

# CANADIAN COMMERCIAL AEROSPACE, DEFENCE, INDUSTRIAL MARINE AND INDUSTRIAL SECURITY SECTOR SURVEY, 2007

For office use only

CONFIDENTIAL when completed.  
Collected under authority of *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S19.

## The purpose of this survey

Statistics Canada is conducting a survey in collaboration with Industry Canada to produce new statistical information on the costs, investments, employment and markets of the firms engaged in Commercial Aerospace, Defence, Industrial Marine and Industrial Security production in Canada. The data from this project will be used by Industry Canada to determine the competitive position of these sectors and their needs in terms of federal government policies and programs.

## The data you report are confidential

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. The data reported on this questionnaire will be treated in strict confidence. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation.

## Your participation is important

Completion of this questionnaire is a legal requirement under the *Statistics Act*. However, your cooperation is essential to the accuracy of the information collected. The information you provide will help shape current and future programs and policies.

## Further information

If you require assistance regarding this survey, please contact the Business Survey Section-Central Region of Statistics Canada by telephone at 1-866-334-3393 or by FAX at 1-888-869-0972 or (613) 951-4825.

## Section A: Company Information

### A1. What is the legal status of this company?

- C001 1  Incorporated (privately owned)
- 2  Incorporated (publicly traded)
- 3  Other, specify:
- C002
- 

### A2. Please indicate the country in which your Parent company is located.

- C003 1  Canada
- 2  Other country, specify:
- C004
- 3  No Parent company

### A3. This survey pertains to the most recent fiscal year that ended between April 1, 2007 and March 31, 2008. What is the end date of your company's fiscal year?

C005 Day   C006 Month   C007 Year

### A4. Does this company have other establishments (i.e., facilities such as plants, warehouses, etc.) involved in Commercial Aerospace, Defence, Industrial Marine or Industrial Security production in other locations in Canada? If so, where are these establishments located?

- C008 1  Yes (specify **Canadian** city of other establishments):
- C009 City  C010 City  C011 City
- C012 City  C013 City  C014 City
- C015 City  C016 City  C017 City
- 3  No (If more locations, please list them in the comments section at the back.)

### A5. In 2007, did this company have subsidiaries in other countries?

- C018 1  Yes 3  No

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## Section B: Company Sales

**B1. For your 2007 fiscal year, please indicate your company's total domestic sales as well as how those sales were distributed amongst the categories listed below. Please report Canadian Dollars.**

Total Domestic Sales .....	C019	\$	.00
Percentage of Sales to Canadian Government .....	C020		%
Percentage of Sales to Canadian Commercial Aerospace, Defence, Industrial Marine or Industrial Security Sectors (including subcontracts) .....	C021		%
Percentage of Sales to Other Canadian Customers .....	C022		%

**B2. For your 2007 fiscal year, please indicate your company's total export sales as well as how those sales were distributed amongst the categories listed below. Please report Canadian Dollars.**

Total Export Sales .....	C023	\$	.00
Export Sales to U.S. ....	C024	\$	.00
Percentage of Export Sales to U.S. Government .....	C025		%
Percentage of Export Sales to U.S. Commercial Aerospace, Defence, Industrial Marine or Industrial Security Sectors (including subcontracts) .....	C026		%
Percentage of Export Sales to Other U.S. Customers .....	C027		%
Export sales to Europe: .....	C028	\$	.00
Export sales to Middle East: .....	C029	\$	.00
Export sales to Asia Pacific: .....	C030	\$	.00
Export sales to South America: .....	C031	\$	.00
Export sales to All Other Countries: .....	C032	\$	.00

**B3. What was the total dollar value of your company's sales in the fiscal year ending in 2007? Please report Canadian Dollars.**

Total Sales (Total Domestic Sales + Total Export Sales) .....	C033	\$	.00
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**B4. For your 2007 fiscal year, if your company had production facilities elsewhere in Canada, what was the percentage distribution of sales from establishments located in each province?**

- C034 3  **No facilities in other provinces** → Go to Question B5
- 1  **Yes, there were facilities in other provinces with the following percentage distribution of sales:**

Newfoundland & Labrador .....	C035	%	Manitoba .....	C041	%
Prince Edward Island .....	C036	%	Saskatchewan .....	C042	%
Nova Scotia .....	C037	%	Alberta .....	C043	%
New Brunswick .....	C038	%	British Columbia .....	C044	%
Quebec .....	C039	%	NWT & Yukon .....	C045	%
Ontario .....	C040	%	Nunavut .....	C046	%

**CANADA 100 %**

**B5. For your 2007 fiscal year, what was the value of each of the following classes of products and services sold by your company? (Give best estimate if value is unknown. Mark "0" if none). Please report Canadian Dollars. Please also indicate for each item what percentage went to the Canadian or international defence market.**

Products and Services	Total Global Sales						% of sales to Defence Market			
<b>Commercial Aerospace</b>										
Aircraft and Aircraft Structures .....	C047	\$						.00	C048	%
Rockets and Drones .....	C049	\$						.00	C050	%
Landing Gear Systems and Components .....	C051	\$						.00	C052	%
Aircraft Propulsion Systems and Components .....	C053	\$						.00	C054	%
Airborne Avionics and Electronics Systems and Components .....	C055	\$						.00	C056	%
Simulation Equipment Systems and Components .....	C057	\$						.00	C058	%
Maintenance, Repair and Overhaul Services .....	C059	\$						.00	C060	%
Other Aerospace (Specify) C200										
	C061	\$						.00	C062	%
<b>Defence</b>										
Aircraft Fabrication, Structures and Components .....	C063	\$						.00	C064	%
Missiles, Rockets and Drones .....	C065	\$						.00	C066	%
Troop Support .....	C067	\$						.00	C068	%
Combat Vehicles and Components .....	C069	\$						.00	C070	%
Ammunition and Other Munitions .....	C071	\$						.00	C072	%
Firearms and Other Weapons .....	C073	\$						.00	C074	%
Information Technology (including Software) Products and Systems .....	C075	\$						.00	C076	%
Simulation Systems and Components .....	C077	\$						.00	C078	%
Shipbuilding, Repair and Maintenance .....	C079	\$						.00	C080	%
Electronics and Communications .....	C081	\$						.00	C082	%
Other Defence (Specify) C201										
	C083	\$						.00	C084	%
<b>Industrial Marine</b>										
Repairs and Fabrication .....	C085	\$						.00	C086	%
Equipment Control Systems, Software, Electronics and Navigation Products and Systems .....	C087	\$						.00	C088	%
Architectural, Engineering, Consulting and Surveying Services .....	C089	\$						.00	C090	%
Water Treatment and HVAC (Heating, Ventilation and Air-Conditioning) .....	C091	\$						.00	C092	%
Interiors, Windows and Hatches .....	C093	\$						.00	C094	%
Other Industrial Marine (Specify) C202										
	C095	\$						.00	C096	%





**E2. In 2007, what was the total number of R & D projects that this company was involved in that also involved at least one other company, post-secondary institution or research lab/institution?**

C152



If zero, go to Question E4

**E3. In 2007, what was the total number of each of the following that were involved in these collaborative projects?**

Post-Secondary Institutions ..... C153

Post-Secondary Students ..... C154

Government Labs/R & D Organizations ..... C155

Other Labs/R & D Organizations ..... C156

Other (Private Companies) ..... C157

**E4. In 2007, did this company apply for Scientific Research and Experimental Development (SR & ED) tax credits?**

C158

1  Yes



Go to Question F1

2  No

**E5. Why did your company not apply for Scientific Research and Experimental Development (SR & ED) tax credits? (Please mark all that apply).**

C159 1  Unaware of existence of tax credits

C160 2  Process too complicated

C161 3  Process too time consuming

C162 4  Other (Please specify):

C163

## Section F: Issues / Constraints

**F1. Are there any issues or constraints facing this company that you would like to note?**

C164

Trade Issues (Specify)

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C165

Financing Issues (Specify)

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C166

Human Resource Issues (Specify)

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C167

Other (Specify)

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FOR INFORMATION ONLY

## Section G: Data Sharing Agreement

**G1. To reduce response burden and to ensure more uniform statistics, Statistics Canada has entered into an agreement under section 12 of the *Statistics Act* with Industry Canada for the sharing of information from this survey. Industry Canada has undertaken to keep this information confidential and use it only for statistical purposes.**

**Do you agree to share the information on this survey with Industry Canada?**

C301 1  Yes

3  No

## Comments

If you have any comments, please note them below.

C9920

C9913

C9914

C9915

C9916

C9917

C9918

## Contact Person

Please identify the person who filled out this questionnaire.

C0013 First Name

C0054 Last Name

C0014 Job Title

C0017 Telephone

C0027 Ext.

C0016 Fax

 -  - 

C0018 E-Mail

**THANK YOU FOR YOUR PARTICIPATION.  
PLEASE RETURN YOUR QUESTIONNAIRE TODAY IN THE POSTAGE PAID ENVELOPE.**