



Unified Enterprise Survey

2008 Annual Survey of Aquaculture Industry

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : **1-888-881-3666.**

Please correct pre-printed information, **if necessary**, using the corresponding boxes below.



0001	Legal name		0004	Address	
0002	Business name				
0003	C/O		0005	City	0006 Province/ territory or state
0028	Last name of contact		0053	Country	0007 Postal code/ zip code
0008	First name of contact		0010	Language preference	1 <input type="checkbox"/> English 2 <input type="checkbox"/> French

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.

COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

A - Introduction

Survey purpose

This survey collects financial and operating data needed to produce statistics for your industry. For more information on survey purpose, please consult the enclosed reporting guide.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies and other government departments for the sharing of data. The data will be kept confidential and used for statistical purposes only by these organizations. For further details on any data-sharing agreement for this survey, please consult the enclosed reporting guide.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada guarantees the level of protection afforded to all information collected under the authority of the *Statistics Act*.

Coverage

Please include information for all locations listed in **Section F- Labour, salaries and wages (including commissions, if applicable) by location.**

Please return the questionnaire within 30 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at **1-888-881-3666** or mail to:
Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.ca

Reporting period information

1. Please report information for **your 12-month fiscal period** ending between April 1, 2008 and March 31, 2009. Please indicate below the period covered by this questionnaire.

from ⁰⁰¹¹ ^{yyyy} ^{mm} ^{dd} to ⁰⁰¹² ^{yyyy} ^{mm} ^{dd}

2. If you **did not operate** this business unit for a **full year**, please check the reason(s) below:

⁰⁰³¹ 1 seasonal operation 2 new business 3 change of fiscal year 4 change of ownership 5 ceased operations 6 temporarily inactive

3. Please indicate, any change that occurred in the organization of this business unit during the reported period.

⁰⁰⁴⁷ 1 acquired new business units 2 disposed of/sold business units

Main business activity

Please check **one main activity**, at this business unit, which most accurately describes the **principal** source of revenue.

4. 1125 **Finfish and shellfish farming (aquaculture):**

⁰⁷³⁰ production of finfish (hatchery or grow-out)

⁰⁷³¹ production of shellfish (seed or grow-out)

5. ⁰⁰⁴⁰ None of the above — Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

⁰⁰⁴¹

Note: If you responded "None of the above", please call **1-888-881-3666** for further instructions.

Reporting instructions

- Please print in ink.
- Please report all dollar amounts in **Canadian dollars (CAN\$)**.
- Dollar amounts and percentages should be rounded to whole numbers.
- **When precise figures are not available, please provide your best estimates.**

B - Revenue

Please **include** all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please **exclude** GST/HST, PST and TVQ.

FINFISH:

		CAN\$
6. Whole fish dressed, fresh or chilled (exclude fillets)	1700	
7. Fish eggs and live fish for grow-out	1705	
8. Whole fish live (exclude fish sold for grow-out)	1710	
9. Whole fish dressed and frozen (exclude frozen fillets)	1720	
10. Fish fillets, fresh or frozen and other fish meat	1730	
11. Fish, dried, smoked or in brine	1740	

MOLLUSCS:

12. Oysters	1761	
13. Mussels	1762	
14. Clams	1763	
15. Scallops	1767	
16. Aquaculture services	1790	
17. Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)	2000	

Please name major items:

2001

2002

2003

18. Sales of goods purchased for resale (in the same condition as purchased)

2028

B - Revenue (continued)

CAN\$

19. Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)
Exclude any residential rent or leasing.

2046

Other operating revenue

CAN\$

20. Consulting revenue

2062

21. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue)

2068

22. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue)
Exclude interest and dividend income. Please report this amount at question 24.

2077

Please name major items:

2071

2072

2073

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23. **Total operating revenue** (sum of questions 6 to 22)

2080

24. Non-operating revenue (e.g., interest and dividend income)

2097

25. **Total revenue** (sum of questions 23 and 24)

2098

C - Expenses

Please **include** all expenses within or outside Canada recorded by this business unit.
Please **exclude** GST/HST and TVQ.

Labour remuneration

		CAN\$
26. Salaries and wages paid to employees for whom you issued a T4 - Statement of Remuneration Paid Include vacation pay, bonuses and commissions.	3010	
27. Employer portion of employee benefits paid for all employees for whom you issued a T4 - Statement of Remuneration Paid Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation and contributions to provincial/territorial health and education payroll taxes.	3040	
28. Total labour remuneration (sum of questions 26 and 27)	3041	

Materials, components and supply expenses

Exclude capital expenditures.

		CAN\$
29. Feed	3700	
30. Therapeutants (e.g., pesticides, drugs, vaccinations)	3710	
31. Purchases of fish eggs, live fish, mollusc seed, spat and live larvae: For grow-out	3730	
32. For processing	3740	
33. Purchases of goods for resale (in the same condition as purchased)	4025	

Purchased energy and water expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.
Please report these payments at question 38.

		CAN\$
34. Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water)	4066	

Management fees or other service fees paid to head office

		CAN\$
35. Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555	

Purchased service expenses

Purchased service expenses, that is, services purchased from external businesses (e.g., third parties).
Exclude purchased services that have been reported at question 35.

		CAN\$
36. Transportation, shipping (contracted out), warehousing, storage, postage and courier	4179	
37. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)	4485	
38. Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include, if applicable, all associated energy, fuel and water expenses.	4115	

C - Expenses (continued)

		CAN\$
39. Purchased repair and maintenance service expenses for buildings and structures, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4180	
40. Purchased repair and maintenance service expenses for machinery and equipment and other goods Include materials, parts and labour.	4205	
41. Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, property management fees, payments to employment agency or personnel supplier)	4315	
42. Veterinary fees	4290	
43. Insurance premiums (government and private, e.g., liability, auto, building, equipment, livestock)	4350	
44. Travel, meals and entertainment expenses Include: - passenger transportation, accommodation, meals while travelling and other travel allowances; - purchases for clients.	4370	
45. Property and business taxes, licences and permits expenses Include: - property taxes (except those covered in your rental and leasing expenses); - property transfer taxes; - vehicle licence fees; - lot levies.	4410	
46. Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)	4412	

Other operating expenses

		CAN\$
47. Amortization and depreciation (including this business unit's assets and capital lease obligations)	4520	
48. Office and all other operating supplies and materials used in this business	3301	
49. Bad debts, donations and inventory adjustments	4564	
50. All other operating expenses Exclude interest expenses. Please report these amounts at question 52.	4569	

Please name major items:

4561

4562

4563

Expense totals

		CAN\$
51. Total operating expenses (sum of questions 28 to 50)	4599	
52. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)	4630	
53. Total expenses (sum of questions 51 and 52)	4699	

D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Please **include** inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

Please **exclude** inventory held on **consignment** for others.

	Value of opening inventory (CAN\$)	Value of closing inventory (CAN\$)
54. Raw materials (e.g., feed)	5520	5525
55. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	5510	5515
56. Finished products (e.g., finfish, molluscs and crustacea ready for market)	5500	5505
57. Goods purchased for resale (in the same condition as purchased)	5560	5565
58. Total inventories (sum of questions 54 to 57)	5550	5555

E - Employment

59. Please report the average number of people employed during the reporting period.

number

6000

Include full-time, part-time and temporary employees and employees absent with pay.

Exclude contract workers who are not part of your payroll.

F - Distribution of operating revenue by customer location

Please indicate the percentage of **total operating revenue** (reported at question 23) by the location of the customer to whom the goods or services were delivered.

Customers in Canada	%	Customers in Canada (continued)	%
60. Newfoundland and Labrador	8400	69. British Columbia	8445
61. Prince Edward Island	8415	70. Yukon	8455
62. Nova Scotia	8405	71. Northwest Territories	8451
63. New Brunswick	8410	72. Nunavut	8452
64. Quebec	8420	Customers outside Canada (exports)	
65. Ontario	8425	73. United States	8465
66. Manitoba	8430	74. Mexico	8470
67. Saskatchewan	8435	75. Asia and Oceania	8472
68. Alberta	8440	76. All other countries	8476
		Total	100%

G - Events that may have affected your business unit

77. Compared to **last fiscal year**, were there any events that may have **significantly affected the reported values** for this business unit? (please specify):

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9969

H - Comments

78. How long did you spend collecting the data and completing this questionnaire?

hour(s)	minutes
9910 <input style="width: 50px; height: 20px;" type="text"/>	9909 <input style="width: 50px; height: 20px;" type="text"/>

79. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.

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I - Contact information

0026	Person primarily responsible for completing this questionnaire:	0017	Telephone number	
	<input type="checkbox"/> Mr. <input type="checkbox"/> Mrs. <input type="checkbox"/> Miss <input type="checkbox"/> Ms	0027	Extension number	
0054	Last name	0016	Fax number	
0013	First name	0020	Website address	
0014	Title	0018	E-mail address	

Signature: _____

0015

I certify that the information contained herein is complete and correct to the best of my knowledge.

Thank you for completing this questionnaire. Please retain a copy for your records.

Visit our website at www.statcan.ca