# 2009 Survey of Service Industries: Periodical Publishers

This document is confidential when completed. Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : 1-888-881-3666.

If necessary, please make address label corrections in the boxes below.

|      | 27 I                  |      |                               |    |         |      |                          |  |
|------|-----------------------|------|-------------------------------|----|---------|------|--------------------------|--|
| 0001 | Legal name            | 0004 | Address (mue<br>and st eet)   | er |         |      |                          |  |
| 0002 | Business name         | 0005 | City                          |    |         |      |                          |  |
| 0021 | Title of contact      | 0006 | Prolince/territor<br>or state | ry |         |      |                          |  |
| 0008 | First name of contact | 005` | Country                       |    |         | 0007 | Postal code/<br>zip code |  |
| 0028 | Last name of contact  | 0010 | Language 1<br>preference      |    | English |      | <sup>2</sup> French      |  |

This information is collected under the au horit, of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19.

# COMPLETION OF THIS QUESTICINNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

# A - Introduction

#### Survey purpose

This survey collects the financial and opprating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.gc.ca/survey-e.quete/index-eng.htm.

# Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act.* 

# Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada.

#### **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purposes.

Information on confidentiality, data-sharing agreements and record linkages can be found on the last page of this questionnaire.

#### Please return the questionnaire within 30 days. Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at **1-888-881-3666** or mail to: Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

Visit our website at www.statcan.gc.ca

5-3600-57.1 2009-10-27 STC/UES-190-60182



Statistics Statistique Canada Canada 2009 Survey of Service Industries: Periodical Publishers



| в  | - Main business activity  |  |  |  |  |  |
|----|---|--|--|--|--|--|
| 1. | Please describe the nature of your business.  |  |  |  |  |  |
|    | 0055  |  |  |  |  |  |
|    |   |  |  |  |  |  |
|    |   |  |  |  |  |  |
| 2. | Please check the one main activity which most accurately represents your main source of revenue.  |  |  |  |  |  |
|    | <b>Periodicals:</b> are directed to the general public at large or to consumers with special, personal, business, hobby or leisure interests or to readers in specialized business, trade or professional markets. Periodicals are issued on a regular basis, typically on a weekly, monthly or quarterly basis, and may be published in print or electronic form. Included are <b>shoppers and real estate guides</b> (publications that have little or no editorial content and are intended to sell goods and services such as real estate, cars, etc.). |  |  |  |  |  |
|    | <sup>0499</sup> Publishing of periodicals   |  |  |  |  |  |
|    | <sup>0500</sup> Publishing of shoppers or real estate guides  |  |  |  |  |  |
|    | <sup>0040</sup> None of the above — Please call <b>1-888-881-3666</b> for further instructions.   |  |  |  |  |  |
| С  | - Reporting period information  |  |  |  |  |  |
| 1. | Please report information for your <b>fiscal year</b> (normal business year) <b>ending between</b> April 1, 2009 and March 31, 2010. Please indicate below the period covered by this questionnaire.  |  |  |  |  |  |
|    | yyyy mm dd yyyyy mm dd  |  |  |  |  |  |
|    |   |  |  |  |  |  |
| 2. | If the reporting period does not cover a <b>full year,</b> please check it reason(s) below:   |  |  |  |  |  |
|    | 0031       1       seasonal       2       new business       3       change of       4       change of       5       ceased       6       temporarily         operations       ficted year       ownership       operations       inactive  |  |  |  |  |  |
| Re | eporting instructions   |  |  |  |  |  |
| -  | Report for business unit(s) specified on the label on the front page.   |  |  |  |  |  |
| -  | Complete only the questions that apply to , our business.   |  |  |  |  |  |
| -  | When precise figures are not av ilable, please provide your best estimate.  |  |  |  |  |  |
| -  | Report in Canadian dollars. Pollar amounts and percentages should be rounded to whole numbers.  |  |  |  |  |  |
| -  | Consult the reporting guides at www.statcan.gc.ca/guides-e for further information.   |  |  |  |  |  |
| D  | - Revenue   |  |  |  |  |  |
| Ac | etailed breakdown may be requested in other sections. CAN\$   |  |  |  |  |  |
| 1. | Sales of goods and services (e.g., rental and leasing income, commissions, fees, 2299<br>admissions, services revenue)<br>Report net of returns and allowances.   |  |  |  |  |  |
| 2. | 2000  |  |  |  |  |  |
| 3. | Royalties, rights, licensing and franchise fees   |  |  |  |  |  |
| 4. | Investment income (dividends and interest)  |  |  |  |  |  |
| 5. | Other revenue <sup>2001</sup><br>(please specify): 2007   |  |  |  |  |  |
| 6. | Total revenue (sum of questions 1 to 5)     2098  |  |  |  |  |  |

| E   | E - Expenses  |      |       |  |  |  |  |  |
|-----|---|------|-------|--|--|--|--|--|
|     |   |      | CAN\$ |  |  |  |  |  |
| 1.  | Salaries and wages of employees who have been issued a T4 statement   | 3010 | ·     |  |  |  |  |  |
| 2.  | Employer portion of employee benefits ( <b>include</b> employer contributions to pension, medical/life insurance plans, employment insurance, etc.) | 3040 |       |  |  |  |  |  |
| 3.  |   | 4466 |       |  |  |  |  |  |
| 4.  | Professional and business services fees (e.g., legal, accounting)   | 4315 |       |  |  |  |  |  |
| 5.  | Subcontract expenses ( <b>include</b> contract labour, contract work and custom work) { <b>include</b> contract printing and freelancers fees}      | 3060 |       |  |  |  |  |  |
| 6.  | Charges for services provided by your head office   | 4555 |       |  |  |  |  |  |
| 7.  | Cost of goods sold, if applicable (purchases plus opening inventory minus closing inventory)  | 5721 |       |  |  |  |  |  |
| 8.  | Office supplies   | 3301 |       |  |  |  |  |  |
| 9.  | Rental and leasing (include rental of premises, equipment, motor vehicles, etc.)  | 4115 |       |  |  |  |  |  |
| 10. | Repair and maintenance (e.g., property, equipment, vehicles)  | 4178 |       |  |  |  |  |  |
| 11. | Insurance (include professional liability, motor vehicles, etc.)  | 4350 |       |  |  |  |  |  |
| 12. | Advertising, marketing and promotions (report charitable donations at question 22)  | 4365 |       |  |  |  |  |  |
| 13. | Travel, meals and entertainment   | 4370 |       |  |  |  |  |  |
| 14. | Utilities and telecommunications expenses ( <b>include</b> gas, heating, hydro, water, telephone and Internet expenses)                             | 4084 |       |  |  |  |  |  |
| 15. | Property and business taxes, licences and permits   | 4410 |       |  |  |  |  |  |
| 16. | Royalties, rights, licensing and franchise fers   | 4440 |       |  |  |  |  |  |
| 17. | Delivery, warehousing, postage al d courier   | 4179 |       |  |  |  |  |  |
| 18. | Financial services fees   | 4325 |       |  |  |  |  |  |
| 19. | Interest expenses   | 4630 |       |  |  |  |  |  |
| 20. | Amortization and depreciation of tangible and intangible assets   | 4520 |       |  |  |  |  |  |
| 21. | Bad debts   | 4542 |       |  |  |  |  |  |
| 22. | All other expenses <sup>4531</sup><br>(please specify):   | 4569 |       |  |  |  |  |  |
| 23. |   | 4699 |       |  |  |  |  |  |
| 24. | Corporate taxes, if applicable  | 4600 |       |  |  |  |  |  |
| 25. | Gains (losses) and other items (see reporting guide)  | 4601 |       |  |  |  |  |  |
| 26. | Net profit/loss after tax and other items (see reporting guide)   | 2304 |       |  |  |  |  |  |

| F -   | Industry characteristics  |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|
| The following describes the types of periodicals for which you are requested to provide your sales revenue. |   |  |  |  |  |  |  |
|   | <b>General interest periodicals:</b> periodicals covering multiple topics of general interest intended to appeal to a broad audience. Examples include arts, culture, leisure and entertainment; home and lifestyles; and political, social and business news. <b>Include</b> shoppers and real estate guides and <b>exclude</b> religious periodicals.     |  |  |  |  |  |  |
|   | <b>Business and trade periodicals:</b> these periodicals deal with industries, occupations, professions and scholarly publications aimed at professional audiences interested in keeping up-to-date with new research and developments in their profession or fields of interest. <b>Include</b> business, farming, professional and scholarly periodicals. |  |  |  |  |  |  |
|   | Other periodicals: include religious magazines and specialized advertising magazines that target institutional or corporate markets.  |  |  |  |  |  |  |
| Det   | tailed sales revenue  |  |  |  |  |  |  |
| 1.  | Advertising revenue CAN\$   |  |  |  |  |  |  |
|   | a) general interest periodicals   |  |  |  |  |  |  |
|   | b) business and trade periodicals   |  |  |  |  |  |  |
|   | c) other periodicals CAN\$  |  |  |  |  |  |  |
|   | Total advertising revenue (sum of questions 1a to c)  |  |  |  |  |  |  |
| 2.  | Circulation revenue CAN\$   |  |  |  |  |  |  |
|   | a) general interest periodicals   |  |  |  |  |  |  |
|   | b) business and trade periodicals   |  |  |  |  |  |  |
|   | c) other periodicals CAN\$  |  |  |  |  |  |  |
|   | Total circulation revenue (sum of que, tions za to c)   |  |  |  |  |  |  |
|   | CAN\$   |  |  |  |  |  |  |
| 3.  | Distribution services   |  |  |  |  |  |  |
| 4.  | Printing services for others  |  |  |  |  |  |  |
| 5.  | Other sales (include, ewspapers, books and other publications)  |  |  |  |  |  |  |
|   | (please specify):   |  |  |  |  |  |  |
| 6.  | Total sales (sum of questions 1 to 5; must equal the amount at question 1, Section D)   |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |
|   |   |  |  |  |  |  |  |

| elected expense   |           |                              |                                | 30                     | 89   | CAN\$ |
|---|-----------|------------------------------|--------------------------------|------------------------|------|-------|
| Contract printing   |           |                              |                                |                        |      |       |
| lease report the <b>total</b> number of titles a  | and copie | s below.                     |                                |                        |      |       |
|   |           |                              |                                |                        |      |       |
|   | Ģ         | General interest periodicals | Business and trade periodicals | Other<br>s periodicals |      | Total |
|   |           |                              |                                |                        |      |       |
|   | 6048      |                              | <b>num</b>                     | ber of titles          | 6052 |       |
| . Titles by type of publication   |           |                              |                                |                        |      |       |
| irculation net of sales returns<br>Please report circulation figures for                      |           |                              |                                | A                      |      |       |
| ne entire reporting period.)  |           |                              | numb                           | per ou copies          |      |       |
| . Subscription  | 6199      |                              | 6200                           | 6214                   | 6203 |       |
| <b>0.</b> Newsstand/single copy   | 6204      |                              | 6205                           | 6215                   | 6208 |       |
| 1. Other copies sold  | 6209      |                              | 6~10                           | 6216                   | 6213 |       |
| 2. Controlled circulation   | 6348      |                              | 6549                           | 6217                   | 6352 |       |
| 3. Complimentary copies   | 6353      |                              | 6354                           | 6218                   | 6357 |       |
|   |           |                              |                                |                        |      |       |
| <b>4.</b> Please indicate the number of titles  | you publi | by language.                 |                                | number                 |      |       |
| a) English  |           | 1                            |                                |                        |      |       |
| b) French   |           |                              |                                | 6065                   |      |       |
| c) English and Frer ch  |           |                              |                                | 6066                   |      |       |
|   |           |                              |                                | 6067                   |      |       |
| d) other  |           |                              |                                |                        |      |       |
| nternet revenue   |           |                              |                                |                        |      | %     |
| 5. What percentage of your advertising  | g revenue | was generated fr             | om ads sold over th            | ne Internet?           | 6077 | /0    |
| (refer to question 1)   | 101/02110 | woo goografiad for           |                                | t2 Diagon include the  | 6068 |       |
| <ol><li>What percentage of your circulation<br/>sales of electronic and hard copies</li></ol> |           |                              |                                |                        |      |       |

| G  | - Personnel   |      | number |
|----|---|------|--------|
| 1. | Number of partners and proprietors, <b>non-salaried</b> (if salaried, report at question 2 below)                             | 6321 |        |
| 2. | Paid employees  |      |        |
|    | a) average number of paid employees during the reporting period (see reporting guide)   | 6339 |        |
|    | b) percentage of paid employees (from question 2a) who worked full time   |      |        |
| 3. | Number of contract workers for whom you did not issue a T4, such as freelancers and casual workers (estimates are acceptable) | 6320 | number |
| H  | , I, J and K - Not applicable   |      |        |
|    |   |      |        |

| L - Contact information   |  |   |      |                     |   |  |  |  |  |  |
|---|--|---|------|---------------------|---|--|--|--|--|--|
| Name of person to contact about this questionnaire:<br>$^{0026}$ <sup>1</sup> $\square$ Mr. <sup>2</sup> $\square$ Mrs. <sup>3</sup> $\square$ Miss <sup>4</sup> $\square$ Ms |  |   |      |                     |   |  |  |  |  |  |
| 0054  | Last name  |   | 0017 | Telephone<br>number |   |  |  |  |  |  |
| 0013  | First name   |   | 0027 | Extension number    |   |  |  |  |  |  |
| 0014  | Title  |   | 0016 | Fax<br>number       |   |  |  |  |  |  |
| 0018  | E-mail<br>address  |   | 0020 | Website<br>address  | 4 |  |  |  |  |  |
|   | yyyy       mm       dd         Date completed:       0015       0015       minutes         How long did you spend collecting the data and completing the questionnaire?       310       9909 |   |      |                     |   |  |  |  |  |  |
| M - Comments<br>We invite your comments below. Please be assured that we review all comments with the intent of improving the survey.   |  |   |      |                     |   |  |  |  |  |  |
|   |  |   |      |                     |   |  |  |  |  |  |
| 9913  |  |   |      |                     |   |  |  |  |  |  |
| -   |  |   |      |                     |   |  |  |  |  |  |
| 9914  |  | R |      |                     |   |  |  |  |  |  |
| -   |  |   |      |                     |   |  |  |  |  |  |
| 9915  | 9915   |   |      |                     |   |  |  |  |  |  |
| -   |  |   |      |                     |   |  |  |  |  |  |
| 9916  |  |   |      |                     |   |  |  |  |  |  |
| -   |  |   |      |                     |   |  |  |  |  |  |
| -   |  |   |      |                     |   |  |  |  |  |  |
|   |  |   |      |                     |   |  |  |  |  |  |

# **General information**

# Confidentiality

#### Your answers are confidential.

Statistics Canada is prohibited by law from releasing any information from this survey which would identify a person, business, or organization, without their prior consent. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation. Therefore, for example, the Canada Revenue Agency cannot access identifiable survey data from Statistics Canada.

These survey data will only be used for statistical purposes and will be published in an aggregate form only.

# **Data-sharing agreements**

To reduce respondent burden, Statistics Canada has entered into data sharing agreements with provincial and territorial statistical agencies and other government organizations, which must keep the data confidential and use them only for statistical purposes. Statistics Canada will only share data from this survey with those organizations that have demonstrated a requirement to use the data.

**Section 11** of the *Statistics Act* provides for the sharing of information with provincial and territorial statistical pencies that meet certain conditions. These agencies must have the legislative authority to collect the same informatic. On a mandatory basis, and the legislation must provide substantially the same provisions for confidentiality and penalties for on closure of confidential information as the *Statistics Act*. Because these agencies have the legal authority to compel businesses to provide the same information, consent is not requested and businesses may not object to the sharing of the data

For this survey, there are **Section 11** agreements with the provincial and territorial statistic. Lagencies of Newfoundland and Labrador, Nova Scotia, New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan, Alberta, British Columbia, and the Yukon.

The shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

Section 12 of the *Statistics Act* provides for the sharing of information with factal, provincial or territorial government organizations. Under Section 12, you may refuse to share your information with any c<sup>+</sup> these organizations by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Pleas, specify the organizations with which you do not want to share your data.

For this survey, there are **Section 12** agreements with the stat, tical agencies of Prince Edward Island, the Northwest Territories and Nunavut.

For agreements with provincial and territorial government organizations, the shared data will be limited to information pertaining to business establishments located within the jurisdiction of the respective province or territory.

# **Record linkages**

To enhance the data from this survey, Statist, 's Canada may combine it with information from other surveys or from administrative sources.

Thank you for completing this questionnaire. Please retain a copy for your records.

Visit our website at www.statcan.gc.ca