

# Farm Financial Survey

**CONFIDENTIAL when completed.**

*Si vous préférez ce questionnaire en français, veuillez cocher la case suivante*

If necessary, please make address label corrections in the boxes below (please print).

Legal Name (if applicable)

C0001 \_\_\_\_\_

Farm Name (if applicable)

C0002 \_\_\_\_\_

Address (number and street)

C0004 \_\_\_\_\_

City

C0005 \_\_\_\_\_

Province/Territory

Postal Code

C0006 \_\_\_\_\_ C0007 \_\_\_\_\_

## GENERAL INFORMATION

This information is collected under the authority of the *Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19*. **COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.**

### Instructions

**Please complete by June 27, 2016 and keep it by your telephone. An interviewer from Statistics Canada will telephone you between the end of June and the middle of August for this information.**

By completing this questionnaire you will reduce the time required for the telephone interview.

### Purpose of this survey

Statistics from this survey are used to develop and refine policies and programs that support our farming community. Your information may also be used by Statistics Canada for other statistical and research purposes.

### Confidentiality

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has

been given by the respondent or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical and research purposes only.

### Fax or e-mail transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during the transmission of information by facsimile or e-mail. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

### Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

### Questions refer to the calendar year 2015.

If information is not kept on a calendar year basis, please report for your latest fiscal year end.

**In all cases, record the year end for the financial information you provide** .....

C009          
Day Month Year

**DO NOT MAIL this questionnaire. Please retain for your personal records. Use your records, if possible; otherwise, enter your best estimate.**

## CHARACTERISTICS OF THE OPERATOR/OPERATION

- Report questions 1 to 5 as of **December 31, 2015** or your **fiscal year end**

A **farm operator** is an individual responsible for the day-to-day operation of the farm, **who participates in the decisions to borrow money, to rent, buy or sell assets and to manage debts**. An operation may have more than one operator, but only one questionnaire is to be completed for each operation.

1. How many operators 18 years of age and over were responsible for this operation?

C051

2. What was the age of:

a) The oldest operator

C052

b) The youngest operator (*minimum age of 18*)

C053

3. How many years has the most experienced operator on this operation **managed** a farm business?

C054

For the Farm Financial Survey, the operator's **family** is defined as an operator, that operator's spouse and children **residing in the same household**. Children are included regardless of age or marital status as long as they do not have their own spouse or child living in the household.

**For corporations, report for one operator and that operator's family.**

4. How many members are in the operator's **family**?  
(For definition of Family, please see above)

C065

5. On **December 31, 2015** what was the legal operating arrangement of this operation? ("X" one circle only)

Sole Proprietorship ..... <sup>C056</sup> 3

Corporation or Ltd. Co ..... 4  → What was your **family's** percent ownership of this operation? ..... <sup>C062</sup>    %

Partnership ..... 5  → What was your **family's** percent ownership of this operation? ..... <sup>C063</sup>    %

Cooperative and communal operations (e.g., Hutterite colonies) ..... 6

Other (e.g., joint venture, trust) ..... 7  <sup>S078</sup>

Please specify — .....

**LAND USE**

- Report all information for **2015** or your **fiscal year**
- Round to the nearest whole number

1. How will you report land area in the following questions? ("X" one circle only)

- C199 1  acres  
 2  hectares  
 3  arpents (*Quebec only*)

2. In **2015**, of the **total land area** of this operation (including **workable and non workable**) how much was:

**Total Land Area  
(workable and non workable land)**

a) Owned .....	C120	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
b) Rented or leased <b>from others</b> (with or without a written agreement) • <b>Include shareholders</b> , governments and other sources .....	+	C102	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
c) Rented or leased <b>to others</b> (with or without a written agreement) .....	-	C103	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
d) <b>Total land operated</b> (a + b - c) .....	=	C195	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Cropland** includes tame hay, potatoes, field crops, tree fruits or nuts, berries or grapes, vegetables, seed, sod, greenhouse or nursery products, mushrooms, Christmas trees, fodder crops, etc.

3. In **2015**, of the total land operated by this operation (C195 above), how much was **cropland**?  
 • **Exclude** cropland rented **to others** and summerfallow .....

**Total Cropland**

C194

➔ IF ZERO, GO TO NEXT PAGE

4. In **2015**, what was the estimated market value of an acre/hectare/arpent of **cropland** **excluding buildings**? (C194 above) .....

**Price per  
acre/hectare/arpent**

C133 \$

5. In **2015**, did you rent any **cropland from others**?

- C123 1  Yes  
 3  No ➔ **GO TO NEXT PAGE**

6. In **2015**, what was the **average** rental price per acre/hectare/arpent for the cropland you rented, **excluding buildings**? .....

**Price per  
acre/hectare/arpent**

C135 \$

**CAPITAL INVESTMENTS**

- **Exclude** GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report all information for **2015** or your **fiscal year**

**1.** In **2015**, did this operation invest any money in capital items or improvements?  
(Refer to question 2, below, for examples)

C200 <sup>1</sup>  Yes

<sup>3</sup>  No → **GO TO NEXT PAGE**

**2.** In **2015**, what was the amount of capital invested for the following:

**Capital Investments in 2015**

- |   |      |    |                      |                      |                      |                      |                      |                      |                      |                      |
|---|------|----|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| a) Farm real estate purchased .....   | C201 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| b) House construction or renovation .....   | C203 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| c) Manure storage construction or renovation .....  | C212 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| d) Construction or renovation of a storage facility for pesticides, chemicals or fuel .....   | C213 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| e) Other building construction or renovation (e.g., barns, storage sheds, machine sheds, greenhouses, etc.) .....                                   | C204 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| f) Environmental protection improvements: shelterbelts, windbreaks, buffer strips or fences for waterways protection .....                          | C214 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| g) Other land improvements: irrigation, orchard planting, draining, clearing of land, fences for purposes other than environmental protection ..... | C202 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| h) Breeding and replacement livestock intended to be on the farm for more than 1 year   | C205 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Exclude</b> poultry .....  |      |    |                      |                      |                      |                      |                      |                      |                      |                      |
| i) Quota purchased separately from other assets .....   | C206 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| j) Farm machinery and equipment <b>purchased</b> or <b>leased</b>   |      |    |                      |                      |                      |                      |                      |                      |                      |                      |
| • Report the full purchase or lease price <b>before</b> trade-in or downpayment. <b>Do not report monthly payment.</b>                              |      |    |                      |                      |                      |                      |                      |                      |                      |                      |
| • Specify using list of machinery and equipment below   |      |    |                      |                      |                      |                      |                      |                      |                      |                      |

Example: leased a new truck, value \$45,000

Code	Type		3 purchased 4 leased	Full price purchased/leased
	1 new 2 used			
72	1		4	\$ <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
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<input type="text"/>	<input type="text"/>		<input type="text"/>	\$ <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
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Code	Machinery and equipment
71	Cars used in the farm business
72	Trucks used in the farm business
73	Other equipment used for transportation
77	Tractors of various types
80	Harvesting machinery
89	Seeding equipment (air seeding, air drill, etc.)
88	Other machinery and equipment (computer and communication material, processing equipment, balers, manure spreader, etc.)

k) Other **farm** assets purchased (e.g., stocks, bonds, GICs, mutual funds)  
• **Exclude** RRSPs

Please specify — S092  ..... C217 \$

**CAPITAL SALES**

- **Exclude** GST, HST, PST, Quebec Sales Tax
- Report to the nearest \$1,000
- Report all information for **2015** or your **fiscal year**

**1.** In **2015**, did this operation **sell or trade-in** any capital items?  
(Refer to question 2, below, for examples)

- C230 <sup>1</sup>  Yes
- <sup>3</sup>  No → **GO TO NEXT PAGE**

**Capital Sales in 2015**

**2.** In **2015**, what was the amount of capital sales for:

- |  |      |    |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
|--|------|----|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| a) Land and buildings .....  | C233 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| b) Farm machinery and equipment ( <b>traded-in or sold outright</b> )      | C239 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Include</b> cars and trucks used in the farm business .....           |      |    |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| c) Quota sold separately from other assets .....                           | C235 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| d) Breeding and replacement livestock                                      | C236 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Exclude</b> culls for slaughter and poultry .....                     |      |    |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| e) Other <b>farm</b> assets sold (e.g., stocks, bonds, GICs, mutual funds) |      |    |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| • <b>Exclude</b> RRSPs   |      |    |                      |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Please specify — <sup>S096</sup> <input type="text"/>                      | C238 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |

FOR INFORMATION ONLY

## FARM ASSETS OF THIS OPERATION

- Report to the nearest \$1,000
- **Report at market value**
- **Exclude** assets not from this operation

1. What was the **market value** of the following farm assets of this operation **on December 31, 2015** or your **fiscal year end**?

### LIVESTOCK AND POULTRY ASSETS (Exclude contract livestock)

- a) Breeding, replacement and other livestock not considered market livestock
- **Include** all livestock and fur animals for breeding or replacement purposes (e.g., bulls, cows, boars, sows, ewes, honey bees, bison, llamas, ostriches, race and riding horses, etc.) ..... C662 \$
- b) Market livestock and poultry
- **Include** heifers for slaughter or feeding, steers, calves, pigs, slaughter lambs, all poultry, goats for meat, culls, etc. .... C308 \$

### SHORT-TERM FARM ASSETS (LESS THAN ONE YEAR)

- c) Accounts Receivable: how much money was **still owed** to this operation **on December 31, 2015** for crops or livestock previously sold, custom work, etc.? C305
- **Include** deferred grain tickets ..... \$
- d) Inventory C306
- i) Supplies on hand (inputs) such as feed, fertilizer, fuel, seed, chemicals, etc. .... \$
- ii) Crops for sale C661
- **Include** all **harvested** and stored crops, hay, etc. .... \$
- C658 \$
- e) Cash and short-term investments of this operation (less than one year) ..... \$
- f) Other short-term farm assets such as prepaid expenses for feed, fertilizer, seed, chemicals, etc. C659
- Please specify —  ..... \$

### LONG-TERM FARM ASSETS

- g) **Market value** of all farmland and buildings owned
- **Include** all farmland owned, the farmhouse, storage sheds, silos, barns, grain bins, machine shops and woodlots, farrowing, feeding and milking equipment
  - **Exclude** leased farmland and buildings C301
  - **Exclude** quota value ..... \$
- h) **Market value** of all machinery and equipment owned C317
- **Include** cars and trucks used for the farm business, tractors, cultivators, combines, movable irrigation equipment, small tools, computers and office equipment, etc. .... \$
  - **Exclude** leased machinery ..... C304 \$
- i) **Market value** of quota ..... \$
- j) Long-term investments of this operation (one year or more) (e.g., stocks, bonds, long-term GICs, mutual funds, cooperative shares, etc.) C673
- **Exclude** RRSPs ..... \$
- k) Other long-term farm assets (e.g., off-farm site warehouses, grain condominiums and other buildings owned by this operation, etc.) C663
- Please specify —  ..... \$

## FARM DEBT OUTSTANDING

- Report to the nearest \$1,000

**1.** Did this operation owe any money on **December 31, 2015** or your **fiscal year end**?

- **Include** balance owing on operating lines of credit and money borrowed from family
- **Include** the Advance Payments Program debt (commodity cash advances)
- **Exclude** personal or other business debt

**C700** 1  Yes

3  No → **GO TO NEXT PAGE**

**2.** On **December 31, 2015** what was the amount of money owed to:

- **Include balance owing** on operating lines of credit — **not the credit limit**

**Short-term:**  
Original repayment period  
is less than 12 months  
(Include balance owing  
on operating lines of credit)

**Long-term:**  
Original repayment period  
is 12 months or more

<p>a) Banks, caisses populaires, credit unions, trust companies and treasury branches . . . . .</p> <p>b) Farm Credit Canada (Federal Agency - FCC) . . . . .</p> <p>c) Advance Payments Program (APP) • <b>Include</b> commodity cash advances . . . . .</p> <p>d) Machinery and supply companies, feed companies (e.g., accounts payable, breeder-hatchery operation, heating fuel, etc.) • <b>Exclude</b> leased machinery . . . . .</p> <p>e) Family members, shareholders, private individuals . . . . .</p> <p>f) Provincial government agencies (e.g., ag.credit/lending agencies, farm loan boards, etc.) . . . . .</p> <p>g) Others (e.g., property tax account, utility bill, outstanding invoice, income tax to be paid, etc.)</p> <p style="margin-left: 20px;"><b>S085</b> <input style="width: 200px;" type="text"/></p> <p>Please specify —</p>	<p><b>C452</b></p> <p>\$ <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input 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<p><b>Total</b> . . . . .</p>	<p><b>C441</b></p> <p>\$ <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>	<p><b>C491</b></p> <p>\$ <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p>
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**AGRIINVEST**

- Report all information for **2015** or your **fiscal year**
- Report to the nearest \$1,000
- Refer to your **2015** AgrilInvest Annual Statement of Account

**1.** In **2015**, did this operation participate in the AgrilInvest program?

C360 <sup>1</sup>  Yes

<sup>3</sup>  No → **GO TO NEXT PAGE**

**2.** In **2015**, did this operation deposit into or withdraw money from AgrilInvest?

C470 <sup>1</sup>  Yes

<sup>3</sup>  No → **GO TO NEXT PAGE**

**3.** In **2015**, what were the operation's **total** AgrilInvest deposits?

- **Exclude** government contributions .....

C475 \$           **0 0 0**

**4.** In **2015**, what were the operation's **total** AgrilInvest withdrawals? .....

C476 \$           **0 0 0**

→ **IF ZERO GO TO QUESTION 6 BELOW**

**5.** In **2015**, what were the AgrilInvest withdrawals used for?  
(Mark all that apply):

- 1. To account for income declines (e.g. decreasing revenue or to help cover farm expenses for this operation); ..... C517 <sup>1</sup>
- 2. To make an on-farm investment; ..... <sup>2</sup>
- 3. Other expenses or investments not related to this operation ..... <sup>3</sup>

Please specify — S517

**6.** What was the ending balance in the AgrilInvest account as of **December 31, 2015**, in:

a) Balance in **Fund 1** (Operator's deposits) ..... C478 \$           **0 0 0**

b) Balance in **Fund 2** (Government contributions) ..... C479 \$           **0 0 0**



**PROGRAM PAYMENTS AND INSURANCE**

- Report all information for **2015** or your **fiscal year**

**1.** In **2015**, did this operation participate in **provincial crop** or **production insurance**, or **AgriInsurance**?

C642 <sup>1</sup>  Yes  
<sup>3</sup>  No

**2.** In **2015**, did this operation participate in **AgriStability**?

C496 <sup>1</sup>  Yes  
<sup>3</sup>  No → **GO TO NEXT PAGE**

**3.** In **2015**, what was the operation's **reference margin** for the AgriStability program benefits calculation?

(Refer to the **calculation of program benefits notice**) ..... \$ 

										0	0	0
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FOR INFORMATION ONLY

**METHOD OF ACCOUNTING**

Which method of accounting do you use to report your farm revenue and expenses:  
cash or accrual accounting?

- C611 <sup>1</sup>  Cash  
<sup>2</sup>  Accrual  
<sup>3</sup>  Don't know

**CUSTOM OR CONTRACT FEEDING**

- Report all information for **2015** or your **fiscal year**
- Report to the nearest \$1,000

**1.** In **2015**, did this operation custom or contract feed any livestock or poultry **for others**?

- C676 <sup>1</sup>  Yes  
<sup>3</sup>  No → **GO TO NEXT PAGE**

**2.** In **2015**, of the operation's total gross farm revenue, how much was from custom or contract feeding?

• **Include** custom grazing ..... C512 \$           **0 0 0**

**3.** Please specify **total number** (include all cycles) of livestock and poultry custom or contract fed in **2015**.

**Total number of animals**

Cattle .....	C6771	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Hogs .....	C6772	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Layers .....	C6773	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Broilers or Roasters .....	C6774	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Turkeys .....	C6775	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Horses .....	C6776	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Other .....	C6777	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>

**MARKETING CONTRACTS**

- Report all information for **2015** or your **fiscal year**
- Report to the nearest \$1,000

A **marketing contract** is a verbal or written agreement arranged **before** harvest of a crop or the completion of the livestock production cycle. The contract specifies **in advance** a fixed price and a delivery date. The producer owns the product until delivery.

- 1.** In **2015**, did this operation have any marketing contracts?
- **Include** forward contracts with processors or buyers and marketing contracts negotiated through a third party.
  - **Exclude** supply-managed commodities, futures contracts, options, etc.

C320 <sup>1</sup>  Yes

<sup>3</sup>  No → **GO TO "WAGES AND SALARIES" SECTION BELOW**

- 2.** What was the gross revenue received from marketing contracts for each of the following commodities:

Beef .....	C322	\$									
Pork .....	C323	\$								0	0
Grain.....	C324	\$								0	0
Horticulture.....	C325	\$								0	0
Other .....	C326	\$								0	0

**WAGES AND SALARIES**

- Report all information for **2015** or your **fiscal year**
- Report to the nearest \$1,000

- 1.** In **2015**, of the operation's **total** farm operating expenses, how much was for total wages and salaries?

- **Include** all employee benefits ..... C572 \$

- 2.** Of the total wages and salaries (C572 above), how much was paid to:

a) Family C666 \$

- Refer to the **family** definition on page 2, question 4 .....

b) Hired help C573 \$

- **Exclude** the amount reported in C666 above .....

### FINANCIAL INFORMATION FOR SOURCES OTHER THAN THIS OPERATION

Agriculture and Agri-Food Canada uses information from this section to analyze the financial well-being of farm families.

- Report all information for **2015** or your **fiscal year**
- Report to the nearest \$1,000
- Refer to the **family** definition on page 2, question 4

#### INCOME NOT FROM THIS OPERATION

1. In **2015**, what was this **family's** income from the following sources:  
(Refer to all members of the **family's** T1 or T4 forms)

a) Employment Income (*lines 101 and 104*) from sources other than this operation such as gross wages and salaries (before deductions) ..... **C693**  
\$            **000**

b) Net self-employment income (*business [line 135], professional [line 137], commission [line 139] and fishing [line 143]*) ..... **C691**  
\$            **000**

c) Investment Income such as interest (*line 121*), taxable capital gains (*line 127*), dividends (actually received) (*lines 120 and 122*) from sources other than this operation

- **Include** net rental income from other real estate (*line 126*) and other investment income ..... **C669**  
\$            **000**

d) Pensions

- **Include** CPP, QPP (*line 114*), OAS (Old Age Security) (*line 113*), RPPs à (Registered Pension Plans), RIFs (*lines 115 and 116*), RRSP withdrawals (*line 129*) ..... **C670**  
\$            **000**

e) Other income from **Government** programs for families or individuals

- **Include** employment insurance (*line 119*), Canada Child Tax Benefit, Universal Child Care Benefit (*line 117*), Family GST/HST credit
- **Exclude** any payments for farm programs

**S691**  **C690**  
Please specify — ..... \$           **000**

f) Other income **not** from this operation, e.g., (*line 130*)

- Report net income after expenses
- **Include** non-agricultural custom work, oil lease rights, wind turbines, income from other farm operations, other business income

**S693**  **C692**  
Please specify — ..... \$           **000**

# REVENUE AND EXPENSES

## IMPORTANT

To reduce the number of questions in this questionnaire, Statistics Canada will use your revenues and expenses from your tax forms submitted to the Canada Revenue Agency. With your permission, Statistics Canada will share this information from your tax forms with Agriculture and Agri-Food Canada and your provincial ministry of agriculture.

1. Are you one of the operators or the person providing the revenue and expense data for this farm operation?

- C901 <sup>1</sup>  Yes → **GO TO QUESTION 2**  
<sup>3</sup>  No → **GO TO QUESTION 3 BELOW**

Agriculture and Agri-Food Canada and your provincial ministry of agriculture have agreed to keep your information confidential and to use it only for statistical and research purposes. Statistics Canada DOES NOT share names, address or any other direct identifiers which could identify any person, business, or organization.

2. Do you give Statistics Canada permission to share your farm revenue and expense data with these organizations?

- C903 <sup>1</sup>  Yes → **THANK YOU AND GO TO PAGE 15**  
<sup>3</sup>  No → **GO TO QUESTION 3 BELOW**

## REMINDER: DO NOT COMPLETE THE FOLLOWING QUESTIONS IF YOU RESPONDED YES TO QUESTION 2, ABOVE.

- Report all information for **2015** or your **fiscal year**
- Report to the nearest \$1,000
- Refer to your T1 and T2 forms

3. In **2015**, what was the **total gross** farm revenue of this operation, before expenses?

- **Include** revenue from sales of breeding and replacement livestock, total program payments, agricultural custom work, agri-tourism, etc.
- **Exclude** capital gains, the value of inventory adjustments, the sale of land and buildings, machinery, equipment and quota .....

### Gross Farm Revenue in 2015

C601 \$

## THE FOLLOWING SELECTED REVENUE ITEMS MAY NOT ADD TO C601 ABOVE

4. In **2015**, of the total gross farm revenue (*C601 above*), how much was from:

- |  |      |    |                      |                      |                      |                      |                      |                      |                      |
|--|------|----|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| a) Sale of grains, oilseeds, pulse crops and forage seeds .....  | C623 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| b) Sale of horticulture products   |      |    |                      |                      |                      |                      |                      |                      |                      |
| • <b>Include</b> potatoes, fruits, vegetables, greenhouse products, nursery products, sod, mushrooms, etc. | C624 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Exclude</b> products purchased for resale .....   |      |    |                      |                      |                      |                      |                      |                      |                      |
| c) Sale of cattle  | C625 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Include</b> breeding and replacement livestock .....  |      |    |                      |                      |                      |                      |                      |                      |                      |
| d) Sale of pigs  | C626 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Include</b> breeding and replacement livestock .....  |      |    |                      |                      |                      |                      |                      |                      |                      |
| e) Sale of poultry   | C627 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Include</b> eggs .....  |      |    |                      |                      |                      |                      |                      |                      |                      |
| f) Sale of milk, cream and other dairy products  | C628 | \$ | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| • <b>Exclude</b> goat and sheep milk ( <i>to be reported in C679 on the next page</i> ) .....              |      |    |                      |                      |                      |                      |                      |                      |                      |

4. g) Agricultural custom or contract work or machine rentals ..... C513 \$           0 0 0
- h) All other farm revenue (e.g., hay, boarding/training/sale of horses, goat products, sheep products, other livestock, fur and wool, sugar beets, tobacco, maple products, wood, Christmas trees, land rental, patronage dividends, agri-tourism, etc.) ..... C679 \$           0 0 0
- i) Total amount received for program payments
- **Include** provincial crop, production insurance, AgrilInsurance, AgriStability, Other direct program payments, rebates (e.g., Hail insurance, rebates on fuel and property tax, farm GST/HST refund), subsidies, etc.
  - **Include** ASRA (Assurance stabilisation des revenus agricoles) (Quebec only)
  - **Exclude** AgrilInvest ..... C604 \$           0 0 0

5. In 2015, what were the **total** farm operating expenses?
- Total Expenses in 2015**
- **Exclude** capital investments, capital cost allowance, depreciation, amortization and the value of inventory adjustments ..... C606 \$           0 0 0

**THE FOLLOWING SELECTED EXPENSES WILL NOT ADD UP TO C606 ABOVE.**

6. In 2015, of the **total** farm operating expenses (C606 above) how much was for:
- Selected Expenses**
- a) Fertilizer and lime ..... C560 \$           0 0 0
- b) Herbicides, insecticides, fungicides, etc. .... C561 \$           0 0 0
- c) Seed and plants
- **Exclude** materials purchased for resale ..... C562 \$           0 0 0
- d) Feed, supplements and hay ..... C566 \$           0 0 0
- e) Fuel for machinery, trucks and automobiles
- **Include** only the farm business share of amounts paid ..... C568 \$           0 0 0
- f) Total interest paid on farm debt
- **Exclude** payments on the principal ..... C605 \$           0 0 0
- g) Land rentals
- **Include** money paid to shareholders ..... C576 \$           0 0 0

## DATA-SHARING AGREEMENTS

To avoid duplication of surveys, Statistics Canada has entered into data-sharing agreements with provincial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia.

The shared data will be limited to information pertaining to farm operations located within the jurisdiction of the respective province.

**Section 12** of the *Statistics Act* provides for the sharing of information with federal and provincial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the Chief Statistician at the address below. Please specify the name of the survey and the organizations with which you do not want to share your data.

Chief Statistician of Canada  
Statistics Canada  
Care of Director of Agriculture Division  
100 Tunney's Pasture Driveway  
Ottawa, Ontario K1A 0T6

For this survey, there are **Section 12** agreements with the Prince Edward Island statistical agency, the ministère de l'Agriculture, des Pêcheries et de l'Alimentation du Québec, the Ontario Ministry of Agriculture, Food and Rural Affairs and Agriculture and Agri-Food Canada.

For the agreement with provincial government organizations, the shared data will be limited to information pertaining to farm operations located within the jurisdiction of the province.

## COMMENTS

C090 \_\_\_\_\_  
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**THANK YOU FOR COMPLETING THIS QUESTIONNAIRE.**