# **For-Hire Motor Carrier Freight Services Price Report**

#### **2008 Quarter 2**

### Purpose of this survey

The data collected in this survey are used to produce indexes that measure the changes in the prices of For-Hire Motor Carrier Freight Services. Businesses use these indexes to gain a better understanding of their industry and assess their performance, while Statistics Canada uses these indexes to deflate current dollar values and derive real growth and productivity from this sector of the economy.

### Confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information relating to your business without your prior written consent.

The data reported on your questionnaire will be treated in strict confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by the Access to Information Act or by any other legislation.

#### CONFIDENTIAL when completed.

Collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. Completion of this questionnaire is a legal requirement under this Act.

Si vous préférez recevoir ce questionnaire en français veuillez composer le 613-951-0513.

### **Your Participation is important**

Your participation is vital to ensuring that the information collected in this survey is accurate and comprehensive.

#### Fax or Other Electronic Transmission Disclosure

Statistics Canada advises you that there could be a risk of disclosure during the facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the Statistics Act.

### Return Procedures.... Need Help?

Please return the completed questionnaire to Statistics Canada within 15 days of receipt by mail using the return envelope. You can also fax it to 613-951-3117 or email to sppi.trucking@statcan.gc.ca.

**Lost the return envelope or need help?** Call us at 1-888-881-3666 or mail to: Statistics Canada, Business Survey Section/Central Region, 150 Tunney's Pasture Driveway, Ottawa, Ontario, K1A 0T6.

		C0011

If necessary, please make address label corrections in the boxes below (please print)

C0001 Legal Name

C0002 Business Name

C0002 Business Name

C0002 First Name of contact

C0004 Address (number and street)

C0006 Province/ territory or state

C0006 Province/ territory or state

C0007 Postal Code/Zip Code

C0005 Country

C0007 Postal Code/Zip Code

# For Hire Trucking Services

Service Industry Definitio	Service	Industry	Definition
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Industries in the Truck Transportation subsector which provide services of over the road transportation of cargo for compensation using motor vehicles such as trucks and tractor trailers.

Question 1. Is this company	primarily in the For Hire	<b>Trucking Services business?</b>
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- O Yes
- O No

If no, please provide a brief description of your main activity and return the questionnaire in the envelope provided.

Thank you for your cooperation.

Question 2. Please estimate the percentage of revenue received from each of the following NAICS categories during your last fiscal year. (NAICS-North American Industry Classification System) Please see insert for description.

%	
	48411 General Freight Trucking, Local
	48412 General Freight Trucking, Long Distance
	48421 Used Household and Office Goods Moving
	48422 Specialized Freight (except Used Goods) Trucking, Local
	48423 Specialized Freight (except Used Goods) Trucking, Long Distance
100%	Total revenue

Question 3. Please list three commodities you transport that provide the most revenue for your company.

Commodity 1:	
Commodity 2:	
Commodity 3:	

The following questions ask for specific shipment information including shipment characteristics and pricing information. This information will enable us to monitor price changes over time so that we develop accurate and relevant price indexes.

**Note:** Typical Shipment is the shipping of a same product that can be re-priced on a regular monthly basis with actual transactions undertaken for real clients (or for regular routes serving a number of clients with similar requirements and cargos).

Question 4. For each commodity reported in Question 3, please provide the following information for one typical shipment. (one haul for a regular client or one typical load)

Service Description	Commodity 1	Commodity 2	Commodity 3	
	select one in each category	select one in each category	select one in each category	
	Type of Shipment	Type of Shipment	Type of Shipment	
	O 48411 General Freight, Local	O 48411 General Freight, Local	O 48411 General Freight, Local	
Note: Typical Shipment is the shipping of a same product	O 48412 General Freight, Long Distance	O 48412 General Freight, Long Distance	O 48412 General Freight, Long Distance	
that can be re-priced on a	O 48421 Used Goods Moving	O 48421 Used Goods Moving	O 48421 Used Goods Moving	
regular monthly basis with	O 48422 Specialized Freight, Local	O 48422 Specialized Freight, Local	O 48422 Specialized Freight, Local	
actual transactions undertaken for real clients (or	O 48423 Specialized Freight, Long Distance	O 48423 Specialized Freight, Long Distance	O 48423 Specialized Freight, Long Distance	
for regular routes serving a	O Truck Load (TL)	O Truck Load (TL)	O Truck Load (TL)	
number of clients with similar requirements and cargos).	O Less than Truckload (LTL)	O Less than Truckload (LTL)	O Less than Truckload (LTL)	
o qui anno ma anna ann ga ay.	O Domestic	O Domestic	O Domestic	
	O International	O International	O International	
Volume / Size of Shipment (Cubic feet, tonnes, kilograms, pounds etc.)				
Origin of Shipment	City Prov/State	City Prov/State	City Prov/State	
Destination of Shipment	City Prov/State	City Prov/State	City Prov/State	
Total Distance	O Miles	O Miles	O Miles	
(Distance between origin and destination of the shipment)	O Kilometers	O Kilometers	O Kilometers	
Buyer (your customer)	O Domestic	O Domestic	O Domestic	
Buyer (your customer)	O Foreign	O Foreign	O Foreign	
	O General Consumer	O General Consumer	O General Consumer	
Type of Buyer	O Business	O Business	O Business	
Type of Buyer	O Government	O Government	O Government	
	O Exporter	O Exporter	O Exporter	
	O Contract	O Contract	O Contract	
Type of Rate	O List Rate	O List Rate	O List Rate	
(type of price you charged your	O Spot Rate	O Spot Rate	O Spot Rate	
customer for this haul)	O Tariff Rate	O Tariff Rate	O Tariff Rate	
	O Other	O Other	O Other	

# Question 5.

Please provide the price charged to your customer and related information for the haul described in Question 4 Commodity 1:

	DISCOUNT SURCHARGE										
Month	Price CAN\$ Exclude all Taxes	Type of Discount	Value in Dolla	Value in Dollars or Percent		eady ed to ce?	Type of Surcharge	Value in Dollars or Percent		t appl	eady lied to ice?
	C0101_1	C0121_1 <b>O Cash</b>	C121a_1	C0121b_1	C0121c_1	0.4/-	<sup>C0131_1</sup> <b>O Fuel</b>	C0131a_1	C0131b_1	C0131c_1	0.4/-
		O Casn C0122 1	<b>\$</b> C0122a 1	<b>%</b> C0122b 1	1 <b>O Yes</b>	3 O NO	O Fuel C0132 1	\$		% ₁O Yes	3 O NO
October	\$	O Competitive	\$			<sub>3</sub> O No	O Other (specify)				
	C0101a_1	C0123_1	C0123a_1	C0123b_1	C0123c_1		C0132txt_1	C0132a_1	C0132b_1	C0132c_1	
2007		O Seasonal	\$		₁O Yes	<sub>3</sub> O No		\$		% ₁O Yes	<sub>3</sub> O <i>N</i> o
1	C0101txt_1	C0124_1	C0124a_1	C0124b_1	C0124c_1 1 <b>O Yes</b>	O No.					
		O Other (specify) C0124txt 1	\$	%	10 res	3 O 140	4				
		C0125_1				A A	C0135_1				
		O Not applicable					O Not applicable				
C0140	Remarks/ Reason	for price change:				70,					
	C0201_1	C0221 1	C0221a 1	C0221b 1	C0221c_1		C0231 1	C0231a_1	C0231b_1	C0231c_1	
	00201_1	O Cash	\$	%		<sub>3</sub> O No	O Fuel	\$		%₁O Yes	, O No
		C0222_1	<b>Ψ</b> C0222a_1	C0222b_1	C0222c_1	3 0 110	C0232_1	Ψ		70 10 700	3 0 710
November	\$	O Competitive	\$	Se.	O Yes	<sub>3</sub> O No	O Other (specify)				
(	C0201a_1	C0223_1	C0223a_1		C0223c_1		C0232txt_1	C0232a_1	C0232b_1	C0232c_1	
2007		O Seasonal	\$		₁O Yes	<sub>3</sub> O No		\$		% ₁O Yes	<sub>3</sub> O <i>N</i> o
ľ	C0201txt_1	C0224_1 O Other (specify)	C0224a_1 <b>\$</b>	C0224b_1	C0224c_1 1 <b>O Yes</b>	O No.					
		C0224txt 1	Þ	70	10 res	3 O 140					
		C0225_1		7			C0235_1				
		O Not applicable					O Not applicable				
C0240	Remarks/ Reason	for price change:									
	C0301_1	C0321_1	C0321a_1	C0321b_1	C0321c_1		C0331_1	C0331a_1	C0331b_1	C0331c_1	
	00001_1	O Cash	\$	%		<sub>3</sub> O No		\$		% 1 O Yes	a O No
		C0322_1	<b>Ψ</b> C0322a_1	C0322b_1	C0322c_1	3 0	C0332_1	ľ		,,,,,	3 0 .10
December	\$	O Competitive	\$	%	1 O Yes	<sub>3</sub> O No	O Other (specify)				
	C0301a_1	C0323_1	C0323a_1	C0323b_1	C0323c_1		C0332txt_1	C0332a_1	C0332b_1	C0332c_1	
2007	000044	O Seasonal	\$		1 O Yes	<sub>3</sub> O No		\$		% ₁O Yes	<sub>3</sub> O <i>N</i> o
ľ	C0301txt_1	C0324_1 O Other (specify)	C0324a_1 <b>₾</b>	C0324b_1	C0324c_1 1 <b>O Yes</b>	O Ma					
		C0324txt 1	\$	%	10 res	3 O NO					
		C0325_1					C0335_1				
		O Not applicable					O Not applicable				
C0340	Remarks/ Reason	for price change:									

# Quesstion 6.

Please provide the price charged to your customer and related information for the haul described in Question 4 Commodity 2:

	Drice CANG	DISCOUNT					SURCHARGE				
Month	Price CAN\$ Exclude all Taxes	Type of Discount	Value in Dolla	rs or Percent	Alre appli Pri		Type of Surcharge	Value in Do	ollars or Percent	appl	eady ied to ice?
	C0101_2	C0121_2	C121a_2	C0121b_2	C0121c_2		C0131_2	C0131a_2	C0131b_2	C0131c_2	
		O Cash	\$	%		<sub>3</sub> O No		\$	9	O Yes	<sub>3</sub> O No
October	¢	C0122_2  O Competitive	C0122a_2	C0122b_2	C0122c_2	O No	C0132_2  O Other (specify)				
October	\$ C0101a 2	C0123 2	<b>\$</b> C0123a 2	<b>70</b> C0123b 2	C0123c 2	3 O 140	C0132txt 2	C0132a 2	C0132b 2	C0132c_2	
2007	00101a_2	O Seasonal	\$	%	_	. O No	00732IXI_2	\$		O Yes	. O No
	C0101txt_2	C0124_2	Ψ C0124a_2	C0124b_2	C0124c_2	3 0 110		I *	′	10 700	3 0 110
	_	O Other (specify)	\$	%	10 Yes	3 O No					
		C0124txt_2	*	, ,	·	4					
		C0125_2					Č0135_2				
		O Not applicable				-02	O Not applicable				
C0140	Remarks/ Reason	for price change:			~	7					
						)>					
	C0201_2	C0221_2	C0221a_2	C0221b_2	C02210_2		C0231_2	C0231a_2	C0231b_2	C0231c_2	
		O Cash	\$		O Yes	<sub>3</sub> O <i>N</i> o		\$	9	o 1 O Yes	<sub>3</sub> O <i>N</i> o
	•	C0222_2	C0222a_2	C0222b_2	C0222c_2		C0232_2				
November	\$	O Competitive	\$			3 O NO	O Other (specify)	00000	000001 0	00000	
2007	C0201a_2	C0223_2 <b>O Seasonal</b>	C0223a_2	C0223b_2	C0223c_2	<sub>3</sub> O No	C0232txt_2	C0232a_2	C0232b_2	C0232c_2	O No
2007	C0201txt 2	C0224 2	<b>\$</b> C0224a 2	C02245_2 %	1 <b>O Yes</b> C0224c 2	3 O NO		\$	9	o 10 res	3 U NO
	00207KL_2	O Other (specify)	\$	0/2	₁O Yes	. O No					
		C0224txt_2	Ψ	<b>F</b>	10 700	3 0 110					
		C0225_2		<b>y</b>			C0235_2				
		O Not applicable					O Not applicable				
C0240	Remarks/ Reason	for price change:									
	C0301_2	C0321_2	C0321a_2	C0321b_2	C0321c_2		C0331_2	C0331a_2	C0331b_2	C0331c_2	
		O Cash	\$	%	10 Yes	<sub>3</sub> O No		\$	9	o 1 O Yes	3 O No
		C0322_2	C0322a_2	C0322b_2	C0322c_2		C0332_2				
December	<u>\$</u>	O Competitive	\$	%		<sub>3</sub> O <i>N</i> o	O Other (specify)				
	C0301a_2	C0323_2	C0323a_2	C0323b_2	C0323c_2	o	C0332txt_2	C0332a_2	C0332b_2	C0332c_2	o
2007	00004440	O Seasonal	\$	%		<sub>3</sub> O No		\$	9	O Yes	<sub>3</sub> O No
	C0301txt_2	C0324_2	C0324a_2	C0324b_2	C0324c_2	O N-					
		O Other (specify) C0324txt 2	\$	%	₁O Yes	3 U NO					
		C0324txt_2 C0325 2					C0335 2				
		O Not applicable					O Not applicable				
		O NOt applicable					O NUL ADDIIGADIC				

# Question 7.

Please provide the price charged to your customer and related information for the haul described in Question 4 Commodity 3:

	Drice CANG		DISCOL	JNT				SURCH	CHARGE			
Month	Price CAN\$ Exclude all Taxes	Type of Discount	Value in Dollars or Percent		Already applied to Price?		Type of Surcharge	Value in Dollars or Percent		Already applied to Price?		
	C0101_3	C0121_3 <b>O Cash</b>	C121a_3	C0121b_3	C0121c_3	0.4/-	<sup>C0131_3</sup> <b>O Fuel</b>	C0131a_3	C0131b_3	C0131c_3	O No.	
		C0122 3	<b>\$</b> C0122a 3	<b>%</b> C0122b 3	1 <b>O Yes</b> C0122c 3	<sub>3</sub> O No	O Fuel C0132 3	\$	/ %	₁O Yes	3 O NO	
October	\$	O Competitive	\$	_	O Yes	<sub>3</sub> O No	O Other (specify)					
	C0101a_3	C0123_3	C0123a_3	C0123b_3	C0123c_3		C0132txt_3	C0132a_3	C0132b_3	C0132c_3		
2007		O Seasonal	\$		₁O Yes	<sub>3</sub> O No		\$	%	₁O Yes	<sub>3</sub> O No	
	C0101txt_3	C0124_3 O Other (specify)	C0124a_3	C0124b_3	C0124c_3	<sub>3</sub> O No						
		C0124txt 3	\$	70	10 res	3 O NO	1					
		C0125_3					C0135_3					
		O Not applicable				0	O Not applicable					
C0140	Remarks/ Reason	for price change:				25						
	C0201_3	C0221_3	C0221a_3	C0221b_3	C0221c_3		C0231_3	C0231a_3	C0231b_3	C0231c_3		
		O Cash	\$	%		<sub>3</sub> O No	O Fuel	\$	%	₁O Yes	<sub>3</sub> O No	
	١,	C0222_3	C0222a_3	C0222b_3	C0222c_3		C0232_3					
November	\$ C0201a 3	O Competitive	<b>\$</b> C0223a 3	C0223b 3	1 <b>O Yes</b> C0223c 3	<sub>3</sub> O No	O Other (specify) C0232txt 3	C0232a 3	C0232b 3	C0232c 3		
2007	C0201a_3	O Seasonal	\$			<sub>3</sub> O No	C02321X1_3	\$	_	1 O Yes	. O No	
2007	C0201txt_3	C0224_3	Ψ C0224a_3	C022-16_3	C0224c_3	3 0 110		I *	/0	10 703	3 0 110	
		O Other (specify)	\$	%	₁O Yes	<sub>3</sub> O No						
		C0224txt_3		*		_						
		C0225_3 O Not applicable					C0235_3 O Not applicable					
	Domestro/ Docos						О могаррисавле					
C0240	Remarks/ Reason	for price change:										
	C0301_3	C0321_3	C0321a_3	C0321b_3	C0321c_3		C0331_3	C0331a_3	C0331b_3	C0331c_3		
		O Cash	\$		₁O Yes	<sub>3</sub> O No		\$	%	₁O Yes	<sub>3</sub> O No	
	١,	C0322_3	C0322a_3	C0322b_3	C0322c_3		C0332_3					
December	\$	O Competitive	\$		O Yes	<sub>3</sub> O No		00000- 0	000004	00000- 0		
2007	C0301a_3	C0323_3 O Seasonal	C0323a_3 <b>\$</b>	C0323b_3	C0323c_3 1 <b>O Yes</b>	<sub>3</sub> O No	C0332txt_3	C0332a_3 <b>\$</b>	C0332b_3	C0332c_3 1 <b>O Yes</b>	. O No	
2007	C0301txt_3	C0324_3	<b>⊅</b> C0324a_3	C0324b_3	C0324c_3	3 0 140		ľ	70	7 7 63	3 0 140	
	_	O Other (specify)	\$	%		<sub>3</sub> O No						
		C0324txt_3				-						
		C0325_3 O Not applicable					C0335_3 O Not applicable					
	5						о мосаррисавле					
C0340	Remarks/ Reason	тог price change:										

Industry issues / Trends / C	omments				
We appreciate any insight you can բ		r industry. We weld	come any sugges	stions that you may hav	e for improving our survey.
Cortification // consists should be informed	ation contained bousin is		to the best of my b	novilodino)	
<b>Certification</b> ( <i>I certify that the informa</i> Signature of authorized person	ation contained herein is	Date Completed	to the best of my ki	nowieagej.	
Name of person to contact for fur	ther information (ple	ease print)		<u> </u>	
First Name		Last Name	(0)		
Title		l	107		
Telephone Number	Extension Fax No.	E-mai	address		
Time to complete questionnaire		Tio,			
How long did you spend collecting and r questionnaire?	reporting the information	needed to complete	this	Minutes	
Pre-filled Questionnaire		E.			
In order to facilitate the completic Each subsequent questionnaire				th a copy of the inforn	nation you provided.
Do you authorize us to send a pr	re-filled questionnai	re?			
		YES			
		NO			
Date:		Sigr	nature:		
	Please make	a copy of this cor	mploted guestie	nnaire for	
	Flease Illake	your reco		illiane ioi	
	Thank you	for completin	a this auestic	nnaire	

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