2021 Annual Wholesale Trade Survey

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-858-7921 ou ATS 1-800-363-7629



This information is collected under the authority of the *Statistics* 4c., Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

Survey purpose

The survey will collect information on the financia and operating data needed to develop national and regular economic policies and programs.

The information you provide may also be used Statistics Canada for other statistical and research purposes.

Security of emails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or email. However upon receipt Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

Cor lide tiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada.

Data-staring agreements

To rejuce respondent burden, Statistics Canada has entered data-sharing agreements with provincial and territorial statistical agencies and other government organizations, iich have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please Nturn the questionnaire within 21 days.

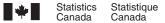
Please mail the completed questionnaire in the enclosed envelope or law it to Statistics Canada at 1-888-883-7999.

you are nable to complete within 21 days on if you need help, can us at 1-800-858-7921 or TTY 1-800-363-7629.

Statistics Canada
Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

S2445.1: 2021-10-18





•	Please print in ink.
	Report dollar amounts in thousands of Canadian dollars .
	Exclude sales tax.
	Percentages should be rounded to whole numbers.
	When precise figures are not available, provide your best estimates.
	Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.
	Solican the reporting gallactat the metallican ignoral gallactic containing in a single containing in a single containing in the sinterval containing in the single containing in the single contain
В	usiness or organization and contact information
1.	Verify or provide the business or organization's legal and operating name and correct where need to Note: Legal name modifications should only be done to correct a spelling error or typo.
	Legal name Operating name (if applicable,
2.	Verify or provide the contact information of the designated butiness of organization contact person for this questionnaire
	and correct where needed.
	Note: The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.
	First name East name
	Title Preferred language of communication
	English French
	Mailing address (number and street)
	Mailing address (number and street)
	City Province, territory or state
	Only of State
	Postal code or ZIP code
	Example: A9A 9A9 or 12345-1234
	Country
	Example: user@example.gov.b
	Telephone number (including rea ode) Extension number
	Example: 123-123-1234 (if applicable)
	Fay number (including area code)
	Fax number (including area code) Example: 123-123-1234

above.	or provide the current operational status of the business Operational Go to question 4	or organization identified by the legal and operating name
2	Not currently operational e.g., temporarily or permanently closed, change of ownership	
٩	Why is this business or organization not currently operation B00309 Seasonal operations → Go to question 3a Ceased operations → Go to question 3b Sold operations → Go to question 3c Amalgamated with other businesses or organization Temporarily inactive but will re-open → Go to question 3c No longer operating due to other reasons → G	ons → Gu to question ou uestion 3c
3a. Seaso	onal operations	
When Date	did this business or organization close for the seven? YYYY MM DD B00217	20
When Date	does this business or organization expect to resume operation. YYYY	Y
3b. Cease	ed operations	
When	did this business or organization cease operations?	
Date	B00211	
Why o	did this busines or organization -ase operations?	
1	Bankruptcy	
2	Liquidation	
3	Dissolution	→ Go to question 4
4	Other Specify the other reasons why the operations ceased B00312	

3c. Sold operations	
When was this business or organization sold?	
YYYY MM DD	
Date	
What is the legal name of the buyer?	
→ Go	o to question.4
3d. Amalgamated with other businesses or organizations	Q -
When did this business or organization amalgamate? YYYY MM DD	
Date B00213	
What is the legal name of the resulting or continuing business of organitation?	
What are the legal names of the other amalgamated brain, ases or organizations?	
	o to question 4
	·
3e. Temporarily inactive but will re-open	
When did this business or organization become temporarily in stive?	
YYYY MM L B00214	
Date	
When does this business or organizations. Appect to resume or erations?	
YYYY MM DD B00215	
Date	
Why is this business or regardization temporarily inactive?	
B00313	
→ Go	to question 4
3f. No longer operating due to other reasons	
When did this business or organization cease operations?	
Date DD	
Why did this business or organization cease operations? B00314	

4.	Verify or provide the current main activity of the business or organization identified by the legal and on Note: The described activity was assigned using the North American Industry Classification System (NAICS).	perating name.
	This is the current main activity → Go to question 7	
	This is not the current main activity Provide a brief but precise description of this business or organization's main activity e.g., breakfast cereal manufacturing, shoe store, software development	
		,
5.	Was this business or organization's main activity ever classified as:	
	B05111	
	¹ O Yes	
	² No → Go to question 7	
6.	When did the main activity change?	
	Date MM DD	
7.	Are there any other activities that contribute significantly (a least 10%) to this business or organic	zation's revenue?
	Yes, there are other activities_	
	No, that is the only significant activity Go to next section	
	The, that is the erry digital of the horizontal	
8.	Provide a brief but precise descript of this bysiness or organization's secondary activity . e.g. , breakfast cereal manufacturing shoe store, software development	
	B05005	
9.	Approximately what recentage of the pusiness or organization's revenue is generated	
	by each of the folic ving estivities? When precise figures are not available, provide your best estimates.	Percentage of revenue
	When produce ligated are not available.	B05004
	a. Main activity	% B05006
	b. Secondary activity	%
		B05008
	c. All other activities	% B05000
	Total percentage	1 0 0 %

Re	porting period information
1.	For this survey, please report information for this business or organization's most recent 12 month fiscal period . Note: For this survey, the End date should fall between April 1, 2021 and March 31, 2022.
	Start date YYYY MM DD B00205 End date YYYY MM DD B00206
2.	If the reporting period does not cover a full year, please check the reason(s) below (mark all that apply):
	800301_r1 seasonal operations ceased operations
	new business B00301_r6 tempor kily inactive
	change of ownership boostiles boostiles change of ownership boostiles change of ownership
	B00301_r4 change of fiscal year
3.	Please indicate below, any changes or events that may have affected the reperted values for this business or organization compared to the last reporting period (mark all that apply):
	B00302_t1 B00302_t10
	strike or lockout soft business units
	exchange rate impact expansion
	B00302_t3 B00302_t12
	price changes in goods or services sold new/lost contract
	contracting out plant closures
	organizational change acquisition of business units
	B00302_16
	price changes in labour or raw materials other change or event — please specify: 800302_t7 0ther change or event — please specify:
	natural disaster
	B00302_t8
	recession no change or event
	change in productine
Ad	Iditional reporting instruction
1.	Throughout this questionnaire, pieces report financial information in thousands of Canadian dollars. For example, an amount of 1763,85 0.25 should be reported as: CAN\$ '000
	\$,000
	I will report in the format above

lr	ndustry characteristics		
s	elected sales information		
1.	What were this business's sales and revenue for each of the following products and services? Please report all amounts in thousands of Canadian dollars.		
	a. All products purchased for resale Report sales net of returns, discounts and rebates. Include: parts used in generating repair and maintenance revenue Exclude: labour revenue from repair and maintenance (reported at question 1c.) \$	CAN\$ '000 F43003	,000
	b. Products manufactured as a secondary activity by this wholesaling business unt	F45902	,000,
	c. Repair and maintenance services Exclude: sales of parts as reported in question 1a.	F45804	,000
	d. Rental and leasing of real estate\$	F45802	,000,
	e. Rental and leasing of products and equipment Exclude: sales of parts as reported in question 1a. \$\$,000,
0	ether Cartesian		
2.	What was the value of products where commissions and for were earned by this business acting as an agent or broker? Please report all amounts in thousands of Canadian dollars	F43172	,000
3.	Did this business purchase goods (raw materials, semi-timened, or finished goods) "off the shelf" outside of Canada and sell them "as-is" in foreign malkets (including the U.S.) without altering the goods, and without the goods entering Canada, before the sale?		
	B05192		
	¹ O Yes		
	² No		
	Don't know		
	Provide comments if desired.		
	B05193		

4.	On the last day of the fiscal year, did this business hold inventories abroad, including inventories in transit to Canada? Include: raw materials, work in process, and finished goods recorded in this business's accounting books, but physically located outside of Canada. Also include goods purchased abroad for resale "as-is" in foreign markets. B05194 1 Yes 2 No 3 Don't know Provide comments if desired.
5.	CAN\$ '000 F61409 What was the approximate value of inventories held abroad at the end of the reporting period? \$
	Is the value reported above included in the closing inventories previously reported in question 1c. from the expenses section? 1 Yes 2 No

Sal	les by type of client	
Wha	at was this business's breakdown of sales by the following types of clients?	
1.	Clients in Canada	Percentage
	a. individuals and households	F43008_c1
	b. businesses	%
	c. governments, not-for-profit organizations and public institutions (e.g., hospitals and schools)	F43008_c3 % F43008_c4
2.	Clients outside Canada	100%

Province/country of origin and destination of products sold

The goal of this section is to understand the supply chain for your products. We will ask for the percentage breakdown for each product sold according to the origin of the products purchased and the destination of products sold (see the grids on the next page).

Please note that your best estimates are acceptable.

Origin: to the best of your knowledge, where the products were originally produced or manufactured (i.e., which province, territory or country outside Canada). If the origin of the products is unknown, an acceptable substitute is the location of this business's supplier.

Note: exclude intermediate shipping points from your supplier to you.

The total for the origin should be equal to 100%.

Destination: to the best of your knowledge, the location where the products vill y timately be used (i.e., which province, territory or country outside Canada).

Acceptable substitutes:

- shipping destinations
- location of your retail customers
- location of your warehouses.

The percentages should sum to 100%.

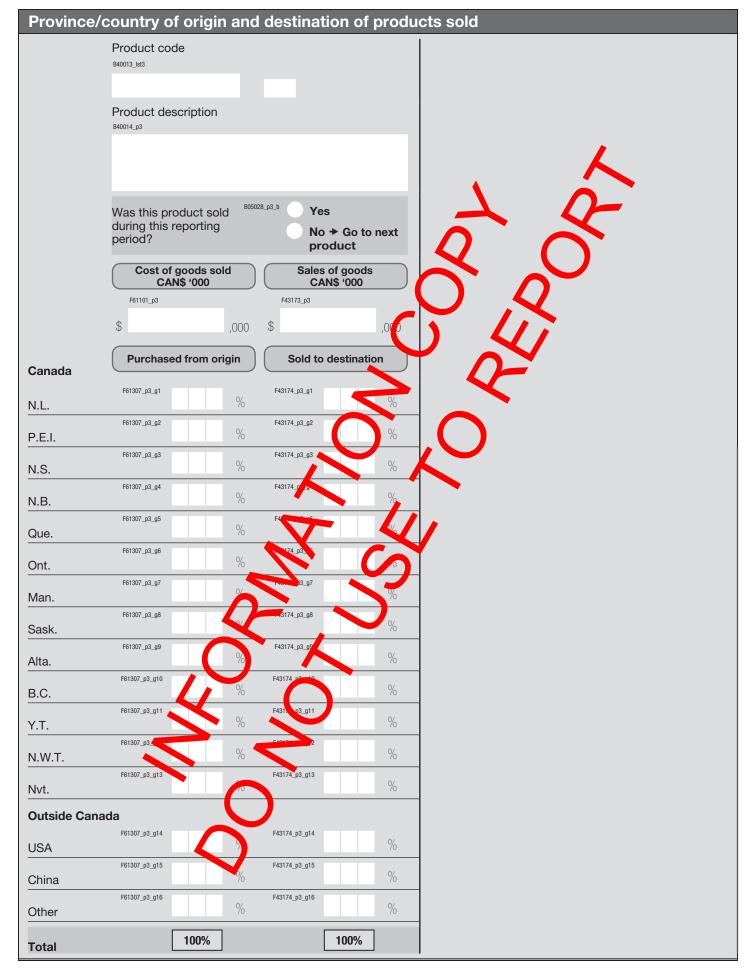
If you have additional information, please use the blank origination tables lost tecation the section.

Cost of goods sold and Sales of goods

Please report the cost of goods sold and the sales of goods in thousands of Ganad an dollars. When precise figures are not available, please provide courses estimate



Province	/country of origin a	nd destination of produ	ucts sold	
	Product code B40013_ist1		Product code B40013_lst2	
	Product description		Product description	
				4
	Was this product sold during this reporting period?	Yes No → Go to next product	Was this product sold during this reporting period;	Yes No → Go to next product
	Cost of goods sold CAN\$ '000	Sales of goods CAN\$ '000	Cont of goods sold CAN\$ '00'	Sales of goods CAN\$ '000
	F61101_p1	F43173_p1	F61.01_p2	F43173_p2
	\$,00	,00	,000	\$,000
Canada	Purchased from origin		Purchase from origin	Sold to destination
N.L.	F61307_p1_g1	F43174_p1_g1 %	F61307_p2_g1	F43174_p2_g1
P.E.I.	F61307_p1_g2	F43174_p1_g2	51307_p2	F43174_p2_g2
N.S.	F61307_p1_g3	F43174_p1_g3	F61. Zgd %	F43174_p2_g3 %
N.B.	F61307_p1_g4	F43174_p_0	F615-V_p2_g4 %	F43174_p2_g4 %
	F61307_p1_g5	F4 95	F61307_p2_g5	F43174_p2_g5 %
Que.	F61307_p1_g6	174_p1 s	F61307_p2_g6 %	F43174_p2_g6
Ont.	F61307_p1_g7	0 1.97	F61307_p2_g7	F43174_p2_g7
Man.	F61307_p1_g8	% 	% F61307_p2_g8	F43174_p2_g8
Sask.	F61307_p1_g9	% F43174_p1_g\$	% F61307_p2_g9	% F43174_p2_g9
Alta.	9	%	%	%
B.C.		6 F43174_p1 = 10 %	F61307_p2_g10 %	F43174_p2_g10
Y.T.	F61307_p1_g11	6 F4311 p1_g11 %	F61307_p2_g11	F43174_p2_g11
N.W.T.	F61307_p1	6 %	F61307_p2_g12 %	F43174_p2_g12 %
Nvt.	F61307_p1_g13	F43174_p1_g13	F61307_p2_g13	F43174_p2_g13
Outside Car	nada			
USA	F61307_p1_g14	F43174_p1_g14	F61307_p2_g14 %	F43174_p2_g14 %
China	F61307_p1_g15	F43174_p1_g15	F61307_p2_g15 %	F43174_p2_g15 %
Other	F61307_p1_g16	F43174_p1_g16	F61307_p2_g16	F43174_p2_g16
	100%	100%	100%	100%
Total				



Province/c	ountry of origi	in and destinat	tion of produ	icts sold			
	Product description	1		Product descript	tion		
					<i>A</i>		
	Was this product so during this reporting period?	g No	s → Go to next oduct	Was this product during this report	t sold ^{[6,5028} , g. r. ting	Yes No → Go product	to next
	Cost of goods s		s of goods N\$ '000	Cont of good CAN\$ '0	ls solu	Sales of goo	ds
	F61101_p4	F43173_p4	00/\$	F67 01_p5		F43173_p5	000 \$
Canada	Purchased from o	origin Sold to	destination	Purch se fro	morigin	Sold to destina	ation
Canada N.L.	F61307_p4_g1	F43174_p4_g1	%	F61307_p5_g1	% F4	.3174_p5_g1	%
P.E.I.	F61307_p4_g2	F43174_p4_g2	%	o1307_p5	% F4	3174_p5_g2	%
N.S.	F61307_p4_g3	F43174_p4_g3	%	F61sg3	%	3174_p5_g3	%
N.B.	F61307_p4_g4	F43174_p_29	%	F615.//_p5_g4	% F4	3174_p5_g4	%
Que.	F61307_p4_g5	% F4		F61307_p5_g5	% F4	3174_p5_g5	%
Ont.	F61307_p4_g6	% 174_p4_``		F61307_p5_g6	% F4	3174_p5_g6	%
Man.	F61307_p4_g7	140	%	F61307_p5_g7	% F4	3174_p5_g7	%
Sask.	F61307_p4_g8	3174_p4_g8	%	F61307_p5_g8	% F4	3174_p5_g8	%
Alta.	F61307_p4_g9	F43174_p4_g9	%	F61307_p5_g9	% F4	3174_p5_g9	%
B.C.	F61307_p4_g10	F43174 p4=10	%	F61307_p5_g10	% F4:	3174_p5_g10	%
Y.T.	F61307_p4_g11	F431\ 04_g11	%	F61307_p5_g11	% F4:	3174_p5_g11	%
N.W.T.	F61307_p4_	%	%	F61307_p5_g12		3174_p5_g12	%
Nvt.	F61307_p4_g13	F43174_p4_g13	%	F61307_p5_g13		3174_p5_g13	%
Outside Canad	la	O					
USA	F61307_p4_g14	F43174_p4_g14	%	F61307_p5_g14	% F43	3174_p5_g14	%
China	F61307_p4_g15	F43174_p4_g15	%	F61307_p5_g15	% F43	3174_p5_g15	%
Other	F61307_p4_g16	F43174_p4_g16	%	F61307_p5_g16	% F43	3174_p5_g16	%
	100%	7	100%	100	nn/	100%	7

 Complete for all business locations operating during this reporting period. If necessary, add all locations not listed on this questionnaire on the page "details on this business's additional locations". Report dollar amounts in thousands of Canadian dollars.
Please verify the location address and correct where needed.
Operating name
B0102_I
Address (number and street) B00119_I B00112_I B00122_I
City Posta code B00121_I Posta code
Total operating revenue F47001_J ,000
Was this business location operational for the full year? No Yes → Go to next location No
What was the reason(s) for part year operation (table apply)?
B00301_r1_I1 B00301_r2_I1 B00301_r4_I1
seasonal operation new store change of fiscal year change of ownership
B00301_r5_l1 b00301_r5_l1 ceased operations ten poraby closed moved
B00301_r8_11
other reason — please specify:
B00301_r9_l1
What were this location's exercise hal start and electronic services with the services of the
Start date End date
Statistics Canada reviews all feedback. We invite your comments pertaining to this b siness location.

Details on this business's additional locations
 Complete for all business locations operating during this reporting period. Add all locations not listed. Report dollar amounts in thousands of Canadian dollars.
Please provide the business location address.
Operating name B00129_I
Address (number and street) Province, territory B00125_J B00127_J
City Post I code B00126_I B00128_I
Total operating revenue F47004_1 \$,000
Was this business location operational for the full year? B00006_b_l Yes ➡ Go to next location No.
What was the reason(s) for part year operation (mark all that apply)? B00307_r1_l1 seasonal operation new sine lange of fiscal year change of ownership B00307_r5_l1 ceased operations tempe orily closed moved
other reason — please specify: B00307_r9_l1
What were this location's operational start and end date!? YYY MM DD B00208_1 B00208_1 B00209_1
Start date End date
Statistics Canada reviews all feedback We invite your comments pertaining to this business location. B00015_I

CC	OVIE	D-19
1.		esponse to the COVID-19 pandemic, did this business experience additional expenses to comply with public health and safety delines or corporate guidelines to be allowed to operate?
	cust	itional expenses could include: purchases of cleaning supplies, sanitation measures, protective equipment for employees or tomers and costs to retrofit business operations (e.g., Plexiglass barriers, new equipment that facilitates physical distancing, itional labour costs).
	Pub	lic health and safety guidelines refer to guidelines from a federal, provincial or municipal health agency.
	B05140_f	141
1		Yes
	Ļ	What were the total additional expenses in fiscal year 2021? Report dollar amounts in thousands of Canadian dollars. For expenses less than \$500, enter "0". When precise figures are not available, provide your best estimates.
		Additional labour Other additional costs, if applicable expenses (CAN\$ '000) (CAN\$ '000)
		\$,000 \$,000 F60102_t41_sr69 F60102_t41_sr19
		As a result of the additional expenses or business conditions, did this business delay plans to expand operating capacity or undertake investments?
		B05140_t41_y64
		Yes
		² No
2		No
2.	Inclu	esponse to the COVID-19 pandemic, Virghic) of the following ways did this business change operating methods? Jude both temporary and ongoing changes. Ke all that apply.
		Adopt or expand upon a contact-less business moust e.g., e-commerce sales, drive through, delivery, carbside pickup, offer virtual services
		Retrofit the workspase B00381_141_y42
		Invest in e-commerce platforms B00381_t41_y43
		Use business to relligence technologies e.g., cloud-based computing systems and big data analytic tools 800381_t41_y44
		Develop new supply chains B00381_t41_y45
		Ask some or all employees to work from home B00381_t41_y46
		Introduce or accelerate the ir roduction of new goods and services B00381_t41_y47
		Increase prices charged to customers of certain goods and services as a result of the COVID-19 pandemic
		continues on next page

continue	ed from previous page
	Decrease prices charged to customers of certain goods and services as a result of the COVID-19 pandemic 800381_t41_y49
	Change marketing strategy Include re-allocating marketing budget. 800381_t41_y50
	Increase marketing budget B00381_t41_y51
	Decrease marketing budget B00381_t41_y52
	Expand to new markets 800381_141_y53
	Substitute capital for labour e.g., automation, robots for use in producing goods and services
	Provided extra staff training e.g., job specific training, managerial training, training in new technology, training in new business practices, digital skills training, data literacy skills, other training and development
	Downsize business activities e.g., reduce goods and services offered 800381_t41_y56
	Reduce labour costs e.g., lay off employees, furlough employees, request imploye is take vacation, reduce hours of employees, offer early retirement packs to autsource w/rk 800381_t41_y58
	Reduce costs other than labour costs 800381_t41_y59
	Take other actions B00381_141_y60
با	Specify the additional actions taken
	B00381_t41_y61
OR	
	No changes to operating methods in response to the COVID-19 pandemic
3. Due	e to COVID-19, did this business receive public financial relief through the Canada Emergency Wage Subsidy?
B05150	Ves
Ļ	How much did your busin ass obtain through these means?
	Financial relief received (CAN\$ '000)
	\$,000 F47123_t41
2	No

Notification of intent to extract web data 1. Does this business have a website? B00024 Yes Specify the business website address e.g., www.example.ca No Statistics Canada is piloting a web data extraction initiative, also kne s web scraping, which uses software to search and compile publicly available data from organization websites. A a result, we may visinthe website for this organization to search for, and compile, additional information. This initiative should allow us to reduce the reporting burden on organization, as well as produce additional tatistic I indicator to have that our data rem hsure that our data remain accurate and relevant. We will do our utmost to ensure the data are collected in a nanner hat will not affect the functionality of the website. Any data collected will be used by Statistics Canada for statistical and its earth purposes only, in accordance with the agency's mandate.

For more information regarding Statistics Canada's web scraling initiative, plase visit http://www.statcan.gc.ca/eng/about/about.

To learn more about Statistics Canada's transparency and accountability, phase visit http://www.statcan.gc.ca/eng/transparency-accountability.

If you have any questions or concerns, please contact **Statistics Sanada Client Services**, toll-free at 1-877-949-9492 (TTY: 1-800-363-7629) or by email at infostats@cana.la.ca. Additional information about this survey can be found by selecting the following the:

Consult the reporting guide at www.stercarguide e for further information.



Ch	nanges or events
1.	Indicate any changes or events that affected the reported values for this business or organization compared with the last reporting period. Mark all that apply.
	800302_t1 Strike or lock-out 800302_t2 Exchange rate impact
	Price changes in goods or services sold
	Contracting out B00302_t5
	Organizational change B00302_t6 Price changes in labour or raw materials
	800302_t7 Natural disaster 800302_t8
	Recession B00302_t9 Change in product line
	800302_t10 Sold business or business units 800302_t11
	Expansion B00302_t12 New or lost contract
	B00302_t13 Plant closures B00302_t14
	Acquisition of business or business coits B00302_t15 Other changes or events — specify: B00302_t16
	OR B00302_t17 No changes or events

Co	ontact person
1.	Statistics Canada may need to contact the person who completed this questionnaire for further information.
	If the contact person is the same as on cover page, please check → Go to "Feedback"
	Otherwise, who is the best person to contact about this questionnaire?
	First name
	Last name
	Title
	Email address (Example: user@example.gov.ca)
	Telephone number (including area code) Example: 123-123-1234 Example: 123-123-1234 Example: 123-123-1234 Example: 123-123-1234
Fe	edback
	Hours Minutes How long did it take to complete this quest man in 2 Include the time spent gathering the necessary intervalation.
	Hours Minutes How long did it take to complete this quest one in 2
2.	Hours Minutes How long did it take to complete this quest one in 2 Include the time spent gathering the necessary internation.
2.	Hours Minutes How long did it take to complete this quest on it? Include the time spent gathering the necessary intervation. We invite your comments about this question aire.
2.	Hours Minutes How long did it take to complete this quest on it? Include the time spent gathering the necessary intervation. We invite your comments about this question aire.
2.	Hours Minutes How long did it take to complete this quest on it? Include the time spent gathering the necessary intervation. We invite your comments about this question aire.
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2.	Hours Minutes How long did it take to complete this quest on it? Include the time spent gathering the necessary intervation. We invite your comments about this question aire.

General information

Confidentiality

Your answers are confidential.

By law, Statistics Canada is prohibited from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent, or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes only.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Québec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Ag*, provides for the sharing of information with federal, provincial or territorial government organizations. Hindes, **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and advantage it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agenties of Prince Edward Island, the Northwest Territo ies and Nunavut.

for agreements with provincial and territorial government organizations, the shared data will be limited a information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Record linkages

To enhance the data from this survey and to reduce the reporting burden, Statistics Canada may combine the acquired data with information from other surveys on from administrative sources.

Thank you for completing this questionnaire.

I least retain a copy for your records.

Visit our website, www.statcan.gc.ca