Centre for Special Business Projects

Pilot Survey of Non-Federally Regulated Mortgage Lenders

CONFIDENTIAL once completed.

Selon nos dossiers votre langue de préférence est l'anglais, si vous préférez recevoir ce document en français, veuillez nous appeler au numéro sans frais suivant : 1-877-992-3999.

Please verify the information for this business's contact person and correct where needed.

Legal name	
Operating name	
First name	
Last name	
Title	
Address (number and street)	
City	
Province, territory	Postal code
Country	

Business and contact information	1 2	
Email address	Telephone number (including area code)	Extension number
Preferred language of communication	Fax number (including area code)	
English French		

This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19.

COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

Introduction

The purpose of this survey

The purpose of this survey is to collect detailed information from non-federally regulated lenders on residential mortgages. In recent years the number of non-federally regulated lenders and their share of issued mortgages, has grown. The survey will collect information on the non-federally regulated portion of residential mortgage market. The data will be used by the Canada Mortgage and Housing Corporation to better assess the risk in the Canadian housing market. The information may also be used by Statistics Canada for other statistical and research purposes.

Data-sharing agreements

Section 12 of the *Statistics Act* provides for the sharing of information with federal, provincial or territorial government organizations. To reduce respondent burden, Statistics Canada has entered into a data-sharing agreement with The Canada Mortgage and Housing Corporation, who has agreed to keep the data confidential and use them only for statistical purposes. Under **Section 12**, you may refuse to share your information by writing a letter of objection to the Chief Statistician and returning it with the completed questionnaire. Please specify if you do not want to share your data with The Canada Mortgage and Housing Corporation.

Record linkages

To enhance the data from this survey, Statistics Canada may combine it with information from other surveys or from administrative sources.

Fax or email transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during the transmission of information by facsimile or e-mail. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded to all information collected under the authority of the *Statistics Act*.

Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada. Statistics Canada is prohibited by law from releasing any information it collects that could identify any person, business, or organization, unless consent has been given by the respondent or as permitted by the Statistics Act.

Return the completed questionnaire in the enclosed envelope by November 30, 2017.

If you prefer to return your completed questionnaire by fax,
please send it to: 1-888-883-7999.

5-5200-5249.1: 2017-08-16





Who should complete this questionnaire?

This questionnaire should be completed by a financial manager with a thorough knowledge of your organization's residential mortgage data.

Reporting instructions

- Please print in ink.
- Report dollar amounts in Canadian dollars.
- Report dollar amount rounded to the nearest dollar.
- When precise figures are not available, please provide your best estimates.
- Enter "0", if there is no value to report.
- Use parentheses to report negative values.
- Report for Canadian operations only please exclude foreign affiliates.
- Report for the calendar quarter
- Please exclude lines of credit (LOC) and home equity line of credits (HELOC) not considered a mortgage
- Please include traditional mortgages loans and amortized HELOC

Definitions

Affiliate: The term "affiliate" used in this questionnaire covers unconsolidated

- · parent, subsidiary and related corporations
- related joint ventures and partnerships
- · head offices, branches and divisions
- · directors, officers and individual shareholders

Affiliates are entities within a common family of corporations controlled or significantly influenced by the reporting company or another company within the corporate family.

Arrears: Mortgage loans are in arrears at the end of a quarter if payments are 90 days or more past due.

Credit-impaired loans: Mortgage loans are deemed credit-impaired when they become uncollectable and are identified for sale.

Insured Residential Mortgages: Residential mortgage loans insured either under the National Housing Act or by other insurance companies/agencies.

Residential Property: Residential property consists of buildings that are used, or are to be used, to the extent where at least one-half of the floor space thereof, as one or more private dwellings. Residential property with 1-4 units include buildings such as: detached homes, semi-detached homes, row housing, condos, plexes, cottages, construction sites for residential purposes, and 1-4 unit residences with a commercial component. Mortgages for residential units with more than 4 units include: apartment building complexes with or without commercial components, retirement homes, office/residential condos where, construction sites for residential purposes.

Non-residential property: All property not classified as residential property, including such structures as hotels, stores, office buildings garages, theatres, warehouses, industrial plants, institutional properties, farms and vacant land.

Residential Mortgage Loan: A primary market exchange between an original mortgage lender (e.g. Bank, Mortgage Broker, Local credit Union) and an individual to complete a mortgage transaction extended to individuals or to corporations for a residential property.

Uninsured Residential Mortgages: Includes all residential mortgages loans not classified as insured.

Se	ction A: Insured Residential Mortgages		
	Please report for the second calendar quarter (April 1st to June 30th) Report for Canadian operations only.	in 2017.	
1.	Please specify the total dollar value and the total number of all insured business day of the calendar quarter. Include mortgage loans deemed credit-impaired during quarter. Exclude LOC and HELOC (non-amortized).	l residential mortgages ou	tstanding on the last
	Insured residential mortgages	Value (Canadian dollars)	Number of mortgages
	Total outstanding at the end of quarter	3000	0.00
2.	Please specify the total dollar value and the number of insured resident calendar quarter. Exclude LOC and HELOC (non-amortized). Exclude mortgages for non-residential property.	itial mortgages that were e	xtended during the
	Insured residential mortgages	Value (Canadian dollars)	Number of mortgages
	Extended for new purchase	C020201	000000
	Extended for other reasons (Refinance, renewal, etc.)	C020301	C020202 C020302
	Total extended during the quarter		
3.	Please specify the total dollar value and the total number of insured res as of the last business day of the calendar quarter. Insured residential mortgages in arrears are those mortgages where payments a Exclude mortgage loans deemed credit-impaired during quarter. Exclude LOC and HELOC (non-amortized). Exclude mortgages for non-residential property.		rrears of 90 days or more
	Insured residential mortgages	Value (Canadian dollars)	Number of mortgages
	Arrears at the end of the calendar quarter		

Please specify the total dollar value and the total number of all uninsure business day of the calendar quarter. Include mortgage loans deemed credit-impaired during quarter. Exclude LOC and HELOC (non-amortized). Exclude mortgages for non-residential property. Uninsured residential mortgages Total outstanding at the end of quarter	Value (Canadian dollars)	Number of mortgages
Total outstanding at the end of quarter Please specify the total dollar value and the number of uninsured reside	(Canadian dollars)	
Please specify the total dollar value and the number of uninsured reside	C040101	C040102
		CONDINE
	ential mortgages that we	re extended during the
Exclude LOC and HELOC (non-amortized).		
Exclude mortgages for non-residential property.		
Uninsured residential mortgages	Value (Canadian dollars)	Number of mortgages
Extended for new purchase	C050201	C050202
Extended for other reasons	Q_V	
(Refinance, renewal, etc.)	2050001	0050000
Total extended during the quarter	C050301	C050302
Please specify the total dollar value and the total number of uninsured re as of the last business day of the calendar quarter.	esidential mortgages in a	arrears of 90 days or m
Uninsured residential mortgages in arrears are those mortgages where payments Exclude mortgage loans deemed credit-impaired during quarter.	are 90 days or more past du	ie.
Exclude LOC and HELOC (non-amortized). Exclude mortgages for non-residential property.		
Uninsured residential mortgages	Value (Canadian dollars)	Number of mortgages
In arrears at end the quarter	C060101	000102
Please return completed questionnaire by November 30th 2017.		

THANK YOU FOR YOUR CO-OPERATION

Co	ontact Information					
	First name					
	Last name					
	Title					
	Telephone number Extens	ion number	Fax number			
	Email address			Date YYYY	MM DD	
	Website Address		Q ⁴ O	OF,		
			(C) 2K)			
Sı	urvey Completion Time					
Но	w long did you spend collecting the data a	nd completing the	questionnaire?		Hours Minutes	
Но	w long did you spend collecting the data a	nd completing the	questionnaire?		Hours Minutes	
Co	omments B00002	nd completing the	questionnaire?		Hours Minutes	