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Quarterly Survey of Financial Statements

Property and Casualty Insurers

Confidential when completed

This survey is conducted under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, c. S-19.

Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Please return completed copy within 30 days of quarter end.

Si vous préférez ce questionnaire en français, veuillez cocher

Please correct name and address, if necessary.

Information

Purpose

The data you provide is used to prepare industry financial statements for the Canadian business sector and as an input into the calculation of gross domestic product, the national balance sheet and Canada's international investment position. This information is used by all levels of government, the private sector, analysts and the general public to understand current economic conditions. Selected results of this survey are available at www.statcan.gc.ca (see catalogue 61-008-X and CANSIM tables 187-0001 and 187-0002).

Confidentiality

Statistics Canada is prohibited by law from releasing information obtained from this survey which would identify a business without the previous written consent of that business. The data reported on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the *Statistics Act* are not affected by the *Access to Information Act* or any other legislation.

Instructions for completing and returning the questionnaire and the Corporate Structure can be found on the last page.

Reporting Entity	
This report covers (please mark only one)	
a single corporation	♦ If you have received a Corporate Structure, please review the
part of a corporation (e.g. branch, division, head office)	list of entities and make any necessary corrections. The Corporate Structure lists the Canadian entities expected to be consolidated in this report.
a consolidated family of corporations	'
Other (specify)	◆ If you have not received a Corporate Structure and this entity
	is part of a Canadian consolidation, please check here
2. Does this reporting entity have investments in partnerships or joint ventures?	○ Yes ○ No
3. Please indicate which accounting standards were used by	y the reporting entity to complete this questionnaire:
International Financial Reporting Accounting Standards (IFRS) Private en	g standards for Other (specify) terprises
4. Please explain any significant events, changes in account the prior period. (if needed, additional space is available in the	ting or basis of reporting that have impacted operations since ne comments section on page 11).
,	
Day N	Month Year Day Month Year
5. This report covers the period from:	to
Certification	
I certify that the information herein is complete and correct to the best of	
my knowledge.	Signature Date
Name of company official (please print)	Position of company official
Name and position of person to contact if different from above (please print)	E-mail address
Telephone number Extens	ion Facsimile number



Statistics Statistique Canada Canada 5-4800-183.1: 2010-12-10 STC/IOF-435-60184



SE	CTION A - ASSETS	Day Month Year		
	Account	Thousands of dollars	Instructions Report gross values (before deducting provisions and allowances)	
1.	Cash and deposits		J. S. C.	
	(a) Canadian currency		Include demand and term deposits.	
	11400 (b) foreign currency		Include demand and term deposite	
	(b) foreign currency		Include demand and term deposits.	
2.	Accounts receivable		Report amount before deducting allowances for doubtful accounts. Report amounts due from affiliates in item 4 (c).	
3.	Allowance for doubtful accounts	()	Report amount related to accounts receivable.	
4.	Investments in affiliates		Report provisions for losses at line 15.	
	(a) shares and equity		Report investment in unconsolidated affiliates.	
	14110 (1) in Canada		Report cost of shares.	
	14120			
	(2) outside Canada		Report cost of shares.	
	dividends received		Report for investments carried by the equity method.	
	(b) investment in net assets of foreign offices		To be completed by Canadian companies and societies only; exclude foreign subsidiaries and affiliates.	
	(c) debt claims on affiliates		Include loans, advances, mortgages, notes, bonds, interest receivable and other claims with affiliates. Report insurance related receivables at line 2.	
	(1) in Canada		Do not not with amounts owing to offiliated, ago item 20 (a)	
	14320		Do not net with amounts owing to affiliates - see item 20 (a).	
	(2) outside Canada		Do not net with amounts owing to affiliates - see item 20 (b).	
5.	Canadian investments - non-affiliates		Report provisions for losses at line 15.	
	(a) Government of Canada treasury bills			
	(b) bankers' acceptances, commercial and other short-term paper		Include securities with an original term-to-maturity of less than one year. Include provincial and municipal short-term bills and notes and short-term asset-backed securities.	
	15130		Short-term asset-backed securities.	
	(c) Government of Canada debt			
	(d) provincial and municipal government debt		Report short-term bills and notes at item 5 (b).	
	15150		Include mortgage bonds and asset or mortgage-backed bonds.	
	(e) corporate bonds and debentures		Exclude short-term paper and report at item 5 (b).	
	(f) corporate shares, fund or trust units and other equity		Report share warrants and options at line 7.	
	(1) preferred			
	(2) common		Include common shares, income trust units and mutual fund units.	
	15180		Include precious metals and gold and silver certificates.	
	(g) other Canadian investments		Report derivatives at line 7.	
6.	Foreign investments - non-affiliates		Report cash and deposits at line 1, derivatives at line 7, mortgage loans at line 9 and provisions for losses at line 15.	
	(a) short-term bills and notes			
	15220			
	(b) bonds and debentures(c) corporate shares, fund or trust units			
	and other equity		Report share warrants and options at line 7.	
	(d) other foreign investments			

SE	CTION A - Continued		
	Account	Thousands of dollars	Instructions
7.	Derivatives		Report gross asset positions. Include derivative contracts, warrants, and options. Report liability positions at line 22.
8.	Reverse repurchase agreements		Report liabilities related to repurchase agreements at line 23.
9.	Mortgage loans to non-affiliates		Report provisions for losses at line 15.
	(a) residential		
	(b) non-residential		
10.	Fixed assets		
	(a) depreciable assets and land		Include buildings, equipment and leasehold improvements.
	(b) accumulated depreciation		Report accumulated depreciation on item 10 (a).
	19200		
11.	Deferred policy acquisition expenses		
12.	Recoverables from reinsurers		
	(a) unearned premiums		
	19832 (b) unpaid claims and adjustment expenses		
	19100		Include goodwill, patents, licenses, rights and other intangibles.
13.	Intangible assets		Report deferred charges at line 14.
14.	Other assets.		Report assets not elsewhere specified.
15.	Accumulated provisions and allowances for losses	()	Report for losses on investments, loans and other assets charged to expenses not reported elsewhere on the balance sheet.
	10000		
16.	TOTAL ASSETS		

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SECTION B - LIABILITIES AND EQUITY Balance sheet date				
Account	Thousands of dollars	Instructions		
LIABILITIES				
17. Accounts payable		Include accrued payables. Report non-trade related amounts due to affiliates at line 20.		
18. Unpaid claims and adjustment expenses				
19. Income taxes payable		Report income taxes recoverable at line 2.		
20. Amounts owing to affiliates		Include notes, loans, mortgages, bonds and interest payable to affiliates. Report trade payables with affiliates at line 17.		
24100 (a) in Canada		Do not net with debt claims on affiliates - see item 4 (c) (1).		
(b) outside Canada		Do not net with debt claims on affiliates - see item 4 (c) (2).		
21. Borrowing from non-affiliates (a) loans and overdrafts		Report mortgage loans at item 21 (b).		
25700				
(1) from lenders in Canada		Include Canadian and foreign lenders operating in Canada.		
(2) from lenders outside Canada				
(b) mortgage loans				
22. Derivatives		Report gross liability positions. Report asset positions at line 7.		
23. Obligations related to repurchase agreements		Report reverse repurchase agreements at line 8.		
29950 24. Equity securities classified as liabilities		Report equities classified as liabilities as required by CICA section 3861.		
26200 25. Unearned premiums (at 100%)				
26811				
26. Unearned commissions				
27. Deposits received on reinsurance ceded				
28. Future income taxes		Report both (debit) and credit balances.		
29000 29. Other liabilities		Report liabilities not elsewhere specified.		
20000				
30. TOTAL LIABILITIES				

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Account		Thousands of dollars	Instructions
EQUITY			Report worldwide equity for Canadian companies and Canadian equity for British and foreign companies.
31. Share capital			oquity for Difficilit and foreign companies.
(a) preferred	31100		
(a) prototrou	31200		
(b) common			
32. Contributed surplus	33000		
33. Accumulated other comprehen	36000		Report the accumulated balance of gains (losses) for items reporte at line 83.
	Sive moonie		at line 63.
34. Retained earnings(a) reserves required by the Office	of the		
(a) reserves required by the Office Superintendent of Financial Ingeneral and contingency reser	stitutions, 35100		
	35210		
(b) earned surplus	35250		For Canadian companies
(c) head office account			For Canadian branches of British and foreign companies.
35. TOTAL EQUITY	30000		
33. TOTAL EGOTT			
36. TOTAL LIABILITIES AND EQ	39000 UITY		
37. Earned surplus and head office	accounts		
(a) opening balance, earned surpl	lus 38100		
and head office account	38200		
(b) net income (loss) for the current			This should equal the sum of lines 82 and 85.
(c) transfers from (to) other accou	38400 nts		E.g., share capital, contributed surplus, reserves and head office.
(d) other additions (deductions)	38700		Please specify major items:
			. , ,
(e) dividends declared (1) cash			
(i) preferred shares	38804	()	
(ii) common shares	38806	()	
(ii) common shares			
(ii) common shares	38810		Sum of items 37 (e) (1) (i) and (ii).
	38810 38880		Sum of items 37 (e) (1) (i) and (ii). Include stock dividends.
(iii) total	38810		

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SECTION C - INCOME STATEMENT	Day Month	Year Day Month Year					
Report amounts related to business conducted by branches and offices located in Canada only. See instructions on the last page. Revenue and expenses should be reported on the accrual basis and should be cumulative from the start of the fiscal year.							
Account Thousands of dollars Instructions							
UNDERWRITING OPERATIONS							
Premium Revenue							
38. Net premiums written during period							
42112							
39. Increase (decrease) in unearned premiums		Before deduction of deferred policy acquisition expenses.					
42110 40. Net premiums earned		Line 38 minus line 39.					
49881							
41. Other							
42. TOTAL UNDERWRITING REVENUE							
42. IOIAL UNDERWRITING REVENUE		Sum of line 40 and line 41.					
INSURANCE CLAIMS AND EXPENSES							
43. Net claims and adjustment expenses 54110		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \					
incurred							
54500 44. Commissions.		Amounts paid to insurance agents and brokers who are not employees, for services rendered.					
54620							
45. Taxes		Exclude income and real estate taxes.					
GENERAL EXPENSES		, 7					
46. Depreciation							
47. Amortization of:							
(a) deferred charges							
52380							
(b) other							
48. Wages and salaries		Include commissions paid to employees.					
49. Employer portion of employee benefits		Include EI, CPP/QPP and fringe benefits. Report pension expense					
43. Employer portion of employee benefits		at line 50.					
50. Pension expense		Report "other benefits expense" at line 49.					
62340							
51. Stock options expense		Report per CICA section 3870.					
52. Indirect taxes		Include property, business and provincial health and capital taxes.					
55600							
53. Bad debts expense and charitable donations 55001		Include bad debts expenses related to accounts receivable. Include purchased materials, services (e.g., legal, insurance, etc.)					
54. Purchased goods and services		and subcontracting costs paid to businesses or to individuals that are not employees.					
58442							
55. TOTAL CLAIMS AND EXPENSES		Sum of lines 43 to 54.					
58443 56. Underwriting income before the undernoted		Line 42 minus line EE					
57. Dividends and experience rating refunds 54400		Line 42 minus line 55.					
to policyholders							
58440							
58. UNDERWRITING GAIN (LOSS)		Line 56 minus line 57.					
	Page 6	18306 5-4800-183.1					

SECTION C - Continued Instructions Thousands of dollars Account **INVESTMENT AND ANCILLARY OPERATIONS INVESTMENT REVENUE** Include amortization of discounts and premiums on investments; report interest from affiliates at item 59 (c). 45100 (a) bonds and debentures..... Include amortization of discounts and premiums on investments. 45200 45800 (c) other interest revenue 47200 60. Interest revenue from foreign sources Include amortization of discounts and premiums. 61. Dividends..... Exclude dividends from corporations accounted for on the equity basis. 46000 47100 (b) from foreign corporations..... 62. Real estate 43100 (a) rental revenue 49882 (b) other revenue..... 55888 Report depreciation at item 67 (a). 49883 63. Other investment revenue Exclude gains (losses) and report them at lines 70, 71, 74 or 83. 58453 64. TOTAL INVESTMENT REVENUE **INVESTMENT EXPENSES** 65. Interest expense Report interest amounts paid to affiliates at item 65 (b). 53120 53130 53400 66. Dividends paid on equity securities Include only dividends paid on equity reported as liabilities classified as liabilities at line 24, per CICA section 3861. 67. Operating expenses applicable to investment operations 52112 54890 (b) other operating expenses 68. TOTAL INVESTMENT EXPENSES 58455 69. Investment income before gains (losses) and ancillary income.... Line 64 minus line 68. Report values before income taxes. Report all values related to derivatives whether realized or unrealized except for values reported 70. Derivatives gains (losses)..... at line 83. Also complete Section D (lines 100 to 107). 56410 Report all values related to realized derivatives gains (losses). Report all values related to unrealized derivatives gains (losses) (b) unrealized except for values reported at item 83 (a). Report value before income taxes. Report realized gains (losses) not 48000 reported at items 70 (a), 74 (a) and 83 (b). Also complete Section D (lines 100 to 107). 71. Gains (losses) on the sale of assets 58456 72. Income (loss) from ancillary operations Please specify major items: 58450 73. NET INVESTMENT AND ANCILLARY INCOME... Sum of lines 69 to 72. Report values before income taxes. Also complete Section D (lines 100 to 107). 56100

Report realized and unrealized values. Report amounts related to derivatives at line 70 or other comprehensive income at line 83. (a) Foreign currency gains (losses) 56200 (b) Revaluations, (write-downs) and (write-offs) . . Report amounts not reported at items 70 (b), 74 (a) and 83 (a). 49888 18307 5-4800-183.1 Page 7

SECTION C - Continued						
Account		Thousands of dollars	Instructions			
76. Other expenses	55889					
	58460					
77. INCOME (LOSS) BEFORE INCOME TAXES.			This is the sum of lines 58 and 73 to 75, less line 76.			
	57100					
78. Current income tax expense			Report Canadian income tax debits and (credits).			
79. Future income tax expense	57200		Report Canadian income tax debits and (credits).			
	58470					
80. INCOME (LOSS) AFTER INCOME TAXES						
81. Equity in unconsolidated affiliates	58100		Report the equity share of affiliates' net income or (loss). Use only investments are carried by the equity method of accounting.			
	58480					
82. NET INCOME (LOSS)			Transfer value to item 37 (b).			
83. Other comprehensive income			Report as per CICA section 1530 Comprehensive Income.			
	56500		Include unrealized gains and (losses) on derivatives designated as cash flow hedges, hedges of unrealized foreign currency gains			
(a) unrealized gains (losses)			(losses), and available-for-sale financial assets revalued to fair value. Report impairments to derivatives at line 70 and any other impairments at item 74 (b). Also complete Section D (lines 100 to 107).			
(b) realized (gains) losses	56600		Report the realization of (gains) or losses previously reported at iter 83 (a). Also complete Section D (lines 100 to 107).			
	57300		Report income tax debits and (credits) related to other			
(c) income taxes			comprehensive income.			
84. COMPREHENSIVE INCOME	58485		Sum of line 82 and items 83 (a) and 83 (b), less item 83 (c).			
	58510		To be completed by Canadian companies and societies only.			
85. Net income from foreign operations	.)		Transfer value to line 37 (b).			
O Y						

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SECTION D - DISCLOSURE OF SELECTED ACCOUNTS						
Account		Thousands	of dollars		Instru	uctions
BALANCE SHEET DISCLOSURE 86. Selected financial items at cost				For the s	ame da	te as in Section A
(a) bonds and debentures	61891			As reported at items	5 (c), 5 (d),	, and 5 (e).
(b) corporate shares, fund or trust units and	61892 I other equity .			As reported at item 5	(f).	
	61893			·	(1).	
(c) foreign investments(d) derivatives	61894			As reported at line 6.		
(1) derivative assets	61895			As reported at line 7. value reported in the		contract value rather than the fair leet.
(2) derivative liabilities				As reported at line 22 value reported in the		contract value rather than the fair eet.
PENSION PLAN FUNDING				Report the closing ba		ension plans held through a trustee
						te as in Section A
87. Funded status	66100			1 01 1110 0		
(a) plan assets	66200			Assets held by the tru	ustee at ma	arket (fair) value.
(b) benefit obligation				Actuarial obligation a	t the end o	f the quarter.
(c) funded status	66300			Report the (deficit) or	surplus ne	et position: 87 (a) minus 87 (b).
(d) Accrued benefits (liability) or asset	66500					unamortized amounts of vice cost and net actuarial gain.
INCOME STATEMENT DISCLOSURE			(For the same	time p	period as in Section C
88. Software costs expensed	55700					software whether purchased deferred and amortized.
89. Equity method dividends						excluded from income following g and credited to item 4 (a) (3).
	75100			the equity method of	accounting	y and credited to item + (a) (b).
(a) Canadian dividends	75200					
(b) foreign dividends						
PREMIUMS AND CLAIMS BY LINE OF B						
Account	Net Prem Writte		Ne	et Premiums Earned		Net Claims Incurred
Account	Thousands o	f dollars	Thous	sands of dollars		Thousands of dollars
CANADIAN BUSINESS ONLY						
90. Property 76111 (a) personal		76	5211		76311	
76112 (b) commercial		76	6212		76312	
76120		76	6220		76320	
91. Automobile		76	6230		76330	
92. Accident and sickness		76	6240		76340	
93. Marine and aircraft		76	6250		76350	
94. Liability						
95. Other		/6	6280		76380	
96. TOTAL CANADIAN BUSINESS		76	5291		76391	
FOREIGN BUSINESS (To be completed by Canadian companies only	·.)					
97. Foreign business written 76192 by offices in Canada		76	5292		76392	
98. Foreign business written 76193 by offices outside Canada		76	6293		76393	
99. TOTAL (sum of lines 96, 97, and 98; sum of lines 96 and		76	6200		76300	
97 should equal lines 38, 40, and 43)						

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		Account	Thousands of do	llars Instructions
				For the same time period as in Section C
		OF INCOME STATEMENT GAINS AND VITH RELATED ASSETS AND LIABILITIES		Allocate the sum of the gains and (losses) reported at lines 70, 71, 74 and items 83 (a) and 83 (b) to the selected assets and liabilitie listed below.
(2000)		Corresponding asset accounts from Section A		iisted below.
100.	4.	Investments in affiliates	-	
		(a) shares and equity	81211	
		(1) in Canada		
		(2) outside Canada	81212	
		(c) debt claims on affiliates	81221	
		(1) in Canada	81222	
		(2) outside Canada		
101.	5.	Canadian investments - non affiliates	81310	
		(c) Government of Canada debt	81320	
		(d) provincial and municipal government debt	81330	
		(e) corporate bonds and debentures		
		(f) corporate shares and income trust units (1) preferred	81343	
		(2) common	81344	
			81380	
100				
102.	6.	Foreign investments - non affiliates (b) bonds and debentures	81420	
		(c) corporate shares, fund or trust units and other equity	81430	
		()	81480	
		(d) other foreign investments	81810	
103.	8.	Reverse repurchase agreements		
104.	9.	Mortgage loans to non-affiliates	81530	
		(a) residential	81540	
		(b) non-residential		
105.	10.	Fixed assets	81730	
		(a) depreciable assets and land	81800	
106. O t	her a	ssets and liabilities		Please specify major items and their values:
				Sum of lines 100 to 106. This should equ
107. T C	TAL		81000	the sum of lines 70, 71, 74 and items 83 and 83 (b).
OTHE	R DIS	CLOSURE		Report the approximate number of hours
108. Ho	urs s	pent completing questionnaire	80005	required to collect data and to complete the questionnaire this quarter.

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DISCLOSURE ON ADOPTION OF NEW ACCOUNTING STANDARDS International Financial Reporting Standards (IFRS), Accounting Standards for Private Enterprises or other Is this your <u>first</u> quarterly report completed for the Quarterly Survey of Financial Statements after adopting a new set of accounting standards' () YES If yes, please complete sections below. ON (BALANCE SHEET AS AT TRANSITION YEAR END (Changeover date) Account Thousands of dollars Canadian GAAP New accounting standards 10000 a 10000 b 20000 b 30000 b Explanation of differences between figures under prior Canadian GAAP and under the new accounting standards. (Please provide accounts and amounts supporting material differences) **INCOME STATEMENT FOR TRANSITION YEAR** (Full year preceding new accounting standards changeover date) Thousands of dollars **Account** Canadian GAAP New accounting standards 58441 a 58441 b Total underwriting revenue 58442 a 58442 b 58440 a 58440 b 58480 b 58480 a 58485 a 58485 b Explanation of differences between figures under prior Canadian GAAP and under the new accounting standards. (Please provide accounts and amounts supporting material differences) **Additional Comments** Please use this section to report any comments.

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Report only Canadian operations - please exclude foreign affiliates.

- ◆ Report all amounts in thousands of Canadian dollars "\$ 000s"
- Use parentheses to report negative values.
- If actual data are not available, estimates may be used.
- ◆ This report covers insurance, investment and ancillary activities conducted by branches and offices located in Canada. Canadian companies and societies carrying on business through unincorporated branches and offices located outside Canada should report the difference between the assets and liabilities related to such foreign branches and offices in item 4 (b) and the associated net income in line 85.
- ◆ The term "affiliate" used in this questionnaire covers **unconsolidated**:
 - parent, subsidiary and related corporations
 - related joint ventures and partnerships
 - head offices, branches and divisions
 - directors, officers and individual shareholders

Affiliates are entities within a common family of corporations controlled or significantly influenced by the reporting company or another company within the corporate family.

Returning your questionnaire and Corporate Structure:

Return the completed questionnaire and Corporate Structure in the enclosed envelope or fax it to Statistics Canada at (800) 552-4428 within 30 days of quarter end.

Fax or other electronic transmission disclosure:

Statistics Canada advises you there could be risk of disclosure during facsimile or other electronic transmission. However, upon receipt of your information, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

For further information, definitions of terms used, or questions concerning this survey, please consult the "Quarterly Survey of Financial Statements Reporting Guide" (available at www.statcan.gc.ca/imdb-bmdi/2501-eng.htm), and/or contact Statistics Canada at:

Tel: (877) 898-6686 **Fax**: (800) 552-4428

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THANK YOU FOR YOUR CO-OPERATION

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