

2016 Annual Non-store Retail Survey

CONFIDENTIAL once completed.

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1-800-858-7921 ou ATS 1-855-382-7745

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.
COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. Your information may also be used by Statistics Canada for other statistical and research purposes. Please access www.statcan.gc.ca/survey-enquete/index-eng.htm for more information on this survey.

Security of emails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please return the questionnaire within 21 days.

**Please mail the completed questionnaire in the enclosed envelope
or fax it to Statistics Canada at 1-888-883-7999.**

If you are unable to complete within 21 days **OR** if you need help,
call us at **1-800-858-7921** or **TTY 1-855-382-7745**.

Statistics Canada
Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

Reporting instructions

- Please print in ink.
- **Report** dollar amounts in **thousands of Canadian dollars** ('000).
- **Exclude** sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, please provide your best estimates.
- Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.

Business or organization and contact information

1. Please **verify or provide** the business or organization's **legal and operating name** and correct where needed.

Note: Legal name modifications should only be done to correct a spelling error or typo.

Legal name

Operating name (if applicable)

2. Please **verify or provide the contact information** of the designated business or organization contact person for this questionnaire and correct where needed.

Note: The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.

First name

Last name

Title

Preferred language of communication

English

French

Mailing address (number and street)

City

Province, territory or state

Postal code or ZIP code

Example: A9A 9A9 or 12345-1234

Country

Email address

Example: user@example.gov.ca

Telephone number (including area code)

Example: 123-123-1234

Extension number
(if applicable)

Fax number (including area code)

Example: 123-123-1234

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3. Please **verify or provide the current operational status** of the business or organization identified by the legal and operating name.

B00323

001 Operational → **Go to question 4**

002 Not currently operational

e.g., temporarily or permanently closed, change of ownership

→ Why is this business or organization not currently operational?

B00309

002 Seasonal operations → **Go to question 3a.**

003 Ceased operations → **Go to question 3b.**

004 Sold operations → **Go to question 3c.**

005 Amalgamated with (an) other business(es) or organization(s) → **Go to question 3d.**

006 Temporarily inactive but will re-open → **Go to question 3e.**

007 No longer operating due to other reason(s) → **Go to question 3f.**

3a. Seasonal operations

When did this business or organization close for the season?

Date B00217

YYYY	MM	DD
<input type="text"/>	<input type="text"/>	<input type="text"/>

When does this business or organization expect to resume operations?

Date B00218

YYYY	MM	DD
<input type="text"/>	<input type="text"/>	<input type="text"/>

 → **Go to question 4**

3b. Ceased operations

When did this business or organization cease operations?

Date B00211

YYYY	MM	DD
<input type="text"/>	<input type="text"/>	<input type="text"/>

Why did this business or organization cease operations?

B00311

001 Bankruptcy

002 Liquidation

003 Dissolution

004 Other reasons — specify:

B00312

} → **Go to question 4**

3c. Sold operations

When was this business or organization sold?

YYYY MM DD
B00212

What is the legal name of the buyer?

B00406

→ Go to question 4

3d. Amalgamated with (an) other business(es) or organization(s)

When did this business or organization amalgamate?

YYYY MM DD
B00213

What is the legal name of the resulting or continuing business or organization?

B00407

What is(are) the legal name(s) of the other amalgamated business(es) or organization(s)?

B00408

→ Go to question 4

3e. Temporarily inactive but will re-open

When did this business or organization become temporarily inactive?

YYYY MM DD
B00214

When does this business or organization expect to resume operations?

YYYY MM DD
B00215

Why is this business or organization temporarily inactive?

B00313

→ Go to question 4

3f. No longer operating due to other reason(s)

When did this business or organization cease operations?

YYYY MM DD
B00216

Why did this business or organization cease operations?

B00314

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4. Please **verify or provide the current main activity** of the business or organization identified by the legal and operating name.

Note: The described activity was assigned using the North American Industry Classification System (NAICS).

B05002
001



Go to question 7

002 **Other main activity** → Please provide a **brief but precise description** of this business or organization's **main activity**.
e.g., breakfast cereal manufacturing, shoe store, software development

B05003

5. Was this business or organization's main activity ever classified as:

B05024
001 **Yes**

002 **No** → **Go to question 7**

6. When did the main activity change?

B00219
Date

7. Are there any **other activities that contribute significantly (at least 10%) to this business or organization's revenue?**

B05024
001 **Yes**, there are other activities.

002 **No**, that is the only significant activity. → **Go to question 9**

8. Please provide a brief but precise **description** of this business or organization's **secondary activity**.

e.g., breakfast cereal manufacturing, shoe store, software development

B05005

9. Approximately what **percentage of this business or organization's revenue** is generated by each of the following activities?

When precise figures are not available, please provide your best estimates.

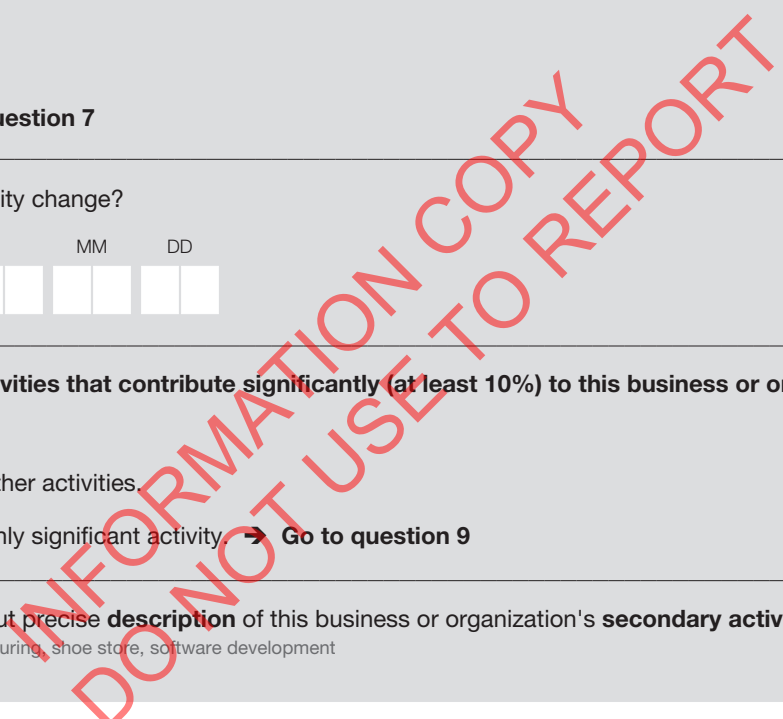
Percentage of revenue

a. Main activity %

b. Secondary activity %

c. All other activities %

Total percentage %



Reporting period information

1. For this survey, please report information for this business or organization most recent **12 month fiscal period**.

Note: For this survey, the **End date** should fall between April 1, 2016 and March 31, 2017.

	YYYY	MM	DD		YYYY	MM	DD
Start date	<input type="text"/>	<input type="text"/>	<input type="text"/>	End date	<input type="text"/>	<input type="text"/>	<input type="text"/>

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301_r1

seasonal operations

B00301_r2

new business

B00301_r3

change of ownership

B00301_r4

change of fiscal year

B00301_r5

ceased operations

B00301_r6

temporarily inactive

B00301_r7

other reason — please specify:

B00301_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302_t1

strike or lockout

B00302_t2

exchange rate impact

B00302_t3

price changes in goods or services sold

B00302_t4

contracting out

B00302_t5

organizational change

B00302_t6

price changes in labour or raw materials

B00302_t7

natural disaster

B00302_t8

recession

B00302_t9

change in product line

B00302_t10

sold business units

B00302_t11

expansion

B00302_t12

new/lost contract

B00302_t13

plant closures

B00302_t14

acquisition of business units

B00302_t15

other change or event — please specify:

B00302_t16

B00302_t17

no change or event

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Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts in **thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

	CAN\$ '000
1. Sales of goods and services Exclude: GST/HST, PST and QST	F43008 \$ <input type="text"/> ,000
2. Rental and leasing	F45801 \$ <input type="text"/> ,000
3. Commissions	F45701 \$ <input type="text"/> ,000
4. Subsidies Include: grants, donations and fundraising	F47101 \$ <input type="text"/> ,000
5. Royalties, rights, licensing and franchise fees	F47201 \$ <input type="text"/> ,000
6. Dividends	F51101 \$ <input type="text"/> ,000
7. Interest	F51201 \$ <input type="text"/> ,000
8. Other revenue — please specify: Include: intracompany transfers	
<small>F51302</small> <input type="text"/>	<small>F51301</small> \$ <input type="text"/> ,000
9. Total revenue (sum of questions 1 to 8)	<small>F40000</small> \$ <input type="text"/> ,000

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Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts in **thousands of Canadian dollars**.

What were this business's expenses for the following items?

1. Cost of goods sold

CAN\$ '000

- | | | |
|---|--------|------|
| | F61206 | |
| a. opening inventories | \$ | ,000 |
| b. purchases | | |
| Include: raw materials, goods purchased for resale and non-returnable containers | F61306 | |
| Exclude: change in inventories | \$ | ,000 |
| c. closing inventories | F61406 | ,000 |

CAN\$ '000

- | | | | |
|---|--------|----|------|
| d. cost of goods sold
(opening inventories plus purchases minus closing inventories) | F61101 | \$ | ,000 |
|---|--------|----|------|

2. Employment costs and expenses

- Include:** all employees who were issued a T4
Exclude: commissions paid to non-employees (report at question 3)

- | | | | |
|---|--------|----|------|
| a. salaries, wages and commissions | F61501 | \$ | ,000 |
| b. employee benefits
(please refer to the reporting guide for the list of inclusions and exclusions) | F61502 | \$ | ,000 |

3. Subcontracts

- Include:** commissions paid to non-employees
Exclude: research and development

- | | | | |
|-------|--------|----|------|
| | F62503 | \$ | ,000 |
|-------|--------|----|------|

4. Research and development fees

- Exclude:** in-house research and development

- | | | | |
|-------|--------|----|------|
| | F62504 | \$ | ,000 |
|-------|--------|----|------|

5. Professional and business fees

- (e.g., legal, accounting, consulting, scientific fees)

- | | | | |
|-------|--------|----|------|
| | F62601 | \$ | ,000 |
|-------|--------|----|------|

6. Utilities

- (e.g., electricity, water and gas)

- | | | | |
|-------|--------|----|------|
| | F61801 | \$ | ,000 |
|-------|--------|----|------|

7. Office and computer related expenses

- (e.g., office supplies, postage, computer upgrades)

- | | | | |
|-------|--------|----|------|
| | F62505 | \$ | ,000 |
|-------|--------|----|------|

8. Telephone, Internet and other telecommunication

- | | | | |
|-------|--------|----|------|
| | F61802 | \$ | ,000 |
|-------|--------|----|------|

9. Business taxes, licenses and permits

- (e.g., beverage tax, business tax, license fees, property taxes)

- | | | | |
|-------|--------|----|------|
| | F61901 | \$ | ,000 |
|-------|--------|----|------|

10. Royalties, franchise fees and memberships

- Exclude:** Crown royalties

- | | | | |
|-------|--------|----|------|
| | F62001 | \$ | ,000 |
|-------|--------|----|------|

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CAN\$ '000

11. Crown charges (for logging, mining and energy industries only)	F62506 \$ [] ,000
12. Rental and leasing Include: land, buildings, equipment and vehicles	F62101 \$ [] ,000
13. Repair and maintenance Include: buildings, equipment and vehicles	F62201 \$ [] ,000
14. Amortization and depreciation	F61601 \$ [] ,000
15. Insurance	F62301 \$ [] ,000
16. Advertising, marketing, promotion, meals and entertainment	F62507 \$ [] ,000
17. Travel, meetings and conventions	F62508 \$ [] ,000
18. Financial services (e.g., bank charges and transaction fees)	F62401 \$ [] ,000
19. Interest expense	F69101 \$ [] ,000
20. Other non-production-related costs and expenses Include: bad debt, loan losses, donations, political contributions and inventory write-down	F62509 \$ [] ,000
21. All other cost and expenses — please specify: Include: intracompany expenses F62512 []	F62511 \$ [] ,000
22. Total expenses (sum of questions 1 to 21)	F60000 \$ [] ,000

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Industry characteristics

Selected sales information

Please provide sales for each of the following goods and services.
Please report all amounts in **thousands of Canadian dollars**.

CAN\$ '000

1. Revenue from sales of goods purchased for resale or manufactured, net of returns, rebates and discounts

F43011
\$,000

2. Revenue from shipping and handling charges that is not embedded in the price of the merchandise

F43012
\$,000

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Sales by type of client

What was this business's breakdown of sales by the following types of client?

1. Clients in Canada

Percentage

a. individuals and households %

F43008_c1

b. businesses %

F43008_c2

c. governments, not-for-profit organizations and public institutions
(e.g., hospitals and schools) %

F43008_c3

2. Clients outside of Canada %

F43008_c4

100%

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Sales by consumer location

Please provide the percentage breakdown of this business's sales by consumer location
 Consumer location is the location where the goods or services will ultimately be used.

If ultimate consumer location is not known, acceptable substitutes:

- shipping destination
- client's billing address
- location of this business's retail customers
- the location of this business's warehouses/distribution centres.

		Percentage
a.	Newfoundland and Labrador	F43008_g1 <input type="text"/> <input type="text"/> <input type="text"/> %
b.	Prince Edward Island	F43008_g2 <input type="text"/> <input type="text"/> <input type="text"/> %
c.	Nova Scotia	F43008_g3 <input type="text"/> <input type="text"/> <input type="text"/> %
d.	New Brunswick	F43008_g4 <input type="text"/> <input type="text"/> <input type="text"/> %
e.	Quebec	F43008_g5 <input type="text"/> <input type="text"/> <input type="text"/> %
f.	Ontario	F43008_g6 <input type="text"/> <input type="text"/> <input type="text"/> %
g.	Manitoba	F43008_g7 <input type="text"/> <input type="text"/> <input type="text"/> %
h.	Saskatchewan	F43008_g8 <input type="text"/> <input type="text"/> <input type="text"/> %
i.	Alberta	F43008_g9 <input type="text"/> <input type="text"/> <input type="text"/> %
j.	British Columbia	F43008_g10 <input type="text"/> <input type="text"/> <input type="text"/> %
k.	Yukon	F43008_g11 <input type="text"/> <input type="text"/> <input type="text"/> %
l.	Northwest Territories	F43008_g12 <input type="text"/> <input type="text"/> <input type="text"/> %
m.	Nunavut	F43008_g13 <input type="text"/> <input type="text"/> <input type="text"/> %
n.	United States	F43008_g14 <input type="text"/> <input type="text"/> <input type="text"/> %
o.	All other countries	F43008_g15 <input type="text"/> <input type="text"/> <input type="text"/> %
		100%

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Distribution of operating revenue by method of sale

Please provide a percentage breakdown of the operating revenue by method of sale.

Percentage

1. In-store sales %
2. E-commerce
Include: all revenue where the order is received and the commitment to purchase is made via the Internet, although payment can be made by other means; include orders made in web pages, extranet, mobile devices or Electronic Data Interchange (EDI).
Exclude: orders made by telephone calls, facsimile or e-mail. %
3. Catalogue and mail-order or telephone %
4. All other methods — please specify:
 %

F43166

F43167

F43168

F43169

F43171

100%

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E-Commerce

1. For this reporting period, what was this business's total revenue?
Please report all amounts in **thousands of Canadian dollars**.

Include: sales of goods and services; rental, leasing and property management; commissions; subsidies, grants, donations, fundraising and sponsorships; royalties; rights; licensing and franchise fees; dividends, interest and other revenue.

CAN\$ '000
F4000PF1

€\$,000

2. Did this business have any e-commerce revenue in this reporting period?

E-commerce revenue: sale of goods and services conducted over the Internet with or without online payment.

Include: all revenue for which an order is received and the commitment to purchase is made via the Internet, although payment can be made by other means, such as orders made on Web pages, an extranet, mobile devices or Electronic Data Interchange (EDI).

Exclude: orders made by telephone, facsimile or email.

B05163

1 Yes → **Go to question 3**

3 No → **Go to question 6**

3. What was the total e-commerce revenue in this reporting period?

If precise figures are not available, please provide your best estimate.

CAN\$ '000
F43459

€\$,000

4. During this reporting period, did this business make sales over the Internet through any of the following methods?
Select all that apply.

a. Via a mobile app

B05164_m1

b. Via your company website

B05164_m2

c. Via a third-party website

B05164_m3

d. Via Electronic Data Interchange (EDI)

B05164_m4

e. Other methods — please specify:

B05164_m5

B05164_m6

5. Does this business have any full-time staff dedicated solely to activities related to e-commerce?

B20052

1 Yes

3 No

6. If you answered No at question 2, please identify the reasons why this business did not make sales over the Internet:
Select all that apply.

a. Goods and services do not lend themselves to online sales

B05165_r1

b. Prefer to maintain current business model

B05165_r2

c. Lack of skilled workers to implement and maintain e-commerce infrastructure

B05165_r3

d. Cost of development is too high

B05165_r4

e. Security concerns

B05165_r5

f. Other reasons — please specify:

B05165_r6

B05165_r7

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Sales of commodities

Please report sales of all commodities (goods and services) sold by this business unit within or outside Canada, during the reporting period. **When precise figures are not available, please provide your best estimates.**

1. Food and beverages

For further information, consult the reporting guide at www.statcan.gc.ca./guides-e

CAN\$ '000

	F43006_pc1_pd1
Fresh meat and poultry	\$ <input type="text"/> ,000
	F43006_pc1_pd2
Fresh fish and other seafood	\$ <input type="text"/> ,000
	F43006_pc1_pd3
Fresh fruit and vegetables	\$ <input type="text"/> ,000
	F43006_pc1_pd4
Eggs and dairy products Exclude: frozen desserts	\$ <input type="text"/> ,000
	F43006_pc1_pd5
Baked goods Exclude: frozen products, cookies and crackers	\$ <input type="text"/> ,000
	F43006_pc1_pd6
Perishable prepared foods Include: fresh sliced deli meats, prepared entrees and fresh pasta	\$ <input type="text"/> ,000
	F43006_pc1_pd7
Frozen food	\$ <input type="text"/> ,000
	F43006_pc1_pd8
Cookies, confectionery and snack foods	\$ <input type="text"/> ,000
	F43006_pc1_pd9
Packaged food dry goods, not elsewhere classified	\$ <input type="text"/> ,000
	F43006_pc1_pd10
Soft drinks Exclude: bottled water	\$ <input type="text"/> ,000
	F43006_pc1_pd11
Non-alcoholic beverages Exclude: soft drinks, milk, hot beverages and frozen drinks	\$ <input type="text"/> ,000
	F43006_pc1_pd12
Prepared hot beverages Include: coffee	\$ <input type="text"/> ,000
	F43006_pc1_pd13
Alcoholic beverages Exclude: served on premises	\$ <input type="text"/> ,000
	F43006_pc1_pd14
Ice	\$ <input type="text"/> ,000
	F43006_pc1_pd15
Prepared meals	\$ <input type="text"/> ,000
	F43006_pc1_pd16
Alcoholic beverages for immediate consumption	\$ <input type="text"/> ,000

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2. Clothing, footwear and accessories

CAN\$ '000

Men's outerwear coats and jackets	F43006_pc2_pd1 \$ <input type="text"/> ,000	
Men's suits, sport jackets and blazers	F43006_pc2_pd2 \$ <input type="text"/> ,000	
Men's pants, shirts, sweaters and other bottoms and tops	F43006_pc2_pd3 \$ <input type="text"/> ,000	
Men's sleepwear, underwear and hosiery	F43006_pc2_pd4 \$ <input type="text"/> ,000	
Men's hats, gloves, belts and other accessories	F43006_pc2_pd5 \$ <input type="text"/> ,000	
Men's clothing, not elsewhere classified	F43006_pc2_pd6 \$ <input type="text"/> ,000	
Women's outerwear coats and jackets	F43006_pc2_pd7 \$ <input type="text"/> ,000	
Women's dresses and suits	F43006_pc2_pd8 \$ <input type="text"/> ,000	
Women's skirts, pants, blouses, sweaters and other bottoms and tops	F43006_pc2_pd9 \$ <input type="text"/> ,000	
Women's lingerie, sleepwear and underwear	F43006_pc2_pd10 \$ <input type="text"/> ,000	
Women's hosiery	F43006_pc2_pd11 \$ <input type="text"/> ,000	
Women's handbags, purses and accessories	F43006_pc2_pd12 \$ <input type="text"/> ,000	
Women's clothing, not elsewhere classified	F43006_pc2_pd13 \$ <input type="text"/> ,000	
Boys' clothing and accessories	F43006_pc2_pd14 \$ <input type="text"/> ,000	
Girls' clothing and accessories	F43006_pc2_pd15 \$ <input type="text"/> ,000	
Infants' clothing and fabric accessories	F43006_pc2_pd16 \$ <input type="text"/> ,000	
Unisex clothing, costumes and vestments	F43006_pc2_pd17 \$ <input type="text"/> ,000	
Men's athletic footwear	F43006_pc2_pd18 \$ <input type="text"/> ,000	

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CAN\$ '000

Men's footwear and accessories Exclude: athletic	F43006_pc2_pd19 \$ <input type="text"/> ,000
Women's athletic footwear	F43006_pc2_pd20 \$ <input type="text"/> ,000
Women's footwear and accessories Exclude: athletic	F43006_pc2_pd21 \$ <input type="text"/> ,000
Infants' footwear	F43006_pc2_pd22 \$ <input type="text"/> ,000
Children's athletic footwear	F43006_pc2_pd23 \$ <input type="text"/> ,000
Children's footwear, not elsewhere classified	F43006_pc2_pd24 \$ <input type="text"/> ,000
Fine jewellery Include: precious metal, diamonds, gemstones, and pearls	F43006_pc2_pd25 \$ <input type="text"/> ,000
Costume jewellery Include: base metal, glass, plastic, and synthetic stones	F43006_pc2_pd26 \$ <input type="text"/> ,000
Watches	F43006_pc2_pd27 \$ <input type="text"/> ,000
Luggage, briefcases, knapsacks, and duffel bags	F43006_pc2_pd28 \$ <input type="text"/> ,000

3. Home furniture, furnishings, housewares, appliances and electronics

CAN\$ '000

Mattresses and foundations	F43006_pc3_pd1 \$ <input type="text"/> ,000
Infants' furniture	F43006_pc3_pd2 \$ <input type="text"/> ,000
Indoor home furniture, not elsewhere classified	F43006_pc3_pd3 \$ <input type="text"/> ,000
Outdoor home furniture	F43006_pc3_pd4 \$ <input type="text"/> ,000
Window treatments	F43006_pc3_pd5 \$ <input type="text"/> ,000
Household textile products, not elsewhere classified	F43006_pc3_pd6 \$ <input type="text"/> ,000
Decorative home furnishings Exclude: textile products	F43006_pc3_pd7 \$ <input type="text"/> ,000

CAN\$ '000

F43006_pc3_pd8

Tableware, kitchenware, cookware and bakeware	\$,000
---	----	--	------

F43006_pc3_pd9

Household cleaning supplies	\$,000
-----------------------------	----	--	------

F43006_pc3_pd10

Paper household supplies	\$,000
--------------------------	----	--	------

F43006_pc3_pd11

Miscellaneous household supplies, not elsewhere classified	\$,000
--	----	--	------

F43006_pc3_pd12

Small home appliances	\$,000
-----------------------	----	--	------

F43006_pc3_pd13

Major home kitchen and cleaning appliances	\$,000
--	----	--	------

F43006_pc3_pd14

Computers, peripherals and networking equipment	\$,000
---	----	--	------

F43006_pc3_pd15

Computer software Exclude: games	\$,000
--	----	--	------

F43006_pc3_pd16

Telephones and related products	\$,000
---------------------------------	----	--	------

F43006_pc3_pd17

Televisions and home audiovisual equipment	\$,000
--	----	--	------

F43006_pc3_pd18

Cameras and photographic equipment Exclude: video cameras	\$,000
---	----	--	------

F43006_pc3_pd19

Rental services of movies and games on DVD's, tapes and cassettes	\$,000
---	----	--	------

F43006_pc3_pd20

Computer equipment rental and leasing services	\$,000
--	----	--	------

4. Sporting and leisure products

CAN\$ '000

F43006_pc4_pd1

Bicycles and biking equipment and accessories	\$,000
---	----	--	------

F43006_pc4_pd2

Exercise equipment	\$,000
--------------------	----	--	------

F43006_pc4_pd3

Golf equipment	\$,000
----------------	----	--	------

F43006_pc4_pd4

Skiing and snowboarding equipment	\$,000
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CAN\$ '000

Hunting, fishing and camping equipment	F43006_pc4_pd5	\$,000
Team sporting equipment	F43006_pc4_pd6	\$,000
Sporting equipment, not elsewhere classified	F43006_pc4_pd7	\$		,000
Electronic game consoles and game software	F43006_pc4_pd8	\$		,000
Toys and games Exclude: game consoles and software	F43006_pc4_pd9	\$		,000
Books	F43006_pc4_pd10	\$		,000
Newspapers, magazines and periodicals	F43006_pc4_pd11	\$		,000
Publications not elsewhere classified Include: posters, art prints, maps, and greeting cards	F43006_pc4_pd12	\$		,000
Audio and video recordings	F43006_pc4_pd13	\$		,000
Artists' equipment and supplies	F43006_pc4_pd14	\$		,000
Musical instruments and print music	F43006_pc4_pd15	\$		,000
Sewing and knitting supplies	F43006_pc4_pd16	\$		,000
Craft and hobby kits and leisure supplies, not elsewhere classified	F43006_pc4_pd17	\$		,000

5. Motor vehicles, recreational vehicles, motor vehicles parts and accessories

CAN\$ '000

New passenger automobiles	F43006_pc5_pd1	\$		,000
New minivans, sport utility vehicles and light trucks	F43006_pc5_pd2	\$		,000
New medium and heavy trucks	F43006_pc5_pd3	\$		,000
Used passenger automobiles	F43006_pc5_pd4	\$		,000

CAN\$ '000

Used minivans, sport utility vehicles and light trucks	F43006_pc5_pd5	\$ [REDACTED],000
Used medium and heavy trucks	F43006_pc5_pd6	\$ [REDACTED],000
New motorcycles and scooters	F43006_pc5_pd7	\$ [REDACTED],000
New motor homes, travel trailers and truck campers	F43006_pc5_pd8	\$ [REDACTED],000
New snowmobiles and other personal off-road vehicles	F43006_pc5_pd9	\$ [REDACTED],000
New recreational boats and other recreational vehicles, not elsewhere classified	F43006_pc5_pd10	\$ [REDACTED],000
Used motorcycles and scooters	F43006_pc5_pd11	\$ [REDACTED],000
Used motor homes, travel trailers and truck campers	F43006_pc5_pd12	\$ [REDACTED],000
Used snowmobiles and other personal off-road vehicles	F43006_pc5_pd13	\$ [REDACTED],000
Used recreational boats and other recreational vehicles, not elsewhere classified	F43006_pc5_pd14	\$ [REDACTED],000
New motor vehicle tires	F43006_pc5_pd15	\$ [REDACTED],000
Motor vehicle parts and accessories, new and used Exclude: tires	F43006_pc5_pd16	\$ [REDACTED],000
Motor vehicle chemicals	F43006_pc5_pd17	\$ [REDACTED],000
Rental and non-financial leasing services of motor homes, travel trailers and campers	F43006_pc5_pd18	\$ [REDACTED],000
Motor vehicle maintenance and repair services	F43006_pc5_pd19	\$ [REDACTED],000
Rental and non-financial leasing services of automobiles and light trucks	F43006_pc5_pd20	\$ [REDACTED],000
Rental and non-financial leasing services of heavy trucks, truck trailers and buses, without operator	F43006_pc5_pd21	\$ [REDACTED],000

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6. Automotive and household fuels**CAN\$ '000**

Automotive fuels	F43006_pc6_pd1	\$,000
Household fuels	F43006_pc6_pd2	\$		,000

7. Health, personal and household products**CAN\$ '000**

Prescription pharmaceuticals	F43006_pc7_pd1	\$		,000
Non-prescription pharmaceuticals	F43006_pc7_pd2	\$		,000
Vitamin, mineral and other health supplements	F43006_pc7_pd3	\$		,000
Prescription eyewear	F43006_pc7_pd4	\$		,000
Non-prescription eyewear	F43006_pc7_pd5	\$		,000
Home health products, not elsewhere classified	F43006_pc7_pd6	\$		,000
Disposable diapers	F43006_pc7_pd7	\$		,000
Infants' and children's car seats	F43006_pc7_pd8	\$		,000
Strollers and infant care products, not elsewhere classified	F43006_pc7_pd9	\$		,000
Cosmetics and fragrances	F43006_pc7_pd10	\$		,000
Toiletries	F43006_pc7_pd11	\$		,000
Feminine hygiene products	F43006_pc7_pd12	\$		,000
Personal care supplies and equipment, not elsewhere classified	F43006_pc7_pd13	\$,000

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8. Hardware, tools, renovation and lawn and garden products

CAN\$ '000

Hardware	F43006_pc8_pd1	\$ [] ,000
Hand tools	F43006_pc8_pd2	\$ [] ,000
Power tools	F43006_pc8_pd3	\$ [] ,000
Major household air conditioning, heating and water heating equipment	F43006_pc8_pd4	\$ [] ,000
Plumbing and electrical supplies Include: fixtures	F43006_pc8_pd5	\$ [] ,000
Paint, painting supplies and wallpaper	F43006_pc8_pd6	\$ [] ,000
Flooring, floor coverings and floor and wall tiles	F43006_pc8_pd7	\$ [] ,000
Lumber and other renovation materials and supplies	F43006_pc8_pd8	\$ [] ,000
Hardware and renovation related products, not elsewhere classified	F43006_pc8_pd9	\$ [] ,000
Lawn mowers, snowblowers and gardening tools	F43006_pc8_pd10	\$ [] ,000
Live plants, seeds and other home and garden supplies Exclude: agricultural fertilizers and pesticides	F43006_pc8_pd11	\$ [] ,000
Commercial and industrial machinery and equipment rental and leasing services Exclude: office equipment	F43006_pc8_pd12	\$ [] ,000

9. Miscellaneous retail products

CAN\$ '000

Pets	F43006_pc9_pd1	\$ [] ,000
Pet food, supplies and accessories	F43006_pc9_pd2	\$ [] ,000
Tobacco products and accessories	F43006_pc9_pd3	\$ [] ,000
Home office equipment, not elsewhere classified	F43006_pc9_pd4	\$ [] ,000
Home office supplies, not elsewhere classified	F43006_pc9_pd5	\$ [] ,000

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CAN\$ '000

Farm equipment	F43006_pc9_pd6	\$ [REDACTED],000
Farm supplies	F43006_pc9_pd7	\$ [REDACTED],000
Supplies for beer and wine making	F43006_pc9_pd8	\$ [REDACTED],000
Cut flowers, indoor potted plants and floral supplies	F43006_pc9_pd9	\$ [REDACTED],000
Monuments and tombstones	F43006_pc9_pd10	\$ [REDACTED],000
Manufactured mobile homes	F43006_pc9_pd11	\$ [REDACTED],000
Professional and scientific instruments	F43006_pc9_pd12	\$ [REDACTED],000
Equipment and supplies for nonfarm activities, not elsewhere classified	F43006_pc9_pd13	\$ [REDACTED],000
Miscellaneous retail products not elsewhere classified	F43006_pc9_pd14	\$ [REDACTED],000
Artwork	F43006_pc9_pd15	\$ [REDACTED],000
Collectors' items	F43006_pc9_pd16	\$ [REDACTED],000
Antiques, and used or second-hand merchandise Exclude: motor vehicles and mobile homes	F43006_pc9_pd17	\$ [REDACTED],000

10. Other retail

CAN\$ '000

Retail trade commissions Exclude: commissions from the provision of a service	F43006_pc10_pd1	\$ [REDACTED],000
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11. Miscellaneous services

CAN\$ '000

Office machinery and equipment rental and leasing services Exclude: computer equipment	F43006_pc11_pd1	\$ [REDACTED],000
Rental and leasing services of other goods Exclude: movies and games on DVD's, tapes and cassettes	F43006_pc11_pd2	\$ [REDACTED],000
Repair and maintenance services Exclude: for buildings and motor vehicles	F43006_pc11_pd3	\$ [REDACTED],000

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12. Other goods and services – please specify:

CAN\$ '000

B40014_pc12_pd1		F43006_pc12_pd1	
	\$		,000
B40014_pc12_pd2		F43006_pc12_pd2	
	\$		,000
B40014_pc12_pd3		F43006_pc12_pd3	
	\$		,000
B40014_pc12_pd4		F43006_pc12_pd4	
	\$		,000
B40014_pc12_pd5		F43006_pc12_pd5	
	\$		,000
B40014_pc12_pd6		F43006_pc12_pd6	
	\$		,000
B40014_pc12_pd7		F43006_pc12_pd7	
	\$		,000
B40014_pc12_pd8		F43006_pc12_pd8	
	\$		,000
B40014_pc12_pd9		F43006_pc12_pd9	
	\$		,000
B40014_pc12_pd10		F43006_pc12_pd10	
	\$,000
Total sales of goods and services		F43000	
	\$,000

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Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further information.

If the contact person is the same as on cover page, please check → Go to "Feedback"

Otherwise, who is the best person to contact about this questionnaire?

First name

Last name

Title

Email address (example: user@example.gov.ca)

Telephone number (including area code)
Example: 123-123-1234

Extension number
(if applicable)

Fax number (including area code)
Example: 123-123-1234

Feedback

1. How long did it take to complete this questionnaire?

Include the time spent gathering the necessary information.

Hours Minutes

2. We invite your comments about this questionnaire.

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General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

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Thank you for completing this questionnaire.
Please retain a copy for your records.
Visit our website, www.statcan.gc.ca