## 2006 Annual Survey of Aquaculture Industry

This information is collected under the authority of the
Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.
Completion of this questionnaire is a legal requirement under this Act.
This document is confidential when completed.
Si vous préférez recevoir ce questionnaire en français, veuillez nous téléphoner au numéro sans frais suivant : $1 \mathbf{8 8 8}$ 881-3666.

Please correct pre-printed information, if necessary, using the corresponding boxes below:

| 0001 | Legal name |  |
| :---: | :--- | :--- |
| 0002 | Business <br> name |  |
| 0003 | C/O |  |
| 0028 | Last name <br> of contact |  |
| 0008 | First name <br> of contact |  |
|  |  |  |

## A - Introduction

| 0004 | Address |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0005 | City |  | 0006 | Province/Territory or State |  |
| 0053 | Country |  | 0007 | Postal code/ <br> Zip code |  |
| 0010 | Language preference | 1 $\square$ English |  | 2 French |  |

## Survey Purpose

The purpose of this survey is to collect the financial and operating/production data needed to develop national and regional economic policies and programs.

## Data-sharing Agreements

Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Your responses are not shared with Canada Revenue Agency. For further details, please consult the enclosed booklet entitled Statistics Canada Business Surveys.

## Coverage

Please report for the business unit(s) identified above. Include only those operations located in Canada.

Confidentiality
Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. The data reported on this questionnaire will be treated in strict confidence. For further details, please consult the enclosed booklet entitled Statistics Canada Business Surveys.

## Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the Statistics Act.

## Return of Questionnaire

Please return the completed questionnaire to Statistics Canada within 30 days of receipt by mail, using the enclosed envelope. You can also fax it at 1888 883-7999.

Lost the return envelope, need help to complete your questionnaire? Call us at 1888 881-3666


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Statistics Statistique
Canada Canada

## Reporting Period Information

1. Please report information for your 12-month fiscal period ending between April 1, 2006 and March 31, 2007. Please indicate below the period covered by this questionnaire.

2. If you did not operate this business unit for a full year, please check the reason(s) below:
00311Seasonal operation
$2 \square$ New business
3 Change of fiscal year
4Change of ownership
$5 \square$ Ceased operations
6inactive
3. Please indicate below, any change that may have occurred in the organization of this business unit during the reported period.
$0047{ }^{1} \square$Acquired newDisposed of/ business units sold business

## Main Business Activity

Please check one main activity, at this business unit, which most accurately describes the principal source of revenue.

5.

None of the above

Please list the main activities of this business unit and indicate the estimated percentage of total operating revenue associated with each one:

0041
$\qquad$
$\qquad$
$\qquad$

Note: If you responded "None of the above", please call $\mathbf{1 8 8 8} \mathbf{8 8 1} \mathbf{- 3 6 6 6}$ for further instructions.

## Reporting Instructions

- Please print in ink.
- Please report all dollar amounts in Canadian dollars (CAN\$).
- Dollar amounts and percentages should be rounded to whole numbers.
- When precise figures are not available, please provide your best estimates.


## B - Revenue

Please include all revenue within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business.

Please exclude GST/HST, PST and TVQ.

FINFISH:
6. Whole fish dressed, fresh or chilled (exclude fillets)

|  |  |
| :--- | :--- |

7. Fish eggs and live fish for grow-out
8. Whole fish live (exclude fish sold for grow-out)
9. Whole fish dressed and frozen (exclude frozen fillets)
10. Fish fillets, fresh or frozen and other fish meat


CAN\$
11. Fish, dried, smoked or in brine

MOLLUSCS:
12. Oysters
13. Mussels
14. Clams

|  |
| :--- | :--- |

15. Scallops
16. Aquaculture services
17. Sales of all other goods and services produced (e.g., other molluscs, aquaculture by-products, seed)

Please name
2001 major items: $\qquad$
2003
18. Sales of goods purchased for resale (in the same condition as purchased)

Revenue from Rental or Lease of Office Space, Other Real Estate, Goods and Equipment
19. Revenue from rental and leasing (e.g., office space or other real estate, goods and equipment)

Exclude any residential rent or leasing.
CAN\$

Other Operating Revenue
20. Consulting revenue
2046 CAN\$
20. Consuling revenue
21. Operating subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue)
22. All other operating revenue (e.g., franchise fees, repair and maintenance, commission revenue)

Exclude interest and dividend income. Please report this amount at question 24.

| Please name |
| :--- |
| major items: |
| Total operating revenue (add amounts reported at questions 6 to 22) |
| Non-operating revenue (e.g., interest and dividend income) |
| Total revenue (add amounts reported at questions 23 and 24) |

## C - Expenses

Please include all expenses within or outside Canada recorded by this business unit.
Please exclude GST/HST and TVQ.

## Labour Remuneration

26. Salaries and wages paid to employees for whom you issued a T4 - Statement of Remuneration Paid Include vacation pay, bonuses and commissions.
27. Employer portion of employee benefits paid for all employees for whom you issued a T4 - Statement of Remuneration Paid Include employer contributions to pension, medical/life insurance plans, employment insurance and workers' compensation and contributions to provincial/territorial health and education payroll taxes.
28. Total labour remuneration (add amounts reported at questions 26 and 27)

## Materials, Components and Supply Expenses

Exclude capital expenditures.
29. Feed
30. Therapeutants (e.g., pesticides, drugs, vaccinations)

Purchases of fish eggs, live fish, mollusc seed, spat and live larvae:
31. For grow-out
32. For processing
33. Purchases of goods for resale (in the same condition as purchased)

## Purchased Energy and Water Expenses

Exclude energy and water expenses that are covered in your rental and leasing expenses.
Please report these payments at question 38.
34. Cost of energy (e.g., electricity, gasoline, fuel oil, diesel fuel, propane, natural gas, water)

## Management Fees or Other Service Fees Paid to Head Office

35. Management fees or any other service fees paid to head office (e.g., legal, advertising, insurance) and other business support units (e.g., warehouses, sales centres, trucking facilities)

## Purchased Service Expenses

Purchased service expenses, that is, services purchased from external businesses (e.g., third parties).
Exclude purchased services that have been reported at question 35.
36. Transportation, shipping (contracted out), warehousing, storage, postage and courier
37. Processing services (e.g., gutting, cleaning, slitting, shelling of product, by another firm)
38. Rental and leasing expenses

Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment and other goods. Also please include, if applicable, all associated energy, fuel and water expenses.

## Purchased Service Expenses (continued)

CAN\$
39. Purchased repair and maintenance service expenses for buildings and structures, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.
40. Purchased repair and maintenance service expenses for machinery and equipment and other goods Include materials, parts and labour.
41. Professional and business service fees (e.g., legal, accounting, engineering, consulting, advertising, property management fees, payments to employment agency or personnel supplier)
42. Veterinary fees
43. Insurance premiums (government and private) (e.g., liability, auto, building, equipment, livestock)
44. Travel, meals and entertainment expenses

Include: - passenger transportation, accommodation, meals while travelling and other travel allowances;

- purchases for clients.

45. Property and business taxes, licences and permits expenses

Include: - property taxes (except those covered in your rental and leasing expenses);

- property transfer taxes;
- vehicle licence fees;
- lot levies.

46. Lease fees or permits paid to governments (i.e., access to shoreline or areas off-shore)

## Other Operating Expenses

47. Amortization and depreciation (including this business unit's assets and capital lease obligations)
48. Office and all other operating supplies and materials used in this business
49. Bad debts, donations and inventory adjustments
50. All other operating expenses

Exclude interest expenses. Please report these amounts at question 52.
CAN\$

Please name
4561
major items:
4562

4563

## Expense Totals

51. Total operating expenses (add amounts reported at questions 28 to 50)
52. Interest expenses (e.g., interest expenses on capital lease obligations plus all other miscellaneous interest expenses such as interest on loans and the interest portion of mortgage payments)
53. Total expenses (add amounts reported at questions 51 and 52)

## D - Inventories

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).
Please include inventory owned by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).
Please exclude inventory held on consignment for others.


## F - Distribution of Operating Revenue by Customer Location

Please indicate the percentage of Total operating revenue (reported at question 23) by the location of the customer to whom the goods or services were delivered.

## Customers in Canada

| 60. Newfoundland and Labrador | 8400 |  |
| :--- | ---: | ---: |
| 61. Prince Edward Island | 8415 |  |
| 62. Nova Scotia | 8405 |  |
| 63. New Brunswick | 8410 |  |
| 64. Quebec | 8420 |  |
| 65. Ontario | 8425 |  |
| 66. Manitoba | 8430 |  |
| 67. Saskatchewan | 8435 |  |
| 68. Alberta | 8440 |  |

Customers in Canada (continued)
69. British Columbia
70. Yukon
71. Northwest Territories
72. Nunavut

Customers outside Canada (exports)
73. United States

| 74. Mexico | 8470 |  |
| :--- | ---: | ---: |
| 75. Asia and Oceania | 8472 |  |
| 76. All other countries | 8476 |  |
| Total | $\mathbf{1 0 0 \%}$ |  |

## G - Events that may have affected your Business Unit

77. Compared to last fiscal year, were there any events that may have significantly affected the reported values for this business unit? (please specify):

9965

9968

9969
$\qquad$

## H-Comments

78. How long did you spend collecting the data and completing this questionnaire?

79. We invite your comments below. If necessary, please attach a separate page. Please be assured that we review all comments with the intent of improving the survey.


Signature:


## Thank you for your co-operation

