

## Quarterly Survey of Financial Statements Financial Services

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Confidential document when completed

Please return completed copy within 30 days of quarter end

Si vous préférez ce questionnaire en français, veuillez cocher

Please correct name and address, if necessary

	INFOR	MATION				
			$\forall (// \land)$			
Revised Statutes of Canada, 1989	- If actual financial data is not available, estimates may used in this report.  - If actual financial data is not available, estimates may used in this report.  - If actual financial data is not available, estimates may used in this report.  - DEFINITIONS  The term "parent, subsigializes" and affiliates" used in					
PURPOSE		questonnaire covers nor	n-consolidated parent, subsidiary and			
The information you provide is use financial statements for the Canad financial statements are used as i Accounts.	ian financial sector; also, these	affiliated corporations; head offices, branches and divisions; affiliated joint ventures and partnerships; directors; officers and individual shareholders. Affiliated companies are corporations, which are effectively controlled or whose operations are significantly influenced by the reporting entity				
CONFIDENTIALITY		or a common owner or g	group of owners.			
Statistics Canada is prohibited by lawhich would divulge information relates to any identifiable institutionsent of that institution. The data be treated in confidence, used for s in aggregate form only. The confidence act are not affected by either the soften legislation.	obtained from this survey that on without the previous written reported on this questionnaire will tatistical purposes and published ntiality provisions of the Statistics	RURTHER INFORMATION  Rease refer to "Financial Statistics Reporting Guide" contact:  Operations and Integration Division Statistics Canada, Ottawa, Canada, K1A 016				
INSTRUCTIONS - Report amounts in thousands of 0	Canadian dollars		Telephone: (877) 898-6686			
This report should cover Can exclude foreign branches, subsidi	adian operations only Please	>	Fax: (800) 552-4428			
	REPORTI	NG ENTITY				
1. This report covers (please mark		Does this reporting entity have or joint ventures?	investments in the partnerships			
a single corporation						
part of a corporation (e.g.	branch, division, head office)	Yes [	No			
consolidated family of corp	porations	3. Has this reporting entity purchased or sold business(es) during the current reporting period which affects assets or revenue by more than 10%?				
Other (please specify)		Yes	No			
1 - / / / / / / '	Please verify the enclosed profile of the entities covered by     Please explain any significant changes in accounting or					
this report, correct it if necessary and return the profile basis of reporting affecting the comparison of this return document with the completed questionnaire.						
This report covers the period from	•					
This report covers the period from	month 2 0	to month	2 0			
Company official to contact regard (Please print)	ing this form	Position				
Signature		Telephone number	Facsimile number			
	Date	E-Mail address				
FOR STATISTICS CANADA USE ONLY						
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5-4800-169.1: 2003-04-24

	SECTION A - BALANCE SHEET	01	L	ear month day
	ASSETS			ousands of dollars
1.	Cash and demand deposits (report term deposits which are cashable on demand in item 2)			
1.1	Cash and Canadian currency demand deposits in chartered bank branches in Canada	111	10	
1.8	Other Canadian currency demand deposits	111	80	
1.9	Foreign currency demand deposits	112	00	
2.	Term deposits (including bearer term notes, swapped deposits and deposit receipts, certificates, debentures and like instruments)			
2.1 2.1.1	Canadian currency Chartered bank branches in Canada	116	31	
2.1.9	Other institutions	116	38	
2.9	Foreign currency	116	80	
3.	Accounts receivable and accrued revenue (before deducting allowance for doubtful accounts; report amounts due from parent, subsidiaries and affiliates in item 4.3)	121	00	
3.9	Less: Allowance for doubtful accounts	128	00 <	$\langle \langle \rangle \rangle$
4.	<b>Investment in and claims on parent, subsidiaries and affiliates</b> (before deducting provision for losses-item 19; including individual shareholders, directors and officers)			
4.1	Cost of shares	14%	10	
4.1.1	Canadian corporations		1	
4.1.2	Foreign corporations	141	70	
4.2	Accumulated earnings less dividends received (to be used only by companies employing the equity method of accounting for unconsolidated subsidiaries and affiliates).	142	00	
4.3	Loans, advances, mortgages, notes, bonds and other claims	143	10	
4.3.1	Canadian companies, officers and shareholders			
4.3.2	Foreign companies, officers and shareholders	143	20	
5.	Canadian investments - non-affiliates, at amortized cost (before deducting provisions or allowances for losses - item 19; excluding mortgage loans - item 7, other loans - item 8)			
5.1	Government of Canada treasury bills	151	10	
5.2	Bankers' acceptances and finance and other short-term papel (with an original term to maturity of less than one year; including provincial and municipal government short-term bills and notes)	151		
5.3	Government of Canada debt	151	30	
5.4	Provincial and municipal government debt (excluding short-term bills and notes - item 5.2)	151	40	
5.5	Corporate bonds and debentures (including mortgage bonds; excluding short-term paper - item 5.2)	151	50	
5.6	Corporate shares (including share warrants, options and fund units)	151	60	
5.9	Other Canadian investments (including precious metals, gold and silver certificates, commodity options, etc.)	151	80	
6.	Foreign investments non-affiliates, at amortized cost (before deducting provisions or allowances for losses - item 49)	152	00	
7.	Mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 19)	160	00	
0	Non-mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 19	170	00	
8. 9.	Real estate held for income (including properties held for sale; before deduction of accumulated depreciation and encumbrances)	183	20	
10.	Land and depreciable assets - gross (including real estate and ground rents, machinery, equipment,			
	buildings, leasehold improvements, etc. for own use and vehicles and equipment in the hands of lessees under operating leases; before deduction of accumulated depreciation and amortization, and encumbrances)	183	10	
11.	Less: Accumulated depreciation on real estate held for income and fixed assets	183	50	( )
12.	Intangible assets (net of accumulated amortization)	191	00	
19.	Other assets (including provision for losses and write-downs of investments; report future tax debits in item 28)	198	00	
20.	TOTAL ASSETS	100	00	
	LIABILITIES			
21.	Accounts payable and accrued liabilities (report amounts due to parent, subsidiaries and affiliates in item 23)	221	00	
22.	Income taxes payable (report income taxes recoverable in item 3)	230	00	
23.	Amounts owing to parent, subsidiaries and affiliates (including accounts payable, notes, loans,			
23.1	mortgages and bonds) In Canada	241	00	
23.2	Outside Canada	242	00	

Page 2 5-4800-169.1

	SECTION A - BALANCE SHEET - Concluded	01	L J	ar month day	
	LIABILITIES - Continued		Tho	usands of dollars	
24. 24.1	Borrowing - non-affiliates  Loans and overdrafts (exclude mortgage loans - item 24.4)				
24.1.1	With chartered bank branches in Canada	2511	0		
24.1.9	With others (including capital lease obligations)	2518	0		
24.2	Dankers' accordances and short term notes and paper (arisinal term to meturity of less than any year)	2520	00		
24.2	Bankers' acceptances and short-term notes and paper (original term to maturity of less than one year).  Bonds and debentures (including only debt securities offered to the public and private placements;				
	including mortgage bonds)	2540			
24.4	Mortgage loans	2550			
28.	Future income taxes (include debit balances).	2700	0		
29.	Minority interest in subsidiaries consolidated in this report	2800	0	^	
30.	Other liabilities (including unrealized gains and losses on the translation of foreign currency)	2900	0		
35.	TOTAL LIABILITIES	2000	<u>• &lt;</u>	131	
	SHAREHOLDERS' EQUITY	(	$\triangleleft$		
36.	Share capital		$\sum_{i}$	$\searrow$	
36.1	Preferred	3110	\ \	<del>\</del>	
36.2	Common	31/20			
37.	Contributed surplus	3300	0		
38.	Appraisal increase credits (debits)	3400	0		
39.	Retained earnings	3500	0		
40.	TOTAL SHAREHOLDERS' EQUITY	3000	0		
50.	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	3900	0		
	SUPPLEMENTARY QUESTION				
	~ (U)				
	Amounts owing to parent, subsidiaries and affiliates (related to iteh 23)	6140	15		
	(i) interest bearing debt. (ii) non-interest bearing debt	6140	7		
	SECTION B - STATEMENT OF RETAINED EARNII	NGS	}		
	(\$,(0)				
55.	Retained earnings, opening balance.	3810	10		
	ADD(DEDUCT):	3820	0		
56.	Net income (loss) for the current period (transfer from item 93)				
59.	Other addition (deductions) - please specify major items	3870	0		
60.	DEDUCT: \\ Dividends declared				
60.1	Cash Preferred Shares 38804 Cash dividends declared - total	3881	0		
	Common Shares 38806				
60.2	Qther	3888	.0		
70.	RETAINED EARNINGS, CLOSING BALANCE (SHOULD EQUAL ITEM 39)	3800	0		
YEAR-END AND PRIOR YEAR'S ADJUSTMENTS					
If this report covers your fourth fiscal quarter and the reported revenues and expenses include year-end adjustments (eg. adjustments from preliminary					
estimates to actual, or year-end accruals not made in the interim financial statements)					
OR					
If this report includes adjustments through retained earnings pertaining to the prior year's operations (eg. year-end adjustments of the prior year made after the prior year's fourth quarter report was prepared):					
SPECIFY BELOW THE REVENUE OR EXPENSE ACCOUNTS AFFECTED BY THE ADJUSTMENTS AND THE AMOUNT OF INCREASE OR DECREASE. Report only adjustments in excess of \$500 thousand.					
DEGINE	ITEM DESCRIPTION ITEM NUMBER INCREASE DECREASE Thousands of dollars				
		ınousa	ınas	oi dollars	
<b> </b>			1		

5-4800-169.1 Page 3

SECTION C - INCOME STATEMENT			Period Covered 02 From		
	DEVENUE (ask of cooks and cooks above)		The	year month day	
71.	REVENUE (net of goods and services tax)  Commissions and fees			Justinus of dollars	
71.1	Insurance and pension business	445	00		
71.2	Sale of real estate	441			
71.3	Securities brokerage	442	00		
71.4	Other	448	00		
72.	<b>Interest revenue from Canadian sources</b> (including amortization of discounts and premiums on investments; report interest from parent, subsidiaries and affiliates in item 72.2)				
72.1	Bonds and debentures	451	00		
72.2	Other	458			
73.	Interest revenue from foreign sources (including amortization of discounts and premiums on	472	00		
74.	Dividends (excluding dividends from corporations accounted for on the equity basis)	460	00		
74.1	From Canadian corporations	一		$\overline{}$	
74.2	From foreign corporations	471	//	$\rightarrow$	
75.	Gains (losses) on the sale of assets (before income taxes; report extraordinary items under item 92.3)			/	
76.	Other revenue	490	Ø0		
77.	TOTAL REVENUE	400	00		
	EXPENSES				
78.	Purchased goods, materials and services	550	01		
79.	Wages and Salaries	552			
80.	Employer portion of employee benefits	552	20		
81.	Indirect taxes	550	02		
82.	Depreciation	504			
82.1	Construction buildings, structures and leasehold improvements	521			
82.2	Machinery and equipment	521	30		
83.	Amortization of	523	10		
83.1	Intangible assets	523			
83.2	Deferred charges				
83.3	Other	523			
84.	Interest expense	530	00		
85.	Other expenses (include only: bad debt expense; write-down of accounts receivable and inventory; charitable donations; resource royalties)	550	03		
86.	TOTAL EXPENSES	500	00		
87.	Gains (losses) on the translation of foreign currency (realized and unrealized; including amortization of foreign exchange gains (losses) on monetary assets and liabilities; excluding unrealized gains and losses	561	00		
88.	on the translation of financial statements of self-sustaining foreign operations - item 30)	562			
\	itém 92.3)	584			
89. 90.	Income (loss) before income taxes	304	00		
90.1	Current	571	00		
90.2	Future	572	00		
91.	Income (loss) after income taxes	584	70		
92.	Other gains (losses)				
92.1	Equity in net income of unconsolidated subsidiaries, affiliates, joint ventures and partnerships (to be used only if investment carried on the equity basis)	581	00		
92.2	Minority shareholders' portion of net income of subsidiaries and affiliates consolidated in this report	582	00		
92.3	Extraordinary gains (realized and unrealized; net of income taxes)	583	00		
93.	NET INCOME (LOSS) (TRANSFER TO ITEM 56)	584	80		

Page 4 5-4800-169.1

	SUPPLEMENTARY QUESTIONS - INCOME STATEMENT						
A.	Dividends received from corporations accounted for on the equity method and credited to the investment accounts						
	Canadian	75100					
	Foreign	75200					
B.	Unusual revenues, expenses, gains/losses from continuing business operations (reported in income statement)	74700					
		74100					
C. D.	Interest expense on debt owing to parent, subsidiaries and affiliates (reported in item 84)	80003					
		Total am	ount of these eliminations				
E.	Does your enterprise have revenue between divisions or companies that are eliminated upon the consolidation of your accounts?  No Yes (If yes specify) 40012	(in	thousands of dollars)				
			$\overline{}$				
Ap <sub>l</sub> col	proximately how many hours did you spend lecting the data and completing this questionnaire?		hours				
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5-4800-169.1 Page 5