# The Workplace Survey: <br> Job Vacancies and Skills Shortages 

## This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en français veuillez composer le 1-877-992-3999.

|  | If necessary, please make address label corrections in the boxes below (please print) |
| :---: | :---: |
| C0001 | Legal Business Name |
|  |  |
|  | Operational Business Name (if different from legal business name) |
| c0002 |  |
| C0008 | First Name of Contact |
|  |  |
|  |  |
| C0028 |  |
|  | - |
|  | Address (number ani treet) |
| c0004 | - |
|  |  |
| co005 <br> C0006 | Provir, $2 /$ /eryitory Postal Code |
|  |  |
|  |  |
| t, 1evised Statutes of Canada, 1985, Chapter S-19 REQUIREMENT UNDER THIS ACT. |  |

## Survey Objective

The Workplace Survey will provide valuable information or: w.best practices of businesses by looking at the characi ristice that help firms succeed. It will collect information from こ'tiraui.an employers on a range of workplace issues. Surv. V 1) sults will provide unique insights into the rele'io ship jetween employment practices and labour demand, a will as information on job vacancy, skill shortages, training ana human resource practices. You as the respondent will $t u \ldots c_{i+t} \cdot \eta$ micompleting this questionnaire by having the ability l berichmark your company against other companies in the same il dustry.

## Confidentiality

Statistics Canada is prohis 'te' 'by law from publishing any statistics which woll divuige information relating to any identifiable busines - w'thou! the previous written consent of that business. The data r , , orted on this questionnaire will be treated in strict confidence. Thuy will be used exclusively for statistical purposes and will be published in an aggregate form only.

## Your Participation

The participation of your business in this survey is critical to ensure that the results are an accurate reflection of your industry, region and type of business. As with most business surveys conducted by Statistics Canada, this survey is mandatory. We thank you for your understanding and support.

## Instructions

Please fill out this questionnaire and return it to Statistics Canada within the next 15 days using the self addressed envelope. If you have any difficulty answering specific questions, do not hesitate to phone 1-877-992-3999.

## Coverage

Please complete this questionnaire for the business location appearing on the label of this questionnaire. For the purpose of this survey, "location" refers to the specific address appearing on the label of this questionnaire.

## Record Linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

## Need Help?

We would be happy to answer any questions you might have. The telephone number is: 1-877-992-3999.

## CONGEPTS AND DEFINITIONS FOR YOUR REFERENCE

## Employee

Paid employees including full-time, part-time, permanent, non-permanent and seasonal employees, of this location receiving a T4 statement from Canada Revenue Agency who work on-site or off-site and employees who are on paid leave.

## Please do not include employees who only receive a T4A statement.

Full-time employee: An employee working 30 or more hours per week.
Part-time employee: An employee working less than 30 hours per week.
Permanent employee: An employee who has no set termination date (include tenured teachers).
Non-permanent employee: An employee who has a set termination date or an agreement covering the period of employment (temporary, seasonal or casual).

## Independent Contractor

A person providing products or services under contract at your location but for whom the comperin- a Canada Revenue Agency T4 statement is not required. This person may be an employee of another business ir a hoine worker (computer consultant, piecework seamstress, etc.). Some independent contractors may receive a T4A statemt $n t$ fro 1 your location.

## Managers

Include: President(s), executives, senior managers and managers that resei e a T. statement.

## Senior Managers

Include the most senior executive in the workplace and othe'senirr n.anagers whose responsibilities would normally span more than one internal department. Most small workplaces would criy he ve one senior manager. Examples: president of single location company; retail store manager; plant manager; senior ;-erners in business services firms; production superintendent; senior administrator in public services enterprise; as well io rice presidents, assistant directors, partners and assistant administrators whose responsibilities cover more than one domain.

## Managers

Managers generally report to senior mancgeı ent and are responsible for a single domain or department. This category would normally include assistant director or the equivalent in small workplaces. Examples: department heads or managers (engineering, accounting, R\&D, personnel, compu'ing, marketing, sales, etc.); heads or managers of specific product lines; junior partners or assistant administrators with . 'sponsu, ilities for a specific domain; and assistant directors in small locations (without an internal department structure).

## Professionals

Employees whose dut $2 s$ would normally require at least an undergraduate university degree or the equivalent. Examples: medical doctors, lawyers, accountants, architects, engineers, economists, science professionals, psychologists, sociologists, registered nurses, marketing and market research professionals, nurse-practitioners and teaching professionals, professors and teaching assistants. Include computing professionals whose duties would normally require a minimum of an undergraduate degree in computer science. Include professional project managers and supervisors not included in senior managers and specialist managers.

## Technical/Trades

## Technical/Semi-Professional Workers

Employees whose duties would normally require a community college certificate/diploma or the equivalent and who are not primarily involved in the marketing/sales of a product or service. Examples: technologists, lab technicians, registered nursing assistants, audiovisual technicians; trained caregivers; technology trainers; legal secretaries and draftspersons. Include computer programmers and operators whose duties would normally require a community college certificate or diploma. Include semi-professional project managers and supervisors not included in managers and professionals.

## Trades/Skilled Production, Operation and Maintenance

Non-supervisory staff in positions requiring vocational/trades accreditation or the equivalent. Examples: construction trades, machinists, machine operators, stationary engineers, mechanics, beauticians/barbers/hairdressers, butcrers and repair workers that do not normally require a post-secondary certificate or diploma.

A certificate of qualification for a skilled trade is considered a post-secondary certificate. These certificates art issued following the completion of an apprenticeship program. There are a lot of skilled trades that do require a post-sec ndary certificate (electrician, power line technician, etc.).

## Sales/Marketing

Non-supervisory staff primarily engaged in the marketing/sales of products or cervices. Examples: retail sales clerks, waiters/ waitresses, telemarketers, real estate agents, insurance agents and loans officeis. Exclude employees whose duties require a university degree and professional accreditation (professionals), those w'ose rutivs require a community college certificate/ diploma (technical/trades) and those whose duties are primarily supervis roy 'mane.gers).

## Administrative/Clerical

Non-supervisory staff providing clerical or administrative s. vice, for internal or external clients. Examples: secretaries, office equipment operators, filing clerks, account clerks, receptionis's, de sk clerks, mail and distribution clerks, bill collectors and claims adjusters. Duties do not normally require post-secondary ?un ation or responsibility for marketing or sales.

## Production or Service Workers with no [raa /c irtification

Non-supervisory staff in production, ma renarive or service positions that require no vocational/trades accreditation or the equivalent in on-the-job training. Examples. حssemblers, packers, sorters, pilers, machine operators, transportation equipment operators (drivers), warehousemen, i-nnir q siaff, food service counter attendants, doormen and service station attendants. Jobs in this category require no more tí, $\downarrow$ a one-month training for someone with no trade or vocational accreditation.

## Other

If you have a large nut ber o employees who do not correspond to any of the above categories, please list their occupation(s) in the space provide + below.

1000011

## The Workplace Survey

For the purpose of this survey, "location" refers to the specific address appearing on the label of this questionnaire. Please consult the label on the front page. Please report for only this address. Do not combine information with any other location. If there is a question you cannot answer for the specified address, please skip to the next one.

## SECTION A: WORKFORCE CHARACTERISTICS

## Demographics

This section includes questions relating to the characteristics of the employees at this location.

A1. Was this location in operation during the entire12-month period between January 1, 2010 and December 31, 2010?

| 1101011 | $1 \bigcirc$ Yes $>$ Go to Question A2 |
| ---: | :--- |
|  | $3 \bigcirc$ No $>$ Specify period of operation: |

From:
$\qquad$


1101013
To:


A2. In the last pay period of December 2010 and December 2009, how nany miloyees receiving a T4 statement were employed at this location?

Please see the definitions in the box below.


Employee: Paid employees incl_, riny 'ull-time, part-time, permanent, non-permanent and seasonal employees, of this location receiving a T4 statement (b it nı !a T4A statement) who work on-site or off-site and employees who are on paid leave.

Do not include indenạndent c `ntractors.

Independent Centra tor: m person providing products or services under contract at your location but for whom the completion of a Car. 'da Revenue Agency T4 statement is not required. This person may be an employee of another business رл a. गme v/orker (computer consultant, piecework seamstress, etc.). Independent contractors should not be includeu i r cilesuuns A1 to A9. Independent contractors may receive a T4A statement from this location.

A3. Of the total number of employees in December 2010, as reported in Question A2, how many were male and how many were female?
Please include only employees receiving a T4 statement from this location.


A4. Of the total number of employees in December 2010, as reported in Question A2, how many were in the following categories?
If you are unable to provide an actual gender breakdown, your best estimate is acceptable.
Please include only employees receiving a T4 statement from this location.


A5. Of the total number of employees in December 2010, a: repo ،ed .n Question A2, how many were in the following categories?
If you are unable to provide an actual gender brez' 'down, 'nur best estimate is acceptable.
Please include only employees receiving a T4 su tement from this location.

Full-time employee: An employee workins 30 or . 10:e hours per week.
Part-time employee: An employee w rking, sa tílan 30 hours per week.
Permanent employee: An employe: wr, ` has no set termination date (include tenured teachers).
Non-permanent employee: $A_{\mathrm{il}} \ldots .$. employment (temporary, seas, nal cr casual).


## Non-permanent employees



## All employees

Please make sure that the totals 1105051

1105052
1105053 reported here agree with the totals reported in Questions A2 and A3.

A6. Of the total number of employees in December 2010, as reported in Question A2, how many were in the following categories?
If you are unable to provide an actual gender breakdown, your best estimate is acceptable.
Please include only employees receiving a T4 statement from this location.

reported in Questions A2 and A3.

A7. Of the total number of employees in Dect nher 2010, as reported in Question A2, how many generally worked in the following categories:
If you are unable to provide air ann gender breakdown, your best estimate is acceptable.
Please include only employec. rec siving a T4 statement from this location.

|  |  | Male |  | Female | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On-site | 1107011 |  | 1107012 |  | 1107013 |  |  |
| At home | 1107021 |  | 1107022 |  | ${ }^{1107023}$ |  |  |
| At another workplace (including travel for work) | 1107031 |  | 1107032 |  | 1107033 |  |  |
| Other | 1107041 |  | 1107042 |  | 1107043 |  |  |

A8. Of the total number of employees in December 2010, as reported in Question A2, how many were in the following categories?
Please include only employees receiving a T4 statement from this location.

Full-time employee: An employee working 30 or more hours per week.
Part-time employee: An employee working less than 30 hours per week.


If no employees were covered by a collective agreement > Go to Question A10
Otherwise, continue to Question A9.

A9. Of the employees covered by a collective agreement, as reported in Question $\boldsymbol{r}^{18}$, how many were in the following categories?

Please include only employees receiving a T4 statement from this loc ation.


## Temporary and Contractual Help

A10. In December 2010, did you have workers who did not receive a T4 statement from this location, such as employees from a temporary help agency or independent contractors?

1110011

```
            1. Yes
    3 No > Go to Question A12
```

A11. Of the workers who did not receive a T4 statement from this location, how many were in the following categories in December 2010?

Workers receiving a T4 statement from a temporary help agency.
1111011
$\longrightarrow$

| Independent contractors | 1111021 |  |  |
| :--- | :--- | :--- | :--- | :--- |

Volunteers $\quad 1$| 1111031 |  |  |
| :---: | :---: | :---: |

Other workers not receiving a T4 statement from this location
1111041

Independent Contractor: A person providing products or services under contract at your location . it for whom the completion of a Canada Revenue Agency T4 statement is not required. This person may be an eniploy e of another business or home worker (computer consultant, piecework seamstress, etc.).

A12. Of the total number of employees in December 2010, as reported in Questir - $\boldsymbol{\wedge} \boldsymbol{n}$ inow many were temporary foreign workers?

$$
\text { A temporary foreign worker is a foreign national working legally in Can-da } n \text { a te nporary work permit. If you do not have }
$$ any temporary foreign workers, please report zero.

1112011 $\square$ Number of temporary foreign wor:u-c

## Seasonal Fluctuations

A13. In 2010, did the number of employees a this ll cacion fluctuate due to the seasonal nature of its activities?
Please exclude hires to replace em; 'oy'res vii vacation or other leave.
1113011

```
            Yes
    3 No > Go to Qu`stion B1
```

A14. If applicable, du ing $w_{1}$ ich, month(s) did the peak in employment occur?
Please cher < ail trint apply.

| 1114001 | January | 1114004 | April | 1114007 | July | 1114010 | October |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1114002 | February | 1114005 | May | 1114008 | August | 1114011 | November |
| 1114003 | March | 1114006 | June | 1114009 | September | 1114012 | December |

A15. What was the maximum number of employees at this location in $\mathbf{2 0 1 0}$ ?


## SECTION B:

JOB VACANCIES AND LABOUR TURNOVER

## Job Vacancies

B1. Please complete the table below.

Include

A job is vacant if it meets all three conditions:

- A specific position exists
- Work could start within 30 days
- You are actively seeking workers from outside this location to fill the position

The position can be full-time or parttime, temporary, permanent, seasonal or on call, etc.

## Exclude

- Positions to be filled by promotion/ demotion, internal transfers or recall from layoffs
- Positions with start dites more than 30 days in the fuure
- Positions for 'hich employees have been iirec but the employfoc ha'e rist yet reported for work
- Pos 'ions io be filled by employees of tempurary help agencies, in, ependent contractors or consultants
- Transfers or promotions within this location
- Employees returning from a strike
- Independent contractors or consultants
- Employees of temporary help agencies


## Quits <br> Voluntary separations from January 1 to December 31, 2010

- Retirements
- Transfers to other locations
(Question B1 - Continued)

| Include | Exclude |
| :--- | :--- |


| Layoffs and dismissals | Involuntary separations from <br> January 1 to December 31, 2010 <br> include: |
| :--- | :--- |

- Layoffs with no intent to rehire (permanent)
- Layoffs (employees expect to be recalled)
- Dismissals/firings or other discharges for cause
- Discharges resulting from mergers, downsizing or closings
- Terminations of permanent, shortterm, or seasonal employees

Retirements
$\square$
1201051

Retirements from January 1 to December 31, 2010
$\qquad$
Other separations Other separations from 'anuary: to December 31, 2010 anc, 'cludes:

- Transfers to nther locutions
- Employ: dis ability (long term)
- Deatih

Total separations
1201071
rui. nt mber of quits, layoffs, disinissals, retirements and other s oarations reported above.

## Hires

B2. Of the total number of hires, at this location in 2010, as reported in Question B1, how many were hired in the following categories?


B3. Please provide the job titles as well as a description of the most importanit - +ivin:es or duties for the four most recently hired employees in 2010.

Job Title \#1
(daycare provider, factory worker, forestry technician)


Description \#1
(c arı ^ for cı "idren, stamp press machine operator, forest e, aminer)

Description \#2

```
1203022
```

Description \#3


Job Title \#4
Description \#4

| 1203041 | 1203042 |
| :---: | :---: |
|  | 1203012 |
|  |  |

## Separations

B4. Of the total number of separations at this location in 2010, as reported in Question B1, how many were in the following categories?


B5. Please provide the job titles as well as a description of the most important activities - duties for the four most recent separations, which are positions where an employee left your location in 2010 du to a uit, dismissal, layoff (permanent or temporary), retirement, death, or leave (disability, parental, etc).

## Job Title \#1




Job Title \#3


Job Title \#4
Description \#4


B6. Focusing on the four most recent separations in 2010, please provide the reason for the separation.

|  | Quit | Layoff or <br> dismissal | Retirement | Other separation <br> (transfer, death, <br> etc.) |
| :--- | :--- | :---: | :---: | :---: |
| Job \#1 | 1206011 | 2 | 3 | 4 |
| Job \#2 | 1206021 |  |  |  |
| Job \#3 | 1206031 |  |  |  |

B7. Of the total number of separations at this location in 2010, as reported in Questior, $\bar{L}^{1}$ how many resulted in eliminated positions?

1207011 $\square$ Number of eliminated positions

B8. Were there any temporary lay-offs in 2010 at this location?

Temporary lay-offs: laid-off employees who are expected to $b \in r$ r. حlled.

1208011

```
No > Go to Question C1
```

B9. What was the number of person-riay tnat employees spent on temporary lay-off in 2010?
1209011

## Number of person-days

Number of person-day : nu , ıber of employees affected multiplied by the number of days laid-off.

OR

1209012 Number of employees affected 1209013 $\square$ Number of days laid off

## SECTION C: <br> HOURS OF WORK

C1. In a usual work week in 2010, how many male and female employees were in the following categories?
Please exclude overtime hours.
If you are unable to provide an actual gender breakdown, your best estimate is acceptable.
Please include only employees receiving a T4 statement from this location.


If you did not have any full-time employees in Decemu-2010 > Go to Question C5

C2. In a usual work week in 2010, how ma v hou s did full-time employees in the following categories work?

|  | Regular hours |  | Total hours (including overtime) |  |
| :---: | :---: | :---: | :---: | :---: |
| Managers | 1302011 | - | 1302012 |  |
| Professionals | 1302021 | - | 1302022 |  |
| Technical/Tra''s | 1302031 | - | 1302032 | - |
| Sales/Marketing | 1302041 |  | 1302042 |  |
| Administrative/Clerical | 1302051 | - | 1302052 |  |
| Production or Service Workers with no Trade/Certification | 1302061 |  | 1302062 | - |
| Other | 1302071 | - | 1302072 | - |

C3. In a usual work week in 2010, how often did full-time employees in the following categories work overtime hours?

|  | Never | Rarely | Sometimes | Often |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Managers | 1303011 |  |  |  |  |
| Professionals | 1303021 |  |  |  |  |
| Technical/Trades | 1303031 |  |  |  |  |
| Sales/Marketing | 1303041 |  |  |  |  |
| Administrative/Clerical | 1303051 |  |  |  |  |

C4. For full-time employees in the following categories in 2010, what w s se most common method of compensation for overtime hours?


C5. In 2010 how many work days were lost at this location for the following reasons?
Please exclude paid vacation leave, maternity/parental leave, employees away on secondment or courses.
If you are unable to provide an actual gender breakdown, your best estimate is acceptable.
Please include only employees receiving a T4 statement from this location.

|  |  | Male |  | Female |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Paid personal sickness or disability leave |  |  | 1305012 |  | ${ }^{1305013}$ |  |  |
| Paid family related leave | 1305021 |  | 1305022 |  | ${ }^{1305023}$ |  |  |
| Unpaid leave | ${ }^{1305031}$ |  | 1305032 |  |  |  |  |
| Labour dispute (strike or lockout) | ${ }^{1305041}$ |  | 1305042 |  |  |  |  |

C6. Which level of government oversees the prevention and inspection of accia nts and injuries of the employees in your workplace?
$1306011 \quad 1$ The federal government
${ }^{2}$ The provincial government
3 Don't know

## SECTION D:

LABOUR COMPENSATION
The following questions relate to items on your financial statements.

D1. What was the gross payroll for all employees at this location in 2010?

Gross payroll is the total remuneration paid to employees before deductions. The amount should be equivalent to the sum of the taxable employment income reported in box 14 of the T4 statement and on the Canada Revenue Agency "Remittance Form for Current Source Deductions."

Financial amounts should be rounded to the nearest dollar.
1401011
$\$$ , , , $\square$, 00

D2. What was the number of permanent (full-time and part-time) employees in the following annual unings categories? If you are unable to provide an actual gender breakdown, your best estimate is acceptable


D3. For employees in the following categuies, what was the minimum and the maximum annual salary?


D4. Of the total number of employees in December 2010, as reported in Question A2, how many employees were earning the legal minimum wage?

If not applicable for your company, please report zero.

1404011
Number of employees earning legal minimum wage.

For information on minimum wage rates, please consult the Human Resources and Skills Development Canada web page at www.hrsdc.gc.ca/en/lp/spila/minwage.shtml.

D5. What was the total expenditure on non-wage benefits at this location in $\mathbf{2 0 1 0}$ ?

Non-wage benefits include but are not limited to health related benefits (dental care, life insurance), pay related anefits (severance, supplements to E.I.) or pension related benefits (pension plans, group RRSPs).

Include

- employer's contributions to pension plans and group RRSPs
- employer's contributions to non-wage benefits
- severance pay
- compensation in kind other than stock plans
- non-taxable allowances and benefits
- recreational facilities provided by the employer
- moving expenses paid by the employer
- employee counselling services
- contribution te CPP/LĩP
- contributic:Iルこ. nployment Insurance
- prov nciar ea't' taxes
- wl rke 's compensation
- regula wages and salaries, commissions, o artime pay
stock plans (purchase or ownership plans or stock options)
- paid leave
- piecework payments and special payments

Financial amounts should be rounde'य to 'e nf arest dollar.

1405011

$\square$ 00

D6. What was the total tralı : ny u..penditure at this location, in 2010?
Include Exclude

- trainers' salaries
- contracts to vendors
- tuition paid to schools or training institutions
- training materials
- travel or living costs for trainees and trainers
- overhead or office costs for training

Financial amounts should be rounded to the nearest dollar.

1406011


00

## Reminder: Please report for this location only.

## SECTION E: JOB VACANCIES

A job is vacant if it meets all three conditions:

- A specific position exists
- Work could start within 30 days
- You are actively seeking workers from outside this location to fill the position

The position can be full-time or part-time, temporary, permanent, seasonal or on call, etc.

If there were no job vacancies at this location on 31 December 2010, as reported in Question B1 > Go to Question F1.

E1. Of the total vacant positions at this location, as reported in Question B1, how many were in the following categories and of those, how many were hard-to-fill?


If you did nei hav. any hard-to-fill vacancies, > go to Question E5.

E2. What percentage of the hard-to-fill vacancies indicated in Question E1 were due to skills shortages?

> Skills Shortages exist when employers are unable to fill or have considerable difficulty in filling vacancies for an occupation, or if there are specialised skill needs within that occupation, at current levels of remuneration and conditions of employment, and a reasonably accessible location.

2102011

## \%

If you did not have any hard-to-fill vacancies due to skills shortages, please report $\mathbf{0}$ (zero), then >go to Question E5.

E3. Please provide the job titles as well as a description of the most important activities or duties for three vacant positions that have been hard-to-fill because of skills shortages.

| Job Title \#1 |  |  |  | Description \#1 |
| :--- | :--- | :---: | :---: | :---: |
| (daycare provider, factory worker, forestry technician) | (caring for children, stamp press machine operator, <br> forest examiner) |  |  |  |
| 2103011 |  |  |  |  |
|  |  |  |  |  |

Job Title \#2 $\quad 2103022$


E4. For the hard-to-fill vacancies identifier in E1, w hat were the impacts?
Please check all that apply.

2104011
Lose business to ompetitors
2104021
Delay develoning new products or services
2104031 Have difficuri $\because \Rightarrow$...こeting quality standards
2104041 Incree se opt rating costs
2104051 Ha"s difficulties introducing new work practices
2104061 Increase workload for other staff
2104071 Outsource work or contract out
2104081 Decrease productivity

E5. For the vacant positions at this location in 2010, reported in Question B1, please provide the following information for four vacant positions beginning with the most recent vacancy.
A. Job Title (construction worker, waiter/waitress, retail sales clerk, or financial analyst) 2105111
B. Description of main activities or duties (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial information)

2105112
C. On December 31, 2010, how long had this job been vacant?

D. Why was this position vacant? Please check the most appropriate answer.

```
2105114 1 Quit
    2 Layoff or dismissal
    3 Retirement
    4. Firm growth (new position(s) similar to existing ones)
    5 \text { Technological or organizational change}
        (new position(s) with new skills required)
6 Other > Please specify:
```

E. Is/was this job hard-to-fill?
$2105116 \quad 1 \bigcirc$ Yes $\quad 3 \bigcirc$ Gotr, $u$
F. Why was this job hard-to-fill? Please che $\circ \mathrm{k}$ all i hat apply.

2105121 Not enough applicants
Applicants not meeting the ז८・ルッ 3 requirements:

| 5122 | Qualifications (educá : r ı level/credentials) | 2105124 | Work experience |
| :---: | :---: | :---: | :---: |
| 2105123 | Skills | 2105125 | Motivation, attitude, or interpersonal skills |

Inability to com गete ، itl. other firms due to:

| $2105126 \bigcirc$ Pu, and benefits | $2105129 \bigcirc$ Seasonal nature of work |  |  |
| :--- | :--- | :--- | :--- |
| 2105127 | Promı, fion opportunities | 2105130 | Limited opportunities to use their skills |
| 2105128 | Shift work (regular or rotating) | $2105131 \bigcirc$ | Remote location/poor public transit |

G. On December 31, 2010, were there other vacancies at this location with the same title and job description? (a location may have multiple vacant positions with the same title and job description)

2105132 $1 \bigcirc$ Yes > How many? ${ }^{2105133} \quad{ }^{3}$ No
H. Apart from these similar jobs, were there any other job vacancies?

```
2105134 1 Yes > Go to next vacant position
    3 No > Go to Question E6
```

A. Job Title (construction worker, waiter/waitress, retail sales clerk, or financial analyst)

2105211
B. Description of main activities or duties (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial information)

2105212
C. On December 31, 2010, how long had this job been vacant?

D. Why was this position vacant? Please check the most appropriate answer.

```
2105214 1\bigcirc Quit
    2 Layoff or dismissal
    3 Retirement
    4. Firm growth (new position(s) similar to existing ones)
    5 \text { Technological or organizational change}
        (new position(s) with new skills required)
6 Other > Please specify:
```

E. Is/was this job hard-to-fill?
$2105216 \quad 1 \bigcirc$ Yes $\quad 3 \bigcirc$ Gotr, $u$
F. Why was this job hard-to-fill? Please che $\approx \mathrm{k}$ all i hat apply.

2105221 Not enough applicants
Applicants not meeting the ти

| 2105222 | Qualifications (educa : $n$ rı level/credentials) | 2105224 | Work experience |
| :---: | :---: | :---: | :---: |
| 2105223 | Skills | 2105225 | Motivation, attitude, or interpersonal skills |
| Inability to com jete \ itt. other firms due to: |  |  |  |
| 2105226 | $\mathrm{Pa}^{\prime}$, and benefits | 2105229 | Seasonal nature of work |
| 2105227 | Promısion opportunities | 2105230 | Limited opportunities to use their skills |
| 2105228 | Shift work (regular or rotating) | 2105231 | Remote location/poor public transit |

G. On December 31, 2010, were there other vacancies at this location with the same title and job description? (a location may have multiple vacant positions with the same title and job description)

2105232 $1 \bigcirc$ Yes > How many? ${ }^{2105233} \quad{ }^{3}$ No
H. Apart from these similar jobs, were there any other job vacancies?

```
2105234 1 Yes > Go to next vacant position
3 No > Go to Question E6
```

A. Job Title (construction worker, waiter/waitress, retail sales clerk, or financial analyst)

2105311
B. Description of main activities or duties (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial information)

2105312
C. On December 31, 2010, how long had this job been vacant?

D. Why was this position vacant? Please check the most appropriate answer.

```
205314 1\bigcirc Quit
    2 Layoff or dismissal
    3 Retirement
    4. Firm growth (new position(s) similar to existing ones)
    5 \text { Technological or organizational change}
        (new position(s) with new skills required)
6 Other > Please specify:
```

E. Is/was this job hard-to-fill?
$2105316 \quad 1 \bigcirc$ Yes $\quad 3 \bigcirc$ Gotr, $u$
F. Why was this job hard-to-fill? Please che $\approx \mathrm{k}$ all i hat apply.

2105321 Not enough applicants
Applicants not meeting the íル.... 3 requirements:

| 2105322 | Qualifications (educá orı level/credentials) | 2105324 | Work experience |
| :---: | :---: | :---: | :---: |
| 2105323 | Skills | 2105325 | Motivation, attitude, or interpersonal skills |
| Inability to com jete \ 'ith, other firms due to: |  |  |  |
| 2105326 | Pa.' and benefits | 2105329 | Seasonal nature of work |
| 2105327 | Promıction opportunities | 2105330 | Limited opportunities to use their skills |
| 2105328 | Shift work (regular or rotating) | 2105331 | Remote location/poor public transit |

G. On December 31, 2010, were there other vacancies at this location with the same title and job description? (a location may have multiple vacant positions with the same title and job description)

2105332 $1 \bigcirc$ Yes > How many? ${ }^{2105333} \quad{ }^{3}$ No
H. Apart from these similar jobs, were there any other job vacancies?

```
2105334 1 Yes > Go to next vacant position
    3 No > Go to Question E6
```

A. Job Title (construction worker, waiter/waitress, retail sales clerk, or financial analyst)

2105411
B. Description of main activities or duties (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial information)

2105412
C. On December 31, 2010, how long had this job been vacant?

D. Why was this position vacant? Please check the most appropriate answer.

```
2105414 1\bigcirc Quit
    2 Layoff or dismissal
    3 Retirement
    4. Firm growth (new position(s) similar to existing ones)
    5 \text { Technological or organizational change}
    (new position(s) with new skills required)
6 Other > Please specify:
```

E. Is/was this job hard-to-fill?
$2105416 \quad 1 \bigcirc$ Yes $\quad 3 \bigcirc$ Gotr, $u$
F. Why was this job hard-to-fill? Please che $\approx \mathrm{k}$ all i hat apply.

2105421 Not enough applicants
Applicants not meeting the ти.ル... 3 requirements:

| 2105422 | Qualifications (educa : orı level/credentials) | 2105424 | Work experience |
| :---: | :---: | :---: | :---: |
| 2105423 | Skills | 2105425 | Motivation, attitude, or interpersonal skills |
| Inability to com sete \ itl. other firms due to: |  |  |  |
| 2105426 | Pa.' and benefits | 2105429 | Seasonal nature of work |
| 2105427 | Promı, cion opportunities | 2105430 | Limited opportunities to use their skills |
| 2105428 | Shift work (regular or rotating) | 2105431 | Remote location/poor public transit |

G. On December 31, 2010, were there other vacancies at this location with the same title and job description? (a location may have multiple vacant positions with the same title and job description)

```
2105432 1\bigcirc Yes > How many? 2105433 \ NO
```

The following questions refer to the vacant positions described in Question E5.

E6. What was the minimum number of years of work experience required for each vacant position?

|  | Job \#1 | Job \#2 | Job \#3 | Job \#4 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Number of years | 2106011 |  | 2106012 |  | 2106013 | 2106014 |

E7. What was the type of work experience required?

|  | Job \#1 | Job \#2 | Job \#3 | Job \#4 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Specialized work experience <br> (with a specific machine or <br> system or in a specific industry) | 1 |  |  |  |  |
| General work experience (sales or <br> human resources management) | 2 |  |  |  |  |
| No experience required | 3 |  |  |  |  |

E8. What was the minimum education level required?


E9. Which of the following categories best describes each of the vacant positions?

|  |  | Job \#1 | Job \#2 | Job \#3 | Job \#4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2109011 | 2109012 | 2109013 | 2109014 |
| Full-time permanent | 1 | O | O | O | , |
| Part-time permanent | 2 | O | , | , | - |
| Full-time non-permanent | 3 | O | O | - | O |
| Part-time non-permanent | 4 | - |  |  |  |

E10. How would you best characterize the work hours or work arrangements of the vacant positions?

|  |  | Job \#1 | Job \#2 | Job \#3 | Job \#4 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | 2110011 | 2110012 | 2110013 | 2110014 |
| Regular hours | 1 |  |  |  |  |
| Shift-work (regular or rotating) | 2 |  |  |  |  |
| Irregular hours | 3 |  |  |  |  |

E11. Was the work associated with the vacant positions mainly on-site or off-site?

|  | Job \#1 | Job \#2 | Job \#3 | Job \#4 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mainly on-site | 1 |  | 2111011 | 211012 | 2111013 |

E12. What was the annual starting salary range offered, in thousands of Canadian dcllars for each vacant position?

|  |  | Job \#1 |  | Job \#2 | Job \#3 |  | Job \#4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Minimum | 2112011 |  | 2112012 | $[12013$ |  | 2112014 |  |
| Maximum | 2112021 |  | 2112022 | $2112023$ |  | 2112024 |  |

E13. What recruitment methods did you use in ors' $\mathfrak{x} \mathrm{t}$, fill єach vacant position?
Please check all that apply.

|  | Job \#1 | Job \#2 | Job \#3 | Job \#4 |
| :--- | :--- | :--- | :--- | :--- |
| Head hunters or personnel agency | 2113011 | 2113012 | 2113013 | 2113014 |
| Company's own Internet site | 2113021 | 2113022 | 2113023 | 2113024 |
| Public Internet joh nos nyo olte | 2113031 | 2113032 | 2113033 | 2113034 |
| Newspaper fuls | 2113041 | 2113042 | 2113043 | 2113044 |
| Trade or prote sional association publications/sites | 2113051 | 2113052 | 2113053 | 2113054 |
| Government employment centers | 2113061 | 2113062 | 2113063 | 2113064 |
| On-site recruitment at schools, colleges <br> or universities | 2113071 | 2113072 | 2113073 | 2113074 |
| Word of mouth/personal contacts/referrals/ <br> informal networks | 2113081 | 2113082 | 2113083 | 2113084 |
| Job signs or posters | 2113091 | 2113092 | 2113093 | 2113094 |
| Unsolicited resumes | 2113101 | 2113102 | 2113103 | 2113104 |
| Job fairs | 2113111 | 2113112 | 2113113 | 2113114 |
| Other | 2113121 | 2113122 | 2113123 | 2113124 |

## SECTION F:

Skills Shortages: Skill Shortages exist when employers are unable to fill or have considerable difficulty in filling vacancies for an occupation, or if there are specialised skill needs within that occupation, at current levels of remuneration and conditions of employment, and reasonably accessible location.

Skills shortages are different from skills gaps.
A Skills Gap is a lack of skills, work experience or qualifications among workers already employed in a job. Skills gaps refer to gaps internal to an organisation.

F1. Do you currently have any hard-to-fill vacancies due to skills shortages?

2201011
$1 \bigcirc$ Yes
$3 \bigcirc$ No $>$ Go to Question F3

F2. What is the main reason for these vacancies?
Please check the most appropriate answer.
2202011

## Quit

2 Layoff or dismissal
3 Retirement
4 Firm growth (new position similar to existing one)
5 Technological or organizational change (new positio, with new skills required)
6 Other > Please specify:

F3. Do you anticipate any hard-to-fill vacancies \& ' ' 0 skii's shortages in the next two years?
2203011

F4. What is the main reason you $a_{1}$ ticipate these vacancies in the next two years?
Please check the mc, ${ }^{+}$al propriate answer.

2204011

```
1.Qu it
    2 I ayott or dismissal
    3 Rt,irement
    4 Firm growth (new position similar to existing one)
    5 \text { Technological or organizational change (new position with new skills required)}
    Other > Please specify:
        2204010
```

F5. For three vacancies you anticipate being hard-to-fill due to skills shortages in the next two years, please provide the following information.
A. Job Title (construction worker, waiter/waitress, retail sales clerk, or financial analyst)

2205111
B. Description of main activities or duties (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial information)

2205112
C. How many employees with this title and job description do you anticipate you will need to hire in the next two years? (a location may have multiple vacant positions with the same title and job description)
2205113
D. If you are unable to fill the skills shortages you are anticipating in the next two years, what will 0 o the impact? Please check all that apply.

| 2205114. | Lose business or orders to competitors |
| :--- | :--- |
| $2205115 \bigcirc$ | Delay developing new products or services |
| $2205116 \bigcirc$ | Have difficulties meeting quality standards |
| $2205117 \bigcirc$ | Increase operating costs |
| $2205118 \bigcirc$ | Have difficulties introducing new work <br> practices |



## JOB \#1

4) \# \#2
A. Job Title (construction worker, waiter/waitren h+ail sales clerk, or financial analyst)

2205211
B. Description of main activitier, or aumo (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial informatio !

2205212
C. How many er,nple 'ees with this title and job description do you anticipate you will need to hire in the next two years? (a location n . v riave multiple vacant positions with the same title and job description)

2205213
D. If you are unable to fill the skills shortages you are anticipating in the next two years, what will be the impact? Please check all that apply.

| 2205214 | Lose business or orders to competitors | 2205219 | Increase workload for other staff |
| :--- | :--- | :--- | :--- |
| 2205215 | Delay developing new products or services | 2205220 | Outsource work |
| $2205216 \bigcirc$ | Have difficulties meeting quality standards | 2205221 | Decrease productivity |
| $2205217 \bigcirc$ | 2205222 | No particular problems/none of the above |  |
| $2205218 \bigcirc$Have difficulties introducing new work <br> practices |  |  |  |

A. Job Title (construction worker, waiter/waitress, retail sales clerk, or financial analyst)

2205311
B. Description of main activities or duties (pouring concrete, waiting on tables, selling goods to consumers, or collecting and analyzing financial information)
2205312
C. How many employees with this title and job description do you anticipate you will need to hire in the next two years? (a location may have multiple vacant positions with the same title and job description)
2205313
D. If you are unable to fill the skills shortages you are anticipating in the next two years, what vill $\quad 9$ the impact? Please check all that apply.

2205314 Lose business or orders to competitors
2205315
2205316
2205317
2205318 Increase operating costs

Have difficulties introducing new work practices


2205321



Cutsol re w.ork
こ... ase productivity
Nc particular problems/none of the above

## SECTION G

G1. How much time was spent completing this que -Iuv....aire?
9910 Hours
Minutes

G2. Does this business have more . han one location?

2302011


G3. In completing this questionnaire, did you combine information with any other location?
2303011


G4. Which locations did you report for?
$2304011 \quad 1$ This location > Go to the end of the questionnaire
2 Some locations
3 All locations > Go to the end of the questionnaire

G5. In what province(s) did the locations you reported for operate?

|  | All locations | Some locations |
| :---: | :---: | :---: |
| Newfoundland and Labrador | 2305011 | 2305012 |
| Prince Edward Island | 2305021 | 2305022 |
| Nova Scotia | 2305031 | 2305032 |
| New Brunswick | 2305041 | 2305042 |
| Quebec | 2305051 | 2305052 |
| Ontario | 2305061 | 230506 ? |
| Manitoba | 2305071 | 2305072 |
| Saskatchewan | 2305081 | 082 |
| Alberta | 2305091 | 2305092 |
| British Columbia | 2305101 | 2305102 |

G6. In 2010, what percentage of the total employment of this compan: $w_{c}$ : attri Jutable to the locations you reported for?

2306011 \%

## COMMENTS

Please return the completed questionnaire in the accompanying self-addressed, pre-paid envelope within 15 days of receipt.

On behalf of Statistics Canada, we would like to thank you for taking the time to complete this questionnaire.

