



Annual Survey of Automotive Equipment Rental and Leasing, 2003

▼ Reference number ▼

This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.

Completion of this questionnaire is a legal requirement under this Act.

This document is confidential when completed.

vous préférez recevoir questionnaire en français, veuillez nous téléphoner au 1-800-916-9316.



If necessary, please correct pre-printed information below.

0001	Legal name		0004	Address (number and	street)	
0002	Business name	\Diamond_{\bullet} (0005	City		
0003	C/O		9006	Province or State		
8000	First name of contact	- 90>	0053	Country	0007	Postal code / Zip code
0028	Last name of contact		0010	Language preference		

A. General Information

Survey Purpose

The survey objective is the collection and publication of data necessary for the statistical analysis of automotive equipment rental and leasing. The information from the survey can be used by businesses and trade associations for market analysis and assessment of industry performance, operating characteristics and trends, by government to develop national and regional economic policies, by other users involved in research or policy making and by Statistics Canada for maintaining important data input to the preparation of the Canadian System of National Accounts.

Data-Sharing Agreements
In order to reduce tesponse burden and to provide consistent statistics. Statistics Canada has entered into data sharing agreement with the statistical agencies of Quebec, Manitoba and British Columbia in accordance with Section 11 of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. For business locations operated in Quebec, Manitoba and British Columbia, the agreements authorize Statistics Canada to forward a record of the data collected in this survey to the statistical agencies of these provinces. The Statistics Acts of these provinces include the same provisions for confidentiality and penalties for disclosure of information as the federal Statistics Act. Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics

Reporting Instructions

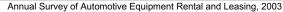
- Report for all operation(s) and/or location(s) pre-printed in the above address area. If it is not possible to report for the above business unit(s), please explain the reason(s) in the comments section at the end of the questionnaire.
- When precise figures are not available, please provide your best estimates.

Return of Questionnaire

Please mail the completed questionnaire(s) in the enclosed envelope or fax it to Statistics Canada at 1 888 605-2493 within 30 days of receipt.

Lost the return envelope or need help? Call us at 1 800 916-9316 or mail to:

Statistics Canada, Operations and Integration Division, 120 Parkdale Avenue, Ottawa, Ontario K1A 0T6



	usiness Activity Please describe the nature of your firm's business activity in 2003: 0141
b)	Is this a change from the previous year?
c)	Please check (✓) below the one industry which most accurately describes your firm's principal source of operating revenue. If yes, please provide details in the "Comments" section on page 7.
	532111 Only Passenger Car Rental (without driver) Only None of the above (please specify)
	532112 Passenger Car Leasing (without driver). (Excludes establishments primarily engaged in retailing cars.)
	532120 On Truck, Utility Trailer and RV (Recreational Vehicle) Rental and Leasing (without driver). (Excludes establishments primarily engaged in renting/leasing heavy equipment). (Includes renting/leasing modular space).
	522220 O116 This business unit is engaged in sales financing as well as automotive equipment rental and leasing.
F	orm of Organization
a)	Type of organization (please check <u>one</u> only):
	1 Sole proprietorship 2 Partnership 3 Incorporated company 4 Co-operative
	5 O Joint venture 6 O Government business entity Octobernment 8 O Non-profit
b)	Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?
	1 Yes – If yes , please name the company or professional practice
	3 O No
,	Please enter your nine-digit Business Number (if incorporated) 0189
d)	Is this business affiliated with a chain or franchise group? 1 Yes (please provide name) No
e)	Did this business unit participate in any joint venture(s) during the reporting period? A joint venture refers to a specific commercial undertaking entered into jointly by two or more parties or companies, who agree to contribute the necessary capital and share in profits or losses of the project in agreed proportions. The association terminates either upon completion of the undertaking or at a specific time.
	1 O Yes - If yes please go to f) No - If no, please go to Question 3, Reporting Period
f)	Are detailed revenue and expenses for the business unit's share in the joint venture(s) included in this questionnaire?
	Tes No
g)	Please provide the name of the joint venture. 0180
h)	Is this joint venture: Oldon 1 O Incorporated - If incorporated, please go to i) 3 O Unincorporated - If unincorporated, please go to j)
i)	Business Number of joint venture (if incorporated)
., j)	If it is an unincorporated joint venture, please provide the length of time of the joint venture.
1)	O191 YYYY MM DD O192 YYYY MM DD To
k)	Venture partner(s) and Business Number(s) (if incorporated)
,	Venture partner(s) Business Number(s)
	0181 (if incorporated)
	If you participated in more than one joint venture or if more space is required, please enclose a separate page.

			ng Po			vour	fiscal v	ear (norma	al busines:	s vear)	end	dina be	wee	n A	oril 1.	200	3 and	March 3	31. 20	004. Ple	ease indicate bel	low
Please report information for your <u>fiscal year</u> (normal business year) ending between April 1, 2003 and March 31, 2004. Please indicat the period covered by this questionnaire.										odoo malodio bo.												
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		iod of Operation If you did not operate this business for a full year, please check (✓) the reason							ason be	elow:												
	0042 Seasonal operation 0035 Ceased operation (please specify) 0119																					
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	ii)	truck	s and c	omme	rcia	ıl van	S								\mathcal{C}						2206	
	iii)	recre	ational	vehicl	es ((e.g.,	motor h	omes, ten	t trailers)						_<'(\rangle				2207	
	,					, , ,			<u> </u>						1	\Diamond					2208	
	,		r trailers r (e.g., buses, <i>please specify</i>). Exclude revenue from rental of real estate (see <i>item (g)</i> below).												2210	-						
	,	2209	<u> </u>									$\stackrel{\sim}{\longrightarrow}$	/	\geq								
	b) F	Reven	ue fron	n Cap	ital	Leas	es (i.e.,	leases tha	at transfer	the be	nefi	ts/risks	of a	wn	ership	to th	ne less	ee; inc	lude		1192	
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	f) L							sposal of p previously							ıpmeni	τ.					2190	
		2199	\ \ \ \	·																		
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																					5133	\dashv
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5. Operating Expenses

- Please report all answers in Canadian dollars.
- Do not include capital expenditures. (See section 4.2.)
- Please include GST, except the portion that is refundable by government.

•	If you prefer, you may attach a copy of your income statement and proceed to Section 6.	
		Dollars (omit cents)
a)	Cost of goods sold (purchases plus opening inventory minus closing inventory). Please exclude purchases for use in the business and for rental purposes (see item (s) below)	5721
b)	Salaries and wages paid to employees for whom you issued a T4 supplementary form; include vacation pay, bonuses and commissions	3010
c)	Employee benefits paid for all employees for whom you issued a T4 supplementary form; include employer's contributions to pension, medical/life, employment insurance and workers' compensation plans	3040
d)	Rent and/or lease of land and buildings	4120
e)	Rent and/or lease of motor vehicles	4125
f)	Computer services purchased (including equipment rental, data processing and software)	4233
,	Rent and/or lease of other machinery and equipment	4135
g)		4175
h)	Repairs and maintenance	4230
i)	Legal, accounting, management and consulting fees	4365
j)	Advertising and sales promotion	4350
k)	Insurance	4410
I)	Taxes, permits and licenses (exclude income taxes)	4042
m)	Heat, light, power and water	4102
n)	Telephone, telecommunications, postage and courier fees	4370
o)	Travel and entertainment	4440
p)	Royalties and franchise fees	4520
q)	Depreciation and amortization	4629
r)	Interest expense and credit card fees	4000
s)	Office and all other supplies and materials used in the business (exclude supplies reported under Cost of goods sold - item (a) above)	4082
t)	Commission paid (include airport fees, travel agents' commissions)	4569
u)	All other operating expenses, excluding bad debts , but including fees paid to contract workers. (<i>Please specify major items or attach a separate sheet.</i>)	**************************************
,,\	Total Operating Expenses	4599
v)	(sum of items (a) to (u))	

a) Paid Employees Please report the average number of persons employed during the reporting period to whom you paid Salaries and Wages as shown in Expenses, Section 5, item (b). i) Full-time Employees Regular employees who worked the standard work week as observed by the business ii) Part-time Employees Those who worked fewer than the standard work week hours observed by the business b) Contract Workers Individuals engaged only for the duration of a specific project or term

c) Working proprietors and/or partners of unincorporated businesses

7. Client Base	\wedge
Please report the percentage of total operating revenue (Section 4.1, item (h)) derived directly from:	Percentage
1. Domestic Clients	8100
Individuals Business a) Retail Trade	8116
b) Traveller Accommodation and Food Services	8103
c) Wholesale Trade	8117
d) Agriculture, Forestry, Fishing and Mining	8104
e) Manufacturing	8163
f) Construction	8165
g) Transportation and Warehousing	8105
h) Finance, Insurance and Real Estate	8106
i) Other (e.g. professional / scientific services, telecommunications, etc.) (please specify)	8115
Institutions j) Educational Services	8121
k) Health Services	8122
I) Other institutional demand (please specify)	8123
m) Government	8130
2. Foreign Clients (regardless of type) Please report the percentage of foreign market revenue by region:	8465
United States	8470
Mexico	
Central and South America	8462
European Union	8477
Other Europe	8463
Africa	8464
Middle East	8466
Asia	8471
Australia, New Zealand	8467
Other	8476
Total (total of boxes 8100 to 8476 must equal 100%)	100%

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a) Please report the number of permanent business units in more than one province or territory? 1	"Business unit" expenses and expenses are expenses are expenses and expenses are expenses and expenses are expenses are expenses and expenses are expenses a	is defined as the lowest le	vel of the firm for which	separate records are ke	ept for such details as r	evenues, 5001
1	•		usiness units operated in	n Canada during the rep	orting period.	
1	,	•		<u> </u>		
c) Please report the following data for the provinces or territories in which you have units. Province or Units (Number) S (ont conts) S (o or tormory.		
C) Please roth the following data for the provinces or territories in which you have units. Province or Territory						
Province or Terrifory Business Units Total Revenue and Employee Benefits S (omit cants) S (omit ca	1 🔾	Yes - Please complete	8 <i>(c)</i>			
Province or Terrifory Business Units Total Revenue and Employee Benefits S (omit cants) S (omit ca	Ψ					
Nind Lab. 5002	c) Please report the	e following data for the pro	ovinces or territories in v	vhich you have units.		
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S (omit cents) S (omit cents) Number S (omit cents)				and Employee Benefits		Expenses
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Automotive Equipment Rental and Leasing, 2003

8. Provincial/Territorial Distribution

Comments	If more space is required please enclose a separate sheet.
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Thank you for c	completing this questionnaire. Please retain a copy for your records.

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If you need help, please contact us at 1-800-916-9316