

Business status

1. Is this business currently in operation?

B00309

- Yes ► **Go to next Section**
- No, seasonal operations ► **Go to question 2**
- No, ceased all operations ► **Go to question 4**
- No, sold all operations ► **Go to question 6**
- No, amalgamated with (an) other business(es) ► **Go to question 8**
- No, temporarily inactive but will re-open ► **Go to question 11**
- No, no longer operating due to other reason(s) ► **Go to question 14**

2. When did this business close for the season?

YYYY MM DD

B00217

Date

3. When does this business expect to resume operations?

YYYY MM DD

B00218

Date ► **Go to next Section**

4. When did this business cease all operations?

YYYY MM DD

B00211

Date

5. Why did this business cease all operations?

B00311

- Bankruptcy
- Liquidation
- Dissolution
- Other reason — please specify:

B00312

► **Go to next Section**

6. When was this business sold?

YYYY MM DD

B00212

Date

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7. What is the legal name of the buyer?

B00406

► Go to next Section

8. When did this business amalgamate?

Date B00213

YYYY				MM		DD	

9. What is the legal name of the resulting or continuing business?

B00407

10. What is (are) the legal name(s) of the other amalgamated business(es)?

B00408

► Go to next Section

11. When did this business become temporarily inactive?

Date B00214

YYYY				MM		DD	

12. When does this business expect to resume operations?

Date B00215

YYYY				MM		DD	

13. Why is this business temporarily inactive?

B00313

► Go to next Section

14. When did this business cease operations?

Date B00216

YYYY				MM		DD	

15. Why did this business cease operations?

B00314

► Go to next Section

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Industry characteristics

Sales

What were this business's sales for each of the following goods and services?
Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

1. Information technology (IT) technical consulting services	F45064	\$	<input type="text"/>	000 \$
2. Custom software design and development services	F45065		<input type="text"/>	,000
a. website design and development services	F45066	\$	<input type="text"/>	,000
b. database design and development services	F45067	\$	<input type="text"/>	,000
c. customization and integration of packaged software	F45056	\$	<input type="text"/>	,000
d. video game design and development services	F45068	\$	<input type="text"/>	,000
e. other custom software development services				
3. Computer systems and network design and development services	F45069		<input type="text"/>	,000
a. network design and development services Include: network security design	F45071	\$	<input type="text"/>	,000
b. computer systems design, development and integration services	F45072	\$	<input type="text"/>	,000
4. Hosting and IT infrastructure provisioning services (e.g., Website hosting, application service provisioning, business process management services, collocation, data storage and management)				
5. IT infrastructure and network management services	F45073		<input type="text"/>	,000
a. network management services The service of managing and monitoring a client's IT infrastructure including hardware, software and networks.	F45074	\$	<input type="text"/>	,000
b. computer systems management services	F45075	\$	<input type="text"/>	,000
6. Information and document transformation services (e.g., imaging, data conversion and migration)	F45076	\$	<input type="text"/>	,000
7. IT technical support services for hardware or software Include: disaster recovery services		\$	<input type="text"/>	,000

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8. Software publishing

CAN\$ '000

a. system software

Include: programming languages

F45077

\$,000

b. application software

F45078

\$,000

c. video gaming software

F45203

\$,000

9. Re-sale of computer hardware and software (retail and wholesale)

Include: resale of end-use software licenses

a. computer hardware

F43184

\$,000

b. software

F43185

\$,000

10. IT related training services

F45079

\$,000

11. Other sales of goods and services — please specify:

F43175

F43005

\$,000

12. **Total sales of goods and services**

(sum of questions and sub-questions 1 to 11)

F43000

\$,000

Innovation, research and development

Percentage

1. Approximately what percentage of this business's total revenue was generated by new or substantially improved products or services introduced by this business **during the three-year period 2012-2014?** ...

F43186

%

2. Approximately what percentage of this business's total **expenses** was related to product research and development?

F62513

%

Gaming software developing or publishing

1. Approximately what percentage of this business's total **revenue** was from developing or publishing gaming software products?

F43187

%

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Sales by type of client

What was this business's breakdown of sales by the following types of client?

1. Clients in Canada

Percentage

a. individuals and households %

F43008_c1

b. businesses %

F43008_c2

c. governments, not-for-profit organizations and public institutions
(e.g., hospitals and schools) %

F43008_c3

2. Clients outside of Canada %

F43008_c4

100%

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Sales by consumer location

Please provide the percentage breakdown of this business's sales by **consumer location** (the consumer location is where the goods or services will ultimately be used).

Acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- location of this business's warehouses/distribution centres.

	Percentage
1. Newfoundland and Labrador	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
2. Prince Edward Island	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
3. Nova Scotia	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
4. New Brunswick	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
5. Quebec	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
6. Ontario	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
7. Manitoba	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
8. Saskatchewan	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
9. Alberta	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
10. British Columbia	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
11. Yukon	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
12. Northwest Territories	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
13. Nunavut	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
14. United States	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
15. All other countries	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
100%	

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International transactions

Revenue received from exports

1. Did this business receive revenue from **clients outside Canada** for the sale of products, services, royalties, rights, licensing or franchise fees?

B05011_b

- Yes ➔ Complete questions 2, 3 and 4.
- No ➔ Go to question 5.

2. What was the revenue received from **clients outside Canada**?

CAN\$ '000

F43217

\$,000

3. What was the percentage breakdown of revenue received from **clients outside Canada** by goods, services and royalties?

	Percentage	
a. goods	F43218	%
b. services	F43219	%
c. royalties, rights, licensing and franchise fees	F47202	%

F43590

Total

4. What was the percentage breakdown of revenue received from **clients outside Canada** by country?

	Percentage	
a. United States	F43221_g1	%
b. Mexico	F43221_g2	%
c. other countries — please specify by listing top 4 contributors:		

B50002_1

F43222_1

.....

%

B50002_2

F43222_2

.....

%

B50002_3

F43222_3

.....

%

B50002_4

F43222_4

.....

%

Purchases from outside Canada (imports)

5. Did this business make payments to **suppliers outside Canada** for the purchase of products, services, royalties, rights, licensing or franchise fees?

B05012_b

- Yes ➔ Complete questions 6, 7 and 8.
- No ➔ Go to next section.

6. What were the payments made to **suppliers outside Canada**?

CAN\$ '000

F61314

\$,000

7. What was the percentage breakdown of payments made to **suppliers outside Canada** by goods, services and royalties?

	Percentage	
a. goods	F61315	%
b. services	F61316	%
c. royalties, rights, licensing and franchise fees	F61317	%

F61330

Total

8. What was the percentage breakdown of payments made to **suppliers outside Canada** by country?

	Percentage	
a. United States	F61318_g1	%
b. Mexico	F61318_g2	%
c. other countries — please specify by listing top 4 contributors:		

B50003_1

F61319_1

.....

%

B50003_2

F61319_2

.....

%

B50003_3

F61319_3

.....

%

B50003_4

F61319_4

.....

%

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General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*.

Statistics Canada will use information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia, and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.gc.ca