### PRICE REPORT OF ACCOUNTING SERVICES

2009

### **Purpose of this Survey**

The data collected in this survey produces indexes that measure changes in the prices of accounting, audit, tax preparation and bookkeeping services. Businesses can use these indexes to benchmark their performance with similar companies and to analyze their costs. Statistics Canada uses these indexes to measure the volume of accounting services activity in Canada. To augment the information you provide, Statistics Canada will combine responses from your organization with the information you previously provided.

### Confidentiality

#### Your answers are confidential

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*. The confidentiality provisions of the Statistics Act are not affected by either the Access to Information Act or any other legislation. Therefore, for example, the Canada Revenue Agency cannot access identifiable survey records from Statistics Canada.

Information from this survey will be used for statistical purposes only and will be published in aggregate form only.

### CONFIDENTIAL when completed.

Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

Si vous préférez recevoir ce questionnaire en français veuillez composer le 1-888-881-3666.

### Your Participation is Important

Your participation is vital to ensuring that the information collected in this survey is accurate and comprehensive.

### **Fax or Other Electronic Transmission Disclosure**

Statistics Canada advises you that there could be a risk of disclosure during the facsimile of other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the *Statistics Act*.

### Return Procedures.... Need Help?

Please outurn the completed questionnaire to Statistics Canada <u>within</u> <u>30 a ys</u> of receipt by mail using the return envelope. You can also fax it to 1-888-883-7999 or email to business.surveys.unit.oid@statcan.ca.

**Lost the return envelope or need help?** Call us at 1-888-881-3666 or mail to: Statistics Canada, Business Survey Section/Central Region, 150 Tunney's Pasture Driveway, Ottawa ON K1A OT6

C001

If necessary	, please make address la	pel corrections in the boxes below (please print)
C0001 Legal Name		
C0002 Business Name		C0021 Title of Contact
C0008 First Name of cor	ntact C002	Last Name of contact
C0004 Address (number	and street)	C0005 City
C0006 Province/ territory	y or state	C0007 Postal Code/Zip Code
C0053 Country	C0010 <b>Language P</b> 1 O English	reference 2 O French

## Section A. Main Business Activity

Please check  $\sqrt{\phantom{a}}$  the first circle below if your company has operating revenue attributable to *at least one* of the three Classes of Services described. If none are applicable, please check  $\sqrt{\phantom{a}}$  the second circle, and return the questionnaire in the envelope provided.

C0199 O

<u>Accounting Services</u>: Includes business units whose main activity is to supply a range of accounting services, such as the preparation, review and auditing of financial statements, the design of accounting systems and the provision of accounting advice.

<u>Tax Preparation Services</u>: Includes business units whose main activity is the provision of tax preparation services.

<u>Bookkeeping, Payroll and Related Services</u>: Includes business units whose main activity is providing book-keeping, billing and payroll processing services.

C0200 O

<u>None of the above</u>: Please describe the nature of your firm's main business activity. Please return the questionnaire in the envelope provided. Thank you for your cooperation.

C0200TXT

Please complete this report following the instructions and example provided at the beginning of each section. You will find definitions of the "Class of Services" in the Respondent's Guide accompanying this report.

## Section B. Distribution of Revenue by Class of Services

The purpose of this section is to obtain the percentage share of your operating revenue by Class of Services.

► Please follow the instructions below:

Step 1 & 2

In Step 1 and Step 2 below, please report the percentage share of your operating revenue by Class of Services for the fiscal year indicated.

# Estimates are acceptable wivenever actual figures are not available. For definitions of Class of Cervices, please refer to the Respondent's Guide.

	Step 1	Step 2
Class of Services	2008	2009
A. Audit, review and related services	C0201	C0202
B. Other assurance services	C0203	C0204
C. Bookkeeping, compilation and general accounting services	C0205	C0206
D. Tax preparation services for corporate clients	C0207	C0208
E. Tax preparation services for individuals and unincorporated businesses	C0209	C0210
F. Other services	C0211	C0212
Total	100%	100%

## Section C. Provision of Services: Typical Engagement

The purpose of this section is to report information about prices and price changes for engagements that you will select to represent your firm's activities.

Please select a representative engagement for each Class of Service you identified in **Section B**, Page 2 and report them in **Section C**. If 100% of your revenue is from only one **Class of Service**, please provide two (2) representative engagements and report them in **Section C**. **Do not include an engagement for service F- Other Services** 

### The Engagements that you have selected to report should be:

Recurrent: It is important that you choose engagements that have occurred in the past and are expected to be repeated in the future for the same client.

<u>Stable</u>: The work performed under these engagements should be similar from year to year. If small changes occur within the engagement, please report explanations this in **Step 5**. If large changes occur within the engagement, please replace it with a new one and provide current and previous year's data.

Representative: These engagements should account for a significant portion of your operating revenue and reflect the type of work that you typically perform in a given Class of Service.

### HOW TO ENTER THE INFORMATION REQUESTED (also, please see the example below):

- **Step 3** Each letter corresponds to the Class of Services provided under a given engagement.
  - A Audit, review and related services
  - B Other assurance services
  - C Bookkeeping, compilation and general accounting services
  - **D** Tax preparation services for corporate clients
  - **E** Tax preparation services for individuals and unincorporated businesses
- Step 4 This represents the year you started doing business with the client associated with the selected engagement.
- **Step 5** *Identification number*: It is your own reference number for the engagement. By effly, butline the reason for any changes in the engagement from one year to the next (if applicable).
- Step 6 Please enter the total value of the engagement (without taxes). The period or time in which the engagement is being fulfilled should be comparable from year to year. If you are a new respondent, please provide current and previous year's data.
- Step 7 Indicate whether the change in the engagement's value from year to year is due solely to a change in price. If YES, please do not complete the last column of Step 7. If NO, please identify in STEP 7, to the best of your ability, the amount of change from year to year in the engagement's value that is due to a change in service and/or a change in price. Ensure that negative changes are also identified (with a negative sign or brackets).

### **Example**

STEP 3	STEP 4	STEP 5	STI	EP 6	STEP 7			
Engagement	Year of first engagement with this client	Your own identification numicer for the engagement and explanation ເປັນເລັກges (if applicable)	Va Fiscal 2008	lue Fiscal 2009	Is the year to year change in the value of the engagement due to a change in price only?	If NO, please indicate the change in value that is due to a change in service and in price.		
1. A	1998	#ID: 9816910859 From past year to current year: Audit of financial statements that requires a smaller collection of appropriate evidence.	\$ 35 000	\$ 32 000	Yes O No √ ►	Service   Price   \$   1 000		
2.	1997	#ID: 9715473108	\$ 150	\$ 140	Yes √ No O ►	Service Price \$		

# Section C. Provision of Services: Typical Engagement

## Following the example on the previous page, please fill out the following table.

In order for Statistics Canada to produce relevant and accurate information on price movements, it is imperative that you provide data on the same selected engagements year over year.

### Supplemental Engagement(s)

NOTE: If you can no longer provide data for engagement(s) shown under STEP 3 below, please Add new engagement(s) that will be used to replace the engagement that can no longer be provided for. Please provide data for the two years requested so that a price comparison can be made.

	STEP 3	STEP 4	STEP 5	STI	EP 6		S	TEP 7
For Office Use Only	Engagement	Year of first engagement with this client	Your own identification number for the engagement and explanation of changes (if applicable)	Fiscal 2008	Fiscal 2009	Is the year to year c engപ്പാപnent's val change in pric	ue due to a	If NO, please indicate the change in value that is due to a change in service and in price.
	C0400_1 1.	C0401_1	C0402_1 ID#: C0402TXT_1	\$	\$	Yes No	O <sub>1</sub>	C0406_1 Service
_	C0400_2 <b>2.</b>	C0401_2	C0402_2  ID#: C0402TXT_2	\$	C. 104_2	C0405_2 Yes No	O <sub>1</sub> O <sub>3</sub> ▶	C0406_2 Service
_	C0400_3 <b>3.</b>	C0401_3	C0402_3 ID#: C0402TXT_3	C04 3_3	C0404_3 \$	C0405_3 Yes No	O <sub>1</sub> O <sub>3</sub> ▶	C0406_3 Service
=	C0400_4 <b>4.</b>	C0401_4	C0402_4  ID#: C0402TXT_4	C0403_4 \$	\$	C0405_4 Yes No	O <sub>1</sub>	C0406_4 Service
C0399_5	C0400_5 <b>5.</b>	C0401_5	C0402_5  ID#: C0402TXT_5	C0403_5 \$	C0404_5 \$	C0405_5 Yes No	O <sub>1</sub>	C0406_5 Service

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# Section C. Provision of Services: Typical Engagement (continued)

## Supplemental Engagement(s)

**NOTE:** If you can no longer provide data for engagement(s) shown under **STEP 3** below, please **Add** new engagement(s) that will be used to replace the engagement that can no longer be provided for. **Please provide data for the two years requested so that a price comparison can be made.** 

	STEP 3	STEP 4	STEP 5	STEP 6			ST	EP 7
For Office Use Only	Engagement	Year of first engagement with this client	Your own identification number for the engagement and explanation of changes (if applicable)	Val Fiscal 2008	Fiscal 2009	Is the year to year cl engag.ament's valu ાંવ્યાge in price	ue due to a	If NO, please indicate the change in value that is due to a change in service and in price.
C0399_6	6.	C0401_6	C0402_6 ID#: C0402TXT_6	\$	\$	Yes No	O <sub>1</sub> O <sub>3</sub> ▶	C0406_6 Service
	7.	C0401_7	ID#: C0402TXT_7	\$	C0: 74	C0405_7 Yes No	O <sub>1</sub> O <sub>3</sub> ▶	C0406_7 Service \$
C0399_8	8.	C0401_8	C0402_8 ID#: C0402TXT_8	\$	\$	C0405_8 Yes No	O <sub>1</sub>	C0406_8 Service
_	©0400_9 <b>9</b> .	C0401_9		\$	\$	<sup>C0405_9</sup> Yes	O <sub>1</sub>	C0406_9 Service C0407_9 Price \$
C0399_10	C0400_10 10.	C0401_10	C0402_10  ID#: C0402TXT_5	C0403_10	\$	C0405_10 Yes No	O <sub>1</sub> O <sub>3</sub> ▶	C0406_10 Service

Comments				
We welcome any suggestions that	at you may hav	e for impro	oving our <i>Price Report of Accounting S</i>	ervices.
C9920				
C9913				
C9914				
C9915				
C9916				
C9917				
C9918				Ä
Certification I certify that the informa	tion contained he	rein is comple	ete and correct to the best of my knowledge.	
Signature of authorized person		,	C0015 Date Completed	
Name of person to contact for fur	ther information	on (please p	print)	
C0013 First Name			C0054 Last Name	
C0014 <b>Title</b>				
C0017 <b>Telephone number</b>	C0027 <b>Ext</b> .	C0016 <b>Fax No.</b>	r. ∩18 E-mail address	
Time to complete questionnaire				C9909
How long did you spend collecting and r	reporting the info	rmation need	led to complete this questionnaire?	Minutes
Pre-filled Questionnaire				
In order to facilitate the completion of ne year a pre-filled questionnaire containin				u provided this year. Do you authorize us to send you next
<sup>cosoo</sup> Please che	eck	YES	Please send a pre-filled questionnaire	
		<sub>3</sub> NO	Please send a blank questionnaire	
Date :			Signature :	
	Please	make a cop	py of this completed questionnaire for y	our records.
		Thank ye	ou for completing this questionn	aire.