## National Survey of Information Technology Occupations, 2002: Employer Survey (Public sector)

## INITIAL CONTACT

Hello this is (interviewer) from Statistics Canada. We're conducting a survey on occupations specializing in information technology on behalf of the Software Human Resource Council.

## NOTE TO PROGRAMMER:

Create a new variable called INITIAL as follows:
If NAME = blank, then INITIAL = "May I please speak with the manager or supervisor of the information technology staff in your area?"
Else INITIAL = "May I please speak with (NAME)?"


## (INITIAL)

## INTRODUCTION

[Hello this is (interviewer) from Statistics Canada. We'se conducting a survey on occupations specializing in information technoogy.

Your answers will be kept strictly confidential and used only for statistical purposes. My supervisor may listen in to evaluate the survey.

## SECTION A - Screening Questions

IA Throughout this interview we will be asking questions relating to the occupations you employ in your area.


NOTE:
Whenever the notation $\qquad$ ) is used, it means that the space should be filled with the
variable in the ().


## NOTE TO PROGRAMMER:

Please put the following definition on the same screen as QA1.

Information technology occupations: For the purpose of this survey, information technology occupations are those whose primary functions are the management, design, development, analysis, implementation or maintenance of computer and telecommunications hardware, software, networks or information systems.

Contract workers (workers hired on contract): are either employed by another company or are self-employed and a lump sum of money is paid for their services for a specified project or periodor 2 time.

QA1 How many employees work in information technology occupations, excluding


IA2For our purposes, workers hired on contract are either employed by another company or are self-employed and a lumpsum of money is paid for their services for a specified project or period of time.

QA2 Do you hire workers ONCONFRACT in information technology occupations?
<1> Yes.................................................................................. to QA2a
<3> No..................................................................................... to QA3
<8> Refused. . . . ...............................................................go to QA3
<9> Don't Knovy
go to QA3


How many information technology workers are CURRENTLY working ON CONTRACT for you?

```
<0> None ..........................................................go to QA3
<1-999995> Number.....................................................go to QA2b
<999998> Refused......................................................go to QA3
<999999> Don't Know..................................................go to QA3
```

QA2b How many of the information technology workers CURRENTLY working ON CONTRACT with you would you like to hire as employees?


```
<4> Less than half ......................................................go to QA3
<5> None ...............................................................go to QA3
<8> Refused..............................................................go to QA3
<9> Don't Know ........................................................go to QA3
```


## QA3 In total, how many people do you CURRENTLY employ, excluding contract workers and volunteers?


$<999998>$ Refused go to SCREEN

## NOTE TO PROGRAMMER:

Create a new variable called EMPTYPE as follows:
If QA $1=0$ and $(\mathrm{QA} 2=(3$ or RF or DK$)$ or $\mathrm{QA} 2 \mathrm{a}=0)$, then $\mathrm{EMPTYPE}=0$
IfQA1 $=(1-999995$ or RF or DK) and (QA2 $=(3$ or RF or DK) or QA2a $=0)$, then ENPXYPE $=1$ (Employees only)
IfQA1 $=0$ and $($ QA 2 $=1$ and QA2a not equal 0 ), then EMPTYPE $=2$ (Contract workers only)
If QA $1=(1-999995$ or RF or DK) and $(Q A 2=1$ and QA2a notequalQ), then EMPTYPE $=3$ (Employees and contract workers)

## SCREEN



Screen: The system will now screen oxtail dy the companies who do not currently have information technology professionals.
If EMPTYPE $=0$, then go to YOEMIPLOYEES
If EMPTYPE $=1$ or 2 or 3 , then gator

## NOTE TO PROGRAMMER

Create new <ariables called EMPTYPE1 and EMPTYPE2 and EMPTYPE3 as follows:
If EMP TYPE = 1 , then EMPTYPE1= "the number of people CURRENTLY employed" and EMPTYPE2 = "an employee" and EMPTYPE3 = "employees"
If EMPTYPE $=2$, then EMPTYPE $1=$ "the number of people CURRENTLY working on contract" and EMPTYPE2 $=$ "a contract worker" and EMPTYPE 3 = "people working on contract"
If EMPTYPE=3, then EMPTYPE1 = "both the number of people CURRENTLY employed, and the number of people working on contract" and EMPTYPE2= "an employee or contract worker" and EMPTYPE3 $=$ "employees or people working on contract"
NOTE:
If EMPTYPE $=1$, interviewers will not need column 2
If EMPTYPE $=2$, interviewers will not need column 1

## SECTION B - Occupation Selection

IB We will be asking you to indicate (EMPTYPE1) in specific information technology occupations. From now on, we will refer to these as IT occupations.

PLEASE NOTE: if (EMPTYPE2) performs more than one job, then assign the occupations which best describe the position where most hours are spent.

How many (EMPTYPE3) do you have in the following occupations:

1. Computer and information systems managers (0213)
2. IT Project managers ( $\mathbf{0 2 1 3 . 1}$ )
3. E-commerce managers ( $\mathbf{0 6 1 1 . 5 \text { ) }}$
4. Electrical and electronics engineers, except computer engineers (2133)
5. Computer and telecommunications hardware engineers (2147.1)
6. Network system and data communication engineers (2147.2)
7. Information systems business analysts and consultants (2171.1)
8. Systems security analysts (2171,2)

9. Information systems quatity assurance analysts (2171.3)
10. Systems auditors (2171.4)
11. Database analy tt (2172.1)
12. Data administrators (2172.2)
13. Software engmeers (2173)
14. Computer programmers (2174.1)
15. Interactive media developers (2174.2)
16. tyeb designers and developers (2175)
17. Electrical and electronics engineering technologists and technicians (2241)
18. Computer and network operators (2281.1)
19. Web technicians (2281.2)
20. User support technicians (2282)
21. Systems testing technicians (2283)
22. IT Trainers (4131.2)
23. Technical writers (5121.2)
24. Graphic designers (5241.1)

|  |  |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| QB1_ | QB2_ |
| Number of employees | Number of contract worker |

## (excluding

 contract workers and volunteers)25. Illustrators (5241.2) $\qquad$

| <0> | None ...............................................go to next occupation, then A |
| :---: | :---: |
| <1-999995> | Number...........................................flag and go to next occupation, then A |
| <999998> | Refused ............................................go to next occupation, then A |
| <999999> | Don't Know ......................................go to next occupation, then A |

NOTE TO PROGRAMMER: Only occupations in the firs $t$ column (QB1_) should be flagged for laterrandom selection.

## NOTE TO PROGRAMMER:

Create a new variable called NUMOCCS as follows:
If no occupations (from QB1_1 to QB1_25) were flagged then NUMOCCS $=0$ )
If only 1 occupation (from QB1_1 to QB1_25) was flagged then $W$ Q $Q C C S=1$
If 2 occupations (from QB1_1 to QB1_25) were flagged then NQMOCCS = 2
If more than 2 occupations (from QB1_1 to QB1_25) wrere fllgged then NUMOCCS =3

## A Do you have (EMPTYPE3) in any otherinformation technology occupation?

```
<1> Yes.
```

$\qquad$

``` go to A 1
<3> No..............................goto FBOW B
<8> Refused .....................gq to FLOW B
< 9 > ~ D o n ' t ~ K n o w ~ . . . . . . . . . . . . . . . . . . . g o ~ F L O W ~ B
```


## A_1 Please specify the occupation or kind of work:



## A_3 How many of these (EMPTYPE3) do you have?

$$
\begin{array}{ll}
<0-999995> & \text { Number............go to B } \\
<999998> & \text { Refused...........go to B } \\
<999999> & \text { Don't Know......go to B }
\end{array}
$$

B Do you have (EMPTYPE3) in any other information technology occupation?

| <1> | Yes. |
| :---: | :---: |
| <3> | No................................go to FLOW B |
| <8> | Refused ..........................go to FLOW B |
| <9> | Don't Know .....................go to FLOW B |

B_1 Please specify the occupation or kind of work


B_2 What are the most important activities or duties of this occupation?
 go to B_3

QB1
Employees Contract workers

B_3 How many of these EMPTYPE3) do you hape?
<0-999895> Number. .go to FLOW B
<999998 > Refused.....................go to FLOW B
<999999> Don't Know .go to FLOW B

## NOTE TO PROGRAMMER:

Create two new variables called TOTALIT and TOTALCW as follows:
TOTALIT = QB1_1 + QB1_2 + QB1_3 + QB1_4 + QB1_5 + QB1_6 + QB1_7 + QB1_8 + QB1_9 + QB1_10 + QB1_11 + QB1_12 + QB1_13 + QB1_14 + QB1_15 + QB1_16 + QB1_17 + QB1_18 + QB1_19 + QB1_20 + QB1_21 + QB1_22 + QB1_23 + QB1_24 + QB1_25 (not including RF and DK)

TOTALCW $=$ QB2_1 + QB2_2 + QB2_3 + QB2_4 + QB2_5 + QB2_6 + QB2_7 + QB2_8 + QB2_9 + QB2_10 + QB2_11 + QB2_12 + QB2_13 + QB2_14 + QB2_15 + QB2_16 + QB2_17 + QB2_18 + QB2_19 + QB2_20 + QB2_21 + QB2_22 + QB2_23 + QB2_24 + QB2_25 (not including RF and DK)

## FLOW B

The system will now determine the questionnaire flow based on the responses given so far.


If EMPTYPE=2, then go to QG5
If EMPTYPE $=(1$ or 3$)$ and NUMOCCS $=0$ and $\mathrm{A}=1$, then go to QG5


If EMPTYPE= $(1$ or 3$)$ and NUMOCCS $=0$ and $A=3$, then go to NO EMPLOFES
Else, go to RANDOMIZE

## RANDOMIZE

The system will now take all of the "flagged" pecupations from QB1_1 to QB1_25 and:
If $\mathrm{NUMOCCS}=1$, select the flagged ocaupation for further questions.
If NUMOCCS $=2$, select both flaggecteccupations for further questions .
If NUMOCCS $=3$, the systemwill gandonly select 2 of the flagged occupations for further questions .

NOTE: The system shourdeec the NOC code, the occupation title and the number of employees reported for each seleeted Occapation. These variables should be named NOC1, NOC2, Occupation1, Occupationz, Number1 and Number2.

## For example,from the randomized selection we have:



## SECTION C - Occupational Profile

## NOTE TO PROGRAMMER:

The system should be set up with 2 columns - one for each occupation. Each of the questions from QC1 to QF5 will be asked about each selected occupation.

NOTE: If NUMOCCS=1, then the interviewers will not need column 2
Where the notation (_) exists, the space should be filled with the variable indicated in the ().

## NOTE TO PROGRAMMER:

Create two new variables called INTRO and CEPROF as follows:
If CDOCC1 = blank and NUMOCCS $=1$, then $\operatorname{INTRO}=$ "We will now ask you somequestions 2 about the (occupation1) who work in your area." and CEPROF = « this occupation "
If $\mathrm{CDOCC} 1=$ blank and $\mathrm{NUMOCCS}=2$, then $\mathrm{INTRO}=$ "We will now ask yousome questions about the (occupation1) and (occupation2) who work in your area. ${ }^{\text {and }}$ CEPROF = « these occupations »

If $\mathrm{CDOCC} 1=$ blank and $\mathrm{NUMOCCS}=3$, then $\mathrm{INTRO}=$ "The computer was randomly selected two of the information technology occupations present in youry area. It has selected (occupation1) and (occupation2). We will novask you some questions about these occupations." and CEPROF $=$ «these occupations $»$

If CDOCC 1 not blank and NUMOCCS $=1$, then $1 N K R Q=$ Recently, you were sent a package that included a CD application to collect data on youremployees in information technology occupations. We would like to thank you for providing the requested information to us. At the same time, you were told that Statistics Canada would be contacting you to conduct a more in-depth interview. We will now ask you some questions on the occupation chosen by the CD application, that is the (CDOCC1) who work in your are * and CEBROF $=\langle$ this occupation»
If CDOCC1 not blank and ( $\mathrm{NOAQCCS}=2$ or $\mathrm{NUMOCCS}=3$ ), then INTRO $=$ "Recently, you were sen apackage that included a CD application to collect data on your employees in information technology occupations. We would like to thank you for providing the requestedinformation to us. At the same time, you were told that Statistics Canada would beg gontacting you to conduct a more in-depth interview. We will now ask you some questions on the 2 occupations chosen by the CD application, that is the (CDOCC1) and the (CDOCC2) who work in your area." and CEPROF $=«$ these occupations"
When CDOGC1 is not blank, $\mathrm{CDOCC} 1=$ Occupation1
When QDOCQ2 is not blank, $\mathrm{CDOCC} 2=$ Occupation2

IC (INTRO) The remainder of the interview will cover the occupation profile, the hiring, retention and training of employees in this (these) occupation(s).

```
NOTE TO PROGRAMMER
Create two new variables called SELOCC and DESC as follows:
If NUMOCCS = 1, then SELOCC= (occupation1) or (CDOCC1) and DESC=(occupation1) or(CDOCC1),
If NUMOCCS = 2, then SELOCC= "employees in each of these occupations" and DESC = "each of these
occupatio ns"
```


## QC1 What job titles do you give to (SELOCC)

 ?$<8>$ Refused
$<9>$ Don't Know go to IC go to


IC2 The following questions are about the full-time and part-time nature of (CEPROF). For our purposes, full-time employees aredefined as working 30 hours or more per week, and part-time employees work less than 30 hours per week.


## SECTION D - Hiring and recruitment

ID The following questions are about hiring and recruitment practices in your area.

| $\mathbf{Y}$ | $\mathbf{Z}$ |
| :--- | :--- |
| (Occupation1) | (Occupation2) |

QD1 How many (SELOCC) have been hired within the last 6 months?

| <0> | None | ..if $\mathrm{QD} 1 \mathrm{Y}=0$, go to QD2Y |
| :---: | :---: | :---: |
|  |  | if $\mathrm{QD} 1 \mathrm{Z}=0$, go to QD 2 Z |
| <1-999995> Number |  | ..if $\mathrm{QD} 1 \mathrm{Y}=1$, go to QD1aY |
|  |  | if QD1Y > 1, go to QD1bY |
|  |  | if $\mathrm{QD1Z}=1$, go to $\mathrm{QD1aZ}$ |
|  |  | if QD1Z > 1, go to QD1bZ |
| <999998> | Refused | ...go to QD2 |
| <999999> | Don't Kn | ...go to QD2 |



## QD1a Did this new (SELOCC)

 require competency or skills upgrading training, excluding orientation after being hired?

Z
(Occupation2)

Y
(Occupation1)

Z
(Occupation2)

QD1b How many of these new (SELOCC) required competency or skills upgrading

| training excluding orientation after being hired? |
| :---: |

# QD1c On average, how many days of training, excluding orientation, did it take for these employees to acquire these competencies or skills? 

$$
\begin{array}{ll}
<1> & 1 \text { to } 4 \text { days..........................go to QD2 } \\
<2> & 5 \text { to } 9 \text { days......................go to QD2 } \\
<3> & 10 \text { to 14 days...................go to QD2 } \\
<4> & 15 \text { to 19 days.................go to QD2 } \\
<5> & 20 \text { to } 24 \text { days..................go to QD2 } \\
<6> & 25 \text { days or more...............go to QD2 } \\
<8> & \text { Refused............................................... QD2 } \\
<9> & \text { Don't Know ...............go QD2 }
\end{array}
$$



Z
(Occupation2)

QD2 When staffing for (SELOCC)
from outside the public sector, do yourecuit.)
(Mark all that apply) (READ THE LISt? $>$
1 From within your region
2 Across the province
3 Across Canada
4 Other
4_t Pleasespecify


$\qquad$

go to next region, then go to QD3
$<3>$ No .....$>$..............................go to next region, then go to QD3
$<8>$ Refused. go to next region, then go to QD3
<9> bon't Know go to next region, then go to QD3

QD3 When recruiting outside the public sector, which of the following recruitment methods do you use to fill available positions for (DESC )? (Mark all that apply) (READ THE LIST)

| $\mathbf{Y}$ | $\mathbf{Z}$ |
| :--- | :--- |
| (Occupation1) | (Occupation2) |

1 Employee referrals
2 Help wanted ads (print media)
3 Unsolicited résumés
4 Word-of-mouth
5 Informal networking
6 University, college or IT institutes
7 Job fairs
8 Internet recruiting agency
9 Internet jobs and ads web sites
10 Government Web site
11 Government employment centres
12 Head-hunter or personnel agency
13 User groups and professional associations email list
14 Public sector official staffing procedures
15 Other
15_t Please specify this (these) other method(s)
16 Not applicable (don't recruit)

$<1>$ Yes ........................................................................................... next method, then FLOW D3
$<8>$ Refused ...........................go to next method, then FLOW D3
<9> Don't Knows ...........................go to next method, then FLOW D3

## FLOW D3



| QD4 | Of the external recruitment methods just listed, <br> which one do you find MOST <br> effective, in terms of finding qualified <br> (SELOCC)? (mark only one) <br>  <br> (DO NOT READ LIST) |
| :--- | :--- |



## QD5 How many (DESC) positions are you planning to fill?



QD6 Which of the following factors make it especially challenging to staff positions for (DESC) ? (mark ALL that apply) (READ THE LIST)


1 Lack of applicants with relevant experience
2 Lack of applicants with relevant level education (Bachelor's, Masters, etc.)


3 Lack of applicants with required skills
4 Other employers offer better salaries, incentives or benefits
5 Other employers offer better opportunities for career development or growth
6 Other employers offer more challenging or interesting projects
7 Other employers provide the opportunity to use leading-edge technology
8 Other employers have a more enticing location
9 Lack of communication skills/
Language barriers
10 Better conditions in the U.S. or overseas
11 Public sector staffing regulations
12 Other
12_t Please specify the other factors
13 Not applicable
$\qquad$
$\qquad$
$\qquad$
$<1>$ Ye $\qquad$ go to next factor, then QD7
$<3>$ No go to next factor, then QD7
<8> Refused go to next factor, then QD7
<9> Don't know go to next factor, then QD7

Y
(Occupation1)

```
QD7 When hiring (SELOCC), how much
        importance do you
        place on experience compared to education?
    (mark only one)(READ THE LIST)
    <1> More importance ...............................................go to QD8
    <2> Same importance ...............................................go to QD8
    <3> Less importance................................................go to QD8
    <4> No importance.................................................go to QD8
    <8> Refused ..........................................................go to QD8
<9> Don't know.......................................................go to QD8
```



## QD8Does your area provide any of the following types of non-financial benefits to (SELOCC)? (mark ALL that apply) (READ THE LIST)

Y
(Occupation1)
(Occupation2)

1 Recreation facilities and/or memberships
2 Professional memberships
3 Day care facilities and/or support
4 Flexible working hours
5 Organized social activities
6 Possibility to work from outside the office/ provide Internet access, computer, cellular phone, etc.
7 Free or reduced parking fee or mass transit subsidy
8 Complimentary beverages and food
9 Other non-financial benefits
9_t Please specify these other non-financial benefits
10 Not applicable


## SECTION E -Employee retention

IE The following questions are about employee retention

| $\mathbf{Y}$ | Z |
| :--- | :--- |
| (Occupation) | (Occupation) |

QE1 How many (SELOCC)
have left their positions in the past 6 months?



QE2 How many of the (SELOCC) who left their positions, in the last 6 months:

1 Took an IT job elsewhere inside publiessector,
in CANADA
2 Took an IT job outside your public sector,
3 in CANADA
3 in CANADA in the UNITED STATES
4 Took an IT job outside your public sector,
in another country other than the USA $\qquad$
5 Employee created hisony company
6 Employee is returning to school
7Left the ITfieid for a career in a
different field
8 Retired or left the labour force
9 Employee terminated / fired

$\qquad$
$\qquad$
 $\square$

10 Deft for other reasons

## SECTION F - Training and Development

IF The following questio ns deal with the nature and extent of training.
QF1
A) Who is responsible for determining the nature of training needed by employees? (mark ALL that apply)

B) Who is responsible for deternining which employe es
receive this training? (mark ALL that apply)
$\mathbf{Y} \quad \mathbf{Z}$
(Occupation1) (Occupation2)
1 Humamresources manager $\qquad$
$<1>$ Yes. $\qquad$ go to next responsible person then IFA
$<3>$ No. $\qquad$ go to next responsible person then IFA
$<8>$ Refused go to next responsible person then IFA
<9> Don't Know go to next responsible person then IFA

IFA Now, we will ask some questions about FORMAL TRAINING. For our purposes,

FORMAL TRAINING includes all types of training intended to develop your employees' skills or knowledge through a STRUCTURED FORMAT, whether it takes place inside or outside your area. It EXCLUDES computer-based training and on-line courses.

| $\mathbf{Y}$ | $\mathbf{Z}$ |
| :--- | :--- |
| (Occupation1) | (Occupation2) |

QF2 Within the last 6 months, how many (SELOCC) received formal training that was paid for in full or in part by the employer?


QF3 Which of the following types of formal training did your area pay for in full or in part for (SELOCC)? (mark ALL that apply) (REAR (HE $\triangle I S T$ )

1 Management
2 Systems softyare
3 Applications software
4 Telecomimunications or computer network
5 Computer Language and/or programming
6 Computer hardware
7 Communication or interpersonal skills
8 Government program delivery/product
9 Language training (e.g. French, English)
10 Other training
10_t Please specify this other training

$<1>$ Yes .......................... to next type, then QF4
$<3>$ No...............................Go to next type, then QF4
$<8>$ Refused ........................Go to next type, then QF4
$<9>$ Don't know .................Go to next type, then QF4

QF4 On average, how many days of this formal training did each employee in (CEPROF) receive, within the last 6 months?

| $<0>$ | None...........................go to IFB |
| :--- | :--- |
| $<1-365>$ | Number........................go to IFB |
| $<998>$ | Refused........................ to IFB |
| $<999>$ | Don't Know...............go to IFB |

IFB We will now ask some questions about INFORMAL training. For the purpose of this survey, INFORMAL or ON-THE-JOB TRAINING is acquired as part of doing the job and can provide the employee with information, skills and aptitudes. INRORMAL or ON-THE-JOB TRAINING may involve conferences, mentoring, self-study networking and computer-based or on-line training.

QF5 Within the last 6 months, did
 the (SELOCC) working in your area acquire new IT skills or the (SELOCC) working in your ar
knowledge through INFORMAL
or ON-THE-JOB training? or ON-THE-JOB training?



SECTION G -Employee survey participation


IG1 Over the next few weeks, we will be conducting a survey of EMPLOYEES in information technology occupations on behalf of the Software Human Resource Council. We are counting on the employers of these workers to assist us with this survey.

QG1 Would you be willing to provide a list of the names and business telephone numbers of your employees in the same selected IT occupations) so that they could be contacted directly regarding this survey?

```
<1> Yes.............................................................................go to QG3
<3> No..............................................................................go to QG2
<8> Refused ......................................................................g.go to QG2
<9> Don't Know .................................................................g.go to QG2
```

QG2 Would you be willing to distribute survey material to some of your employees in (CEPROF)?


IG2 Thank you for your cooperation. In the next few days, we will send you a package containing a number of envelopes to distribute randonly to the employees in the selected IT occupation(s). If you have any questions, please don't hesitate to contact us at the number indicated in the package.)


QG3 Could you please use the Electronic DataReturn Facility contained in the CDROM provided to transmit this information electronically?


IG3 Please referto the instruction provided in the package and note that only the "EMPLOYEES LIST" has to be filled-in.
go to QG5

QG3 A If you have the list of names and business phone numbers available, you may provide this information by fax or over the phone. What is your preference?
$<1>$ Fax .go to IG3_A
$<3>$ Phone
.go to QG4
$<9>$ Don't Know
go to IG3_A

IG3_A A paper form was provided in the package you received earlier to fill in the names and business phone numbers of the employees in the selected occupation(s). Please use this form to transmit the information to us. The fax number is indicated on the form.
.Go to QG5

```
Programmer: Please create a file containing the contact information of each
                    employee for (Occupation1) and (Occupation2). (If only 1
                occupation selected, there is no need for a file for (Occupation2).
<1> Last Name
<2> First Name
<3> Telephone Number
<4> Extension Number
<5> Specific Address (e.g. building, floor, and/or section number)
```

QG4 I will now take the contact information for each (SELOCC). (Internemper: ask) questions $<1>$ to $<5>$ for each employee in each selected occupation).
$<1>\quad$ Last Name?
$<2>$ First Name?
$<3>$ Telephone Number?
$<4>$ Extension Number?
$<5>$ Specific Address (e.g. building, floor, and/or section number)?. go to QG5

QG5 The interview is now finished. Do you have any comments about this survey?
$<1>$ Yes...............................................................................go to QG5_t
<3> No................................................................................... to END
QG5_t Comments:
 go to END

## NO EMPLOYEES

Since your company (organization) does not have any employees in information technology occupations, we have no further questions. (go to END)

END
Thank you tor your time.

## REFUSAL SCREEN

Your co-operation is important because the survey will provide businesses and government with up-to-date data on the labour market for those information technologies (IT) occupations. The results will be used to shape programs and policies relating to help IT occupations. Your participation is essential in order for survey results to be reliable.

Stress:

- Importance of the respondent's information
- That the respondent's data will represent the responses of many other businesses
- Need for co-operation in order to produce reliable information
- Importance of these occupations and their industry
- Address confidentiality issues
- Users and uses: The results will provide both businesses and government with much needed information on this important group of occupations.
- Treasury Board and the provincial Chief Information Officer are aware of this survey and are supporting this survey.


