



Small Business and Special Surveys Division

Natural Health Products Survey

CONFIDENTIAL when completed
Collected under the authority of the
Statistics Act, Revised Statutes of
Canada, 1985, Chapter S19.
Français au verso.



The purpose of the survey

Statistics Canada is conducting this survey on behalf of Health Canada. The purpose of the survey is to collect new statistical information to measure the size and scope of the natural health product activities in Canada. National estimates of products manufactured, imported and sold in Canada will be produced by product class, based on active ingredient used. Results from this survey will be used by Health Canada to forecast the operational and planning requirements for the timely review and assessment of natural health product license applications. These product license applications are expected as a result of the new *Natural Health Product Regulations* which came into effect on January 1, 2004.

Your participation is important

Participation in this survey is voluntary. However, your co-operation is essential to ensure the accuracy of the information collected.

The data you report are confidential

Statistics Canada is prohibited by law from publishing or releasing statistics that could reveal information obtained from this survey relating to an identifiable individual business or person. The data reported on the questionnaire will be treated in strict confidence, used for statistical purposes and released in aggregated form only. The confidentiality provisions of the *Statistics Act* are not affected by either the Access to Information Act or any other legislation.

Who should complete this questionnaire?

A quality assurance or control manager, marketing representative, or someone familiar with the natural health products and related activities of this company should complete this questionnaire. If you have any questions regarding this survey or the questionnaire, please contact the Survey Manager, Shelley Harman, toll-free at 1-877-679-2746 or by e-mail at shelley.harman@statcan.ca. **Please return the completed survey in the self addressed prepaid envelope provided, no later than January 26th, 2004.**

Please complete the following information

Name of Respondent:

Title of Respondent:

Telephone Number: -- ext.:

Please correct pre-printed information, if necessary using the corresponding boxes:

002	Business Name	004	Number and street		
005	City	006	Province or State	007	Postal Code



Statistics Canada
Statistique Canada

Canada

Prior to completing this survey, please refer to the insert on the definition of Natural Health Products, or the definition listed on page 5 of the survey. For more information on the new Natural Health Products Regulations or clarification of the definition, please visit http://www.hc-sc.gc.ca/hpfb-dgpsa/nhpd-dpsn/regs_cg2_tc_e.html

1. Does this company manufacture or contract out the manufacturing of any raw materials for natural health product(s) for sale in Canada? (Please refer to the definition provided in the insert or on page 5.)

- ¹ Yes
² No → go to Question 3

2. Which of the following statements describes this company's raw natural health products manufacturing practice(s) ?

Please mark all that apply.

- ¹ We contract out the manufacturing of our natural health products
² We manufacture our own natural health products
³ We manufacture natural health products for other companies (i.e., by contract, for private label etc.)

3. Does this company manufacture or contract out the manufacturing of any finished natural health product(s), **excluding** sport supplements, for sale in Canada?

- ¹ Yes
² No → go to Question 7

4. Which of the following statements describes this company's finished natural health products manufacturing practice(s) ?

Please mark all that apply.

- ¹ We contract out the manufacturing of our natural health products
² We manufacture our own natural health products
³ We manufacture natural health products for other companies (i.e., by contract, for private label etc.)

5. Please indicate the number of finished natural health products with a **single** active ingredient that this company manufactures or contracts out for manufacturing for sale in Canada. (Please also include products that currently have a Drug Identification Number (DIN))

Natural Health Product Active Ingredients	Number of Products
A) A plant or a plant material, an alga, a bacterium, a fungus or a non-human animal material	
B) An extract or isolate of a substance described in item A, the primary molecular structure of which is identical to that which it had prior to its extraction or isolation (ex. [extract] <i>Echinacea angustifolia</i> solid extract, <i>Panax ginseng</i> tincture and St. John's Wort fluid extract, ex. [isolate] glutathione and capsaicin)	
C) Any one of the following vitamins: biotin, folate, niacin, pantothenic acid, riboflavin, thiamine, vitamin A, vitamin B ₆ , vitamin B ₁₂ , vitamin C, vitamin D, vitamin E	
D) An amino acids	
E) An essential fatty acid	
F) A synthetic duplicate of a substance described in any of items B to E (ex. vitamin E - DL alpha-tocopherol, ginsenosides)	
G) A mineral	
H) A probiotic (ex. <i>Lactobacillus acidophilus</i>)	
TOTAL	

6. Please indicate the total number of natural health products this company manufactures, or contracts out for manufacturing, that contain a **combination** (2 or more) of active natural health product ingredients (if zero, please indicate '0').

7. Does this company manufacture or contract out the manufacturing of sport supplements?

- Yes
- No → please go to the Question 9

8. How many sports supplements do you manufacture or contract out for manufacturing?

9. Does this company import sport supplements?

- Yes
- No → please go to the Question 11

10. How many sports supplements do you import?

11. Does this company directly import any finished natural health product(s) from outside of Canada for sale in Canada?

- Yes
- No → please go to the Question 14

12. Please indicate the number of finished natural health products with a **single** active ingredient that this company imports for sale in Canada? (Please include products that currently have a Drug Identification Number (DIN))

Natural Health Product Active Ingredients	Number of Products Imported
A) A plant or a plant material, an alga, a bacterium, a fungus or a non-human animal material	
B) An extract or isolate of a substance described in item 1, the primary molecular structure of which is identical to that which it had prior to its extraction or isolation (ex. [extract] <i>Echinacea angustifolia</i> solid extract, <i>Panax ginseng</i> tincture and St. John's Wort fluid extract, ex. [isolate] glutathione and capsaicin)	
C) Any one of the following vitamins: biotin, folate, niacin, pantothenic acid, riboflavin, thiamine, vitamin A, vitamin B ₆ , vitamin B ₁₂ , vitamin C, vitamin D, vitamin E	
D) Amino acids	
E) An essential fatty acid	
F) A synthetic duplicate of a substance described in any of items 2 to 5 (ex. vitamin E - DL alpha-tocopherol, ginsenosides)	
G) A mineral	
H) A probiotic (ex. <i>Lactobacillus acidophilus</i>)	
TOTAL	

13. Please indicate the total number of natural health products this company imports that contain a **combination** (2 or more) of active natural health product ingredients (if zero, please indicate '0'). Please refer to the natural health products definition for a list of active ingredients.

14. Does this company manufacture or contract out the manufacturing of homeopathic medicine(s) as finished products for sale in Canada? (Please complete questions 14 to 17 , even if you have already included these products in questions 5 or 12.)

- Yes
- No → please go to the Question 16

15. How many finished homeopathic products does this company manufacture or contract out the manufacturing?

16. Does this company import homeopathic medicine(s) as finished products for sale in Canada?

- Yes
 No → **please go to the Question 18**

17. How many finished homeopathic products does this company import for sale in Canada?

18. Are any of your products sold in bulk form at the retail level?

- Yes
 No → **please go to the Question 20**
 Don't Know → **please go to the Question 20**

19. How many of your natural health products are sold in bulk form at the retail level? (If the exact number is not known please provide your best estimate.)

20. Does this company participate in any of the following activities for natural health products?

Please mark all that apply.

- Packaging of raw materials
 Packaging of finished products
 Labelling of raw materials
 Labelling of finished products
 Distribution of raw materials
 Distribution of finished products
 None of the above

21. Are you aware of the new *Natural Health Products Regulations* that came into effect on January 1, 2004?

- Yes
 No → **Thank you, please return the questionnaire in the self addressed pre-paid envelope provided.**

22. Do you plan to submit any natural health product license applications for your existing product(s)?

- Yes
 No → **Thank you, please return the questionnaire in the self addressed pre-paid envelope provided.**
 Don't Know → **Thank you, please return the questionnaire in the self addressed pre-paid envelope provided**

23. How many product license applications, for your existing your product(s), do you intend to submit in **2004** (if the exact number is not known please provide your best estimate)?

24. How many natural health product license applications, for existing product(s), do you intend to submit **after December 31, 2004** (if the exact number is not known please provide your best estimate)?

25. How many products for which you intend to apply for a natural health product license currently have a Drug Identification Number (DIN)?

26. When do you intend to apply for natural health product(s) license(s) for your natural health product(s), which currently have a DIN?

Please mark all that apply.

2004 2007

2005 2008

2006

Natural Health Product Definition

A natural health product is a substance set out in the list of acceptable natural health substances* (found below) or a combination of these substances in which all the medicinal ingredients are natural health substances, a homeopathic medicine or a traditional medicine, that is manufactured, sold or represented for use in

- (a) the diagnosis, treatment, mitigation or prevention of a disease, disorder or abnormal physical state or its symptoms in humans;
- (b) restoring or correcting organic functions in humans; or
- (c) modifying organic functions in humans, such as modifying those functions in a manner that maintains or promotes health.

***Acceptable natural health product substances include:**

1. A plant or a plant material, an alga, a bacterium, a fungus or a non-human animal material
2. An extract or isolate of a substance described in item 1, the primary molecular structure of which is identical to that which it had prior to its extraction or isolation
3. Vitamins (biotin, folate, niacin, pantothenic acid, riboflavin, thiamine, vitamin A, vitamin B6, vitamin B12, vitamin C, vitamin D, vitamin E)
4. Amino acids
5. An essential fatty acid
6. A synthetic duplicate of a substance described in any of items 2 to 5
7. A mineral
8. A probiotic

Traditional medicines are, but not limited to, traditional Chinese, Ayurvedic, Native North American and homeopathic medicines.

Homeopathic medicines are medicines that are manufactured from or contain as medicinal ingredients only those substances or sources referenced in the Homeopathic Pharmacopoeia of the United States (HPUS), the Homöopathische Arzneibuch (HAB), the Pharmacopée française (PhF) or the European Pharmacopoeia, as they are amended from time to time, and that are prepared in accordance with these pharmacopoeias.

Comments? _____

Thank you for your assistance.

Please return the completed questionnaire in the accompanying self-addressed prepaid envelope by January 26th, 2004.