



# Fertilizer Shipments Survey

## Canadian Wholesale Distributors



**CONFIDENTIAL when completed**

Collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19. Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Company Name: \_\_\_\_\_  
 Reporting Officer Name: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Email: \_\_\_\_\_

Month: \_\_\_\_\_  
 Year: \_\_\_\_\_

Introduction: This Statistics Canada survey is conducted on behalf of the Canadian Fertilizer Institute and Agriculture and Agri-Food Canada, to produce statistics on shipments of fertilizer in Canada by manufacturers, wholesale distributors and major retail distributors.

Please complete this questionnaire and return within 2 weeks

What unit of measure will be used to report information?  
 Enter "X" beside applicable category

Metric tonnes  Short tons

Other, specify: \_\_\_\_\_

Shipments of imports into Canada to Canadian Agricultural Markets (products purchased from non-Reporting companies)								
<b>Include shipments:</b>	<ul style="list-style-type: none"> <li>- of all product (imported or purchased from non-reporting companies) which you physically transferred (either sold or consigned) during the past month TO:               <ul style="list-style-type: none"> <li>- your Canadian retail customers for <u>agricultural</u> use,</li> <li>- your own Retail outlets,</li> </ul> </li> <li>- of domestic products FROM other Canadian Producers NOT listed on the last page</li> </ul>							
<b>Exclude shipments:</b>	<ul style="list-style-type: none"> <li>- to avoid double reporting of the same products, and to ensure collection of shipments to final destination:               <ul style="list-style-type: none"> <li>- DO NOT report shipments purchased through a reporting Canadian Producer or Co-Distributor (see companies listed on the last page),</li> <li>- DO NOT report Domestic industrial or lawn &amp; garden sales (as best as can be determined),</li> <li>- DO NOT report micronutrients.</li> </ul> </li> </ul>							
<b>Imports:</b>	<ul style="list-style-type: none"> <li>- Report all import shipments made to Retailers for consumption in Canada.</li> <li>- Report all fertilizer products that your company ships into Canada in the month it is shipped to the province of final destination.</li> <li>- Include products on an Importer of Record basis, and products imported through a brokerage.</li> </ul>							
<b>Reporting Instructions:</b>	<ul style="list-style-type: none"> <li>- Report all import shipments to the province of final destination (as best can be determined by province).</li> <li>- For the purposes of this survey, BC is the area of British Columbia located south of Highway #16. The BC portion of the Peace River block is north of Highway #16, of which sales should be included in Alberta.</li> <li>- No conversions are required. Report shipments in the form and concentration delivered to purchasers (producers, wholesale distributors, retail distributors). Note that the detailed product list is for reporting purposes only - the information will be grouped later for monthly publication for: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other.</li> <li>- Please type in numbers to the nearest tonne eg: 123.456.</li> </ul>							
Product	Analysis (N-P-K-S)	Atlantic	Quebec	Ontario	Manitoba	Sask.	Alberta & Peace River, B.C.	B.C.
Aqua Ammonia (NH3)	24-0-0							
Anhydrous Ammonia (NH3)	82-0-0-0							
Urea	46-0-0							
ESN	44-0-0							
Ammonium Nitrate (AN / CAN)	34-0-0-0							
Nitrogen Solutions (UAN)	28-0-0-0							
	32-0-0-0							
Monoammonium Phosphate (MAP)	11-52-0-0							
Diammonium Phosphate (DAP)	18-46-0-0							
Ammonium Polyphosphate	10-34-0-0							
	11-37-0-0							
Potash	0-0-60/62-0							
Potassium Sulphate	0-0-50-18							
Potassium Magnesium Sulphate (K MAG)	0-0-22-22							
Ammonium Sulphate (AS)	21-0-0-24							
	20-0-0-24							
Ammonium Thiosulphate	15-0-0-20							
Elemental Sulphur	0-0-0-90							
	0-0-0-85							
Ammonium Phosphate Sulphate	16-20-0-14							
Other (specify analysis)								
Other (specify analysis)								
<b>Total Fertilizer Materials</b>	<b>TOTAL</b>							

## Market Inventories

**Inventory Definition:**

Inventory includes your entire physically existing product in Canada at month end, regardless of whose warehouse it is located in.

**Include:**

- all on-site and Canadian off-site warehouse inventories

**Exclude:**

- DO NOT report retail site inventories, only product held in terminal/warehouse intended for sale to retailers,  
 - DO NOT include tolled product (another company's product which is temporarily stored in your warehouse - warehouse tolling)  
 - DO NOT report micronutrients.

**Reporting**

- East includes: Ontario, Quebec and Atlantic provinces.

**Instructions:**

- West includes: Manitoba, Saskatchewan, Alberta and British Columbia.  
 - No conversions are required. Report inventories in the form and concentration stored (producers, wholesale distributors, retail distributors). Note that the detailed product list is for reporting purposes only - the information will be grouped later for monthly publication for: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other.  
 - Please type in numbers to the nearest tonne eg: 123,456.

Product	Analysis (N-P-K-S)	West	East
Aqua Ammonia (NH3)	24-0-0		
Anhydrous Ammonia (NH3)	82-0-0-0		
Urea	46-0-0		
ESN	44-0-0		
Ammonium Nitrate (AN / CAN)	34-0-0-0		
Nitrogen Solutions (UAN)	28-0-0-0		
	32-0-0-0		
Monoammonium Phosphate (MAP)	11-52-0-0		
Diammonium Phosphate (DAP)	18-46-0-0		
Ammonium Polyphosphate	10-34-0-0		
	11-37-0-0		
Potash	0-0-60/62-0		
Potassium Sulphate	0-0-50-18		
Potassium Magnesium Sulphate (KMAG)	0-0-22-22		
Ammonium Sulphate (AS)	21-0-0-24		
	20-0-0-24		
Ammonium Thiosulphate	15-0-0-20		
Elemental Sulphur	0-0-0-90		
	0-0-0-85		
Ammonium Phosphate Sulphate	16-20-0-14		
Other (specify analysis)			
Other (specify analysis)			
Total Fertilizer Materials	TOTAL		

If you have questions about whether your company should be designated as a Wholesale Distributor or a Retail Distributor, please phone Robert Waugh at 1-800-465-1991.

Comments:


