composition of your business's output for this reporting period. 				
	B10001 If less than 100%, go to quest % If more than 100%, go to quest If equal to 100%, go to quest	estion 3.			
2.	Why has this business been operating at less than capacity? (mark all that apply)				
	B10002_r1	B10002_r5			
	insufficient orders	plant shutdown			
	B10002_r2	B10002_r7			
	strike or work stoppage	lack of materials or supplies			
	B10002_r3	B10002_r8			
	sufficient inventory	start-up of new operation			
	B10002_r4	B10002_r6			
	insufficient labour available	other reason - please specify:			
		B10002_r9			
	Go to O	uestion 4			
3.	Why has this business been operating at more than capacity? (mark all that apply)				
	B10003_r1	B10003_r3			
	stronger demand for product	other reason — please specify:			
	B10003_r2	B10003_r4			
	insufficient inventory				

Has the production capacity of this business changed during this reporting period? (e.g., due to a change in this business's materials, equipment or workforce)

B10004 h

increased

decreased

no change

			+		+
Contact person					
Name of person to contact about t	his questionnaire:				
Last name		First name			
800003		B00004			
Title B00005					
Telephone number	Extension number	Fax number	1		
B00006	B00007	B00008		N.N.	
Email address					
Website		(
B00011		0			
		•			
Date completed (yyyy-mm-dd):		YVV			
B00012					
	•		hours B00013		ninutes B00014
How long did you spend collecting the da	ata and completing the q	uestionnaire?		:	
Comments		V			
We invite your comments below.					
If necessary, please attach a separate sh Please be assured that we review all com	eet.	improving the survey.			
					_

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*.

Statistics Canada will use information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under Section 12, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

For all manufacturing industries — there are **Section 12** agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with Environment Canada and Natural Resources Canada.

For establishments in non-ferrous metal (and aluminum) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing — there are **Section 12** agreements with (1) the Newfoundland and Labrador Department of Natural Resources, (2) the New Brunswick Department of Natural Resources, (3) the Quebec Ministry of Natural Resources, (4) the Ontario Ministry of Northern Development and Mines, (5) the Manitoba Department of Mineral Resources, (6) the British Columbia Ministry of Energy and Mines and (7) the British Columbia Ministry of Natural Gas Development.

For establishments in logging, sawmills, shingle and shake mills, hardwood veneer and plywood mills, softwood veneer and plywood mills, wood preservation, particle board and fibreboard mills, waferboard mills, mechanical pulp mills, chemical pulp mills, paper (except newsprint) mills, newsprint mills and paperboard mills — there is a **Section 12** agreement with the Ontario Ministry of Natural Resources.

Authorized disclosure

Section 17 of the federal *Statistics Act* allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of data from the Annual Survey of Manufacturing Industries.

Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

Thank you for completing this questionnaire. Please retain a copy for your records. Visit our website, www.statcan.gc.ca