

# Annual Survey of Telecommunications

# Satellite Service Providers

Respondent company

Si vous préférez ce questionnaire en français, veuillez appeler : (613) 951-2201



Please correct pre-print corresponding boxes be	ted label information, if necessary, using the elow:
Legal Name	
Operating or Trade Nan	ne (if different from legal name):
Mail contact person for	this survey (please print clearly):
Job Title:	
Street:	
City:	
Province:	Postal Code:
Telephone:	Fax:
E-mail:	Website:

# **Information for Respondents**

# **Survey Objective**

This survey collects financial and operating data for the statistical measurement and analysis of the telecommunications industry (telecom carriage or resale). These data will be aggregated to produce estimates of national and provincial economic production in Canada as well as estimates of activity by industry. These estimates are used by government for national and regional programs and policy planning, by the private sector for industry performance measurement and market development and by the aforementioned parties, international telecommunications organizations, academics, analysts, and the general public to better understand this sector's role in the social and economic fabric of Canada. Selected results of this survey will be published in Statistics Canada Catalogue No. 56-203-XIE.

# Authority

This survey is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

### **Confidentiality**

Statistics Canada is prohibited by law from publishing or releasing any statistics which would divulge information obtained from this survey relating to any identifiable business without the previous written consent of that business. The data on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or any other legislation. Please note that Statistics Canada does not share any individual responses with Canada Customs and Revenue Agency (formerly Revenue Canada).

# **Data Sharing Agreement**

To reduce response burden and to ensure more uniform statistics, Statistics Canada has entered into a data sharing agreement under section 11 of the Statistics Act with the Institut de la statistique du Québec, to share information from this survey concerning respondents' Quebec operations. The Quebec Statistics Act gives the Institut de la statistique du Québec the authority to collect the information requested in this report on their own and it contains the same provisions for confidentiality and penalties for disclosure of information as the federal Statistics Act.

#### **Reporting Period**

This questionnaire should be completed for the fiscal year ending on a date between April 1, 2000 and March 31, 2001.

#### Return Procedures

Please return the completed questionnaire(s) within 45 days of receipt in the enclosed envelope or by facsimile to (613) 951-9920. If you anticipate difficulty in making this deadline, please inform Statistics Canada of your expected filing date.

# **Reporting Instructions**

Please complete all questions that pertain to your operations; cross out cells or sections that do not apply to your company to reduce the likelihood of follow-up call-backs to verify missing information. Detailed instructions and definitions of terms used in the questionnaire are found in the Reporting Guide. Please refer to the Reporting Guide in order to ensure your responses are consistent with those provided by other respondents.

# Assistance

If you require further assistance or need additional forms, please contact:

Telecommunications Section Science, Innovation and Electronic Information Division Statistics Canada R.H. Coats Building, Floor 7 Ottawa, Ontario Canada, K1A 0T6

### For service in English or French / Pour un service en anglais ou en français:

Michael Lynch Phone/Téléphone: (613) 951-2201 Fax/Télécopieur: (613) 951-9920 E-mail/Courriel: michael.lynch@statcan.ca

# For service in English:

Rad Joseph Telephone : (613) 951-6830 Fax: (613) 951-9920 E-mail:

robert.joseph@statcan.ca

Haig McCarrell

Telephone: (613) 951-5948 Fax: (613) 951-9920

haig.mccarrell@statcan.ca

Thank you for your co-operation

STC/SAT-430-60105 5-4900-593.1: 2001-05-04



Statistics

Statistique



A. Type of business organization:    A single corporation			Res	spondent Information			
A single corporation    Consolidated family of corporations'   complete the back page   complete the page   com							100
complete the back page   continued to Provincial government system   Municipal system   Co-operative   Co-operative   Co-operative   Co-operative   Co-operative   Parmership   Joint venture   Parmership   Joint venture   Parmership   Other (please specify)   Joint venture   Joint v	A.	Type of business organization:					
Sole proprietorship		A single corporation		complete the back page			
Other (please specify)		Provincial government system		Municipal system		Co-operative	
* Multiple Unit Reporting - If you are including more than one legal or operating entity on a single questionnaire, please fill out Information Concerning Consolidated Reporting on the back of the questionnaire. Please see the Respondent Information Section in the Reporting Guide for more information on multiple unit reporting. In general, if your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section. Page iii) for which you maintain separate financial statements, please chemist, please chemistry, and provided a provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please check (//) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:  C. Legal changes:  If your organization has undergone legal changes during its past fiscal year, or is reporting for other than a 12-month fiscal year, please check (//) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:  D. Please enter your nine digit GST Registered Account/Business Number:  E. Reporting period:  This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.		Sole proprietorship		Joint venture		Partnership	
fill out Information Concerning Consolidated Reporting on the back of the questionnaire. Please see the Responding full of the Reporting Guide for more information on multiple unit reporting, in general. If your organization operates distinct business units (a corporation or organizational unit) offering different telecommunications services (see Industry Classification section. Page iii) for which you maintain separate financial statements, please judgestionnaire for each unit. For more forms, contact Statistics Canada at (613) 951-5948 or (613) 951-2201. Do not consolidate foreign subsidiaries in this report.  B. Foreign ownership (estimates are acceptable):  a) What percentage of this company's common (voting) shares were foreign owned at year end?  b) If applicable, what percentage of this company's parent company's shares were foreign owned at year end?  c) What percentage of this company's (voting and non-voting) shares were foreign owned at year end?  c) What percentage of this company's (voting and non-voting) shares were foreign owned at year end?  c) What percentage of this company's (voting and non-voting) shares were foreign owned at year end?  c) What percentage of this company's (voting and non-voting) shares were foreign owned at year end?  c) What percentage of this company's (voting and non-voting) shares were foreign owned at year end?  c) What percentage of this company's parent company's shares were foreign owned at year end?  c) What percentage of this company's parent company's shares were foreign owned at year end?  d) What percentage of this company's parent company's shares were foreign owned at year end?  d) What percentage of this company's parent company's shares were foreign owned at year end?  d) What percentage of this company's parent company's shares were foreign owned at year end?  d) What percentage of this company's parent company's shares were foreign owned at year end?  D) What percentage of this company's parent company's shares were foreign owned at year end?  D) What per		Other (please specify)					_
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C. Legal changes:  If your organization has undergone legal changes during its past fiscal year, or is reporting for other than a 12-month fiscal year, please check (/) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:    One will be companied in the provide of the event of the even		b) If applicable, what percentage of this comp	any's	s parent company's shares were foreign owned at	year		%
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If your organization has undergone legal changes during its past fiscal year, or is reporting for other than a 12-month fiscal year, please check (*) the appropriate box(es) below and provide a brief explanation and the date(s) of the event(s). If the legal change involved other companies, please provide their legal names:  202   New business   Ceased operations   Change of ownership   Merger/Amalgamation/Split-up/Spin-off    205   Other (*Please describe - attach additional pages if necessary*).			$\langle \langle \langle \langle \langle \rangle \rangle \rangle \rangle$				
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New business Ceased operations Change of ownership Merger/Amalgamation/Split-up/Spin-off  Other (Please describe - attach additional pages if necessary).  D. Please enter your nine digit GST Registered Account/Business Number:  E. Reporting period: This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.	0.	If your organization has undergone legal of fiscal year, please check (*) the appropria	te b	ox(es) below and provide a brief explanation an			1
D. Please enter your nine digit GST Registered Account/Business Number:  E. Reporting period: This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.			2	Change of ownership  Merger/Amalgama	ation/	/Split-up/Spin-off	
D. Please enter your nine digit GST Registered Account/Business Number:  E. Reporting period: This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.  YYYY	//		l pag	es if necessary). >			
D. Please enter your nine digit GST Registered Account/Business Number:  E. Reporting period: This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.  YYYY	$\langle \cdot \rangle$						
D. Please enter your nine digit GST Registered Account/Business Number:  E. Reporting period: This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.  YYYY							
E. Reporting period:  This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.							300
This questionnaire should be completed for the fiscal period ending on a date between April 1, 2000 and March 31, 2001.  YYYY	D.		er:				
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YYYY	E.		e fic	cal period ending on a date between April 1, 2000	and	March 31 2001	
_							
		_			М М 		

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(check one only)  Facilities-based telecommunications	services (see B. below)	Г	☐ Reselling of telecommunications services
_	,		d return this form in the envelope provided)
•	ease describe your main revi		
Please indicate (✓) the telecommunic	-		
Telecommunications service	Facilities- based <sup>1</sup> 401	Reseller 402	
Wireline Telecommunications			
Competitive Pay Telephone Service	419	420	
Mobile Telephony <sup>2</sup>	403	404	
Mobile Data	421	422	Contact Statistics Canada for the
	405	406	appropriate Telecommunications questionnaire if more than half of your
Radio Common Carriage (RCC)	407	408	revenues are from these activities.
Paging, Narrowband PCS	409	410	
Wireless Broadband (Multipoint)			
Fixed Wireless (Local loop)	411	412	
Satellite (Fixed)	413	414	Complete this questionnaire if more than
Satellite (Mobile)	415	416	half of your operating revenues are earned from the activities listed here.
Other (Please specify)	417	418	Contact Statistics Canada if more than half of your operating revenues are from the
			activities you specified.
<ol> <li>ownership of transmission facilities (wire, c</li> <li>cellular, PCS, ESMR, air-to-ground, autom</li> </ol>		electromagnetic s	system), other than switching equipment.
Di anno di proprisi		· //o	
Please check (✓) all areas of operation	on <i>(areas where respondent</i> ) 05 506 507		509 510 511 512 513
1 B.C. Alta. Sask Man.		N.B. N.S.	
→ Please complete the Appendix	if more than one box is	e checked in di	uestion C
7 Total Compression			
	Follow-up (	Contacts	
ditional person(s) to contact for follow-up	information: (Please prin	nt)	
/			
<u></u>			
ntact Module(s):			1
	Certific	ation	
ntact telephone number(s):		ation	
ease print the name of the person respons		ation	
ease print the name of the person respons		ation	
entact telephone number(s): ease print the name of the person response	sible for this return:		
ntact telephone number(s): ease print the name of the person response print the name of the person response print the name of the person response print the information print th	sible for this return:	omplete and cor	rrect to the best of my knowledge.
ontact Module(s):  ontact telephone number(s):  ease print the name of the person response gnature:  I certify that the information produce of signator:	sible for this return:		<u> </u>

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		MODULE	1. 0	PERATIN	G REVENU	ES			
Whole	ommunications Operating		and up	ora)				(thou	<b>Total</b> usands of dollars)
A.	ues from other telecom service prov Inter carrier/settlement receip	, ,		,				1006	
В.	Wholesale Long distance	vis (interconnective	zarriirig	3)				1305	
С.	Satellite/Wireless capacity re	ntals						1200	
D.	Other (Please specify)	Itais						1201	
υ.	Cutor (r loaded openity) p							1014	
	Total - Wholesale (Carrier)	Services							
	Services ues from end users)	Fixed/recurring		Air time	Roaming f		Other		
`	Narrowband Services: (64 kbps and less)	1205	1206		1218		1207	1039	(1205 + 1206 + 1218 + 1207)
	Long distance telephony								
	2. Other narrowband service	es (Please specify)	) >			1		1210	
	W. 1 0 10 :				leband - 1.544 Mpbs		Broadband >1.544 Mpbs		, and the second
В.	<ul><li>High Speed Services:</li><li>1. Switched (circuit or packet)</li></ul>			1211		1213		1221	(1211 + 1213)
	Non-switched (private circular)	uit)		1046	$\wedge$ (	1051		1222	(1046 + 1051)
C.	Connection (activation - deacti	ivation, one-time cha	rges)					1057	
D.	Other Telecommunications O	perating Revenues	s:					1060	
	1. Other (Please specify) ▶								
	2. Other (Please specify)							1063	
	3. Other (Please specify) ▶							1066	
	4. Residual		<u> </u>					1069	
	Total - Retail Services	Yourn of colla 1020, 1	210 12	221 1222 1/	DEZ 1060 1069	1066	and 1060)	1306	
	Total Netali Services (	Sun orcens 1039, 1.	210, 12	21, 1222, 10	557, 1000, 1000	5, 1000	and 1009)	1070	(1014 + 1306)
	Total - Telecommunication	ons Operating F	Reven	ues					
Non-	Telecommunications Oper	ating Revenues	s						
$\wedge$	rminal equipment rental	<b>g</b>						1076	
	le of telecommunications good	s						1079	
C. Ins	stallations							1088	
D. Lat	te payment and related charges	3						1302	
E 0#	ner Non-Telecommunications C	Operating Povenue	ne:					1	
1.	(Please specify) ➤	operating Nevertue	<b>75</b> .					1094	
2.	(Please specify) ➤							1097	
3.	Residual							1100	
				(su	m of cells 1076	. 1079	1088, 1302, 1094	1101	
То	tal - Non-Telecommunicat	ions Operating	Reve	enues 109	97 and 1100)	. 2.0,			
					_			1102	(1070 + 1101)
TC	OTAL - TELECOMMUNICAT	I IONS OPERAT	ING F	REVENUE	S				

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		MODULE	1. OPERATING	REVENUES —	- Concluded			
			Su	bscribers			Accounts	
		Previous	Connections/	Disconnections/	Current year e	1	Current year e	
Custo	omer Base	year end	activations	deactivations	Total	% res.	Total	% res.
A. Fix	ked Satellite	1167	1168	1169	1170	1171	1172	1173
R Mc	shila Satellite	1174	1175	1176	1177	1178	1179	1180
		1153	1154	1155	1156	1157	1158	1159
>								
		<u>I</u>	.L			,		
Distri	bution of Operating	Revenues by	Type of Custom	er			Percentag	e
A. Cus	stomers in Canada:						1103	
1.	Residential (individuals	s and households)						
2.	Business and other:				1104		7 \\	11
	a) Public institutions	(e.g., hospitals, sch	nools, universities)					$\rangle \langle$
	b) Government (e.g.,	federal, provincial,	territorial, municipal)		1105			
		-						
	•	rust cos.,financial cr	own 1100	6				
				7				
	Other (Please spe	ecify) >			1108 (1106 +	-1107)	٦	
	Total - Business						1109 (1104 + 1105	± 1108)
	Total - Business and	other			>	<b></b> ►		+ 1100,
B Cu	stomers outside Canac	da (evnorts)					1110	
							(1103 + 1109 + 1	110)
10	tal - Operating Reven	ues (sum ot bolaeu	cells	<u> </u>			_	
		Mo			SES			
					Tota	al		
Incumbe	ent telecommunications comp in the Reporting Guide.	panies are listed						
** \$ 000'			Incumbents	Entrants		,	(%) of co	
		<del>`</del>	1		<u></u>		4	
Teleco	ommunications Ope	erating Expens	ies					
A. Tel	ecommunications Netw	vork Expenses:			T		T	
\\d_1.	Network operations	Satelline    1167						
2.	Depreciation							
3.	Maintenance and repa	airs			2004		2005	
4.	Wireline circuit rentals		06	2207	2008			
5.	Wireless (non-satellite	e) capacity rentals	<u> </u>					
6.	Satellite capacity rent				2010			
7.	Purchased long-dista		11	2012				
8.	Contribution payment	s (to the CFA or oth	ner providers)					
9.	Interconnection paym	ients						
Customer Base   1167								

	MODULE 2. OPERATING EXPENSES — Con	tinued	
	nate the \$ 000's or % of the total expense paid to incumbent and	Total	Salaries, wages and benefits**
	telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide.  00's or % of the amount reported in the adjacent cell in col. 3.	(thousands of dollars)	(\$ 000's) or
Ψ、	100 S 01 % 01 the amount reported in the adjacent centricol. 5.	3	(%) of col. 3
Teleco	ommunications Operating Expenses — continued		
	mmercial and Administrative Expenses:		
	Selling and marketing	2016	2017
1.		2062	2063
2.	Customer servicing	2020	2021
3.	Billings and collections	2022	2023
4.	Corporate administration and general office expenses	2024	
5.	Telecommunications, postage and courier fees	2025	
6.	Insurance	2018	
7.	Advertising and related services (purchased)		
8.	Travel and entertainment	2026	
9.	Professional and business fees (Purchased legal, accounting, consulting services, etc.)	2027	
10.	Management fees paid to head office or parent company	2028	
11.	Amortization charges	2029	
	Depreciation	2030	
		2031	2032
	Maintenance and repairs	2033	
	Office equipment rentals	2034	
15.	Bad debts expenses		
16.	Licenses, permits and indirect taxes:	2035	
	a) Radio licensing fees (spectrum)	2036	
	b) CRTC licensing fees Permits and indirect taxes	2037	
	c) (do not include income taxes, report property taxes in C, below)		
17.	Other expenses:	2041	
$\wedge$	a) (Please specify) ▶	2042	
	b) (Please specify) >	2043	
	c) (Please specify) >	2044	2045
	d) Residual expenses	2044	2043
C. Occ	cupancy Costs (Network or Commercial)	0000	1
1.	Land and buildings rentals	2038	
2.	Utilities	2039	
3.	Property taxes	2040	
		2040	0047
	Total - Telecommunications Operating Expenses (sum of each column)	2046	2047
		•	-

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MODULE 2. OPERATING EXPENSES — Cond	cluded	
* Estimate the \$ 000's or % of the total expense paid to incumbent and	Total	Salaries, wages and
entrant telecom companies. Incumbent telecommunications companies are listed in the Reporting Guide.	(thousands of dollars)	<b>benefits**</b> (\$ 000's) or
** \$ 000's or % of the amount reported in the adjacent cell in col. 3.	,	(%) of col. 3
	3	4
Non-Telecommunications Operating Expenses	2048	
A. Terminal Equiment Rentals	2049	_
B. Cost of Telecommunications Goods Sold	2052	_
C. Customer Installation	2052	
D. Other expenses:	2059	٦
1. (Please specify) ▶		
2. (Please specify) ➤	2060	
Residual Expenses	2054	
(sum of cells 2048, 2049,	2056	2055
2043, 2043, 2052, 2052, 2059, TOTAL - Non-Telecommunications Operating Expenses 2060 and 2054)		
	2057 (2046 + 2056)	2058 (2047 + 2055)
	(2010 / 2000)	(= cell 6003, p.7)
TOTAL - OPERATING EXPENSES		
MODULE 3. INCOME STATEMENT		
		<b>Total</b> (thousands of dollars)
A. Total Operating Revenues	)1 (=1102, p.1)	
300	02 (=2057, p.4)	
B. Total Operating Expenses (	, ,	3003
Operating Income (Loss)		L
C. Non-Operating Revenues and Expenses (report expense items in brackets):	04	
Investment income (interest, dividends, joint venture and minority interest, etc)		
Net gains (losses) on sale of assets (fixed, intangible or investments), and foreign exchange	15	
3. Interest expenses:		
a) on short-term debt		
b) on long-term debt ( )		
301	1	
Total - Interest expenses (301	8	
4. Write-offs and valuation adjustments (not part of C.5) (	9	
5. Other (e.g., extraordinary and other gains and (losses) or revenues or (expenses) n.e.c.)		3020
Total - Non-Operating Revenues and Expenses	<b>└</b>	0020
D. Income Taxes:		
1. Deferred 301	( )	
2. Current 301	5	
2. Garron		3016
Total - Income Taxes		( )
	Ī	3017 (3003 + 3020 + 3016)
NET INCOME (LOSS) (sum of bolded cells)		

	MODULE 4.	BALANCE SHEET		
				TOTAL Net book value
Assets				at year end (thousands of dollars)
A. Current assets	tmonto.			4001
Cash, deposits and temporary cash inves				4002
Accounts receivable (accounts, notes and	d other)			4008 (closing)
3. Inventory				4009
4. Other current assets				
Total - Current Assets				4010
		Historical Cost		Net Book Value
B. Fixed Assets (property, plant and equipment)		(thousands of dollars)		(thousands of dollars)
1. Land				
	ce/non-network)	4013 (network operations)	4014 (4012 + 4013)	
2. Buildings				
			4015 accumulated depreciation	4016 Net
<ol><li>Network infrastructure:</li></ol>				
(see Reporting Guide for detail)		4017		
a) Transmission structures towers, etc.	)			
b) Machinery and equipment:	[-	4022		
Transmission equipment		4025		
Switching equipment	1	4026		
Terminal equipment		4073		
Satellites		$\searrow$		
Other (Please specify)		4027		_
Total National Infra South	)) $$	-	4028	
Total - Network Infrastructure	<u></u>		<u> </u>	J
			4029 accumulated depreciation	4030 Net
4. Other fixed assets			( )	
(not part of Network infrastructure - item 3, ab  a) Computers, software and non-netwo		4031		
		4032		
b) Furniture and office equipment		4033		
c) Motor vehicles and other transport ed Residual ( <i>Please specify</i> )		4034		
d) >			4035	1
Total - Other fixed assets		<b>└</b>		]
			4036 accumulated	4037 Net
			depreciation (	inet
				4038
Total - Fixed Assets (sum of 'Net Book Valu	ue column', cells	4011, 4016, 4030 and 403	37)	
C. Financial Investment:			4039	1
Investments in and claims on parent, sul	bsidiary and af	filiated companies		
2. Other investments			4040	
Total - Financial Investments			<b>_</b>	4041

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			MODULE 4. BALA	NCE SHEET — Cond	cluded	
Δss	ets	s — (continued)		Historical Cost (thousands of dollars)		Net Book Value (thousands of dollars)
		·				4042
D.	Det	erred Charges				4043
E.	Oth	er				
						4044
	I Ota	al - Assets (sum of bolded cells:	4038, 4041, 4042 and 4043	3)		
					4045	
					4046	
	2. (	Other account payable (accrued	d liabilities/expenses)		4047	
	3.	Short-term debt	407	4		
		Supplementary question: (amount of short-term debt that is	_			
	4. (	Other ( <i>Please specify</i> )			4048	
	-					4049
		ı otal - Current Liabilities				
		_				
		-	shaidariaa and affiliataa	4074		
		Bonds and debentures	55.	4051		
		(loans, overdrafts,	mortgage loans, capital	4075		
			, etc.)		4053	]
			407			
	(	(amount of long-term debt that is r	non-interest bearing): \$	<u> </u>	4054	1
	2.	Deferals and reserve accounts (Please specify)	(e.g., deferred taxes)			
	3. (	Other (Please specify)			4055	
		Total - Long-term Liabilities				4056
		Total - Long-tent/ Liabilities	<del>\</del>			4057 (4049 + 4056)
		Total - Liabilities				
Sha	) aret	olders' Equity	4059 proferred	4050 common	1	4000 (4050 : 4050)
A	Sh:	are Capital	4038 preferred	4059 COMMON		4060 (4056 + 4059)
B.	Re	tained Earnings:			4064	1
	́а)	Opening balance (previous per	riod closing balance)		4061	
	b)	Net income or (loss) for the r	reporting period (cell 301)	7, page 4)	4062	
	,		4063 preferred	4064 common	4065 (4063 + 4064)	
	C)		)	)	4066	
	d)	Other additions and deduction	ns		<u> </u>	4067
		Total - Retained Earnings				4068
C.	Sets — (continued)  Deferred Changes  Other  Total - Assets (sum of boided cells: 4638, 4041, 4042 and 4043)  billities  Current Liabilities:  1. Trade accounts payable 2. Other account payable (accrued flabilities/expenses) 3. Short-term debt (acrued flabilities/expenses) 4071 (smount of short-term debt that is non-interest bearing):  1. Conjeterm debt (acrued flabilities)  1. Long-term debt (acrued flabilities)  2. Other account oxing to parent, subsidiaries and affiliates  3. Amount oxing to parent, subsidiaries and affiliates  4071  5080  1. Total - Long-term debt (that is non-interest bearing):  7. Total - Long-term debt (that is non-interest bearing):  8. Amount oxing to parent, subsidiaries and affiliates  1. Long-term debt (acrued flabilities)  1. Long-term debt (acrued flabilities)  1. Long-term debt (acrued flabilities)  2. Deferate debt (that is non-interest bearing):  8. Amount oxing to parent, subsidiaries and affiliates  9. Borrowing from non-affiliates:  8. Bords and debentures  Other (esses edigations, etc.)  1. Total - Long-term debt (that is non-interest bearing):  8. Amount oxing to parent, subsidiaries and affiliates  9. Borrowing from non-affiliates:  9. Borrowing from non-affilia					
	_					4069 (4060 + 4067 + 4068)
	To	aı - Shareholders' Equity				
ĺ	т~	tal - Liahilition and Charel	olders' Equity			4070 (4057 + 4069)
	10	tai - Liabilities allu Shafei	ioluers Equity			

# **MODULE 5. CAPITAL EXPENDITURES**

If you complete the 'Survey on Capital and Repair Expenditures' for each province you operate in, you may submit photocopies of this questionnaire instead of completing this module.

Со	enstruction Expenditures					(thousar	nds of dollars)
A.	Buildings (include leasehold improvements; exclude expenditures for land)	5001	(office/non-network)	5002	(network operations)	5003 (5	5001 + 5002)
В.	Transmission Structures					5004	
C.	Other (Please specify)					5008	
	Total Construction Francy distance					5009	
1	Total - Construction Expenditures						
Ма	achinery and Equipment Expenditures						
A.	Transmission Equipment					5011	
В.	Switching Equipment					5014	
C.	Satellite(s)					5015	
D.	Other (Please specify)					5017	
İ						5018	
Ì	Total - Machinery and Equipment Expenditures						

	MODUL	LE 6. EMPLOYMEN	T		
		Labour Costs			Employees
		(thousands of dollars)			(number of persons at year end
	Salaries and wages	Fringe benefits		Total	Total
A. Expensed	6001	6002	6003	(= cell 2058, p.4)	
B. Capitalized	6004	6005	6006		
	6007	6008	6009	(6011 + 6013) (6003 + 6006)	6010 (6012 + 6014)
Total			6011		6012
C. Full-time			6011		0012
D. Part-time			6013		6014

		Receipts (expo	rts)		Payments (imports)			
	USA	USA Other Countries Total			Other countries	Total		
	(th	nousands of Canadian	dollars)	(ti	nousands of Canadian	dollars)		
A. Telecommunications Services Trade	7201	7202	7203	7204	7205	7206		
3. Non-Telecommunications Services Trade	7031	7032	7033	7034	7035	7036		
	7037	7038	7039	7040	7041	7042		
Total								

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		MOD	ULE 8. NETWORK	(INFRASTRUC	TURE			
SW	ritch	nes (owned by respondent):						otal
							(#)	
A.	Dig 1.	gital switches: ATM/IP			8076	3076		
					8077	8077		
	2.	Circuit switches <sup>1</sup>					8078	
		Total - Digital switches				<b>&gt;</b>		
В.	Δn	nalogua switchas					8079	
υ.	Analogue switches							8078 + 8079
	То	etal - Switches						
	1 (6	e.g., DMS, ESS - include PBX's uses as publi	ic switches, do not coun	t PC's)				
			MODULE 9. TRAF	FIC STATISTIC	S			
				nce minutes		Nı	umber of	2
			Billed <sup>1</sup>	Outbound <sup>2</sup>	lo		ce calls/methousands)	essages -
Α.		alls/messages, Canada to:	9071/9072	9003/9078	$\dashv$ $\vdash$	9006/908	10	
	1.	Canada	9073	9009		9012	<u> </u>	$\dashv$
	2.	USA	9074	9015		9018		_
	3.	Overseas				>		
		Total	9075/9076	9021/9081		9024/908	2	
								7
В.	International incoming calls/messages <sup>3</sup> to Canada from:			9027		9030		
	1. USA							
	2.	Overseas		9033		9036		
				9039		9042		7
		Total			<u> </u>			_
				Minutes of traffi (thousands)	С			
C.	Tra	ansit traffic calls/messages 4		9043				
	Tot	tal						
		tes:						
	2 (	includes calls that are placed by (originating of only include originating calls those that are placed by the control of the calls those that are placed by the calls the calls that are placed by the calls the calls that are placed by the calls the call the calls the call the calls the call the calls the calls the call the ca	aced by your customers.			your custo	mers.	
	$\wedge^3$ (	only include calls that you carry over an interr calls that neither originate or terminate in Can	national gateway (and ar	e terminated in Cana	ada).			
		>						
			Comm	ents				
	<u> </u>							
	<u> </u>							
	-							

Ple	Info ase provide information related to subs		iliates consc					
Coi	mpany 1							
	gal Name							
Ор	erating Name or Trade Name (if different	ent from legal nam	ne):					
04.								
	eet:			Brasinga			Postal Code:	
City	y: 			Province:			Postal Code:	
Telephone:		Fax:				E-mail:		
A.	Type of business organization:	Consolidate	ed family of	corporations	i		Part of a corporation	00
	<ul><li>☐ A single corporation</li><li>☐ Provincial government system</li></ul>	☐ (do not includ	_	<i>mpanies)</i> □ Co-opera	tive		(e.g., branch, division) Sole proprietor	
	☐ Joint venture	☐ Partnership		□ Co-opera □ Other <i>(Ple</i>			Sole biobliero	\.
В.	Telecommunications Service:	Facilities- based	Reselling	<u> </u>	· ·		Facilities- based Reselling	
	Wireline Telecommunications	401 402			A majority of this company's revenues		400	
	Competitive Pay Telephone Service	419 	420	or	Non	-telecom (ple	ease specify)	-
	Mobile Telephony	403 	404 					
	Mobile Data	421	422	D. Ni	_	GST Registe	ered Account/Business No.	:
	Radio Common Carriage (RCC)	405	406					
	Paging, Narrowband PCS	407	408	FW	hat nerc	entage of th	is company's common	
	Wireless Broadband	409	410		oting an	d non-voting	y) shares were ultimately	
	Fixed Wireless	411	412	fo	reign ov	vned at year	end? 104 %	
	Satellite (Fixed)	413  415	414  416		oàsa da	coribe the co	ompany's relationship to the	`
	Satellite (Mobile)		416			scribe the contany	ompany's relationship to the	
	Other (Please specify)	417	410	//////				
	>	LJ		( <u> </u>				_
Co	mpany 2							- -
	<b>&gt;</b>			-				_
Leç	mpany 2 gal Name							_
Leç	mpany 2	rent from legal r						_
Leg	mpany 2 gal Name	rent from legal r						_
Leg	mpany 2 gal Name erating Name or Trade Name (if different contents) eet:	rent from legal in		Province:			Postal Code:	_
Op Str	mpany 2 gal Name erating Name or Trade Name (if different contents) eet:	rent from legal r		Province:		E-mail:	Postal Code:	
Op Str	mpany 2 gal Name erating Name or Trade Name (if difference) eet:  y: ephone:	Fax:	name):			E-mail:	10	
Op Str	mpany 2 gal Name erating Name or Trade Name (if difference) eet:	Fax:	name):	corporations		E-mail:		
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy	ed family of de foreign co	corporations mpanies)  ☐ Co-opera	tive		Part of a corporation	
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy Partnership	ed family of de foreign co	corporations	tive		Part of a corporation (e.g., branch, division) Sole proprietor	
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based	ed family of de foreign co.	corporations mpanies) Co-opera Other (Ple	tive ease spec	□ □	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling	000
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401	ed family of de foreign couystem	corporations mpanies)  Co-opera  Other (Ple	tive ease spec majority	□ □	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling	000
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include  Municipal sy Partnership  Facilities- based 401 11 419 11	ed family of de foreign conystem  Reselling	corporations mpanies)  Co-opera  Other (Ple	tive ease spec majority ompany'	ify) ≽ y of this s revenues a	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling	000
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  403	ed family of de foreign co. ystem  Reselling  402  420  404	corporations mpanies)  Co-opera Other (Ple	tive  pase spec  majority  mpany'  Non	of this s revenues a telecom (ple	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling 400 are:	000
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  421  1	ed family of de foreign couystem  Reselling  402  420  404  422  ——————————————————	corporations mpanies)  Co-opera Other (Ple	majority majority mpany Non	of this s revenues a telecom (ple	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling 400 are:	000
Op Str City Tel	mpany 2 gal Name  erating Name or Trade Name (if difference) eet:  y: ephone:  Type of business organization:  A single corporation  Provincial government system  Joint venture  Telecommunications Service:  Wireline Telecommunications  Competitive Pay Telephone Service  Mobile Telephony	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  421  405  405	ed family of de foreign conystem  Reselling  402  404  420  404  422  406  6	corporations mpanies)  Co-opera Other (Ple	majority majority mpany Non	of this s revenues a telecom (ple	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling 400 are:	000
Op Str City Tel	mpany 2 gal Name erating Name or Trade Name (if different differen	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities- based 401 419 403 421 405 407	ed family of de foreign conystem  Reselling  402  420  404  422  406  408	corporations mpanies)  Co-opera  Other (Ple	majority majority mpany Non ne-digit	of this s revenues and telecom (pleased)	Part of a corporation (e.g., branch, division)  Sole proprietor  Facilities- based Reselling 400 are: or or or ease specify)  Pered Account/Business No.	000
Op Str City Tel	mpany 2 gal Name  erating Name or Trade Name (if difference)  eet:  y: ephone:  Type of business organization:  A single corporation  Provincial government system  Joint venture  Telecommunications Service:  Wireline Telecommunications  Competitive Pay Telephone Service  Mobile Telephony  Mobile Data  Radio Common Carriage (RCC)	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  403  421  405  407  409  409	ed family of de foreign co. ystem  Reselling  402  420  404  422  406  408  410  410	corporations mpanies)  Co-opera  Other (Ple	majority majority mpany' Non ne-digit	of this servenues a stelecom (please of this denon-voting	Part of a corporation (e.g., branch, division)  Sole proprietor  Facilities- based Reselling 400 are: Or Or Or ease specify)  Pered Account/Business No.  Is company's common (a) shares were ultimately	000
Op Str City Tel	mpany 2 gal Name  erating Name or Trade Name (if different differe	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  421  405  407  409  411	Reselling 402 420 404 404 408 410 412 412	corporations mpanies)  Co-opera  Other (Ple	majority majority mpany' Non ne-digit	of this s revenues a stelecom (ple	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling 400 or □ asse specify)  Pered Account/Business No.  is company's common by shares were ultimately end? 104	000
Op Str City Tel	mpany 2 gal Name  erating Name or Trade Name (if difference) eet:  Type of business organization:  A single corporation  Provincial government system  Joint venture  Telecommunications Service:  Wireline Telecommunications  Competitive Pay Telephone Service  Mobile Telephony  Mobile Data  Radio Common Carriage (RCC)  Paging, Narrowband PCS  Wireless Broadband	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  421  405  407  409  411  413  413	ed family of de foreign conystem  Reselling  402  420  404  422  406  408  410  412  414  414	corporations mpanies)  Co-opera Other (Ple	majority majority mpany Non ne-digit o hat percoting an reign ow	of this s revenues a telecom (please of this sentage of this denon-voting typed at year	Part of a corporation (e.g., branch, division)  Sole proprietor  Facilities- based Reselling 400 or  passe specify)  Pered Account/Business No.  Is company's common (a) shares were ultimately end?  104  100  100  100  100  100  100  10	000
Op Str City Tel	mpany 2 gal Name  erating Name or Trade Name (if difference)  eet:  Type of business organization:  A single corporation  Provincial government system  Joint venture  Telecommunications Service:  Wireline Telecommunications  Competitive Pay Telephone Service  Mobile Telephony  Mobile Data  Radio Common Carriage (RCC)  Paging, Narrowband PCS  Wireless Broadband  Fixed Wireless  Satellite (Fixed)  Satellite (Mobile)	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  421  405  407  409  411  413  413  415	Reselling 402 420 404 422 406 408 410 412 416	corporations mpanies)  Co-opera  Other (Ple	majority majority majority mpany Non ne-digit o hat percepting an reign ow	of this s revenues a telecom (please of this sentage of this denon-voting typed at year	Part of a corporation (e.g., branch, division) Sole proprietor  Facilities- based Reselling 400 or □ asse specify)  Pered Account/Business No.  is company's common by shares were ultimately end? 104	e e
Op Str City Tel	mpany 2 gal Name  erating Name or Trade Name (if difference) eet:  Type of business organization:  A single corporation  Provincial government system  Joint venture  Telecommunications Service:  Wireline Telecommunications  Competitive Pay Telephone Service  Mobile Telephony  Mobile Data  Radio Common Carriage (RCC) Paging, Narrowband PCS  Wireless Broadband  Fixed Wireless  Satellite (Fixed)	Fax:  Consolidate (do not include)  Municipal sy Partnership  Facilities-based  401  419  403  421  405  407  409  411  413  413	ed family of de foreign conystem  Reselling  402  420  404  422  406  408  410  412  414  414	corporations mpanies)  Co-opera  Other (Ple	majority majority majority mpany Non ne-digit o hat percepting an reign ow	of this servenues a stelecom (please of this denon-voting typed at year scribe the constitution)	Part of a corporation (e.g., branch, division)  Sole proprietor  Facilities- based Reselling 400 are: or or or ease specify)  Pered Account/Business No.  Sis company's common (a) shares were ultimately end?  104  104  109  Company's relationship to the	e e