# **2009 Survey of Service Industries: Architecture**

This document is confidential when completed. Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : 1-888-881-3666.

If necessary, please make address label corrections in the boxes below.

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0001	Legal name		Address (nun and street)	hber				
0002	Business name	0005	City					
0021	Title of contact	100	Pro ince/terri or state	tory				
0008	First name of contact	0053	Country			0007	Postal code/ zip code	
0028	Last name of contact	0010	Language preference	1	English		<sup>2</sup> French	

This information is collected under the au horit, of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19.

# COMPLETION OF THIS GUESTICKNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

# A - Introduction

#### Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.gc.ca/survey-en quete/index-eng.htm.

# Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

#### Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

#### **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

# Please return the questionnaire within 30 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at **1-888-881-3666** or mail to: Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.gc.ca



2009-07-07

STC/UES-425-60133

2009 Survey of Service Industries: Architecture



B·	B - Main business activity							
1.	Please describe the nature of your business.							
	0055							
2.	Please check the <b>one main activity</b> which most accurately represents your <b>main</b> source of revenue.							
	OSO3 Architectural services: business units primarily engaged in planning and designing the construction of							
	residential, institutional, leisure, commercial and industrial buildings and other structures by applying knowledge of design, construction procedures, zoning regulations, building codes and building materials.							
	Landscape architectural services: business units primarily engaged in planning, designing and							
	administering the development of land areas for projects such as parks and other recreational (reas, airports, highways, hospitals, schools, land subdivisions, and commercial, industrial and residential areas							
	by applying knowledge of land characteristics, location of buildings and structures, use of land an as, and design of landscape projects.							
	0040							
	None of the above — Please call <b>1-888-881-3666</b> for further instructions.							
	Reporting period information							
1.	Please report information for your <b>fiscal year</b> (normal business year) <b>ending between</b> April 1, 2009 and March 31, 2010. Please indicate below the period covered by this questionnaire.							
	yyyyy mm dd yyyyy mm dd							
	from 0011 to 0012							
2.	If the reporting period does not cover a <b>full year</b> , please check the reacon(s) below:							
	seasonal 2 new business 3 change of change of change of operations operations 1 change of ownership operations operations operations 1 change of ownership operations inactive							
Re	porting instructions							
_	Report for business unit(s) specified on the label on the front page.							
-	Complete only the questions that apply to your business.							
-	When precise figures are not availage, p case provide your best estimate.							
-	Report in Canadian dollars. Dollar a mounts and percentages should be rounded to whole numbers.							
_	Consult the reporting guide atw.statcan.gc.ca/guides-e for further information.							
D ·	Revenue							
A d	etailed breakdown may be requested in other sections.							
1.	Sales of goods and services (e.g., rental and leasing income, commissions, fees, admissions, services revenue)  Report net of returns and allowances. {must equal total sales in section F}							
2.	Grants, subsidies, donations and fundraising							
3.	Royalties, rights, licensing and franchise fees							
4.	Investment income (dividends and interest)							
5.	Other revenue 2001 2007							
J.	(please specify):							
6.	Total revenue (sum of questions 1 to 5)							

E - Expenses								
		CAN\$						
1.	Salaries and wages of employees who have been issued a T4 statement	0						
2.	Employer portion of employee benefits ( <b>include</b> employer contributions to pension, medical/life insurance plans, employment insurance, etc.)	0						
3.	Commissions paid to non-employees							
4.	Professional and business services fees (e.g., legal, accounting)	5						
5.	Subcontract expenses (include contract labour, contract work and custom work)							
6.	Charges for services provided by your head office							
7.	Cost of goods sold, <b>if applicable</b> (purchases <b>plus</b> opening inventory <b>minus</b> closing inventory)							
8.	Office supplies							
9.	Rental and leasing ( <b>include</b> rental of premises, equipment, motor vehicles, etc.)							
10.	Repair and maintenance (e.g., property, equipment, vehicles)							
11.	Insurance (include professional liability, motor vehicles, etc.)							
12.	Advertising, marketing and promotions (report charitable dona ions at question 22)	5						
13.	Travel, meals and entertainment	0						
14.	Utilities and telecommunications expenses ( <b>include</b> )as, heating, hydro, water, telephone and Internet expenses)							
15.	Property and business taxes, licences and parmits							
16.	Royalties, rights, licensing and franchise fees							
17.	Delivery, warehousing, postage and courier	9						
18.	Financial services fees	5						
19.	Interest expenses							
20.	Amortization and depreciation of tangible and intangible assets	ס ו						
21.	Bad debts	2						
22.	All other expenses (please specify):	9						
23.	Total expenses (sum of questions 1 to 22)	9						
24.	Corporate taxes, if applicable							
25.	Gains (losses) and other items (see reporting guide)	1						
26.	Net profit/loss after tax and other items (see reporting guide)	4						

# F - Industry characteristics Sales by type of service

Please provide a breakdown of your sales, indicating amounts in Canadian dollars or percentages.
Definitions are provided in the enclosed reporting guide

Dei	influors are provided in the enclosed reporting guide					
1.	Architectural services 9970	'0 1	<b>\$</b>	or	2 9	6
	a) single-family residential projects	1				
	b) multi-family residential projects	2				
	c) office building projects	3				
	d) retail and restaurant projects	4				
	e) hotel and convention centre projects	5				
	f) health care projects (e.g., hospitals, nursing homes and similar projects)	6				
	g) entertainment, recreational and cultural building projects	7				
	h) educational building projects (e.g., schools, colleges, universities)	8				
	i) industrial building projects	9				
	j) transportation and distribution facility projects	4				
	k) other non-residential building projects (e.g., churches, prisons)	5				
	I) historical restoration projects	6				
	m) architectural advisory services	7				
2.	Landscape architectural services	8				
3.	Urban planning services	4				
4.	Project site master planning services	5				
5.	Interior design services	9				
6.	Engineering services	4				
7.	Other 2558	8				
8.	Total sales (sum of questions 1 to 7)	5				
Sa	les by type of r venue					
	ease provide a breakdown of your sales, indicating amounts in Canadian dollars percentages.	'3 1	<b>\$</b>	or	2 0	<b>%</b>
1.	Fee income	6		0.		
2.	Sub-contracts					
	a) architectural consulting	7				
	b) other consulting (e.g., engineering)	8				
3.	Reimbursables 8239	9				
4.	Other income 8298	5				
5.	Total sales (sum of questions 1 to 4)	ot				
		_				

G	- Personnel	
		number
1.	Number of partners and proprietors, <b>non-salaried</b> (if salaried, report at question 2 below)	21
2.	Paid employees	
	a) average number of paid employees during the reporting period (see reporting guide)	39
	%	
	b) percentage of paid employees (from question 2a) who worked <b>full time</b>	
		number
3.	Number of contract workers for whom you did not issue a T4, such as freelancers and casual workers (estimates are acceptable)	20
Н -	Sales by type of client	
Ple	ase provide a percentage breakdown of your sales by type of client.	
1.	Clients in Canada	%
	a) businesses	12
	b) individuals and households	
	c) governments, not-for-profit organizations and public institutions (e.g., I pspitals, schools)	33
2.	Clients outside Canada	40
		100%
I -	Sales by client location	
Ple	ase provide a percentage breakdown of your sales by client location (first point of sale).	%
1.	Newfoundland and Labrador	
2.	Prince Edward Island	
3.	Nova Scotia 84	05
4.	New Brunswick	10
5.	Quebec 84	20
6.	Ontario 84	25
7.	Manitoba 84	30
8.	Saskatchewan 84	35
9.	Alberta 84	40
10.	British Columbia	45
11.	Yukon 84	55
12.	Northwest Territories 84	51
13.	Nunavut 84	52
14.	Clients outside Canada (must equal question 2 in section H)	01
		100%

J.	- International transactions					
Ex	ports					
1.	Did you receive revenue from clients outside Canada for the <b>export</b> of goods, services, royalties, rights, licensing or franchise fees?					
	<sup>0531</sup> yes, complete questions 2, 3 and 4					
	<sup>3</sup> no, go to question 5		CAN\$			
2.	Please report revenue received from <b>exports.</b>		· · · · · · · · · · · · · · · · · · ·			
3.	Please provide a percentage breakdown of <b>exports</b> by:		%			
	a) goods	0667				
	b) services	0668				
	c) royalties, rights, licensing and franchise fees	0669				
		,	100%			
4.	Please provide a percentage breakdown of <b>exports</b> by country:		%			
	a) United States	0748				
	b) Mexico	0749				
	c) other countries (please specify):	0750				
	0676	0672				
	0677	0673				
	0678	0674				
	0679	0675				
			100%			
lm	ports					
5.	Did you make payments to suppliers outside Canada for the <b>import</b> of goods, services, royalties, rights, licensing or franchise fees?    Oracle   westign   yes, complete questions 6, 7 and 8   no, go to next section		CAN\$			
6.	Please report payments made to, imports.					
7.	Please provide a percentage breakdown of <b>imports</b> by:		%			
	a) goods	0736				
	b) services	0737				
	c) royalties, rights, licensing and franchise fees	0738				
	<u> </u>		100%			
8.	Please provide a percentage breakdown of <b>imports</b> by country:		%			
	a) United States	0751				
	b) Mexico	0752				
	c) other countries (please specify):	0753				
	0744	0739				
	0745	0740				
	0746	0741				
	0747	0742				
			100%			

K - Not applicable									
L - Contact information									
Nan 0026	ne of person t	o contact about this o		<sup>4</sup> Ms					
0054	Last name				0017	Telephone number			
0013	First name				0027	Extension number			
0014	Title				0016	Fax number	. 1		
0018	E-mail address				0020	Website address			
Date	completed:	yyyy 0015	mm	dd			hour(s)	minutes	
How	long did you	spend collecting the	data and complet	ting the qu	estion	nnaire?	9910	9909	
М -	Commen	ts					<b>Y</b>		
We ii	nvite your cor	nments below. Pleas	e be assured tha	t we revie	w al. c	c უmen ເs with	n the intent of improving the	survey.	
9920						<b>Y</b>			
			<u> </u>	1	<del></del>				
0040									
9913									
9914		2	<i>y</i>						
_		<del>(1)</del>							
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9915									
_									
9916									
-									

# General information

# Confidentiality

#### Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information from this survey which would identify a person, business, or organization, without their prior consent. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation. Therefore, for example, the Canada Revenue Agency cannot access identifiable survey data from Statistics Canada.

These survey data will only be used for statistical purposes and will be published in an aggregate form only.

# **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same informatic i, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistic 1 age noise of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, Critish Columbia, and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

**Section 12** of the *Statistics Act* provides for the sharing of information with 'equival, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any crithest organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Pleast specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the stat, tical agencies of Prince Edward Island, the Northwest Territories and Nunavut.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

## **Record linkages**

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

Thank you for completing this questionnaire. Please retain a copy for your records.

Visit our website at www.statcan.gc.ca