

## **Quarterly Survey of** Financial Statements Life Insurers

Confidential document when completed

Please return completed within 30 days of quarter end

Si vous préférez ce questionnaire en français, veuillez cocher



Please correct name and address, if necessary

### **INFORMATION**

"This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act."

#### **PURPOSE**

The information you provide is used in the preparation of industry financial statements for the Canadian financial sector; also, these financial statements are used as inputs to the National Economic

#### CONFIDENTIALITY

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable institution without the previous written consent of that institution. The data reported on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by either the Access to Information Act or any other legislation. legislation

#### INSTRUCTIONS

- Report amounts in thousands of Canadian dollars, on a cumulative basis, from the start of the fiscal year.
- This report covers insurance, investment and ancillary activities conducted by branches and offices located in Canada. Canada companies and societies carrying on business through unincorporated branches and offices located outside. Canada should report the difference between the assets and liabilities related to such foreign branches and offices in item 4.3 and the associated net income in item 100.1

- This report should not include segregated fund business. The information reported should be net of reinsurance ceded.

  If possible, the assets reported should include, in the applicable items, those assets which are not admissable in determining the surplus position of the company in the annual statement to the Superintendent of Financial Institutions or provincial counterparts (e.g. furniture and fixtures, advances to agents, prepaid expenses, etc.)
- If financial statements are not prepared for this fiscal quarter, estimates may be used in this report.

#### DEFINITION\$

EFINITIONS

The term "parent, subsidiaries and affiliates" used in this guestionality covers non-consolidated parent, subsidiary and affiliated point ventures and partnerships; directors; officers and notivibual, shareholders. Affiliated companies are corporations which are effectively controlled or whose operations are significantly influenced by the reporting entity or a common owner or group of owners. owners.

#### FURTHER INFORMATION

Please refer to " Financial Statistics Reporting Guide" or

Operations and Integration Division Statistics Canada, Ottawa, Canada,

K1A 0T6

Telephone: Fax: (877) 898-6686 (800) 552-4428

$\rightarrow \langle                   $	
REPORTII	NG ENTITY
This report covers (please mark one only)	2. Does this reporting entity have investments in partnerships or joint ventures?
a single corporation	Yes No
life branch only	
consolidated family of corporations	Has this reporting entity purchased or sold business(es) during the current reporting period which affects assets or revenue by more than 10%?
other (please)specify)	Yes No
Please verify the enclosed profile of the entities covered by this report, correct it if necessary and return the profile document with the completed questionnaire.	<ul> <li>Please explain any significant changes in accounting or basis of reporting affecting the comparison of this return with that of the previous quarter.</li> </ul>
This report covers the period from:	
month 2 0	to month 2 0
Company official to contact regarding this form (Please print)	Position
Signature	Telephone number Facsimile number
	( )
Date	E-Mail address

FOR STATISTICS CANADA USE ONLY

Analyzed:

Captured:



Rec'd:

Edited:

	SECTION A - BALANCE SHEET	01		Balance Sheet Date
	ASSETS			ousands of dollars
1.	Cash and demand deposits (report term deposits which can be cashed on demand in item 2)			
1.1	Cash and Canadian currency demand deposits in chartered bank branches in Canada)	1111	_	
1.8	Other Canadian currency demand deposits	1118		
1.9	Foreign currency demand deposits	1120	00_	
2.	Term deposits			
2.1	Canadian currency	1163	31	
2.1.1	Chartered bank branches in Canada	1163		
2.1.9	Other institutions	1168		
2.2	Foreign currency	1100	50	
3.	Accounts receivable and accrued revenue			
3.1	Insurance and annuity related receivables (including premiums receivable; amounts due from agents, other insurance companies, branches, segregated funds, and parent, subsidiary and affiliated companies arising from insurance and annuity operations; before deducting allowance for doubtful	1213	34	
	accounts)	1220		$\wedge$
3.2	Lease contracts receivable (exclude amounts due from parent, subsidiaries and affiliates - item 4.4)  Other accounts receivable (including investment income due and accrued; before deducting allowance	1220	<del>50</del> /	
3.0	for doubtful accounts; exclude amounts due from parent, subsidiaries and affiliates - item 4.4)	1213	35 `	
3.9	Less: Allowance for doubtful accounts	1280	00-	(// ))
4.	Investments in and claims on parent, subsidiaries and affiliates (before deducting provision for losses -		(	
7.	item 18)		\	<u> </u>
4.1	Cost of shares	)	) \	
4.1.1	Canadian corporations	14/1	/	
4.1.2	Foreign corporations	-1412	20	
4.2	Accumulated earnings less dividends received (to be used only if employing the equity method of accounting for unconsolidated subsidiaries and affiliates)	1420	00	
4.3	Investment in net assets of foreign offices (to be completed by Canadian companies and societies only; exclude foreign subsidiaries and affiliates)	1440	00	
4.4	Loans, advances, mortgages, notes, bonds and other claims (report virsurance and annuity related receivables under item 3.1)	143°	10	
4.4.1 4.4.2	Canadian companies, officers and shareholders	1432	20	
	Foreign companies, officers and shareholders			
5.	Canadian investments - non-affiliates, at amortized cost for debt securities and cost for shares (before deducting provisions or allowances for losses - item 18; report modgage loans under item 7 and other loans under item 8)	151°	10	
5.1	Government of Canada treasury bills	131	10	
5.2	Bankers' acceptances, finance, commercial and other short-term paper (with an original term to maturity of less than one year; including provincial and municipal government short-term bills and	1512		
5.3	Government of Canada debt	1513	30	
5.4	Provincial and municipal government debt (exclude short-term bills and notes - item 5.2)	1514	41	
5.4.1	Provincial	1514		
5.4.2	Municipal	1518		
5.5	Corporate bonds and depentures (including mortgage bonds; exclude short-term paper - item 5.2)	1516		
5.6 5.9	Other Canadian investments (include precious metals; gold and silver certificates; etc).	1518	30	
6.	Foreign investments - non affiliates, at amortized cost for debt securities and cost for shares (before deducting provisions or allowances for losses - item 18; report mortgage loans under item 7 and other loans			
	under item 8)	1520	00	
7. /	Mortgage loans to vion-affiliates (before deducting provisions or allowances for losses - item 18)			
7.1	Secured by property in Canada	161	10	
7.4.1	Residential	1612	20	
7.1.2 7.2	Non-residential	1620		
	Secured by property outside Canada			
8.	Non-mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 18)	1717	70	
8.1	To policyholders	1780		
8.9	To others (including investment dealers, other corporations and governments)			
9.	Real estate and ground rents held for income (include properties held for sale; before deduction of accumulated depreciation and encumbrances)	1832	20	
10.	Land and depreciable assets - gross (include real estate and ground rents, machinery, equipment, buildings, leasehold improvements, etc. for own use and vehicles and equipment in the hands of lessees under operating leases; before deduction of accumulated depreciation and amortization, and encumbrances).	183	10	
		183	50	( )
11.	Less: Accumulated depreciation on real estate held for income and fixed assets			,
12.	Deferred policy acquisition expenses	1920		
17.	Other assets (report future tax debits in item 32)	1988	30	
18.	Less: Accumulated provisions and allowances for losses on investments, loans and other assets, charged to expenses	198	10	( )
20	TOTAL ASSETS	1000	00	

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	SECTION A - BALANCE SHEET - Continued	01	Balance Sheet Date
	LIABILITIES	• •	ousands of dollars
	(Items 21 to 38 should only include liabilities related to business conducted by branches and offices located		
04	in Canada, see instruction page 1)		
21. 21.1	Amounts left on deposit by policyholders and others (including accumulated interest)  Tax-sheltered deposits	21710	
	·	21720	
21.9	Other deposits	21720	
22.	Accounts payable and accrued liabilities		
22.1	Insurance and annuity related payables (including amounts owing to agents, parent, subsidiaries,		
01.1.1	affiliates, branches and others arising from insurance and annuity operations)  Claims payable and provision for unreported claims	22120	
21.1.1		22130	
22.1.9	Other insurance related payables	22100	
22.9	Other accounts payable (including accrued expenses, policyholder dividends and experience rating refunds payable; exclude amounts due to parent, subsidiaries and affiliates - item 24)	22180	
23.	Income taxes payable (report income taxes recoverable in item 3.8)	23000 <	
24.	Amounts owing to parent, subsidiaries and affiliates (including notes, loans, mortgages and bonds)	24100	$\backslash \backslash \backslash \backslash $
24.1	In Canada	1	>
24.2	Outside Canada	24200	/
05			
25. 25.1	Borrowing - non-affiliates  Loans and overdrafts		
25.1.1	With chartered bank branches in Canada	25110	
25.1.9	With others	25180	
25.2	Bonds and debentures (include only debt securities offered to the public and private placements;	25400	
	including mortgage bonds)		
25.3	Mortgage loans	25500	
28.	Liability for staff benefit plans	26110	
29.	Actuarial liabilities (before deduction of deferred acquisition expenses item 12)	26180	
30.	Insurance premiums and annuity considerations received in advance	26400	
31.	Provision for policyholder dividends and experience rating refunds	26500	
32.	Future income taxes (include debit balances).	27000	
33.	Unamortized balance of deferred gains (losses) on investments (also complete Supplementary	20100	
	Schedule B)	29100	
37	Minority interest in subsidiaries consolidated in this report	28000	
38.	Other liabilities (including unrealized gains and losses on the translation of foreign currency; please specify major items)	29800	
		20000	
40.	TOTAL LIABILITIES	20000	
41.	EQUITY (World-wide equity for Canadian companies; Canadian equity for British and foreign companies)  Share capital		
41.1	Preferred	31100	
41.2	Common	31200	
42.	Contributed surplus	33000	
43.	Appraisal increase credits (debits)	34000	
49.	Retained earnings/head office account		
49.1	Appropriated	35100	
49.2	Unappropriated	35200	
50.	TOTAL EQUITY	30000	
60.	TOTAL LIABILITIES AND EQUITY	39000	
	SUPPLEMENTARY QUESTION		
	Amounts owing to parent, subsidiaries and affiliates (related to item 24)	61405	
	(i) interest bearing debt		
	(ii) non-interest bearing debt	61407	

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Reported amounts should be cumulative from the start of the fiscal year)   Thousands of delians		SECTION B - STATEMENT OF RETAINED EARNINGS AND HEAD OFFICE ACCOUNTS	02 From	
(reported amounts should be cumulative from the stand rute real stary year)  Retained earnings/Head office account, opening balance (world-wide balance for Canadian companies).  ADD (DEDUCT:  Net income (loss) for the current period (transfer from item 100 and 100.1).  38200  38400  38700  Transfers from (to) other accounts (e.g. share capital, contributed surplus and reserves).  38700  DEDUCT:  Other additions (deductions) - please specify.  DEDUCT:  Dividends declared  66.1.  Cash Preferred Shares Common Shares  Common Shares  Other.  RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.3).  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Claims Incurred - Accident and Sickness			Th	year moner day
62. Net income (loss) for the current period (transfer from item 100 and 100.1)	61.	Retained earnings/head office account, opening balance (world-wide balance for Canadian companies;		
65. Other additions (deductions) - please specify  DEDUCT:  Dividends declared  Cash Preferred Shares Common Shares  Other  Other  RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2)  Supplementary Schedule - Accident and Sickness Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness  Insurance Claims Incurred - Accident and Sickness  Service of the common state of the common	62.		38200	
Other additions (deductions) - please specify	64.	Transfers from (to) other accounts (e.g. share capital, contributed surplus and reserves)	38400	
DEDUCT:  66. Dividends declared  66.1. Cash Preferred Shares Common Shares  Common Shares  Other  70. RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2)  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness Insurance Claims Incurred - Accident and Sickness			38700	
DEDUCT:  Dividends declared  Cash Preferred Shares Common Shares  Common Shares	05.			
66.1. Cash Preferred Shares Common Shares  66.2. Other  70. RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2)  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness  1				
66.1. Cash Preferred Shares Common Shares  66.2. Other  70. RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2)  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness  1				
Cash dividends declared - total. 38810  Common Shares  Cash dividends declared - total. 38810  38800  Season 38800  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness  Insurance Claims Incurred - Accident and Sickness  Sales 38800  Sale		DEDUCT:		$\wedge$
Cash dividends declared - total.  Common Shares  Cosh dividends declared - total.  38889  38900  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness  Insurance Claims Incurred - Accident and Sickness  Sales	66.	Dividends declared	<	
Common Shares  Other  70. RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2)  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness  Insurance Claims Incurred - Accident and Sickness	66.1.	Cash Preferred Shares 38804 Cash dividends declared - total	38810	
RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49 2)  Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness  Insurance Claims Incurred - Accident and Sickness  54130		20000		
Supplementary Schedule - Accident and Sickness Insurance Activity  Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness  54130	66.2.	Other	1)	
Insurance Premiums - Accident and Sickness Insurance Claims Incurred - Accident and Sickness  54130	70.	RETAINED EARNINGS/HEAD OFFICE ACCOUNT, CLOSING BALANCE (SHOULD EQUAL ITEM 49.2).	38000	
Insurance Premiums - Accident and Sickness  Insurance Claims Incurred - Accident and Sickness  54130		Supplementary Schedule - Accident and Sickness Insurance	Activ	ty
Insurance Claims Incurred - Accident and Sickness			42120	
Insurance Claims incurred - Accident and Sickness				
		Insurance Claims Incurred - Accident and Sickness	34130	
1				

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	SECTION C - INCOME STATEMENT	02	Fror	Period Covered
	ort amounts relating to business conducted by branches and offices located in Canada only, see instruction, ; revenues and expenses should be reported on the accrual basis and should be cumulative from the start of	03	То	
	the fiscal year)			year month day
	REVENUE (net of applicable goods and services tax)			ousands of dollars
71.	Insurance premiums	421		
72.	Annuity considerations (including settlement annuities)	422		
73.	Rental revenue (gross, exclude occupancy of own buildings)	430	00	
74.	<b>Interest revenue from Canadian sources</b> (including amortization of discounts and premiums on investments; report interest from Canadian parent, subsidiaries and affiliates in item 74.3)			
74.1	Bonds and debentures	451	00	
74.2	Mortgages	452	00	
74.3	Other	458	00	
75.	Interest revenue from foreign sources (including amortization of discounts and premiums on	472	00	
76.	Dividends (exclude dividends from corporations accounted for on the equity basis)	460	00	_
76.1	From Canadian corporations	471		
76.2	From foreign corporations	471	- -	
77.	Gains (losses) on the sale of assets (before income taxes; report extraordinary items under item 99.3 also complete Supplementary Schedule A; report deferred gains (losses) in Supplementary Schedule B)	480	00_	
78.	Other revenue (report increases in amounts left on deposit in item 21 only)	490	ρφ	$\langle \vee \vee \rangle$
79.	TOTAL REVENUE	400	99	$\vee$
	EXPENSES			7
80.	Depreciation  Construction buildings attractures and lessaheld improvements	521.	20	
80.1	Construction, buildings, structures and leasehold improvements	521	30	
80.2 81.	Machinery and equipment			
81.1	Deferred charges (including deferred policy acquisition expenses)	523	20	
81.2	Other (including deferred gains/losses on investments); see Schedule Byprease specify	523	80	
82.	Interest expense (report interest to parent, subsidiaries and affiliates in item 82.4)			
82.1	Bonds and debentures	531		
82.2	Mortgages	531	20	
82.3	Deposits of policyholders and others	532	40	
82.4	Other	531	30	
83.	Insurance claims incurred (including payments made from staff insurance funds)	541	10	
84.	Annuity claims incurred (including payments made under settlement annuities and staff pension funds)	541	20	
85	Normal increase (decrease) in actualial liabilities before deduction of deferred policy acquisition expenses (report changes in valuation bases under item 65)	542	00	
86.	Dividends and experience rating refunds to policyholders			
86.1	Amounts paid during the period	544	10	
86.2	Estimated increase (decrease) in provision	544	20	
87.	Commissions (Amounts paid to insurance agents and brokers who are not employees for services rendered).	545	00	
88.	Rurchased goods, materials and services	550	01	
89.	Wages and Salaries (Include commissions paid to employees)	552	10	
90.	Employer portion of employee benefits	552	20	
91.	Vindirect taxes	550	02	
92.	Other expenses (Include only : bad debt expense, write-down of accounts receivable; charitable	550	20	
	donations, resource royalties)	500		
93.	TOTAL EXPENSES	300	00	
94.	Gains (losses) on the translation of foreign currency (including amortization of foreign exchange gains (losses) on monetary assets and liabilities; exclude unrealized gains and losses on the translation of financial statements of self-sustaining foreign operations - item 38; also complete Supplementary Schedule A; report deferred gains (losses) in Supplementary Schedule B)	561	00	
95.	Write-offs and valuation adjustments, not classified as extraordinary (report extraordinary items under	562	00	
	item 99.3; also complete Supplementary Schedule A)	584	60	
96. 97	Income (loss) before income taxes			
97 97.1	Current	571	00	
97.2	Future	572	00	
98.	Income (loss) after income taxes	584	70	

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	SECTION C - INCOME STATEMENT - Continued	Period Covered  Period Covered  To La		
99.	Other gains (losses)	Th	ousands of dollars	
99.1	Equity in net income of unconsolidated subsidiaries, affiliates, joint ventures and partnerships (to be used only if investment carried on the equity basis)	58100		
99.2	Minority shareholders' portion of net income of subsidiaries and affiliates consolidated in this report	58200		
99.3	Extraordinary gains (realized and unrealized; net of income taxes; also complete Supplementary Schedule A)	58300		
100.	NET INCOME (LOSS)	58480		
100.1	Net income from foreign operations (to be completed by Canadian companies and societies only)	58510		
	SUPPLEMENTARY QUESTIONS - INCOME STATEMENT	NT		
Α.	Dividends received from corporations accounted for on the equity method and credited to the	The	ousands of dollarts	
7	investment account  Canadian	75100		
	Foreign	75200		
B.	Unusual revenues, expenses, gains/losses from continuing business operations (reported in income statement).	74700	$\langle \rangle \rangle$	
C.	Interest expense on debt owing to parent, subsidiaries and affiliates (reported in item 82)	-7418Q	$\vee$	
D.	Average number of people employed during the reporting period	80003		
E.	Does your enterprise have revenue between	Total an	ount of these eliminations thousands of dollars)	
i	divisions or companies that are eliminated upon the consolidation of your accounts?  No Yes (if yes epecify) 40012			
	PPLEMENTARY SCHEDULE A: DISTRIBUTION OF REALIZED AND UDSSES) AND WRITE-UPS (WRITE-DOWNS) (Report gains (losses) when future periods' income under Supplementary Schedule  — item numbers refer to corresponding balance sheet items  — reported amounts should be cumulative from the start of the fiscasl ye	ich ar B)		
4.	Investments in and claims on parent, subsidiaries and affiliates	Th	ousands of dollars	
4.1 4.1.1	Cost of shares  Canadian corporations	81211		
4.1.2	Foreign corporations	81212		
4.4 4.4.1	Loans, advances, mortgages, notes, bonds and other claims  Canadian companies, officers and shareholders	81221		
4.4.2	Foreign companies, officers/and, shareholders)	81222		
5. 5.3	Canadian investments Government of Canada Øebt	81310		
5.4.1	Provincial government slebt.	81321		
5.4.2	Municipal government debt	81322		
5.5	Corporate bonds and debentures	81330		
5.6	Copporate stares	81340		
5.9	Other Canadian investments	81380		
6.	Foreign investments	81400		
7. 7.1	Mortgage loans Secured by property in Canada			
7.1.1	Residential	81511		
7.1.2	Non-residential	81516		
7.2	Secured by property outside Canada	81520		
8. 8.1	Non-mortgage loans To policyholders	81617		
8.9	To others	81680		
9.	Real estate and ground rents held for income	81720		
10.	Land and depreciable assets	81730		
	Other assets and liabilities (please specify)	81800		
	TOTAL (should equal sum of items 77 94 95 and 99 3)	81000		

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# SUPPLEMENTARY SCHEDULE B: CONTINUITY OF UNAMORTIZED BALANCE OF DEFERRED GAINS (LOSSES) ON INVESTMENTS - item numbers refer to corresponding balance sheet items

				•					
			(1) ortized balance nning of year		(2) educt): realized ins (losses)		(3) t: year to date nortization	Unamo	(4) ortized balance to date
				<u> </u>	Thousands	of dollar	"S		
4.	Investments in and claims on parent, subsidiaries and affiliates								
4.1	Shares	82120		82320		82520		82720	
4.4	Claims	82130		82330		82530		82730	
5. 5.3	Canadian investments	82150		82350		82550		82750	$\wedge$
	Government of Canada debt	82160		82360		82560		82760	
5.4.1	Provincial government debt	02100		02300		02300		02,06	$\overline{}$
5.4.2	Municipal government debt	82170		82370		82570	~(	82770	<u> </u>
5.5	Corporate bonds and debentures	82180		82380		82580		82780	
5.6	Corporate shares	82190		82390		82590		82790	
5.9	Other Canadian investments	82200		82400		82600	$\triangleright$	82800	
6.	Foreign investments	82210		82410		82810		82810	
7.	Mortgage loans			$\downarrow$	$\langle \rangle \rangle$				
7.1 7.1.1	Secured by property in Canada  Residential	82240		82440		82640		82840	
7.1.2	Non-residential	82250		82450	<i>/</i>	82650		82850	
7.2	Secured by property outside Canada	82260		82460		82660		82860	
	Other assets (please specify major items)	82280		82480		82680		82880	
			) •						
	TOTAL (COLUMN & SHOULD	82100		82300		82500		82700	
	EQUAL ITEM \$3)								
	SUPPLEMENTARY SCHE	DULE	C: YEAR-	END	AND PRIO	R YEA	R'S ADJU	STME	NTS
	port covers your fourth fiscal quarter and the to actual, or year-end accruals not made					nd adjusti	ments (eg. adjus	tments f	rom preliminary
If this r	epørt includes adjustments through retaine	ed earning	0	R	,	(eg. year	-end adjustment	s of the p	orior year made
after th	e prior year's fourth quarter report was pre	pared):	-				-		
DECR			. 2.3.20			-,	_ :	<b>"</b>	
	ITEM DESCRIPTIO	N		ITE	M NUMBER	IN	CREASE Thousands		CREASE
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App colle	roximately how many hour ecting the data and comple	s did ting t	you spend his questid	ı onnai	re?	8000	5	hou	rs

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