



Fertilizer Shipments Survey

Canadian Producers



CONFIDENTIAL when completed
 Collected under the authority of the
Statistics Act, Revised Statutes of
 Canada, 1985, Chapter S-19.

Completion of this questionnaire is a legal
 requirement under the *Statistics Act*.

Company Name: _____
 Reporting Officer Name: _____
 Phone: _____
 Email: _____

Month: _____
 Year: _____

Introduction: This Statistics Canada survey is conducted on behalf of the Canadian Fertilizer Institute and Agriculture and Agri-Food Canada, to produce statistics on shipments of fertilizer in Canada by manufacturers, wholesale distributors and major retail distributors.

Please complete this questionnaire and return within 2 weeks

What unit of measure will be used to report information? Metric tonnes Short tons
 Enter "X" beside applicable category
 Other, specify: _____

Shipments to Canadian Agricultural markets and total agricultural and industrial shipments to US and Offshore markets

Include shipments: - of all product that you produced or imported which you physically transferred (either sold or consigned) during the past month TO:
 - your Canadian customers for agricultural use (exchanges shipped to a non-reporting trade partner in Canada),
 - your own Retail outlets,
 - your US and Offshore customers regardless of end use - report all exports (agricultural and industrial) shipped outside Canada.
 - your own US warehouses
 - of domestic products FROM other Canadian Producers NOT listed on the last page.

Exclude shipments: - DO NOT report shipments to Canadian companies listed on the last page (to avoid double reporting of the same products, and to ensure collection of shipments to final destination),
 - DO NOT report Domestic industrial or lawn & garden sales (as best as can be determined),
 - DO NOT report micronutrients.

Imports: - Report all fertilizer products that your company ships into Canada in the month it is shipped to the province of final destination.
 - Include products on an Importer of Record basis, and products imported through a brokerage.

Reporting Instructions: - Report all import shipments to the province of final destination (as best as can be determined by province).
 - For the purposes of this survey, BC is the area of British Columbia located south of Highway #16.
 The BC portion of the Peace River block is north of Highway #16, of which sales should be included in Alberta.
 - No conversions are required. Report shipments in the form and concentration delivered to purchasers (producers, wholesale distributors, retail distributors). Note that the detailed product list is for reporting purposes only - the information will be grouped later for monthly publication for: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other.
 - Please type in numbers to the nearest tonne eg: 123,456.

Product	Analysis (N-P-K-S)	Atlantic	Quebec	Ontario	Manitoba	Sask.	Alberta & Peace River, BC	B.C.	U.S.A.	Offshore
Aqua Ammonia (NH3)	24-0-0									
Anhydrous Ammonia (NH3)	82-0-0-0									
Urea	46-0-0									
ESN	44-0-0									
Ammonium Nitrate (AN / CAN)	34-0-0-0									
Nitrogen Solutions (UAN)	28-0-0-0									
	32-0-0-0									
Monoammonium Phosphate (MAP)	11-52-0-0									
Diammonium Phosphate (DAP)	18-46-0-0									
Ammonium Polyphosphate	10-34-0-0									
	11-37-0-0									
Potash	0-0-60/62-0									
Potassium Sulphate	0-0-50-18									
Potassium Magnesium Sulphate (KMAG)	0-0-22-22									
Ammonium Sulphate (AS)	21-0-0-24									
	20-0-0-24									
Ammonium Thiosulphate	15-0-0-20									
Elemental Sulphur	0-0-0-90									
	0-0-0-85									
Ammonium Phosphate Sulphate	16-20-0-14									
Other (specify analysis)										
Other (specify analysis)										
Total Fertilizer Materials	TOTAL									

Market Inventories				Production		
Inventory Definition: Inventory includes your entire physically existing product in Canada at month end, regardless of whose warehouse it is located in.				Production Definition: Production includes the producing of basic compounds of ammonia and derivatives of ammonia and urea.		
Include: - all on-site and <u>Canadian</u> off-site warehouse inventories				Include: - All monthly Canadian production, - Gross production to be reported <u>including</u> all product used in the manufacture of downstream products (e.g. NH3 used for urea production).		
Exclude: - DO NOT report retail site inventories, only product held in terminal/warehouse intended for sale to retailers, - DO NOT include tolled product (another company's product which is temporarily stored in your warehouse - warehouse tolling), - DO NOT report micronutrients.				Exclude: - DO NOT include any blended compounds. - DO NOT report micronutrients.		
Reporting Instructions: - East includes: Ontario, Quebec and Atlantic provinces. - West includes: Manitoba, Saskatchewan, Alberta and British Columbia. - No conversions are required. Report inventories in the form and concentration stored (producers, wholesale distributors, retail distributors). Note that the detailed product list is for reporting purposes only - the information will be grouped later for monthly publication for: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other. - Please type in numbers to the nearest tonne eg: 123,456.				- No conversions are required. Report inventories in the form and concentration stored (producers, wholesale distributors, retail distributors). Note that the detailed product list is for reporting purposes only - the information will be grouped later for monthly publication for: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other. - Please type in numbers to the nearest tonne eg: 123,456.		
Product	Analysis (N-P-K-S)	West	East	Product	Analysis	Canada
Aqua Ammonia (NH3)	24-0-0			Aqua Ammonia (NH3)	24-0-0	
Anhydrous Ammonia (NH3)	82-0-0-0			Anhydrous Ammonia (NH3)	82-0-0-0	
Urea	46-0-0			Urea	46-0-0	
ESN	44-0-0			ESN	44-0-0	
Ammonium Nitrate (AN / CAN)	34-0-0-0			Ammonium Nitrate (AN / CAN)	34-0-0-0	
Nitrogen Solutions (UAN)	28-0-0-0			Nitrogen Solutions (UAN)	28-0-0-0	
	32-0-0-0				32-0-0-0	
Monoammonium Phosphate (MAP)	11-52-0-0			Monoammonium Phosphate	11-52-0-0	
Diammonium Phosphate (DAP)	18-46-0-0			Diammonium Phosphate (DAP)	18-46-0-0	
Ammonium Polyphosphate	10-34-0-0			Ammonium Polyphosphate	10-34-0-0	
	11-37-0-0				11-37-0-0	
Potash	0-0-60/62-0			Potash	0-0-60/62-0	
Potassium Sulphate	0-0-50-18			Potassium Sulphate	0-0-50-18	
Potassium Magnesium Sulphate (KMAG)	0-0-22-22			Potassium Magnesium Sulphate (KMAG)	0-0-22-22	
Ammonium Sulphate (AS)	21-0-0-24			Ammonium Sulphate (AS)	21-0-0-24	
	20-0-0-24				20-0-0-24	
Ammonium Thiosulphate	15-0-0-20			Ammonium Thiosulphate	15-0-0-20	
Elemental Sulphur	0-0-0-90			Elemental Sulphur	0-0-0-90	
	0-0-0-85				0-0-0-85	
Ammonium Phosphate Sulphate	16-20-0-14			Ammonium Phosphate Sulphate	16-20-0-14	
Other (specify analysis)				Other (specify analysis)		
Other (specify analysis)				Other (specify analysis)		
Total Fertilizer Materials	TOTAL			Total Fertilizer Materials	TOTAL	

If you have questions about whether your company should be designated as a Wholesale Distributor or a Retail Distributor, please phone Robert Waugh at 1-800-465-1991.

Comments:
