

Fertilizer Shipments Survey

Canadian Producers



CONFIDENTIAL when completed

Collected under the authority of the
Statistics Act, Revised Statutes of
Canada, 1985, Chapter S-19.

Completion of this questionnaire is a legal
requirement under the *Statistics Act*.

| | |
|-------------------|-------|
| Company Name: | _____ |
| Reporting Officer | _____ |
| Name: | _____ |
| Phone: | _____ |
| Email: | _____ |

Month: _____

Year: _____

Introduction: This Statistics Canada survey is conducted on behalf of the Canadian Fertilizer Institute and Agriculture and Agri-Food Canada, to produce statistics on shipments of fertilizer in Canada by manufacturers, wholesale distributors and major retail distributors.

Please complete this questionnaire and return within one week.

What unit of measure will be used to report information?

Metric tonnes ☐

Short tons ☐

Enter "X" beside applicable category

Other, specify: _____

| Shipments to Canadian Agricultural markets and total agricultural and industrial shipments to US and Offshore markets | | | | | | | | | | |
|--|-----------------------|----------|--------|---------|----------|-------|---------------------------------|------|--------|----------|
| Include shipments: - of all product that you produced or imported which you physically transferred (either sold or consigned) during the past month TO: - your Canadian customers for <u>agricultural</u> use (exchanges shipped to a non-reporting trade partner in Canada), - your own Retail outlets, - your US and Offshore customers regardless of end use - report all exports (<u>agricultural</u> and <u>industrial</u>) shipped outside Canada. - your own US warehouses - of domestic products FROM other Canadian Producers <u>NOT</u> listed on the last page | | | | | | | | | | |
| Exclude shipments: - DO NOT report shipments to <u>Canadian</u> companies listed on the last page (to avoid double reporting of the same products, and to ensure collection of shipments to final destination), - DO NOT report Domestic industrial or lawn & garden sales (as best as can be determined), - DO NOT report micronutrients. | | | | | | | | | | |
| Imports: - Report all fertilizer products that your company ships into Canada in the month it was shipped to the province of final destination. - Include products on an Importer of Record basis, and products imported through a brokerage. | | | | | | | | | | |
| Reporting Instructions: - Report all shipments to the province of final destination (as best as can be determined by province). - For the purposes of this survey, BC is the area of British Columbia located south of Highway #16. The BC portion of the Peace River block is north of Highway #16, of which sales should be included in Alberta. - No conversions are required. Report shipments in the form and concentration delivered to purchasers (producers, wholesale distributors, retail distributors). Note that the detailed product list is for reporting purposes only - the information will be grouped later for publication of: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other. - Please type in numbers to the nearest tonne eg: 12, 456 | | | | | | | | | | |
| Product | Analysis (N-P-K-S) | Atlantic | Quebec | Ontario | Manitoba | Sask. | Alberta & Peace River, BC | B.C. | U.S.A. | Offshore |
| Aqua Ammonia (NH3) | 24-0-0 | | | | | | | | | |
| Anhydrous Ammonia (NH3) | 82-0-0-0 | | | | | | | | | |
| Urea | 46-0-0 | | | | | | | | | |
| ESN | 44-0-0 | | | | | | | | | |
| Ammonium Nitrate (AN / CAN) | 34-0-0-0 | | | | | | | | | |
| Nitrogen Solutions (UAN) | 28-0-0-0 | | | | | | | | | |
| | 32-0-0-0 | | | | | | | | | |
| Monoammonium Phosphate (MAP) | 11-52-0-0 | | | | | | | | | |
| Diammonium Phosphate (DAP) | 18-46-0-0 | | | | | | | | | |
| Ammonium Polyphosphate | 10-34-0-0 | | | | | | | | | |
| | 11-37-0-0 | | | | | | | | | |
| Potash | 0-0-60/62-0 | | | | | | | | | |
| Potassium Sulphate | 0-0-50-18 | | | | | | | | | |
| Potassium Magnesium Sulphate (KMAG) | 0-0-22-22 | | | | | | | | | |
| Ammonium Sulphate (AS) | 21-0-0-24 | | | | | | | | | |
| | 20-0-0-24 | | | | | | | | | |
| Ammonium Thiosulphate | 15-0-0-20 | | | | | | | | | |
| Elemental Sulphur | 0-0-0-90 | | | | | | | | | |
| | 0-0-0-85 | | | | | | | | | |
| Ammonium Phosphate Sulphate | 16-20-0-14 | | | | | | | | | |
| Other (specify analysis) | | | | | | | | | | |
| Other (specify analysis) | | | | | | | | | | |
| Total Fertilizer Materials | TOTAL | | | | | | | | | |

| Market Inventories | | | | Production | | |
|---|--------------------|------|------|--|-------------|--------|
| Inventory Definition: Inventory includes your entire physically existing product in Canada at month end, regardless of whose warehouse it is located in. | | | | Production Definition: Production includes the producing of basic compounds of ammonia and derivatives of ammonia and urea. | | |
| Include: - all on-site and <u>Canadian</u> off-site warehouse inventories | | | | Include: - All monthly Canadian production, - Gross production to be reported <u>including</u> all product used in the manufacture of downstream products (e.g. NH3 used for urea production). | | |
| Exclude: - DO NOT report retail site inventories; report only product held in terminal/warehouse intended for sale to retailers. - DO NOT include tolled product (another company's product which is temporarily stored in your warehouse - warehouse tolling). - DO NOT report micronutrients. | | | | Exclude: - DO NOT include any blended compounds. - DO NOT report micronutrients. | | |
| Reporting Instructions: - East includes: Ontario, Quebec and Atlantic provinces. - West includes: Manitoba, Saskatchewan, Alberta and British Columbia. - No conversions are required. Report inventories in the form and concentration stored. Note that the detailed product list is for reporting purposes only - the information will be grouped later for publication of: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other. - Please type in numbers to the nearest tonne eg: 123,456. | | | | Reporting Instructions: - No conversions are required. Report production in the form and concentration produced. Note that the detailed product list is for reporting purposes only - the information will be grouped later for publication of: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other. - Please type in numbers to the nearest tonne eg: 123,456. | | |
| Product | Analysis (N-P-K-S) | West | East | Product | Analysis | Canada |
| Aqua Ammonia (NH3) | 24-0-0 | | | Aqua Ammonia (NH3) | 24-0-0 | |
| Anhydrous Ammonia (NH3) | 82-0-0-0 | | | Anhydrous Ammonia (NH3) | 82-0-0-0 | |
| Urea | 46-0-0 | | | Urea | 46-0-0 | |
| ESN | 44-0-0 | | | ESN | 44-0-0 | |
| Ammonium Nitrate (AN / CAN) | 34-0-0-0 | | | Ammonium Nitrate (AN / CAN) | 34-0-0-0 | |
| Nitrogen Solutions (UAN) | 28-0-0-0 | | | Nitrogen Solutions (UAN) | 28-0-0-0 | |
| | 32-0-0-0 | | | | 32-0-0-0 | |
| Monoammonium Phosphate (MAP) | 11-52-0-0 | | | Monoammonium Phosphate (MAP) | 11-52-0-0 | |
| Diammonium Phosphate (DAP) | 18-46-0-0 | | | Diammonium Phosphate (DAP) | 18-46-0-0 | |
| Ammonium Polyphosphate | 10-34-0-0 | | | Ammonium Polyphosphate | 10-34-0-0 | |
| | 11-37-0-0 | | | | 11-37-0-0 | |
| Potash | 0-0-60/62-0 | | | Potash | 0-0-60/62-0 | |
| Potassium Sulphate | 0-0-50-18 | | | Potassium Sulphate | 0-0-50-18 | |
| Potassium Magnesium Sulphate (KMAG) | 0-0-22-22 | | | Potassium Magnesium Sulphate (KMAG) | 0-0-22-22 | |
| Ammonium Sulphate (AS) | 21-0-0-24 | | | Ammonium Sulphate (AS) | 21-0-0-24 | |
| | 20-0-0-24 | | | | 20-0-0-24 | |
| Ammonium Thiosulphate | 15-0-0-20 | | | Ammonium Thiosulphate | 15-0-0-20 | |
| Elemental Sulphur | 0-0-0-90 | | | Elemental Sulphur | 0-0-0-90 | |
| | 0-0-0-85 | | | | 0-0-0-85 | |
| Ammonium Phosphate Sulphate | 16-20-0-14 | | | Ammonium Phosphate Sulphate | 16-20-0-14 | |
| Other (specify analysis) | | | | Other (specify analysis) | | |
| Other (specify analysis) | | | | Other (specify analysis) | | |
| Total Fertilizer Materials | TOTAL | | | Total Fertilizer Materials | TOTAL | |

If you have questions about whether your company should be designated as a Wholesale Distributor or a Retail Distributor, please contact Client Services, Agriculture Division at 1-800-465-1991.

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| Comments: |
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