

2016 Annual Survey of the Aquaculture Industry

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-800-972-9692 ou ATS 1-855-382-7745

This information is collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19.
COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs.

Your information may also be used by Statistics Canada for other statistical and research purposes. Please access www.statcan.gc.ca/survey-enquete/index-eng.htm for more information on this survey.

Security of emails and faxes

Statistics Canada advises you that there could be a risk of disclosure during facsimile or email. However upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

Note: Our online questionnaires are secure, there is no risk of data interception when responding to Statistics Canada online surveys.

Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

Please return the questionnaire within 21 days.

Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

If you are unable to complete within 21 days **OR** if you need help, call us at **1-800-972-9692** or **TTY 1-855-382-7745**.

Statistics Canada
Operations and Integration Division
150 Tunney's Pasture Driveway
Ottawa, Ontario K1A 0T6

Visit our website, www.statcan.gc.ca

Reporting instructions

- Please print in ink.
- **Report** dollar amounts in **thousands of Canadian dollars** ('000).
- **Exclude** sales tax.
- Percentages should be rounded to whole numbers.
- When precise figures are not available, please provide your best estimates.
- Consult the reporting guide at www.statcan.gc.ca/guides-e for further information.

Business or organization and contact information

1. Please **verify or provide** the business or organization's **legal and operating name** and correct where needed.

Note: Legal name modifications should only be done to correct a spelling error or typo.

Legal name

Operating name (if applicable)

2. Please **verify or provide the contact information** of the designated business or organization contact person for this questionnaire and correct where needed.

Note: The designated contact person is the person who should receive this questionnaire. The designated contact person may not always be the one who actually completes the questionnaire.

First name

Last name

Title

Preferred language of communication

☐ English ☐ French

Mailing address (number and street)

City

Province, territory or state

Postal code or ZIP code

Example: A9A 9A9 or 12345-1234

Country

Email address

Example: user@example.gov.ca

Telephone number (including area code)

Example: 123-123-1234

Extension number
(if applicable)

Fax number (including area code)

Example: 123-123-1234

3. Please **verify or provide the current operational status** of the business or organization identified by the legal and operating name.

B00323

001 ☐ Operational → **Go to question 4**

002 ☐ Not currently operational

e.g., temporarily or permanently closed, change of ownership

→ Why is this business or organization not currently operational?

B00309

002 ☐ Seasonal operations → **Go to question 3a.**

003 ☐ Ceased operations → **Go to question 3b.**

004 ☐ Sold operations → **Go to question 3c.**

005 ☐ Amalgamated with (an) other business(es) or organization(s) → **Go to question 3d.**

006 ☐ Temporarily inactive but will re-open → **Go to question 3e.**

007 ☐ No longer operating due to other reason(s) → **Go to question 3f.**

3a. Seasonal operations

When did this business or organization close for the season?

Date
B00217
YYYY MM DD
[][][][] [][][] [][][]

When does this business or organization expect to resume operations?

Date
B00218
YYYY MM DD
[][][][] [][][] [][][] → **Go to question 4**

3b. Ceased operations

When did this business or organization cease operations?

Date
B00211
YYYY MM DD
[][][][] [][][] [][][]

Why did this business or organization cease operations?

B00311

001 ☐ Bankruptcy

002 ☐ Liquidation

003 ☐ Dissolution

004 ☐ Other reasons — specify:

B00312

→ **Go to question 4**

3c. Sold operations

When was this business or organization sold?

B00212
Date YYYY MM DD

What is the legal name of the buyer?

B00406

→ Go to question 4

3d. Amalgamated with (an) other business(es) or organization(s)

When did this business or organization amalgamate?

B00213
Date YYYY MM DD

What is the legal name of the resulting or continuing business or organization?

B00407

What is(are) the legal name(s) of the other amalgamated business(es) or organization(s)?

B00408

→ Go to question 4

3e. Temporarily inactive but will re-open

When did this business or organization become temporarily inactive?

B00214
Date YYYY MM DD

When does this business or organization expect to resume operations?

B00215
Date YYYY MM DD

Why is this business or organization temporarily inactive?

B00313

→ Go to question 4

3f. No longer operating due to other reason(s)

When did this business or organization cease operations?

B00216
Date YYYY MM DD

Why did this business or organization cease operations?

B00314

4. Please **verify or provide the current main activity** of the business or organization identified by the legal and operating name.

Note: The described activity was assigned using the North American Industry Classification System (NAICS).

B05002

001

#{NAICS_Title_E.Prefill}



Go to next section

002

Other main activity → Please provide a **brief but precise description** of this business or organization's **main activity**.

e.g., breakfast cereal manufacturing, shoe store, software development

B05003

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Reporting period information

1. For this survey, please report information for this business's or organization's most recent **12 month fiscal period**.

Note: For this survey, the **End date** should fall between April 1, 2016 and March 31, 2017.

	YYYY	MM	DD		YYYY	MM	DD
Start date	<input type="text"/>	<input type="text"/>	<input type="text"/>	End date	<input type="text"/>	<input type="text"/>	<input type="text"/>

2. If the reporting period **does not cover a full year**, please check the reason(s) below (mark all that apply):

B00301_r1

☐ seasonal operations

B00301_r2

☐ new business

B00301_r3

☐ change of ownership

B00301_r4

☐ change of fiscal year

B00301_r5

☐ ceased operations

B00301_r6

☐ temporarily inactive

B00301_r7

☐ other reason — please specify:

B00301_r8

3. Please indicate below, any changes or events that may have affected the reported values for this business or organization compared to the last reporting period (mark all that apply):

B00302_t1

☐ strike or lockout

B00302_t2

☐ exchange rate impact

B00302_t3

☐ price changes in goods or services sold

B00302_t4

☐ contracting out

B00302_t5

☐ organizational change

B00302_t6

☐ price changes in labour or raw materials

B00302_t7

☐ natural disaster

B00302_t8

☐ recession

B00302_t9

☐ change in product line

B00302_t10

☐ sold business units

B00302_t11

☐ expansion

B00302_t12

☐ new/lost contract

B00302_t13

☐ plant closures

B00302_t14

☐ acquisition of business units

B00302_t15

☐ other change or event — please specify:

B00302_t16

B00302_t17

☐ no change or event

Revenue

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts in **thousands of Canadian dollars**.

What was this business's revenue from each of the following sources?

CAN\$ '000

1. Sales of goods and services Include: sales of finfish, molluscs, aquaculture services, aquaculture by-products, seed, sales of goods purchased for resale and consulting revenue	F43008 \$ <input type="text"/> ,000
2. Rental and leasing (report only if this is a secondary source of revenue)	F45801 \$ <input type="text"/> ,000
3. Commissions (report only if this is a secondary source of revenue)	F45701 \$ <input type="text"/> ,000
4. Subsidies (government assistance to offset certain eligible current expenses or to supplement current revenue) Include: grants, donations and fundraising	F47101 \$ <input type="text"/> ,000
5. Royalties, rights, licensing and franchise fees	F47201 \$ <input type="text"/> ,000
6. Dividends	F51101 \$ <input type="text"/> ,000
7. Interest	F51201 \$ <input type="text"/> ,000
8. Other revenue — please specify: Include: intracompany transfers F51302 <input type="text"/>	F51301 \$ <input type="text"/> ,000
9. Total revenue (sum of questions 1 to 8)	F40000 \$ <input type="text"/> ,000

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Expenses

- Notes:**
- A detailed breakdown may be requested in other sections.
 - These questions are asked of many different industries. Some questions may not apply to this business.
 - Refer to the reporting guide for detailed instructions.
 - Please report all amounts in **thousands of Canadian dollars**.

What were this business's expenses for the following items?

	CAN\$ '000
1. Purchases Include: feed, therapeutants, purchases of fish eggs, live fish, mollusc seed, spat and live larvae for grow-out or processing and purchases of goods for resale Exclude: change in inventories	F61306 \$ <input type="text"/> ,000
2. Employment costs and expenses Include: all employees who were issued a T4 Exclude: commissions paid to non-employees (report at question 3)	F61501
a. salaries, wages and commissions	\$ <input type="text"/> ,000
b. employee benefits (please refer to the reporting guide for the list of inclusions and exclusions)	F61502 \$ <input type="text"/> ,000
3. Subcontracts Include: commissions paid to non-employees Exclude: research and development	F62503 \$ <input type="text"/> ,000
4. Research and development fees Exclude: in-house research and development	F62504 \$ <input type="text"/> ,000
5. Professional and business fees (e.g., legal, accounting, consulting and scientific fees)	F62601 \$ <input type="text"/> ,000
6. Utilities (e.g., electricity, water and gas)	F61801 \$ <input type="text"/> ,000
7. Office and computer-related expenses (e.g., office supplies, postage and computer upgrades)	F62505 \$ <input type="text"/> ,000
8. Telephone, Internet and other telecommunication	F61802 \$ <input type="text"/> ,000
9. Business taxes, licenses and permits (e.g., beverage tax, business tax, license fees and property taxes)	F61901 \$ <input type="text"/> ,000
10. Royalties, franchise fees and memberships Exclude: Crown royalties	F62001 \$ <input type="text"/> ,000
11. Crown charges (for logging, mining and energy industries only)	F62506 \$ <input type="text"/> ,000
12. Rental and leasing Include: land, buildings, equipment and vehicles	F62101 \$ <input type="text"/> ,000
13. Repair and maintenance Include: buildings, equipment and vehicles	F62201 \$ <input type="text"/> ,000
14. Amortization and depreciation	F61601 \$ <input type="text"/> ,000

CAN\$ '000

15. Insurance	F62301 \$ <input type="text"/> ,000
16. Advertising, marketing, promotion, meals and entertainment	F62507 \$ <input type="text"/> ,000
17. Travel, meetings and conventions	F62508 \$ <input type="text"/> ,000
18. Financial services (e.g., bank charges and transaction fees)	F62401 \$ <input type="text"/> ,000
19. Interest expense	F69101 \$ <input type="text"/> ,000
20. Other non-production-related costs and expenses Include: bad debt, loan losses, donations, political contributions and inventory write-down	F62509 \$ <input type="text"/> ,000
21. All other costs and expenses — please specify: Include: intracompany expenses, management fees, transportation, shipping, warehousing, storage, postage and courier, processing services and veterinary fees	F62511 \$ <input type="text"/> ,000
F62512 <input type="text"/>	
22. Total expenses (sum of questions 1 to 21)	F60000 \$ <input type="text"/> ,000

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Industry characteristics

Sales

What were this business's sales for each of the following goods and services?

Please report all amounts in **thousands of Canadian dollars**.

Include: all sales within or outside Canada recorded in your accounts for sales to other businesses and for transfers to other units of your business

Exclude: GST/HST, PST and QST

CAN\$ '000

1. Whole fish dressed, fresh or chilled Exclude: fillets	F43354 \$ <input type="text"/> ,000
2. Fish eggs and live fish for grow-out	F43355 \$ <input type="text"/> ,000
3. Whole fish live Exclude: fish sold for grow-out	F43356 \$ <input type="text"/> ,000
4. Whole fish dressed and frozen Exclude: frozen fillets	F43357 \$ <input type="text"/> ,000
5. Fish fillets, fresh or frozen and other fish meat	F43358 \$ <input type="text"/> ,000
6. Fish, dried, smoked or in brine	F43359 \$ <input type="text"/> ,000
7. Oysters	F43361 \$ <input type="text"/> ,000
8. Mussels	F43362 \$ <input type="text"/> ,000
9. Clams	F43363 \$ <input type="text"/> ,000
10. Scallops	F43364 \$ <input type="text"/> ,000
11. Aquaculture services	F45204 \$ <input type="text"/> ,000
12. Sales of goods purchased for resale (in the same condition as purchased)	F43003 \$ <input type="text"/> ,000
13. Consulting revenue	F45121 \$ <input type="text"/> ,000
14. Sales of all other goods and services produced — please specify: (e.g., other molluscs, aquaculture by-products, seed) F43175 <input type="text"/>	F43005 \$ <input type="text"/> ,000
15. Total sales of goods and services (sum of questions 1 to 14)	F43000 \$ <input type="text"/> ,000

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Expenses

What were this business's expenses for each of the following goods and services?

Include: all expenses within or outside Canada recorded by this business unit

Exclude: GST/HST, PST and QST

	CAN\$ '000
16. Feed	F61323 \$,000
17. Therapeutants (e.g., pesticides, drugs, vaccinations)	F61324 \$,000
18. Purchases of fish eggs, live fish, mollusc seed, spat and live larvae for grow-out	F61325 \$,000
19. Purchases of fish eggs, live fish, mollusc seed, spat and live larvae for processing	F61326 \$,000
20. Purchases of goods for resale (in the same condition as purchased)	F61303 \$,000
21. All other purchases — please specify: F61331	F61305 \$,000
22. Management fees or any other service fees paid to head office and other business support units (e.g., legal, advertising, insurance, warehouses, sales centres, trucking facilities)	F62607 \$,000
23. Transportation, shipping (contracted out), warehousing, storage, postage and courier	F62422 \$,000
24. Processing services (e.g., gutting, cleaning, slitting, shelling of product by another firm)	F62423 \$,000
25. Veterinary fees	F62608 \$,000

Inventories

What were this business's inventories for each of the following goods?

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

Include: inventory owned by this business unit within or outside Canada
(including inventory held at any warehouse, selling outlet, in transit or on consignment)

Exclude: inventory held on consignment for others

	Value of opening inventory CAN\$ '000	Value of closing inventory CAN\$ '000
26. Raw materials (e.g., feed)	F61201 \$ <input type="text"/> ,000	F61401 \$ <input type="text"/> ,000
27. Goods in process (e.g., in pools, pens, on beaches and on grow-out sites)	F61202 \$ <input type="text"/> ,000	F61402 \$ <input type="text"/> ,000
28. Finished products (e.g., finfish, molluscs and crustacea ready for market)	F61203 \$ <input type="text"/> ,000	F61403 \$ <input type="text"/> ,000
29. Goods purchased for resale (in the same condition as purchased)	F61204 \$ <input type="text"/> ,000	F61404 \$ <input type="text"/> ,000
30. Value of total inventory (sum of questions 26 to 29)	F61200 \$ <input type="text"/> ,000	F61400 \$ <input type="text"/> ,000

Personnel

31. What was the average number of people employed during the reporting period?

Include: full-time, part-time and temporary employees and employees absent with pay

Exclude: contract workers who are not part of your payroll

Number

B20024

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Detail on purchased services

Please provide a breakdown of expenses for the following purchased services.
Please report all amounts in **thousands of Canadian dollars**.

1. Professional and business fees

CAN\$ '000

	F62402	
a. legal services	\$,000
	F62403	
b. accounting, tax preparation, bookkeeping and payroll services	\$,000
	F62404	
c. management, scientific and technical consulting services Include: training	\$,000
	F62405	
d. office administrative services	\$,000
	F62406	
e. freight transportation arrangements and customs brokering services	\$,000
	F62407	
f. brokerage and other insurance related services	\$,000
	F62408	
g. security brokerage and securities dealing services	\$,000
	F62409	
h. other purchased professional services	\$,000
Total expenses for professional and business fees	\$,000

2. Office and computer related expenses

CAN\$ '000

	F61308	
a. data processing, hosting and related services	\$,000
	F61309	
b. business support services Include: reproductions, call centres and debt collection	\$,000
	F61311	
c. other office and computer related purchased services	\$,000
Total expenses for office and computer related expenses	\$,000

3. Royalties, franchise fees and membership

CAN\$ '000

	F62002	
a. rights to non-financial intangible assets	\$,000
	F62603	
b. membership fees or services	\$,000
	F62003	
c. other royalties, franchise fees and memberships	\$,000
	F62000	
Total expenses for royalties, franchise fees and memberships	\$,000

4. Rental and leasing services

CAN\$ '000

	F62411	
a. non-residential real estate rental	\$,000
	F62412	
b. motor vehicle rental and leasing	\$,000
	F62413	
c. computer equipment rental and leasing	\$,000
	F62414	
d. office machinery and equipment rental and leasing services Exclude: computer equipment	\$,000
	F62415	
e. commercial and industrial machinery and equipment renting and leasing services, without operator Exclude: office equipment	\$,000
	F62416	
f. other rental services	\$,000
	F62410	
Total expenses for rental and leasing services	\$,000

5. Repair and maintenance services

CAN\$ '000

	F62417	
a. security services and investigation	\$,000
	F62418	
b. waste management and remediation services	\$,000
	F62419	
c. motor vehicle repair and maintenance services	\$,000
	F62421	
d. other repair and maintenance services	\$,000
	F62420	
Total expenses for repair and maintenance services	\$,000

Contact person

1. Statistics Canada may need to contact the person who completed this questionnaire for further information.

If the contact person is the same as on cover page, please check ☐ → **Go to "Feedback"**

Otherwise, who is the best person to contact about this questionnaire?

First name

Last name

Title

Email address (example: user@example.gov.ca)

VERBODEN

Telephone number (including area code)

Example: 123-123-1234

Extension number
(if applicable)

Fax number (including area code)

Example: 123-123-1234

CODE

Feedback

Hours Minutes

1. How long did it take to complete this questionnaire?

Include the time spent gathering the necessary information.

2. We invite your comments about this questionnaire.

B00002

General information

Confidentiality

Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information it collects which could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the *Statistics Act*. Statistics Canada will use the information from this survey for statistical purposes.

Data-sharing agreements

To reduce respondent burden, Statistics Canada has entered into data-sharing agreements with provincial and territorial statistical agencies and other government organizations, which have agreed to keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

Section 11 of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical agencies that meet certain conditions. These agencies must have the legislative authority to collect the same information, on a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for disclosure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data.

For this survey, there are **Section 11** agreements with the provincial and territorial statistical agencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and the Yukon. The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. Under **Section 12**, you may refuse to share your information with any of these organizations by writing a letter of objection to the

Chief Statistician and returning it with the completed questionnaire. Please specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the statistical agencies of Prince Edward Island, the Northwest Territories and Nunavut and Fisheries and Oceans Canada.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

In cases where information is reported on an amalgamated basis and relates to operations in more than one province or territory, Statistics Canada may allocate a portion of the reported information to these provincial or territorial operations. The allocated information will be shared in accordance with the **Section 11** or **12** agreements of the *Statistics Act*, as described above.

In cases where there is a separate head office, Statistics Canada may adjust the reported revenues of that head office so that those revenues more fully reflect the value of the services the head office provides. In such cases, there will be a corresponding adjustment to the reported expenses of the units served. The adjusted information will be shared in accordance with the **Section 11** or **12** agreements of the *Statistics Act*, as described above.

Record linkages

To enhance the data from this survey and to minimize the reporting burden, Statistics Canada may combine it with information from other surveys or from administrative sources.

Thank you for completing this questionnaire.

Please retain a copy for your records.

Visit our website, www.statcan.gc.ca