## 2015 Annual Survey of Manufacturing Industries

CONFIDENTIAL once completed.
Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant: 1-800-858-7921
Please verify the business or organization name, contact person and address for this questionnaire and correct where needed.

## Legal name

Operating name
$\square$

## First name

## Last name

## Title

Address (number and street)

## Business or organization and contact information

Email address

Preferred language of communication
English
French

Telephone number (including area code)
T
Extension number

Fax number (including area code)

This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

## Introduction

## Survey purpose

This survey collects the financial and operating data needed to develop national and regionaleconomic policies and programs. Your information may also be used by Statistics Canada for other statistical and research purposes. Pleâse access www.statcan.gc.ca/survey-enquete/indexeng.htm for more information on this survey.

## Security of emails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act. Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

## Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

## Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into datasharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

## Please return the questionnaire within 21 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.
If you are unable to complete within 21 days $O R$ if you need help, call us at 1-800-858-7921.

## Statistics Canada

Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A OT6
Visit our website, www.statcan.gc.ca

## Business status

1. Is this business or organization currently in operation?

Boos09
Yes $\downarrow$ Go to next sectionNo, seasonal operations Go to question 2No, ceased all operations Go to question 4No, sold all operations Go to question 6No, amalgamated with (an) other business(es) Go to question 8No, temporarily inactive but will re-open $\rightarrow$ Go to question 11No, no longer operating due to other reason(s) Go to question 14
2. When did this business or organization close for the season?

Date

3. When does this business or organization expect to resume operations?

Date


Go to next section
4. When did this business or organization cease all operations?

5. Why did this business or organization cease all operations?

7. What is the legal name of the buyer?

B00406
$\qquad$
8. When did this business or organization amalgamate?
$\square$
9. What is the legal name of the resulting or continuing business or organization?

B00407
-
$\square$
Date
-$-$
0. What is (are) the legal name(s) of the other amalgamated business(es) or organization(s)? B00408

-Go to next section
11. When did this business or organization become temporarily inactive?

Date

12. When does this business or organization expect to resume operations?

Date

13. Why is this business or organization temporarily inactive?

14. When did this business or organization cease operations?

15. Why did this business or organization cease operations?

## B00314



## Reporting instructions

1. Please print in ink.
2. Report all dollar amounts in thousands of Canadian dollars.
3. Do not include sales tax.
4. Percentages should be rounded to whole numbers.
5. Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.
6. When precise figures are not available, please provide your best estimates.

## Business activity

1. Statistics Canada uses the North American Industrial Classification System to classify the activities of each business or organization. According to our records, this business or organization's main activity is classified as:


Is this the main activity of this business or organization? ${ }^{B 05002}$
Yes, this is the main activity of this business or organization.
Go to question 1c
No, this is not the main activity of this business or organization.

- Go to question 1 a
a. Was this business or organization's main activity, which typically generates the most revenue, ever classified as described above?

b. Please provide a brief but precise description of this business or organization's main activity (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").

c. Approximately what percentage of this business or organization's revenue is generated by this main activity?
Estimates are acceptable.
Are there any other activities that contribute significantly (at least 10\%) to this business or organization's revenue?
B05024
Yes Go to question 1d
No Go to next page
d. Please provide a brief but precise description of this business or organization's secondary activity. (e.g., "breakfast cereal manufacturing" or "shoe store" or "software development").
e. Approximately what percentage of this business or organization's revenue is generated by this secondary activity?
Estimates are acceptable.


## Reporting period information

1. For this survey, please report information for this business or organization most recent $\mathbf{1 2}$ month fiscal period. Note: For this survey, the End date should fall between April 1, 2015 and March 31, 2016.

Start date


End date

2. If the reporting period does not cover a full year, please check the reason(s) below (mark all that apply):

## B00301_r1

seasonal operations

B00301_r2
new business

B00301_r3
change of ownership
B00301_r4
change of fiscal year


B00301_16

temporarily inactive

B00301-17
other reason - please specify:
B00301_r8

B00302_110
sold business units

## B00302_t11

expansion
new/lost contract

## B00302_113

plant closures
B00302_-114
acquisition of business units
B00302_115
other change or event - please specify:
вооз32_116

B00302_117
no change or event

## B00302_t9

change in product line

## Industry characteristics

## Sales

Is this business a cost center?
(A cost center is a subdivision of an organization with which costs are identified for purposes of managerial control.)
B05026_b

## Yes

No
The next questions are about the value of goods produced.
Are the goods valued at:
F43001_y
Final selling price Transfer price
Other basis of value - please specify:
F43001_y 4

What were this business's sales for the following items?
Report the sales net of shipping charges, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes.
Please report all amounts in thousands of Canadian dollars.

1. Sales of goods manufactured
(a detailed breakdown by product will be requested in a subsequent section)

2. Sales of goods purchased for resale, as is
3. Revenue from repair work

Include: only repair revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company
4. Revenue from manufacturing service fees and/or custom work Include: only service revenue from billing labour, as the materials and products are owned by clients, or by other business units of this company

$\square$
\$
F45901
$\square$
F43003
$\square$
Please provide a percentage breakdown of the amount reported at question 4:

## Percentage


b. from clients in other countries


## Expenses

What were this business's expenses for the following items?
Please report all amounts in thousands of Canadian dollars.
CAN\$ '000
7. Purchases of raw materials and components
(a detailed product breakdown will be requested in a subsequent section)
\$
 ,000

8. Purchases of non-returnable containers and other shipping and packaging materials
\$

9. Purchases of goods for resale, as is
10. Vehicle fuel expense

Include: fuel used to operate any type
of vehicle such as sales representatives' cars, delivery trucks, and lift trucks.
Exclude: any fuel purchased for power/heat generation $\qquad$
$\qquad$

## During the reporting period

## Direct labour

 (manufacturing or logging)Indirect labour (administrative and selling/operating)

## CAN\$ '000

11. During the reporting period, what were this business's expenses for salaries, wages and commissions?

$\square$
Number


CAN\$ '000
F61504 ,000
\$ $\square$
000 \$

## Inventories

What was the value of this business's inventory at the beginning and the end of the reporting period?
Please report all amounts in thousands of Canadian dollars.
13. Raw materials and components

Include: non-returnable containers and other shipping
and packaging materials
14. Goods and work in process
15. Finished goods manufactured
,000 ,000
16. Goods purchased for resale, as is $\qquad$


$\${ }_{\text {F61203 }}^{\text {\$ }}$ | F61204 |  |
| :--- | :--- |
| $\$$ |  |

Opening
CAN\$ '000 Number
12. During the reporting period, what was the average number of people employed?
$g$ and

17. Other inventories - please specify:

$\square$


[^0]
## E-Commerce

1. For this reporting period, what was this business's total revenue?

Please report all amounts in thousands of Canadian dollars.
Include: sales of goods and services; rental, leasing and property management; commissions; subsidies, grants, donations, fundraising and sponsorships; royalties; rights; licensing and franchise fees; dividends, interest and other revenue. $\qquad$
$\square$ ,000
2. Did this business have any e-commerce revenue in this reporting period?

E-commerce revenue: sale of goods and services conducted over the Internet with or without online payment.
Include: all revenue for which an order is received and the commitment to purchase is made via the Internet, although payment can be made by other means, such as orders made on Web pages, an extranet, mobile devices or Electronic Data Interchange (EDI). Exclude: orders made by telephone, facsimile or email.
B0563

3. What was the total e-commerce revenue in this reporting period? If precise figures are not available, please provide your best estimate.
4. During this reporting period, did this business make sales over the Internet through any of the following methods?
Select all that apply.
a. Via a mobile app
b. Via your company website
c. Via a third-party website
d. Via Electronic Data Interchange (EDI)
e. Other methods - please specify: B05164_m6
5. Does this business have any full-time staff dedicated solely to activities related to e-commerce? ${ }^{220052}$

${ }^{3} \quad$ No
If you answered No at question 2, please identify the reasons why this business did not make
sales over the Internet:
Select all that apply.
a. Goods and services do not lend themselves to online sales
 B05165_r7

## Sales by consumer location

Please provide the percentage breakdown of this business's sales by consumer location Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, the following are acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

Percentage


F43008_g4
$\square$

F43008_g13
13. Nunavut

$\square$
F43008_g14
14. United States

F43008_g15
$\square$

## Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Canadian dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the Industry characteristics section.


## Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Canadian dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the Industry characteristics section.


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## Sales of goods manufactured and logging

1. Please provide your sales of goods manufactured, logs and wood residue by product in thousands of Canadian dollars. For each product, report sales net of shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes. The total net sales for all products should equal the amount reported in question 1 of the Industry characteristics section.

2. All other products of own manufacture sold - please specify below:

\$
\$
\$

Value of sales CAN\$ ‘000


F43005__2

F43005_p_3

F43005_p_4

F43007
3. Total sales of goods manufactured and logging
4. If the amount at line 3, above, includes shipping charges by common or contract carriers, discounts, sales allowances, returned sales, sales taxes, and excise duties and taxes, please report that amount here.
5. Total sales of goods manufactured and logging (line 3 minus 4).

Note: This amount should equal question 1 in the Industry characteristics section.

## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the Industry characteristics section.

| Description of raw material or component |  |
| :--- | :--- |

## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the Industry characteristics section.


## Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the Industry characteristics section.


Purchases of raw materials and components to be used in manufacturing or logging process

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Purchases of raw materials and components to be used in manufacturing or logging process

1. Please provide details of your purchases of raw materials and components used in the manufacturing process. The total cost of purchases for all raw materials and components should match the amount reported in question 7 of the Industry characteristics section.


Was this raw material or component purchased this reporting period?


Quantity purchased
$\square$

Cost of purchase CAN\$ ‘000


## Details on this business's locations

1. Complete for all business locations operating during this reporting period.
2. If necessary, add all locations not listed on this questionnaire on the page "details on additional locations".

Please verify the location address and correct where needed.
Location ID
$\square$
Operating name
(for administrative and selling or operating only)
Exclude: benefits $\qquad$

City
What was this location's total operating revenue? $\qquad$

What were this location's expenses for direct labour? (for manufacturing or logging only)
Exclude: benefits


Was this business location operational for the full year? B00305_b_I


What were the reasons for part-year operation (mark all that apply)?


What were this location's operational start and end dates?


Statistics Canada reviews all comments.
We invite your comments pertaining to this business location.
B00001_

$\qquad$
$\square$
$\square$

## Details on additional locations

1. Complete for all business locations operating during this reporting period.
2. Add all locations not listed in the previous section.

Please verify the location address and correct where needed.
Location ID
$\square$
Operating name
(for administrative and selling or operating only)
Exclude: benefits $\qquad$

City
What was this location's total operating revenue?

What were this location's expenses for direct labour? (for manufacturing or logging only)
Exclude: benefits


Was this business location operational for the full year? B00306_b_I


What were the reasons for part-year operation (mark all that apply)?


What were this location's operational start and end dates?


Statistics Canada reviews all comments.
We invite your comments pertaining to this business location.
B00015_

## Detailed information on energy and water costs or expenses

What were this business's energy and water expenses for each of the following items?

Please report all amounts in thousands of Canadian dollars.
CAN\$ '000

1. Electricity $\qquad$
2. Gasoline $\qquad$
3. Light fuel oil $\qquad$
4. Heavy fuel oil $\qquad$




000
\$

5. Diesel fuel $\qquad$

6. Liquefied petroleum gas
(e.g., propane and butane) $\qquad$
7. Natural gas $\square$

9. Water utilities

10. Other energy and water expenses - please specify: (e.g., steam, oxygen and hydrogen)

12. If you pay rent, are any of the following expenses included in the rent (and not already reported above)? (mark all that apply)
F62102-01
electricity
13. Did this business generate any energy used as a replacement for purchased energy?

14. If yes, please indicate the type of energy generated. (mark all that apply)


## Capacity utilization

1. For this reporting period, this business has been operating at what percentage of its capacity?

- Capacity is defined as maximum production attainable under normal conditions.
- With regard to normal conditions, please follow the business's operating practices with respect to the use of productive facilities, overtime, work shift, holidays, etc.
- When any of your facilities permit the substitution of one product for another, use a product mix at capacity which is most similar to the composition of business unit's output for this reporting period.


2. Why has this business been operating at less than capacity? (mark all that apply)
B10002_r1
insufficient orders
B10002_r2
strike or work stoppage
B10002_13
sufficient inventory
B10002_r4
insufficient labour available


Go to question 4
3. Why has this business been operating at more than capacity? (mark all that apply)


Has the production capacity of this business changed during this reporting period?
(e.g., due to a change in this business's materials, equipment or workforce)

B10004-h
increased
decreased
no change

## Contact person

Name of person to contact about this questionnaire:
First name


We invite your comments below.
If necessary, please attach a separate sheet.
Please be assured that we review all comments with the intent of improving the survey.


## General information

## Confidentiality

Your answers are confidential.
Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the Statistics Act. Statistics Canada will use information from this survey for statistical purposes.

## Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the Statistics Act provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the Statistics Act. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.
For this survey, there are Section 11 agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.
Section 12 of the Statistics Act provides for the sharing of information with federal, provincial or territorial government organizations. Under Section 12, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the
organizations with which you do not want to share your data. For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

For all manufacturing industries - there are Section 12 agreements with the statistical agencies of Prince Edward Island, Northwest Territories and Nunavut, as well as with the Quebec Forest Industry Council, the Ministère de l'Énergie et des Ressources naturelles du Québec, the Ministère des Forêts, de la Faune et des Parcs du Québec, the Ontario Ministry of Northern Development and Mines, the Ontario Ministry of Natural Resources and Forestry, the Manitoba Conservation and Water Stewardship, the Saskatchewan Ministry of the Economy, the Alberta Ministry of Agriculture and Forestry, the British Columbia Ministry of Forests, Lands and Natural Resource Operations, Environment Canada, Natural Resources Canada and the National Energy Board.
For establishments in non-ferrous metal (and aluminum) smelting and refining, clay building material and refractory manufacturing, cement manufacturing and lime manufacturing - there are Section 12 agreements with the Newfoundland and Labrador Department of Natural Resources, the New Brunswick Department of Energy and Mines, the Manitoba Department of Mineral Resources, the British Columbia Ministry of Energy and Mines and the British Columbia Ministry of Natural Gas Development.

## Authorized disclosure

Section 17 of the federal Statistics Act allows for the disclosure of a list of individual establishments, firms or businesses showing information including the establishments' names and locations (province, territory and municipality) and North American Industrial Classification System (NAICS) codes. The disclosure of these lists may be authorized in order to aid analysts in the interpretation of the data from the Annual Survey of Manufacturing (Logging industries).

## Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from othersurveys or fromadministrative sources.


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