

# Fertilizer Shipments Survey

## Canadian Wholesale Distributors



**CONFIDENTIAL when completed**

Collected under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, Chapter S-19. Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Company Name: \_\_\_\_\_  
 Reporting Officer Name: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Email: \_\_\_\_\_

Month: \_\_\_\_\_  
 Year: \_\_\_\_\_

Introduction: This Statistics Canada survey is conducted on behalf of the Canadian Fertilizer Institute and Agriculture and Agri-Food Canada, to produce statistics on shipments of fertilizer in Canada by manufacturers, wholesale distributors and major retail distributors.

Please complete this questionnaire and return within one week.

What unit of measure will be used to report information?  
 Enter "X" beside applicable category

Metric tonnes  Short tons

Other, specify: \_\_\_\_\_

Shipments to Canadian Agricultural Markets: of imports into Canada and products purchased from non-reporting companies								
<b>Include shipments:</b>	- of all product (imported or purchased from non-reporting companies) which you physically transferred (either sold or consigned) during the past month TO: - your Canadian retail customers for <u>agricultural</u> use, - your own Retail outlets, - of domestic products FROM other Canadian Producers NOT listed on the last page.							
<b>Exclude shipments:</b>	- to avoid double reporting of the same products, and to ensure collection of shipments to final destination: - DO NOT report shipments purchased through a reporting <u>Canadian</u> Producer or Co-Distributor (see companies listed on the last page), - DO NOT report Domestic industrial or lawn & garden sales (as best as can be determined), - DO NOT report micronutrients.							
<b>Imports:</b>	- Report all import shipments made to Retailers for consumption in Canada. - Report all fertilizer products that your company ships into Canada in the month it is shipped to the province of final destination. - Include products on an Importer of Record basis, and products imported through a brokerage.							
<b>Reporting Instructions:</b>	- Report all import shipments to the province of final destination (as best can be determined by province). - For the purposes of this survey, BC is the area of British Columbia located south of Highway #16. The BC portion of the Peace River block is north of Highway #16, of which sales should be included in Alberta. - No conversions are required. Report shipments in the form and concentration delivered to purchasers. Note that the detailed product list is for reporting purposes only - the information will be grouped later for publication of: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other. - Please type in numbers to the nearest tonne eg: 123,456.							
Product	Analysis (N-P-K-S)	Atlantic	Quebec	Ontario	Manitoba	Sask.	Alberta & Peace River, B.C.	B.C.
Aqua Ammonia (NH3)	24-0-0							
Anhydrous Ammonia (NH3)	82-0-0-0							
Urea	46-0-0							
ESN	44-0-0							
Ammonium Nitrate (AN / CAN)	34-0-0-0							
Nitrogen Solutions (UAN)	28-0-0-0							
	32-0-0-0							
Monoammonium Phosphate (MAP)	11-52-0-0							
Diammonium Phosphate (DAP)	18-46-0-0							
Ammonium Polyphosphate	10-34-0-0							
	11-37-0-0							
Potash	0-0-60/62-0							
Potassium Sulphate	0-0-50-18							
Potassium Magnesium Sulphate (KMAG)	0-0-22-22							
Ammonium Sulphate (AS)	21-0-0-24							
	20-0-0-24							
Ammonium Thiosulphate	15-0-0-20							
Elemental Sulphur	0-0-0-90							
	0-0-0-85							
Ammonium Phosphate Sulphate	16-20-0-14							
Other (specify analysis)								
Other (specify analysis)								
<b>Total Fertilizer Materials</b>	<b>TOTAL</b>							

## Market Inventories

**Inventory Definition:**

Inventory includes your entire physically existing product in Canada at month end, regardless of whose warehouse it is located in.

**Include:**

- all on-site and Canadian off-site warehouse inventories

**Exclude:**

- DO NOT report retail site inventories; report only product held in terminal/warehouse intended for sale to retailers,
- DO NOT include tolled product (another company's product which is temporarily stored in your warehouse - warehouse tolling)
- DO NOT report micronutrients.

**Reporting**

- East includes: Ontario, Quebec and Atlantic provinces.

**Instructions:**

- West includes: Manitoba, Saskatchewan, Alberta and British Columbia.
- No conversions are required. Report inventories in the form and concentration stored. Note that the detailed product list is for reporting purposes only - the information will be grouped later for publication of: Ammonia, Urea, AN / CAN, Am Sul, MAP, DAP, Potash and Other.
- Please type in numbers to the nearest tonne eg: 123,456.

Product	Analysis (N-P-K-S)	West	East
Aqua Ammonia (NH3)	24-0-0		
Anhydrous Ammonia (NH3)	82-0-0-0		
Urea	46-0-0		
ESN	44-0-0		
Ammonium Nitrate (AN / CAN)	34-0-0-0		
Nitrogen Solutions (UAN)	28-0-0-0		
	32-0-0-0		
Monoammonium Phosphate (MAP)	11-52-0-0		
Diammonium Phosphate (DAP)	18-46-0-0		
Ammonium Polyphosphate	10-34-0-0		
	11-37-0-0		
Potash	0-0-60/62-0		
Potassium Sulphate	0-0-50-18		
Potassium Magnesium Sulphate (KMAG)	0-0-22-22		
Ammonium Sulphate (AS)	21-0-0-24		
	20-0-0-24		
Ammonium Thiosulphate	15-0-0-20		
Elemental Sulphur	0-0-0-90		
	0-0-0-85		
Ammonium Phosphate Sulphate	16-20-0-14		
Other (specify analysis)			
Other (specify analysis)			
Total Fertilizer Materials	TOTAL		

If you have questions about whether your company should be designated as a Wholesale Distributor or a Retail Distributor, please contact Client Services, Agriculture Division at 1-800-465-1991.

Comments:


